



Distinguished colleagues,
It is my utmost pleasure and honor to cordially invite yourself and your business delegates at the

REPUBLIC OF SERBIA B2B MATCHMAKING EVENT
Opportunities in Health and Wellness

| WEDNESDAY, FEBRUARY 2ND, AT 5:00PM | PAVILION OF THE REPUBLIC OF SERBIA (Mobility district) |

- Kindly confirm attendance of yourself and your delegation via email predrag.pavlovic@exposerbia.rs, or via phone number +97 155 119 8464
- List of organizations and companies from the Republic of Serbia is available at the following link: <https://expo2020.pks.rs/thematic-weeks/health-and-wellness/>

We are sincerely looking forward to establishing further business connections between our companies and our countries. With best regards,

Dr Marko Selaković
Expo 2020 Serbia B2B Director

expo2020.pks.rs









Join us and meet with the **owners of the excellent slovenian companies** from **SBC - Slovenian Business Club** at the **Slovenian pavilion**

February 3, Thursday at 11:00 am
 Slovenian Pavillion, Business Center, 2nd floor

The business center of the Slovenian pavilion will be visited by Slovenian companies, members of the renowned Slovenian business association, **SBC - Slovenian Business Club**, which brings together owners of the best Slovenian companies.






**GULFOOD
2022**

Dubai World Trade Centre (DWTC)
 Dubai, United Arab Emirates
 13-17 February 2022



EXPO
2020
DUBAI
UAE



MEXICO
EXPO 2020
DUBAI

MEXICO INDUSTRY TRENDS

*Please join us to welcome
the president of the
Mexico industry*

*Jose Abugaber
president of the Industry
Chambers confederation.*

*Guest speaker
Alejandro Preinfalk
CEO Siemens Mexico.*

*Special Guest
Luis de Alba*

Poland.
Creativity inspired
by nature

Invitation. Women's Day - 8 March

Visit the Poland Pavilion and attend our talks and shows created by Women for Women.

Panel discussions
Women behind the Expo success - 12:00
Creativity inspired by Women - 12:50

Fashion shows by
HUZIOR - 13:45, MARLU - 16:40, LA TEZZA - 17:30,
Pomorskie Region - Amber Fashion Show - 20:00

MALAYSIAN SELANGOR STATE TRADE DELEGATION TO EXPO 2020 8 – 9 MARCH 2022		
COMPANY NAME	DESCRIPTION & OBJECTIVES	THEY LOOK FOR:
INVEST SELANGOR BERHAD www.investselangor.my	One-stop government agency that provides information, advisory services, as well as start-up or expansion assistance to potential and existing investors. Invest Selangor continually strives to create a conducive investment-friendly environment through the creation of new networks, services and competitive incentives provided by the Malaysian Investment Development Authority (MIDA). They are currently seeking to meet with companies from specified industries to discuss investment opportunities and incentives in Selangor State.	<ul style="list-style-type: none"> - Electrical & Electronics - Life Sciences - Food & Beverages - Manufacturing - Transport Equipment - Machinery & Equipment
SELANGOR STATE DEVELOPMENT CORPORATION (PKNS) www.pkns.gov.my	Official development agency of the Selangor State charged with encouraging, developing and establishing growth centers, residential areas and industrial zones in Selangor State. They also actively engage in investment and trade activities that they deem beneficial for the growth and development of Selangor State.	<ul style="list-style-type: none"> - Property developers - City planners - Tech SMEs - Investors - Industrial Park Operators - EPC contractors
CENTRAL SPECTRUM www.centraispectrum.com.my	A property development company. Their portfolio includes Pulau Indah Industrial Park, Selangor Halal Hub and SBH Industrial Park which is strategically located next to Port Klang, world's 12th busiest port and easily accessible via sea, roads, air, and rails making it the most sought-after industrial park in Malaysia.	<ul style="list-style-type: none"> - Logistics companies - Warehouse operators - Distribution Centres - Importers & Exporters
CYBERVIEW www.cyberview.com.my	A Government-owned company under the Ministry of Finance. They are the landowner and developer of the Cyberjaya Tech Hub - a technology park which houses more than 1400 technology companies and 39,000 information workers.	<ul style="list-style-type: none"> - Greentechs - Tech start-ups - Technology investors - Drones & Robotics
HALAL INTERNATIONAL SELANGOR (HIS) www.halalinternational.com.my	HIS is entrusted to manage the halal supply chain and Halal ecosystem in the Selangor State. They focus on developing halal infrastructure to support the ecosystem that covers the knowledge capacity, halal compliance manufacturing area, halal warehousing, halal logistics, halal online trading platform and halal port.	<ul style="list-style-type: none"> - Government of Sharjah - Department of Sea Ports - Sharjah Port Authority - Port Operators - Emirates Authority for Standardization and Metrology

4.3.3. Defining business opportunity and events to visit - Preparatory activities for the presentation of BH Companies

The meeting plan can be seen below.

BH INDUSTRY MEETING PLAN				
1 group	Tourism 09.01. - 14.01.2022. (18 companies)			
2 group	Other industries 31.01. - 05.02.2022. (19 companies)			
3 group	Agriculture and food industry 18.02. - 23.02.2022. (7 companies)			
4 group	ITC sector 04.03. - 09.03.2022. (11 companies)			
5 group	Projects 04.03. - 09.03.2022. (10 companies)			
6 group	Forestry and wood industry 23.03. - 28.03.2022. (7 companies)			
7 group	Metal processing industry 23.03. - 28.03.2022. (7 companies)			
8 group	Automotive industry 23.03. - 28.03.2022. (1 company)			
NB	COMPANY NAME	EVENT	LOCATION	DESCRIPTION
TOURISM 09.01. - 14.01.2022. - 18 COMPANIES				
1	Tourism Delegation	Travel & Connectivity Business Forum	Dubai Exhibition Centre, Expo	Each company will have an opportunity not only to hear about new trends, but also meet speakers and participants from all over the world.
2	Tourism Delegation	Digital Business Forum	Slovakia Pavilion	Multilateral event that will include participation from representatives from multiple countries including: United Arab Emirates, India, Serbia, Slovenia and Slovakia.
3	Tourism Delegation	Slovenian Business Forum	Slovenia Pavilion	Multilateral event that will gather multiple countries in travel and connectivity week.
4	Visit Sarajevo	Direct B2B meetings	Hungary Pavilion	Visit Sarajevo will have a chance to present itself and connect with IT company that specializes in global tourism services.
5	Tourism Delegation	Lebanon Networking Event	Lebanon Pavilion	The event will focus on networking of various stakeholders from tourism industry.
6	Visit Bihac	Direct B2B meetings	Hungary Pavilion	Visit Bihac will have a chance to present itself and connect with IT company that specializes in global tourism services.
7	Visit Ljubuski	Direct B2B meetings	Hungary Pavilion	Visit Ljubuski will have a chance to present itself and connect with IT company that specializes in global tourism services.
8	Relax Tours	Direct B2B meetings	Lebanon Pavilion	The company will have a chance to network and organize a direct business to business meeting with Lebanese representatives.
9	Bosnia Travel	Direct B2B meetings	Dubai Exhibition Centre, Expo	The company will have a chance to network, organize a direct business to business meeting and extend its business network during the Travel & Connectivity thematic week.
10	Centrotours	Direct B2B meetings	Dubai Exhibition Centre, Expo	The company will have a chance to network, organize a direct business to business meeting and extend its business network during the Travel & Connectivity thematic week.
OTHER INDUSTRIES 31.01. - 05.02.2022. - 19 COMPANIES				
1	Other Industries Delegation	Networking Event	Bosnia and Herzegovina Pavilion	Business Representatives Team will work on organization of Networking Event on BiH Pavilion. The team will invite Business Representatives from various countries as well all the delegations from relevant industries according to goals of companies from BiH.
2	Other Industries Delegation	Business Forum Ajman - Bosnia and Herzegovina	Fairmont Hotel Ajman	Business Team in cooperation with Ajman Chamber of Commerce and Industry, plans on organizing B2B networking event in Emirate of Ajman. Since Ajman is one of the Emirates showing the fastest growth in recent year, the team believes that it will be great success to connect businesses from Bosnia and Herzegovina to businesses in Ajman. The team plans to invite all delegates from BiH and 50+ companies from Ajman.
3	Weltplast	Direct B2B meetings	Malaysia Pavilion	Since Malaysia as a country will have delegation relevant to objectives to company Weltplast, Business Representatives from BiH and Malaysia plan to share companies profiles and in case of interest from both sides, connect them accordingly. Meetings will take place on Malaysian Pavilion.

4	3Dmehanika	Direct B2B meetings	ENOC Pavilion, ENOC Headquater	As company from BiH, 3Dmehanika is interested in meeting large oil companies. Business Representatives have already established relationships that will allow them to get in contact with large conglomerates and corporations in short period of time. Business Representatives will make sure to reach out to Emirates National Oil Company (ENOC) and not only arrange the meeting, but help company 3Dmehanika with steps needed to become official supplier of such a large corporation. Such relationship will have long term influence on economy of Bosnia and Herzegovina.
5	3Dmehanika	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with Malaysian company Optreum SND with the goal of establishing international collaboration.
6	Studio Zidovi	Direct B2B meetings	Expo site	Architectural biro that already has relationships with Middle East and will facilitate meetings with the goal of expanding relationships and collaboration.
7	Energoinvest SUE	Direct B2B meetings	Expo site	Business representatives will profile of Energies SUE through its Expo network as it might be an interesting company profile, especially for companies from Malaysia and Middle East.
8	Centrum trade	Direct B2B meetings	Poland Pavilion	Plan to meet business representatives from Poland with the goal of connecting with businesses from these two countries.
9	Neufeld & Bradić	Direct B2B meetings	Ajman	Plan to connect Neufeld & Bradić representative with real estate investors and developers.
10	Liv	Direct B2B meetings	Bosnia and Herzegovina Pavilion	Plan to connect Liv with potential business partners worldwide.
AGRICULTURE AND FOOD INDUSTRY 18.02. - 23.02.2022. - 7 COMPANIES				
1	Agriculture and food industry delegation	Gulfood	The Dubai World Trade Centre	The largest annual food and beverage sourcing event in the world.
2	Agriculture and food industry delegation	Latvia Food event	Latvia Pavilion, Expo	The event will include presentation of a few Latvian food companies and networking session, where BiH companies will have a chance to present themselves.
3	Agriculture and food industry delegation	Networking Event	BiH Pavilion, Expo	The event will give a chance to companies from BiH to present their companies and goals in front of the international audience.
4	Agriculture and food industry delegation	A Kingdom of Taste & Land of Business Opportunities	Morocco Pavilion	The Moroccan Pavilion team plans to host Ministerial delegation and institutions from agriculture and food sector.
5	Agriculture and food industry delegation	Multilateral Business Event	Slovenia Pavilion	Event will include business delegations from agriculture and food industry from more than five countries.
6	Agriculture and food industry delegation	European Green Deal and Farm to Fork strategy	France Pavilion	The focus of the conference will be about how innovation can support the transition towards global sustainable food systems. The speakers will include: H.E. Janusz Wojciechowski, European Commissioner for Agriculture and Rural Development, H.E. Pio Wennubst, Ambassador of Switzerland to the United Nations, Ms Ismahane Elouafi, Chief Scientist of the Food and Agriculture Organization of the United Nations (FAO).
7	Agriculture and food industry delegation	Food, Agriculture & Livelihoods Forum	Dubai Exhibition Centre, Expo	Global forum addressing sustainability of future food demand that included presence of Dubai Chamber of Commerce and Industry, New Zealand, India, Brazil, Morocco, Costa Rica, Zambia, Netherlands, Ukraine, Vietnam, Saudi Arabia, Bahamas, Peru, Estonia, Hungary and several other countries.
8	Agriculture and food industry delegation	Slovakia Business Event	Slovakia Pavilion	Slovakian Pavilion plans on inviting multiple companies from Slovakia and invite all countries to bring their delegates for the purpose of networking and business to business matchmaking.
9	Brovis	Direct B2B meetings	BiH Pavilion, Expo	Direct meeting with one of the global leaders in meat industry, company Miratorg.
10	Ovako	Direct B2B meetings	BiH Pavilion, Expo	Direct meeting with one of the global leaders in meat industry, company Miratorg.
11	Corn Flips	Direct B2B meetings	Gulfood	Direct meeting with East Asia Palm Product.
12	MBA	Direct B2B meetings	BiH Pavilion, Expo	Direct meeting with M Strategy Global.
ICT SECTOR 02.03. - 07.03.2022. - 11 COMPANIES				
1	ICT and Projects Delegation	Visit to Sharjah Research Technology and Innovation Park and meeting with its representatives	Sharjah	Business Team plans to organize a visit to Sharjah Research Technology and Innovation Park as an initiative to connect with one of the most innovative institutions on the Middle East and create a potential partnerships for the cooperation between UAE and BiH.
2	ICT and Projects Delegation	Networking Event	BiH Pavilion, Expo	The event will give a chance to companies from BiH to present their companies and goals in front of the international audience. Also, the business team plans to invite a representative from Dubai Chamber of Commerce and Industry, who will give a presentation about Dubai and UAE market.
3	ICT and Projects Delegation	Mexico Industry Trends	Mexico Pavilion	The event plans on hosting representatives from Mexico Chamber of Commerce, Ambassador and CEO of company Simens.

4	ICT and Projects Delegation	Poland Women's Day	Poland Pavilion	For the occasion of Women's Day, Poland Pavilion will organize shows and talks created by Women for Women.
5	ICT and Projects Delegation	Bilateral Networking Event BiH and Malaysia	Malaysia Pavilion	The event will include presentation of Malaysian region Selangor and several companies. After the presentation BiH and Malaysian companies will have a chance for the organization of direct B2B meetings in a dedicated B2B area.
6	ICT and Projects Delegation	Women at Expo	Peru Pavilion	Cultural event that will have a goal to connect women from all over to world to each other.
7	Rubicon	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with SMART Selangor, Sidec, Cyberview.
8	More Screens	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with SMART Selangor, Sidec, Cyberview.
9	Smart 387	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with SMART Selangor, Sidec, Cyberview.
10	QSD	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with SMART Selangor, Sidec, Cyberview.
PROJECTS 02.03. - 07.03.2022. - 10 COMPANIES				
1	Bissena	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with Tourism Selangor, Spepang Goldcoast.
2	Bukiraj	Direct B2B meetings	Malaysia Pavilion	Direct business to business meeting with Tourism Selangor.
3	SmartLab	Direct B2B meetings	Sharjah	The company will have a chance to meet new prospects from research, technology and education sector with the goal of establishing international relationship.
4	Soho	Direct B2B meetings	Sharjah	The company will have a chance to meet new prospects from research, technology and education sector with the goal of establishing international relationship.
5	Empress	Direct B2B meetings	BiH Pavilion, Expo	The company will have a chance to meet new prospects and establish new relationships from all over the world.
FORESTRY AND WOOD INDUSTRY 2 23.03. - 28.03.2022. 7 COMPANIES				
1	Wood, Metal and Automotive Delegation	Welcome Event BiH Delegation	BiH Pavilion	Since there will be a mixture of industries combined in one delegation, the Business Team plans to organize a welcome event so that delegates have a chance to meet each other.
2	Wood, Metal and Automotive Delegation	Networking Event	BiH Pavilion	The event will give a chance to companies from BiH to present their companies and goals in front of the international audience. Also, the business team plans to invite a representative from Dubai Chamber of Commerce and Industry, who will give a presentation about Dubai and UAE market.
3	Wood, Metal and Automotive Delegation	Slovenia Business Event	Slovenia Pavilion	Slovenian Business Team plans on connecting regional countries with the goal of strengthening the business relationships and collaboration.
4	Artisan	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Artisan representative and potential partners for UAE market.
5	Sarajevo Business Consulting	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Sarajevo Business Consulting representative and potential partners.
6	Ar Partner	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Ar Partner representative and potential partners.
7	Sarfa	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Sarfa representative and potential partners.
8	Standard Furniture	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Standard Furniture representative and potential partners.
METAL PROCESSING INDUSTRY INDUSTRY 23.03. - 28.03.2022. 7 COMPANIES				
1	Tisakomerc	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Tisakomerc representative and potential investor.
2	Glovis	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Glovis representative and potential partners.
3	Lović & Co	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Lović & Co representative and potential partners.
4	Prunus Sarajevo	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Prunus Sarajevo representative and potential partners.
5	Termika	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Termika representative and potential partners.
6	Velbos	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Velbos representative and potential partners.
7	Metal-Inox	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Metal-Inox representative and potential partners.
AUTOMOTIVE INDUSTRY 23.03. - 28.03.2022. - 1 COMPANY				
1	Pobjeda Tešanj	Direct B2B meetings	BiH Pavilion	Plan to organize a meeting between Pobjeda Tešanj representative and potential partners.

4.3.4. Defining business opportunities and events to visit - Implementation of the Business Program Plan

The defined meeting opportunities can be seen below

Implementation of the Business Program Plan											
ACTIVITIES	All Business Group	1 Business Group Tourism	2 Business Group Other Industries	3 Business Group Agriculture and food industry	4 Business Group ITC sector	5 Business Group Projects	6 Business Group Forestry and wood industry	7 Business Group Metal processing industry	8 Business Group Automotive industry	RESPONSIBILITY	
	DATE										
1	Organization and implementation of the Country Business Briefing	01.11.-20.12.2021.									business representative team
2	Organization and implementation of business delegations' visits	01.11.2021.-31.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with selected companies
3	Organization of presentation of strategic industries and companies on Expo TV, UAE media and preparation of representatives for public appearance	01.11.2021.-31.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with selected companies and MLO team
4	Organization of networking events on Bosnia and Herzegovina's Pavilion	17.12.2021.-31.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.		business representative team in coordination with selected companies and event team
5	Organization of bilateral, trilateral and multilateral events with other countries' pavilions with the goal of international B2B matchmaking	01.12.2021.-31.03.2022.			18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with logistic, PLO team
6	Visits and presentations of BiH companies on other country's events, business forums and country business briefings	09.01.2021.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with selected companies and event team
7	Organization of individual B2B meetings for BiH companies	09.01.2021.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with selected companies
8	Presentation of selected BiH businesses, which will come sector by sector, to Business Representatives of other countries	03.01.2022.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
9	Presentation of BiH strategic industries in the pavilions of other countries	09.01.2022.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
10	Organization of BiH companies' presentations at the BH pavilion	18.02.2022.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with selected companies and event team
11	Organization of individual presentations at the Business Department of the BiH Pavilion	09.01.2022.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
12	Organization of meetings between UAE business community representatives and BiH companies	18.02.2022.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
13	Organization of a meeting, presentation of BiH companies and strategic industries to The Department of Economy & Tourism in Dubai		09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
14	Organization of a meeting, presentation of BiH companies and strategic industries to Department of Economic Development Abu Dhabi										business representative team
15	Organization of a meeting, presentation of BiH companies and strategic industries to Sharjah Economic Development Department										business representative team
16	Organization of a meeting, presentation of BiH companies or strategic industries with Ajman Chamber of commerce and industry	09.01.2021.-28.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
17	Organization of a meeting, presentation of BiH companies or strategic industries with Dubai Chamber of commerce and industry	18.02.2022.-28.03.2022.				04.03. - 09.03.2022	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team

18	Design and creation of BIH companies presentations and distribution through Expo business network	03.01.2022.-28.03.2022.	04.01.-08.01.2022.	25.01. - 31.02.2022.	10.02. - 19.02.2022.	04.03. - 09.03.2022.	04.03. - 09.03.2022 23.03. - 28.03.2022.	10.03. - 27.03.2022.	10.03. - 27.03.2022.	10.03. - 27.03.2022.	business representative team in coordination with creative team
19	Distribution of newsletters through the Dubai Chamber of Commerce and Industry Platform	18.02.2022.-28.03.2022.			18.02. - 23.02.2022.	04.03. - 09.03.2022.	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team in coordination with MLO team
20	Distribution of Business Representative invitations through online channels and in person to more than 250 business contacts and 192 countries	03.01.2022.-28.03.2022.	05.01. - 13.01.2022.	25.01. - 04.02.2022.	10.02. - 19.02.2022.	24.02.-08.03.2022.	24.02.-08.03.2022. 10.03. - 27.03.2022.	10.03. - 27.03.2022.	10.03. - 27.03.2022.	10.03. - 27.03.2022.	business representative team
21	Creation of a contact database that the Business Representatives will meet on BIH events, other countries events and meetings	01.12.2021. - 31.03.2022.	09.01. - 14.01.2022.	31.01. - 05.02.2022.	18.02. - 23.02.2022.	04.03. - 09.03.2022.	04.03. - 09.03.2022 23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	23.03. - 28.03.2022.	business representative team
22	Creation of program plan for BIH companies to attend relevant events, forums and meetings						01.12.2021. - 31.03.2022.				business representative team

4.3.5. Defining business opportunities and events to visit - Creating a contact database

Creating a contact database		
Activities		RESPONSIBILITY
1	Reaching out to business contacts through Expo 2020 Dubai B2B App	business representative team in coordination with B2B Focal Point
2	Conduct of contact of BiH companies to other companies during business events	BiH companies in coordination with B2B Focal Point
3	Business Representative team providing protocol team with contacts of UAE government institutions that will be useful for BiH companies	PLO participating country in coordination with Business representative team
4	BiH companies contact to UAE companies during events that the business team will conduct	BiH companies in coordination with B2B Focal Point
5	Providing BiH companies with lists of registered local companies from Emirates of Abu Dhabi, Dubai and Ajman per specific industry	Business representative team
6	Sharing of the other countries' delegations profiles with BiH delegations creating an opportunity for international meetings and collaboration	Business representative team
7	Once other countries' delegation find any of BiH companies interesting, they will reach out to the Business Representative team, who will put them in direct contact with respected companies.	Business representative team
8	Creation of business cards and contact database gathered during Bosnia and Herzegovina Networking Events	Business representative team

The contact database can be seen below

Nr	COUNTRY	NAME	LAST NAME	POSITION	EMAIL	REGION
1	Abu Dhabi Chamber	Latifa	ALAMERI	Head of Delegation Section SMEs & Entrepreneurs		United Arab Emirates
2	Abu Dhabi Chamber	Shamma	Al Darmaki	Specialist		United Arab Emirates
3	Abu Dhabi Chamber	Sara	Almansoori	Delegation Coordinator		United Arab Emirates
4	African Union	Chiza	CHIUMYA	Deputy Commissioner General		Africa
5	African Union	Leslie	RICHER			Africa
6	African Union	Levi	MADUEKE	Commissioner General		Africa
7	Angola	Albina		Commissioner General		Africa
8	Angola	Veronica	CORALLO	Head of Protocol		Africa
9	Antigua Y Barbuda	Kahina		Director		Caribbean
10	Antigua Y Barbuda	Kahina	BOUSTANY	Commissioner General		Caribbean
11	Argentina	Agustina	MEDA	PLO		South America
12	Argentina	Ana	BAQUERIZA	Cultural attached		South America
13	Argentina	Guillermo	SIMUNOVICH	MLO		South America
14	Argentina	Juan	USANDIVARAS	Commissioner General		South America
15	Argentina	Lucas	GIOJA	Pavilion Director Global Agenda Manager -		South America
16	Argentina	Romina	SOLARI	Commercial Attached		South America
17	Armenia	Lilit	HAKOBYAN	Pavilion Director		CIS
18	Armenia	Vahan	KEROBYAN	Commissioner General		CIS
19	Armenia	Valentina	YESSAYAN	MLO		CIS
20	ASEAN	Lee	YOONG YOONG	Commissioner General		Asia
21	ASEAN	Romeo	ARCA	Deputy Commissioner General		Asia
22	Australia	Justin	MCGOWAN	Commissioner General Deputy Commissioner General /		Oceania
23	Australia	Peter	SAMS	Director		Oceania
24	Austria	Barbara	HEIDINGER	Head of Unit World EXPOs		Europe

25	Austria	Beatrix	KARL	Commissioner General	Europe
26	Austria	Helmut	DOELLER	Director	Europe
27	Austria	Iris	<u>ACHMANN</u>	Head of Communication	Europe
28	Austria	Philipp	SCHRAMMEL	Director	Europe
29	Bahrain	Dana	YOUSIF	Pavilion Director	MENA
30	Bahrain	Ebrahim	AL KHALIFA	Staff	MENA
31	Bahrain	Noura	AL SAYED	Deputy Commissioner General Deputy Commissioner General/Director	MENA
32	Bangladesh	Hafizur	RAHMAN	Commissioner General	Asia
33	Bangladesh	Jafar	UDDIN	Commissioner General	Asia
34	Belarus	Alexey	KOVALEV	Pavilion Director	CIS
35	Belarus	Evgeny	LAZAREV	Deputy Commissioner General	CIS
36	Belgium	Aldwin	DEKKERS	Deputy Commissioner General	Europe
37	Belgium	Myriam	COPS VERCAUTEREN	Director Ambassador, Commissioner General	Europe
38	Belgium	Patrick	DRUBBEL	General	Europe
39	Bolivia	Daniela	FERNANDEZ	Director	South America
40	Bolivia	Raquel	OROZCO	Commissioner General	South America
41	Bosnia and Herzegovina	Ena	RADONCIC	Business Representative	Europe
42	Bosnia and Herzegovina	Mirza Elias	BEGANOVIC	Business Content Manager	Europe
43	Brazil	Rodrigues	MARTINS FILHO	Commissioner General	South America
44	Brazil	Raphael	NASCIMENTO	Director	South America
45	Brazil	Luciano	LIMA	Head of Programming, Events and Protocol	South America
46	Bulgaria	Adelina	KIOSEVA	Project Manager, Ministry of Economy	Europe
47	Bulgaria	Anna	MARTULKOVA	Project Manager, Ministry of Economy	Europe
48	Bulgaria	Dimitur	DIMITROV	Director	Europe

49	Bulgaria	Nigrita	RAZMIROVA	Project Manager, Ministry of Economy	Europe
50	Bulgaria Bureau International des	Svetoslav	STOYNEV	Project Manager, Ministry of Economy	Europe
51	Expositions	Dimitri	KERKENTZES	Secretary General	International Organization
52	Bhutan	Zam	PEM		Asia
53	Canada	Connie	LEE	Public Affairs and Programming Officer	North America
54	Canada	Erika	BERGERON		North America
55	Canada	Louis-Philippe	DUHAIME	Trade Commissioner	North America
56	Canada	Marie-Genevieve	MOUNIER	Commissioner General	North America
57	Canada	Michael	BAILEY	Deputy Commissioner General	North America
58	Canada	Sarah	WOOLHOUSE	Chief of Staff to the Commissioner General	North America
59	China	Shenfeng	ZHANG	Vice Chairman of China Council for the Promotion of International Trade (CCPIT)	Asia
60	China	Zhouhao	CHENG	Protocol contact	Asia
61	Colombia	Pablo	JUAN	Commissioner General	South America
62	Colombia	Paula	DOUAT	Director	South America
63	Costa Rica	Catalina	SILESKY	Pavilion Director, PLO & MLO	Central America
64	Comoros	Rahamatou	GOULAM BABORO	Commissioner General	Africa
65	Comoros	Mohamed	HOUSSENI MADI	Pavilion Director	Africa
66	Costa Rica	William	REUBEN	Commissioner General	Central America
67	Croatia	Helena	GREGURIC	B2B Officer	Europe
68	Croatia	Jasmin	DEVLIC	Director Pavilion	Europe
69	Croatia	Nikolina	BRNJAC	Commissioner General	Europe

70 **Cuba**

Milena

PEREZ

Director

Caribbean

71	Cuba	Verona	CAMPO	Business Project Manager	Caribbean
72	Czech Republic	Hana	MUNZAROVA	Program Manager & PLO	Europe
73	Czech Republic	Hlavacka	LIBKA	Deputy Commissioner General	Europe
74	Czech Republic	Jiří	POTUZNÍK	Commissioner General	Europe
75	Czech Republic	Lenka	MARSALKOVA	PR & Marketing Manager	Europe
76	Czech Republic	Lucie	GOROVOJ	Office Director	Europe
77	Czech Republic	Roith	MATYAS	Pavilion Director	Europe
78	Denmark	Jan	BAK	Deputy Commissioner General	Europe
79	Denmark	Jens	LUND	Commissioner General	Europe
80	Djibouti	Aboubakar	GARILEH	Deputy Commissioner General	MENA
81	Dominican Republic	Carolina	PEGUERO	Pavilion director	Central America
82	Dominican Republic	Hugo	RIVERA	Commissioner General	Central America
83	Dubai Cares	Lisa	KILLILEA	Director	MENA
84	Dubai Cares	Shermin	MHEIDLY	Deputy Commissioner General	MENA
85	DUBAI CARES	Tariq	AL GURG	Commissioner General	MENA
86	Dubai Chamber	Abdulla	MOMADE	VIP Business Advisor Chief Representative of International Office - Mozambique & Southern Africa	MENA
87	Dubai Chamber	Cyril	DARKWA	VIP Business Advisor Chief Representative of International Office - Ghana & West Africa	MENA
88	Dubai Chamber	Daniel	SELLERS	VIP Business Advisor Chief Representative of International Office - China	MENA
89	Dubai Chamber	Joao Paulo	PAIXAO	VIP Business Advisor Chief Representative of International Office - Brazil	MENA
90	Dubai Chamber	Martin	RIDLEY	VIP Business Advisor Chief Representative of International Office - Argentina & South Cone	MENA

91	Dubai Chamber	Michael	GAITHU	VIP Business Advisor Chief Representative of International Office - Kenya & Central Africa	MENA
92	Dubai Chamber	Saad	ISHTIAQ	VIP Business Advisor Chief Representative of International Office - Panama & Central America / Caribbean	MENA
93	Dubai Chamber	Sameer	NAWANI	VIP Business Advisor Chief Representative of International Office - India	MENA
94	Dubai Chamber	Sanan	NASIBLI	VIP Business Advisor Chief Representative of International Office - Azerbaijan & CIS	MENA
95	Dubai Chamber	Teba	MOLLA	VIP Business Advisor Chief Representative of International Office - Ethiopia & Horn of Africa	MENA
96	Egypt	Ashraf	HAMDY	Deputy Commissioner General	MENA
97	Egypt	Khaled	MELAD	Commissioner General	MENA
98	El Salvador	Patricia	FUENTES	Pavilion Director	Central America
99	El Salvador	Vanesa	BANDAK	Deputy Commissioner General	Central America
100	Estonia	Andres	KASK	Deputy Commissioner General	Europe
101	Estonia	Daniel	SCHAER	Commissioner General	Europe
102	Estonia	Madis	KASS	Director	Europe
103	EU	Amb. Andrea	FONTANA	Commissioner General	Europe
104	EU	Pietro	DE MATTEIS	Deputy Commissioner General	Europe
105	Fiji	Jacinta	LAL	Deputy Commissioner General Deputy Commissioner General	Oceania
106	Finland	Annikka	ALANKO	& Director	Europe
107	Finland	Mira	VIRKKUNEN	Operations Manager	Europe
108	Finland	Petri	RYÖPPY	Exhibition Director	Europe
109	Finland	Pirkko	AUTIO	Communications Director	Europe

110	Finland	Severi	KEINÄLÄ	Commissioner General	Europe
111	France	Asmaa	ASSID	Representative Cofrex Commissioner General & CEO of Cofrex	Europe
112	France	Erik	LINQUIER	Head of Protocol	Europe
113	France	Flora	JORDI	Head of Communication	Europe
114	France	Julie	AGERON	Deputy Commissioner General	Europe
115	France	Laurent	SAILLARD	Pavilion Director Deputy Director, Events Manager	Europe
116	France	Philippe	MILLE	Deputy Commissioner General/Director	Europe
117	France	Valentine	LE DENMAT	Commissioner General	Europe
118	Gabon	Gina	NZENGUE	Director	Africa
119	Germany	Dietmar	SCHMITZ	Commissioner General	Europe
120	Germany	Sebastian	ROSITO	Commissioner General	Europe
121	Germany	Ulrich Kromer	VON BAERLE	Deputy Commissioner General	Europe
122	Ghana	Alfred	ANTWI ANNOOR	Head of Logistics Consultant to the Commissioner General	Africa
123	Greece	Annita	TRIPOSKOUFI	Director Head of Communication & Event	Europe
124	Greece	Betty	ALEXANDROPOULOU	Director	Europe
125	Greece	Ioannis	RETSAS	Comisaria General	Europe
126	Greece	Makris	KARTEROS	Commissioner General	Europe
127	Guatemala	Jose	BASSILA	Commissioner General	Central America
128	Guatemala	Shirley	AGUILAR	Commissioner General	Central America
129	Guinea	Gabriel	CURTIS	Pavilion Director	Africa
130	Guinea	Kaba	FANTA	Deputy Commissioner General	Africa
131	Guinea	Seriane	KENEMA	Commissioner General	Africa
132	Honduras	Nicole	MARRDER	Pavilion director	Central America
133	Honduras	Maryorie	CERRATO		Central America

134	Hungary	Agi	FULEKY	Head of Events & Programming Deputy commissioner General & Director	Europe
135	Hungary	Andrea	TOTH		Europe
136	Hungary	Daniel	HORVATH	Project Manager	Europe
137	Hungary	Szabolcs	TATAR	Commissioner General Director for Project Management	Europe
138	Hungary	Timea	RAJZ		Europe
139	Hungary	Zsolt	BERKI	Deputy Director	Europe
140	Hungary	Marton	BENKO	Head of Protocol Business Relations Senior Manager	Europe
141	Hungary	Barbara	TOROK		Europe
142	India	Gunweena	CHADHA	Pavilion Director	Asia
143	Indonesia	Amelia	DAWIN	Pavilion Director	Asia
144	Indonesia	Sumedi	DIDI	Commissioner General	Asia
145	Iraq	Sarmad	SAEED	Commissioner General Deputy Commissioner General (Embassy of Ireland)	MENA
146	Ireland	Anita	KELLY		Europe
147	Ireland	Connor	HOEY	Project Manager	Europe
148	Ireland	Fiachra	MARTIN	Director	Europe
149	Ireland	Pat	HENNISSY	Commissioner General	Europe
150	Israel	Elazar	COHEN	Commissioner General	MENA
151	Israel	Josh	BENDIT	Director	MENA
152	Italy	Andrea	MARIN	Pavilion Director	Europe
153	Italy	Marcello	FONDI	Deputy Commissioner General	Europe
154	Italy	Paolo	GLISENTI	Commissioner General	Europe
155	Japan	Aiko	YABUNAKA	Director of Expo 2020	Asia
156	Japan	Azusa	YASUI	Assistant Director	Asia
157	Japan	Hikaru	MIZUNO	Project Manager	Asia
158	Japan	Isao	ANDO	Director	Asia

159	Japan	Masami	ANDO	Managing Director	Asia
160	Japan	Naoki	TANABE	Director	Asia
161	Japan	Taiki	KOGA	Project Manager	Asia
162	Japan	Takahisa	OTA	Director	Asia
163	Japan	Tomiyasu	NAKAMURA	Commissioner General	Asia
164	Kazakhstan	Allen	CHAIZHUNUSSOV	Commissioner General	CIS
165	Kosovo	Alban	FETAHU	Commissioner General	Europe
166	Kosovo	Bujar	DESKAJ	Deputy Commissioner General	Europe
167	Latvia	Inga	ULMANE	Director	Europe
168	Lebanon	Nathalie	IVANOV	Directora	MENA
169	Lebanon	Ziad	NASSER	Commissioner Executive	MENA
170	Lithuania	Austeja	BRASIUNAITE	Project Manager	Europe
171	Lithuania	Mantas	SVECIULIS	Director	Europe
172	Lithuania	Romas	JANKAUSKAS	Commissioner General	Europe
173	Luxembourg	Daniel	SAHR	Director	Europe
174	Luxembourg	Jacquie	ZAHLEN	Head of Communication Deputy Commissioner General	Europe
175	Luxembourg	Loïc	BERTOLI	(based in Abu Dhabi) Commissioner General & President of the Management Board of the Management Company	Europe
176	Luxembourg	Maggy	NAGEL	Secretary General of the Management Company	Europe
177	Luxembourg	Marc	SCHEER	Management Company	Europe
178	Luxemburg	Loic	BERTOLI	Deputy CG Commissioner General (treated as H.E.) as he's the SG of Ministry of Science, Technology and innovation	Europe
179	Malaysia	Datuk Zainal	ABDIN ABU HASSAN		Asia

180	Malaysia	Michelle	LAU	Director	Asia
181	Malaysia	Wan Marina	LAU SOOK YEE	Deputy Project Leader	Asia
182	Mauritania	Hawa	DIALLO	Commissioner General	MENA
183	Mauritius	Shakeel	AM	Director	Africa
184	Mexico	Bernardo	NOVAL	Director	North America
		Martha	JARAMILLO		
185	Mexico	Catalina	DOMINGUEZ	Commissioner General	North America
186	Moldova	Natalia	IVANOV	Deputy Commissioner General	CIS
187	Monaco	Albert	CROESI	Commissioner General	Europe
188	Monaco	Alexandre	BOCQUILLON	Deputy Commissioner General	Europe
189	Monaco	Yvan	CROVETTO	Director	Europe
190	Montenegro	Jelena	JANKOVIC	Deputy Commissioner General	Europe
191	Montenegro	Milena	PEJOVIC	Director	Europe
192	Montenegro	Nikola	PETROVIC NJEGOSH	Commissioner General	Europe
193	Morocco	Chakib	JIHAD	Director of Moroccan Pavilion Business Programming	MENA
194	Morocco	Lahrichi	MEHDI	Coordinator	MENA
195	Morocco	Nadia	FETTAH ALAOUI	Commissioner General	MENA
196	Mozambique	Gilberto	COSSA	Deputy Commissioner General	Africa
197	Myanmar	Levi	THANG	Deputy Commissioner General	Asia
198	Netherlands	Bram	VAN OPIJNEN	Program Manager	Europe
199	Netherlands	Carel	RICHTER	Commissioner General Head of Strategy & Communication	Europe
200	Netherlands	Dominique	GROENENDIJK	Communication	Europe
201	Netherlands	Froger	MAARTEN	Deputy Commissioner General	Europe
202	Netherlands	Niek	DE REGT	Project Leader	Europe
203	Netherlands	Niels	BOUWMAN	Director	Europe
204	Netherlands	Suzanne	HARTOG	Project Advisor	Europe

205	New Zealand	Clayton	KIMPTON	Commissioner General	Oceania
206	New Zealand	Devorah	BLUMBERG	Head of Programming	Oceania
207	New Zealand	Kylie	ARCHER	Deputy Commissioner General Deputy Commissioner General / Project Director	Oceania
208	Norway	Dag Olav	KOPPERVIK	Commissioner General	Europe
209	Norway	Ole Johan	SANDVAER	Commissioner General	Europe
210	Oman	Mohsin	AL BALUSHI	Commissioner General	MENA
211	Oman	Khalid	AL ZUHIMI	Pavilion Director	MENA
212	Organization for Islamic Cooperation (OIC)	Amb. Noria	ALHAMAMI	Commissioner General	International Organization
213	Paraguay	Claudia	CHAMORRO	Pavilion Director	South America
214	Paraguay	José	Aguero Avila	Commissioner General Head of Protocol and Business Liaison	South America
215	Paraguay	Paola	Blasco	Commissioner General	South America
215	Peru	Amora	CARABAJAL	Deputy Commissioner	South America
216	Peru	Igor	ROJAS	Deputy Pavilion Director	South America
217	Peru	Marcelo	CARBALLAR	Director	South America
218	Peru	Mirella	ORE MONAGO	Pavilion Director	South America
219	Philippines	Rosario	LIWANAG	Commissioner General	Asia
220	Philippines	Rosvi Charmaine	GAETOS	Business Program Director	Asia
221	Philippines	Mignon	YALONG	Commissioner General	Europe
222	Poland	Adrian	MALINOWSKI JOZEFOWICZ-	Chief Expert	Europe
223	Poland	Agnieszka	KRAKOWIAK	PR Manager	Europe
224	Poland	Anna	DROZD	Chief Financial Expert	Europe
225	Poland	Marcin	OLEJNIK	Pavilion Director	Europe
226	Poland	Moneer	FAOUR	Deputy Commissioner General	Europe
227	Poland	Monika	DYLAG-SAJOR		Europe

228	Portugal	Francisca Guedes	DE OLIVEIRA	Deputy Commissioner General Programming & Product Manager	Europe
229	Portugal	João	AIRES		Europe
230	Portugal	José	FRAGOSO	Project Manager	Europe
231	Portugal	Luis Castro	HENRIQUES	Commissioner General	Europe
232	Portugal	Manuel	MIRANDA	Director Communications & Design Manager	Europe
233	Portugal	Manuel	NERY	Innovation & Visitor Experience Manager	Europe
234	Portugal	Miguel	CONDESSO		Europe
235	Qatar	Mohammed	Al Blooshi FODOREANU	Director	MENA
236	Romania	Ana	SERVICIU	Media coordinator	Europe
237	Romania	Ferdinand	NAGY	Commissioner General	Europe
238	Romania	Mihaela	CHITIC	Director	Europe
239	Russia	Alexei	GRUZDEV	Commissioner General	CIS
240	Russia	Getman	ALEXANDER	Pavilion Director	CIS
241	Russia	Mikhailov	DMITRIY	Deputy Commissioner General	CIS
242	Rwanda	Ariella	KAGERUKA	Deputy Commissioner General	Africa
243	Rwanda	Yves	IRADUKUNDA	Commissioner General	Africa
244	San Marino	Elisabetta	BUCCI	Protocol and Events	Europe
245	San Marino	Mauro	MAIANI	Commissioner General	Europe
246	Saudi Arabia	Adel	FAYEZ	Director	MENA
247	Saudi Arabia	Hanbazazah		Commissioner General	MENA
248	Scotland	Gurjit	SINGH	Head of Scotland at Expo 2020 Deputy Commissioner General - CG not always present in UAE	Europe
249	Serbia	Ana	ILIC		Europe
250	Serbia	Igor	KOVACEVIC	Director	Europe

251	Serbia	Radomir	PAPOVIC	Project Manager	Europe
252	Singapore	Agnieszka Joo Chong	KOZAKIEWICZ	Country Manager	Asia
253	Singapore	(Jc)	TENG	Director	Asia
254	Singapore	Jun Biao	CHANG	Pavilion Manager	Asia
255	Singapore	Larry	NG	Commissioner General	Asia
256	Singapore	Lay Bee	YAP	Deputy Commissioner General	Asia
257	Singapore	Ruth	SOH	Protocol & Media Manager	Asia
258	Slovakia	Michaela	AVRAMOVA	Project Manager	Europe
259	Slovakia	Miroslava	VALOVICOVA	Commissioner General Business and Innovation	Europe
260	Slovakia	Pavol	MILLER	Advisor	Europe
261	Slovakia	Robert	MOJSEJ	Pavilion Director	Europe
262	Slovakia	Zuzana	VICELOVA	Deputy Commissioner General	Europe
263	Slovenia	Anusa	GASI	Head of Program	Europe
264	Slovenia	Jurcek	ZMAUC	Director	Europe
265	Slovenia	Matic	VOLK	Commissioner General	Europe
266	South Korea	Eunho	KANG	Director of KOTRA Dubai	Asia
267	South Korea	Eunsu	KIM	Assistant Manager World Expo Team	Asia
268	South Korea	Jeongin	MOON	Assistant Manager World Expo Team	Asia
269	South Korea	Kwonseok	LEE	Deputy Commissioner General	Asia
270	South Korea	Kyungwoon	KIM	Manager of World Expo team Deputy Director World Expo Team	Asia
271	South Korea	Sunghee	AHN	Deputy Director World Expo Team	Asia
272	South Korea	Yoonjin	LEE	Manager World Expo Team	Asia
273	South Korea	Yooseok	AHN	Director of World Expo team	Asia
274	South Sudan	Juliana	GARCIA	PA to the Chairman and Commissioner General South	Africa

Sudan Pavilion

275	Spain	Carmen	BUENO	Commissioner Executive Strategic Alliances Manager	Europe
276	Spain	Cristina	ORDINAS	AC/E	Europe
277	Spain	Eva	CASTINEIRA	PM Architecture	Europe
278	Spain	Iber	DE VICENTE	Head Operations	Europe
279	Spain	Jesús	OBREGON	Head of Protocol	Europe
280	Spain	Jose Andres	TORRES MORA	Commissioner General	Europe
281	Spain	Patricia	PEYRELONGUE	Operations Manager Commissioner General and Director	Europe
282	Somalia	Abdirahman	HAI-JAMA		AFRICA
283	Sudan	Mohamed	ABUELBASHER	Director	MENA
284	Sudan	Juliana	GARCIA	Commissioner General Chancellor's Office at the Ministry of Foreign Affairs	MENA
285	Sweden	Gabriella	AUGUSTSSON		Europe
286	Sweden	Jan	THESLEFF	Commissioner General Director of the Committee for Sweden's participation	Europe
287	Sweden	Ludvig	DAVER		Europe
288	Sweden	Maria	MODIN	Head of Finance	Europe
289	Sweden	Nina	EKSTRAND	Deputy Commissioner General	Europe
290	Sweden	Staffan	SCHARTNER	Head of Construction Head of Sponsoring & Hospitality	Europe
291	Switzerland	Celia	ARRIBAS		Europe
292	Switzerland	Dante	LARINI	Project Manager Swissnex Director and Commissioner General	Europe
293	Switzerland	Manuel	SALCHLI		Europe
294	Switzerland	Milica	STEFANOVIC	Country Manager Commissioner General / Syria	Europe
295	Syria	Ghassan	ABBAS	Ambassador to UAE	MENA
296	Syria	Khaled	SHAMAA	Pavilion Director	MENA

297	Syria	Ram	YOUSSEF	Business Hub Manager	MENA
298	Thailand	Umaree	CHARNNARONG	Director	Asia
299	Thailand	Wannawimol	TIPPAYAWONG	Assistant to Director Deputy Commissioner General/Director	Asia
300	Togo	Samtu	YAO SENYO	Director General	Africa
301	UAE	Khalfan	ALMAZROUIE	Deputy Commissioner General	MENA
302	UK	Dena	ASSAF	Commissioner General	Europe
303	UK	Laura	FAULKNER	Director	Europe
304	UK	Mehdi	TAHER	Head of Operations	Europe
305	UK	Nigel	RICHARDS	Director	International Organization
306	UN	Jazashri	WYATT	Commissioner General	International Organization
307	UN	Nasser	MAHER	Directora	South America
308	Uruguay	Bárbara	ELDBEISSY	Commissioner-General	South America
309	Uruguay	Sebastian	RISSO	Commissioner General Expo Unit Director at the U.S. State Dept.	North America
310	USA	Bob	CLARK	Senior Expo Coordinator	North America
311	USA	Jim	CORE	Deputy Commissioner General Programming & Communications Manager	North America
312	USA	Kara	SNESKO		North America
313	USA	Matthew	ASADA		South America
314	USA	Nadia	ZIYADEH		South America
315	Venezuela	Iván	LAL		Africa
316	Venezuela	Ramón			Africa
317	Algeria	Mokhtar	ATTAR	Director	
318	Algeria	Mokrane	OURAHMOUNE		



**Tourism Day at Expo-2020 in Dubai
January 12, 2022**

The list of the organizations and companies

- | | |
|---|---|
| 1. Tourism Department of the Ministry of Sports and Tourism
https://mst.by/en/turizm.html | Development of the state policy of inbound and outbound tourism in the Republic of Belarus. |
| 2. State Institution «National tourism agency»
https://www.belarustourism.by/ | Promotion of tourism in the Republic of Belarus and participation in the implementation of state tourism policy. |
| 3. Tourism and excursion unitary enterprise «Belarusturist»
https://belarustourist.by/ | Developed network of hotel complexes, tourist and health resorts, travel and excursion agencies operating in all major cities of Belarus. |
| 4. Unitary enterprise «Belprofsoyuzkurort»
https://kurort.by/ | Developed network of health resorts operating throughout the territory of Belarus. |
| 5. Sports and Recreation Center of the Federation of Trade Unions of Belarus «Ratomka»
http://ratomka.by/ | Countryside complex for individual, family, and corporate vacation, as well as the organization of events of various scales, including sporting events. |
| 6. Information and Tourist Center «Minsk»
https://en.minsktourism.by/ | Information support for tourists in Minsk city, marketing activities in the field of tourism. |
| 7. RUE «CENTRKURORT»
https://www.otpusk.by/ | Major state tourist company in Belarus operating in fields of inbound and outbound tourism in the Republic of Belarus. |



Business delegation to EXPO DUBAI 2020, 26.-28.1.2022 - HEALTH AND WELL-BEING

	Company Name	Company WebPage	Participant Name	Participant Surname	Core business	Main activities
1	ASCALAB d.o.o.	www.ascalab.com	Predrag	Krstić	Software engineering, smart devices and cloud services, quality assurance	Agile Software engineering, Smart devices and cloud services, Quality assurance
2	BIOSISTEMIKA, raziskave in razvoj, d.o.o.	www.biosistemika.com	Maja	Murič	Development of laboratory software products, custom software development, and laboratory digitalization consulting	Custom software development for laboratory instrument manufacturers, laboratories and software providers, Proprietary software products (PlatR, GENEIO, SciNote), Digitalization consulting services
3			Ana	Fekonja		
4			Jana	Erjavec		
5			Robert	Zorec		
3	Celica BIOMEDICAL	www.celicabiomedical.com	Nina	Vardjan	Medical Biotechnology, Drug Development	SmartCure® treatment targets glial metabolism to remedy neurodegeneration, neuroinflammation, and cognitive decline, HybriCure® technologies enable immunohybridoma cell production to treat prostate cancer.
6			Helena H.	Chowdhury		
7			Miha	Ulcar		
4	COSYLAB, laboratorij za kontrolne sisteme, d.d.	www.cosylab.com	Klemen	Ramoves	Software products and engineering services for Cutting-Edge Industries: Radiation therapy, Medical Devices, Fusion, Space, Astronomy and Accelerators.	Cosylab is offering OncologyOne, a modular suite of medical grade software products, enabling seamless integration and shortest time to market for any radiation therapy device manufacturer: Treatment Control System, Image Guidance and Patient Position Verification, Workflow Management, Accelerator Control System, Dose Delivery System. Cosylab offers full range of medical services for the development of any custom software and hardware for your medical device: Project Management, Systems Engineering and Quality Engineering, Medical Device Software Design & Software Engineering, Usability Engineering, Installation and Commissioning Services.
8			Janko	Burgar		
9			Uros	Mitrović		
10						
5	GOSPODAR ZDRAVJA, spletna zdravstvena komunikacija, d.o.o.	www.gospodar-zdravja.si	Davorin	Gec	Mobile and e-health, telemedicine, telepharmacy, medication adherence, healthcare management, healthcare provider processes improvement, patient empowerment, digital healthcare solutions	patient portal - IT support for patient empowerment, smart e-cooperation of healthcare providers with patients, medication adherence improvement with the support of pharmacist in the pharmacy chains, Healthcare Provider Clinical and Organization Support
6	L-GRADNJE, gradbeništvo in storitve, d.o.o.		Tadej	Von Horvath	Pharmacy - food supplements	participation in Slovenian and international projects, finding partners and business opportunities in foreign markets, own production of natural food supplements, preparation and distribution of promotional materials, consulting, possibility of distribution of food supplements on foreign markets, strengthening the competencies of employees in the field of penetration into foreign markets, the correct choice of strategies for achieving the set goals, effective integration of innovations, strategic activities in a new, target market
13			Nina	Tetičkovič		
7	Matevž Starič	www.braintrip.net	Matevž	Starič	Early dementia screening	We offer a B2B2C dementia screening solution that can be used as: screening service to detect signs of dementia, preventive screening as periodical service to detect any signs as soon as they appear, to monitor diseases progression
8	NETS, podjetje za storitve, d.o.o., Kranj	www.nets.si	Janez	Gunčar	business consulting, business processes, creative problem-solving and innovation	Services : digitalization, digital strategy, EFQM model, ISO standard, business consultation; Product: DNA EQMS, NETS excellence
16			Uroš	Gunčar		
9	NEUS Diagnostics, raziskave in razvoj medicinske opreme, d.o.o.	www.neus-diagnostics.com	Vida	Groznik	AI powered medical solutions	Screening for mild cognitive impairment (precursor of various dementias) in adult population; Detection of motor and cognitive impairments in preterm children; Eye-tracking in neurological and cognitive research
10	Papirnica TARA Junior, Daša Kuder s.p.	www.papirnicatara.com	Daša	Kuder		
11	Pharma G d.o.o.	www.pharma-g.si	Petra	Marinko	Production of innovative food supplements and skincare products	ABIE S food supplements and skincare products with numerous botanical active ingredients like Silver fir extract, ABIE S TRU luxury skincare products with numerous active ingredients like Silver fir extract and White truffle extract, NABIE - premium therapeutic hemp enhanced food supplements and skincare products, NABIE S BOTANICALS – upgraded premium hemp enhanced food supplements and skincare products with other botanical extracts, MINKA – tasty vitamin and minerals in innovative gummy and spray form, Private label skincare and food supplements , From 0 to shelf on demand niche product development , Franchising model of NABIE CBD SHOP
12	SALUS, VELETRGOVINA, D. O. O.	www.salus.si/en/	Lilijana	Mrak	»One Stop Shop« for commercialization of medicinal products and medical devices in CEE region. Salus Group consists of pharmaceutical companies that together offer the complete spectrum of value-added services needed for products to enter/stay on the market. From market access, medical activities, marketing, sales, regulatory, pharmacovigilance to distribution, warehousing, and specialized retail store.	Commercial partnership: market access, medical activities, marketing, sales of medicines, medical devices, regulatory and pharmacovigilance services, distribution of medicines, medical devices, warehousing, retail
21			Žiga	Hieng		
13	SRC Infonet d.o.o., podjetje za informacijsko svetovanje, inženiring in trgovino	https://www.infonet.si/en/	Mojca	Cvrn	Healthcare IT Solutions	Solutions designed for healthcare institutions: Hospital 360 – integrated IT solution including EHR, business process support, patient flow management and dedicated decision support modules, solutions that put the patient at the centre of healthcare: leveraging web and mobile technologies to support microservices that enable patient-physician communication: secure exchange of health documents, video consultations, prescriptions, referral requests, mHealth apps that support mass screening RAT and PCR testing, vaccination, lab tests requests
23			Simon	Torkar		
24			Vladislav	Modic		
14	Test Bee d.o.o.	www.myqabee.com	Tijana	Krstić	Software testing automation	Consulting/management/execution, testing automation (myQabee), Integration, end-to-end, regression, UAT testing
15	TIK d.o.o.	www.tik.si/en	Tatjana	Smrekar	TIK d.o.o. has over than 60 years of experience developing and manufacturing	Manufacturing processes (components, assembly, packaging) - 4 clean rooms ISO 8 and supply of own and private labels of the products: Urology intermittent catheters – (un)coated, different tips (nelaton, Tiemann, soft tip), Suction catheters, Sondes, Follicle aspiration needle
16	Trokot d.o.o.	n.a.	Gregor	Cuzak	Ecosystem for promotion of innovation in healthcare	events, workshops, consultations, education in digital health, health IT, biotechnology to achieve certification and compliance, patient driven lobbying, innovation advocacy and stakeholder dialogue

MARCH 20–24, 2022

SLOVAK Water Week

SLOVAK PAVILION, MOBILITY DISTRICT, EXPO VENUE, DUBAI

List of Slovak Companies



BINARY CONFIDENCE

Binary Confidence is a company focused on delivering end-to-end security solutions. The portfolio of services consists of a full cycle, from analysis and consultation through implementation to the provision of SOC services, the center of security operations. Binary Confidence is also a developer of two products — vScan, vulnerability management solutions for large networks and Audit tool — a solution for controlling and implementing information security management in the organization. www.binaryconfidence.com



FUMBI

Fumbi is an IT company working and operating in the field of cryptocurrencies and blockchain. Fumbi's portfolio currently consists of more than 20 top cryptocurrencies. www.fumbi.network



FUTBALTOUR.SK

Sport travel agency offering the fans complete tours or the provision of separate tickets for the sport events. It focuses on football as well as hockey matches, especially in Slovakia, the Czech Republic, Hungary and Austria. www.futbaltour.sk



IERP, J. S. A.

iERP.ai provides the companies with a platform for generating business predictions that is easy for users, it can be installed directly for the customer or in the cloud, and it provides algorithms that solve many business problems at an affordable price and with an extremely short implementation time. The software helps the customers with the predictions of sales and demand, situation in the warehouses, the predictions of late paid invoices as well as the predictions of the customer's next purchase. These algorithms help the customers be more competitive by enhancing to increase revenue, customer satisfaction by reducing costs. www.ierp.ai



NEXINEO

The Slovak company NEXINEO has brought its unique products, Nexi GO and Nexi PRO, to market, offering schools highly efficient digital learning, healthier classrooms, 75% savings in operating costs, and 90% savings in CO₂ emissions and e-waste. Instead of a computer, each student only requires a miniature NEO display unit attached to their monitor, which is controlled using a standard keyboard and mouse. One central NEXI server, which can be in either a tower or rack design, delivers unique performance to the entire classroom. NEXI high-performance servers consist of components from the world's highest quality manufacturers. The NEXINEO platform also includes an integrated management console, the NEXI Board, which allows teachers to control all student stations in the classroom. www.nexineo.com



PRONEA

Pronea's mission is to build a community ecosystem that, through education and character development, will bring about the transformation of the Upper Nitra region of Slovakia. It wants to re-create the character of the region and focus on three specific areas: new education, human technologies and innovation. www.pronea.sk

NRB FOOD INDUSTRIES https://malasagulamelaka.wixsite.com/malaysia	A food manufacturing company that specialises in Coconut Palm Sugar -a natural sweetener made from coconut sap which brings out a rich yet delicious caramel- like flavour. It is best used in black coffee, ice cream and in desserts.	- Hypermarkets/ - Supermarkets - Retail chains - Food & Beverage companies
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Coconut Palm Sugar (cylindrical and block form) ▪ Organic Coconut Sugar ▪ Coconut Nectar Paste ▪ Coconut Palm Sugar Syrup 	
OTTOMO https://cgottomo.com	Manufacturer and exporter of Halal certified beverages and beverage mixes. Their main product is Instant Coffee with Bird's Nest which provides extraordinary nutritient value and various vitamins.	- Food & Beverage Importers - Supermarket chains - Potential distributors & agents
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Premix Coffee with Bird's Nest ▪ Premix Green Tea with Apple Extract ▪ Botanical Birds nest Drink 	
ASAS MATAHARI www.asasmatahari.com.my	Manufacturer of packaged seafood. Their specialty is tuna floss made of original raw yellow fin tuna which is one of the highest quality tuna species in the world. The company already exports its products to Japanese market and are interested in meeting with partners to export their products to Middle East markets.	- Seafood importers - Supermarket chains - Potential distributors and agents in Qatar
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Supermarket chains ▪ Seafood importers ▪ Distributors 	
TAMAN SARI www.tamansarilegacy.com	A manufacturing company specialises in the production of food & beverages as well as health & beauty products (Cosmetics and Skincare). Their manufacturing facilities are designed and constructed according to international engineering guidelines of Good Manufacturing Practices (GMP) as well as Hazard Analysis and Critical Control Point (HACCP). Our Manufacturing is also HALAL certified.	- Food importers - Cosmetics importers - Potential distributors and agents
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Premixed Food Paste ▪ Coffee Premixes ▪ Skin moisturizers ▪ Make up Cleaners 	
ZAPA SPICES https://zapaspices.blogspot.com	A food manufacturing company that specialises in high-quality Asian Spices. They manufacture organic processed spices and natural products without MSG, food colouring and flour. Their spices are mostly used as cooking base product.	- Hypermarkets / Supermarkets - OEM Companies - Food & Beverage manufacturers - Potential distributors
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Shallot Powder ▪ Garlic Powder ▪ Ginger Powder ▪ Galangal Powder ▪ Premix Oden ▪ Premix Stemaboat ▪ Premix Percik ▪ Black Pepper Powder ▪ Shrimp Powder ▪ Belacan Powder ▪ Bird's Eye Chilli Powder ▪ Chilli Flakes ▪ Premix Asam Pedas ▪ Premix Masak Lemak 	
CAHAYA MALA ENTERPRISE www.cahayamala.com	A food manufacturing business in the field of fish processing and offering range of frozen fish products. Their brand is well-established in Malaysian state of Melaka. They now aim to promote their products globally and export to overseas markets.	- Seafood importers - Supermarket chains
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Spicy fish cake ▪ Spring Roll Fish cake ▪ Spicy Fish Sata ▪ Tofu Otak Otak ▪ Sambal Otak Otak ▪ ToFu Sata 	
MUTIARA AZFAA	A green technology company which is involved in the development and application of products, equipment and systems to preserve the environment and nature natural and minimize or reduce the negative effects of human activities.	- Supermarket chains - Beverage importers
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Mineral Water with Biodgradeble Bottle 	
FARHAN ADAM FOOD	Supplier of honey, honey-based drinks and frozen foods from Malaysia.	- Distributors - Honey Importers
PRODUCTS & SERVICES	<ul style="list-style-type: none"> ▪ Honey ▪ Honey-based drinks ▪ Frozen food 	
KS INDUSTRIAL TOOLS https://kstools.my	KS Industrial Tools Malaysia Sdn Bhd is the exclusive distributor for DéScale in Malaysia. The systems was founded to bring cutting edge technology and solutions to the world of water conditioning. The latest technology systems that we promote are energy efficient, quiet and environmentally friendly. Their chemical free system not only eliminate problems associated with hard water such as scale build-up and corrosion, but does so while eliminating chemicals, saving water, time and money.	- HVAC Installers - HVAC Equipment Distributers



Kaan Sekerciler
BUSINESS NETWORKER



Date: 24th – 27th January 2022

Venue: Algerian Pavilion, Mobility District.

Greetings from Algeria

We are pleased to invite you to our Conference about "The Business climate in Algeria" on 24th January at Suite 01 South DEC, at 4pm.

The conference will highlight the different opportunities of investments and Business in Algeria.

We will host also, at the Algerian pavilion, from the 24th till 27th, the B2B meetings with the Business Delegation (20 Companies)
(Attached the companies list)

We look forward to your attendance to the Conference and meeting you at the Algerian pavilion.

Please feel free to share this invitation with your business leaders and partners.

Date: January 24th, 2022

Time: 4.00 PM

Location: Suite 01 South DEC

For RSVP and queries, please contact:

attarexpo@gmail.com

Algerian Companies Attending the Business Event:

1. **Ministry of Commerce**
2. **Ministry of agriculture**
3. **Ministry of Tourism**
4. **CACI**: Algerian chamber of commerce and industry
5. **SHYMECA**: Hygiene and disinfection products
6. **ENAVA**: Glass and its derivatives
7. **HOLDING ALGERIA CHEMICAL SPECIALITIES**: Chemicals products
8. **ENPC** : Plastics & Rubber Industrial Group
9. **GROUPE BENGHANEM**: Business and Services
10. **FADERCO**: Sanitary Paper Products
11. **GROUPE VENUS**: Cosmetics and body care
12. **SOPI**: Food Pasta
13. **AKOUCHE**: Packaging Products
14. **EL SABAH**: Food Industry
15. **ENICAB**: Electrical cable
16. **GREEN HEALTH NUTRITION** : dietary supplement
17. **IMAGIN**: Services
18. **FRATER RAZES**: Pharmaceutical industries
19. **AD DISPLAY**: Services
20. **CONDOR**: Electronics, Household appliances
21. **COGESPORT DES TROIS PRINCESSES**: Tourism
22. **SILVI TOUR** : Tourism
23. **LES TROIS FRERES HOUARI** : Import/Export
24. **DYDO** : Fruit packing and processing

مؤسسة حفيكو للتجارة	GEFCO TR. EST.	5856	0	0	0	Main Branch
شركة بحر الجزيرة العربية - فرع الشارقة - نجم	TRANS ARABIAN ISLAND CO. - SHJ. BRANCH	1604				Main Branch
جرين هاوس لتجارة المواد الغذائية نجم	GREENHOUSE FOODSTUFF.TR.LLC	5927			suupplychain @greenhouse uae.com	Industrial Area Branch
الخليج الدولية نجم	GULF INT. L.L.C	28				Main Branch
الشمس المشرفة لتجارة المواد الغذائية	AL SHAMS AL MUSHRIQAH FOODSTUFF	1003	0	0	0	Main Branch
شركة الرؤية لتجارة المواد الغذائية - نجم	VISION FOODSTUFF TR. CO, LTD.	46077				Industrial Area Branch
شركة عروس البحر للمواد الغذائية نجم	MER MAID FOODSTUFF CO, L.L.C	24826				Main Branch
مؤسسة الديك للاغذية	AL DEEK FOODSTUFF EST.	5719	065330004	0	0	Industrial Area Branch
شركة الخليج للتجارة والتوريد - حفيكو - نجم - فرع الشارقة	GULF TRADING & REE, GULFCO LLC. SHJ. BR.	1003	0	0	0	Industrial Area Branch
مؤسسة الرحاب لتجارة المواد الغذائية	AL REHAB FOOD STUFF TR., EST.	1792	05439839	00000000	test@test.com	Industrial Area Branch
شركة البستان الدولية المحدودة - فرع م	AL BUSTAN INT.CO.LLC.	22176	0	0	0	Main Branch
شركة السنبال الذهبية للمواد الغذائية ن جم	ALSANABEL ALTHAHABIYA FOODSTUFF. CO. LLC	20349				Main Branch
شركة الروابي التجارية نجم / فرع الشارقة	AL RAWABI TR.CO.LLC / SHJ.BR	7047	065335635		lifcoviplove@g mail.com	Main Branch
شركة حلوة لتجارة المواد الغذائية - نجم	HALAWA FOODSTUFF TR. CO, LLC.	22670				Main Branch
فنان الخليج للتجارة	FANAR AL KHALEEJ TR.	20857			kkumar@fanar group.ae	Main Branch
مؤسسة واسكو للتجارة	WASCO TR. EST	228	0	0	0	Main Branch
صدامي لتجارة المواد الغذائية - نجم	SARAMI FOODSTUFF TR. LLC	21047	0	0	info.sarramisalt @gmail.com	Main Branch
شركة اسطنبول لتجارة المواد الغذائية - نجم	ISTANBUL FOOD STUFF TR. CO, LLC	22846	009716533545 9	009716533094 5	istmoham@gm ail.com	Industrial Area Branch
شركة عبدالقيوم محمد يوسف للمواد الغذائية نجم	ABDUL QAYUM MOHD.YOUSAF FOODSTUFF CO.LLC..	72765		0	0	Main Branch
شركة الزعفران لتجارة المواد الغذائية	AL ZAFRAN FOODSTUFF TR. CO.	21369	0	0	0	Main Branch
جيسكو المانيا لانس سوبرماركت - فرع م	JESCO ALMAYALALS SUPERMARKET LLC.	5731				Main Branch

4.3.6. Defining business opportunities and events to visit - Monitoring and reporting / Business team KPIs

BUSINESS ACTIVITIES	KPI	DELIVERABLES
Business	<i>Number of newsletters developed for business activities</i>	<i>2 newsletters and 7 invitation letters for businesses attending National day and Country Business Briefing</i>
	<i>Number of businesses reached via newsletter invitation</i>	<i>9635 contacts reached via chambers, Ministry of Economy N/A</i>
	<i>Number of business applications for EXPO</i>	<i>97 companies, seven tourism associations and 45 projects</i>
	<i>Number of businesses chosen as participants for EXPO</i>	<i>80 representatives from 76 companies (including 3 students and 1 journalist selected by Ministry of Economy)</i>
	<i>Number of businesses that visited EXPO</i>	<i>237 business representatives</i>
	<i>Number of events visited by business delegations</i>	<i>48 business events attended by business delegations</i>
	<i>Number of contacts business representatives reached via B2B app</i>	<i>931 contacts reached via B2B app</i>
	<i>Number of meetings business representatives held</i>	<i>367 business meetings</i>
	<i>Number of signed contracts from business representatives meetings</i>	<i>N/A</i>
	<i>Number of business events organized</i>	<i>Five business events (one Country Business Briefing and four Bosnia and Herzegovina Networking events)</i>
	<i>Number of participants on business events</i>	<i>423 participants on five business events</i>
	<i>Number of presentations produced for business activities</i>	<i>36 presentations for business activities</i>
	<i>Number of promo materials produced for business activities</i>	<i>6178 materials positioned on pavilion</i>
	<i>Number of animation videos produced for business activities</i>	<i>11 videos for Expo business activities</i>
	<i>Number of business contacts reached by business delegations</i>	<i>over 8.000 business contacts reached</i>
<i>Number of business contacts provided to business delegations</i>	<i>over 389.000 business contacts provided</i>	

Monitoring and reporting / Business team KPIs			
ACTIVITIES			
Monitoring and reporting		RESPONSIBILITY	
1	Assessment of companies' benefits for conducted business activities, B2B application contacts, meeting proposals, organization of meetings, attending and organizing events.	business advisor / surveys bh company	
2	Identifying strengths and weaknesses, eliminating threats.	business advisor	
3	Work on finding out opportunities for improvement for conducted activities.	business representative/ business advisor	
4	Assessment of the performance of each individual and acting accordingly. Add or remove any member during the process to maintain high performance. Tracking feedback within the team will help each member of the business team to improve during the process and to improve performance on a daily basis.	business representative/ business advisor	
5	Monitoring of all activities that take place simultaneously, including, monitoring and recording of communication, media, production and visual materials that will be used in reporting.	business representative/ business advisor	
6	Setting and monitoring specific KPIs.	business advisor	
Business team KPIs		KPIs	RESPONSIBILITY
1	Number of newsletters developed for business activities	WEB data base	business representative team in coordination with MLO and data team
2	Number of businesses reached via newsletter invitation	WEB data base	business representative team in coordination with MLO and data team
3	Number of business applications for EXPO 2020	WEB data base	business representative team in coordination with MLO and data team
4	Number of businesses chosen as participants for EXPO 2020	Manually entered data	business representative team in coordination with ALO and data team
5	Number of businesses that visited EXPO 2020	Tickets data base	business representative team in coordination with ALO and data team
6	Number of events visited by business delegations	Tickets data base	business representative team in coordination with event and data team
7	Number of contacts business representatives reached via B2B app	B2B data base	business representative team in coordination with B2B Focal Point and data team
8	Number of meetings business representatives held	B2B data base	business representative team in coordination with B2B Focal Point and data team
9	Number of signed contracts from business representatives meetings	Contracts data base	participating country
10	Number of business events organized	WEB data base	business representative team in coordination with B2B Focal Point, event and data team
11	Number of participants on business events	WEB data base	business representative team in coordination with B2B Focal Point, event and data team
12	Number of presentations produced for business activities	Manually entered data	business representative team
13	Number of brochures produced for business activities	Manually entered data	business representative team
14	Number of animation videos produced for business activities	Manually entered data	business representative team

Business team KPIs		KPIs	RESPONSIBILITY
1	Number of newsletters developed for business activities	WEB data base	business representative team in coordination with MLO and data team
2	Number of businesses reached via newsletter invitation	WEB data base	business representative team in coordination with MLO and data team
3	Number of business applications for EXPO 2020	WEB data base	business representative team in coordination with MLO and data team
4	Number of businesses chosen as participants for EXPO 2020	Manually entered data	business representative team in coordination with ALO and data team
5	Number of businesses that visited EXPO 2020	Tickets data base	business representative team in coordination with ALO and data team
6	Number of events visited by business delegations	Tickets data base	business representative team in coordination with event and data team
7	Number of contacts business representatives reached via B2B app	B2B data base	business representative team in coordination with B2B Focal Point and data team
8	Number of meetings business representatives held	B2B data base	business representative team in coordination with B2B Focal Point and data team
9	Number of signed contracts from business representatives meetings	Contracts data base	participating country
10	Number of business events organized	WEB data base	business representative team in coordination with B2B Focal Point, event and data team
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11	Number of participants on business events	WEB data base	business representative team in coordination with B2B Focal Point, event and data team
12	Number of presentations produced for business activities	Manually entered data	business representative team
13	Number of brochures produced for business activities	Manually entered data	business representative team
14	Number of animation videos produced for business activities	Manually entered data	business representative team



**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI



**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI

ANKETA
EXPO 2020 DUBAI



ANKETA

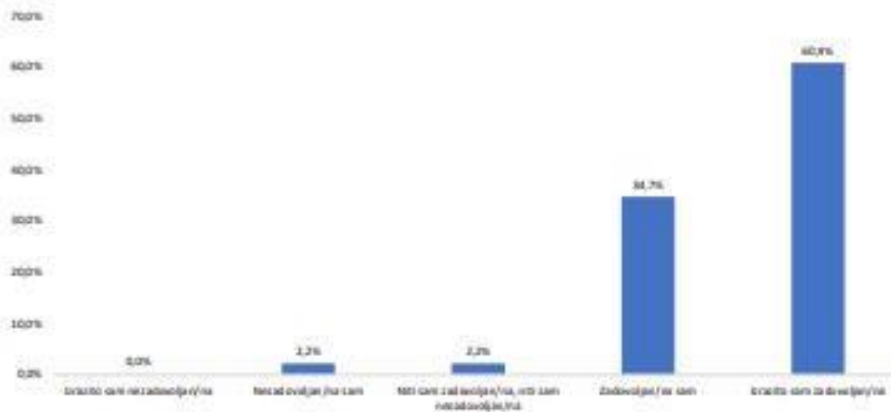


S ciljem analize nivoa zadovoljstva biznis delegacije povodom učešća u sklopu biznis programa Expo 2020 Dubai, kreirana je anketa koja sadrži osam pitanja. Pitanja u sklopu ankete se odnose na općenito zadovoljstvo, logističku podršku, specijalizirani sadržaj, networking i B2B mogućnosti, obilazak izložbe, komunikaciju sa biznis timom, uticaj na poslovne ciljeve i sugestije/primjedbe povodom učešća na Expo 2020 Dubai.

Anketa je kreirana u decembru 2021.godine kako bi blagovremeno bila distribuirana biznis delegacijama. Anketa je u periodu januar – april 2022.godine distribuirana učesnicima biznis delegacije u sklopu grupa **Turizam** (09.-14.01.), **Četvrti sektor (31.01.-05.02.)**, **Poljoprivreda i prehrambena industrija** (16.-23.02.), **ITK sektor i Projekti** (04.-09.03.) i **Drvena, Metalna preradivačka i auto industrija** (23.-28.03.). Biznis tim je svim članovima delegacije dostavio link za anketu u toku posljednjeg dana njihovog boravka u Dubaju (odnosno dan prije leta za Sarajevo) putem WhatsApp grupe koja je korištena za komunikaciju tokom njihovog boravka na Expo 2020 Dubai.

Anketa je dostavljena 80 osoba, koje su predstavljale učesnike u sklopu biznis delegacije. Od ukupnog broja učesnika biznis delegacije, 46 osoba je pristupilo istraživanju i odgovorilo na postavljena pitanja.

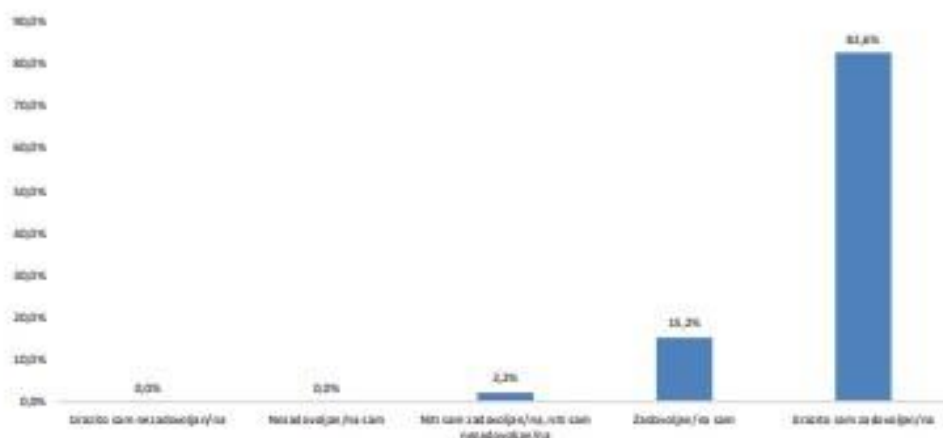
Q1: Molimo vas da ocijenite općenito zadovoljstvo povodom učešća u sklopu biznis programa na Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (28) od ukupnog broja ispitanika ankete su naveli da su izrazito zadovoljni, dok je 16 ispitanika izrazilo da je zadovoljno povodom učešća u sklopu biznis programa na Expo 2020 Dubai. Nijedan ispitanik nije izrazilo nezadovoljan, dok je po jedan ispitanik nezadovoljan i niti je zadovoljan, niti je nezadovoljan.

95,6% učesnika je zadovoljno povodom učešća u sklopu biznis programa na Expo 2020 Dubai.

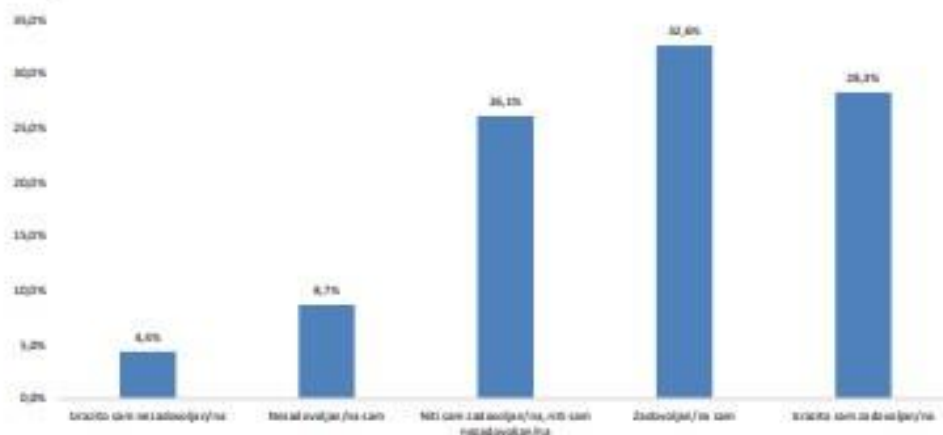
Q2: Molimo vas da ocijenite zadovoljstvo povodom logističke podrške (organizacija putovanja, smještaja i prevoza) u sklopu biznis programa Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (38) u odnosu na ukupni broj učesnika su naveli da su izrazito zadovoljni, dok je sedam osoba zadovoljno povodom logističke podrške. Nijedan ispitanik nije izrazito nezadovoljan ili nezadovoljan, a jedan ispitanik je niti zadovoljan, niti nezadovoljan.

97,8% učesnika je zadovoljno povodom logističke podrške (organizacija putovanja, smještaja i prevoza) u sklopu biznis programa Expo 2020 Dubai.

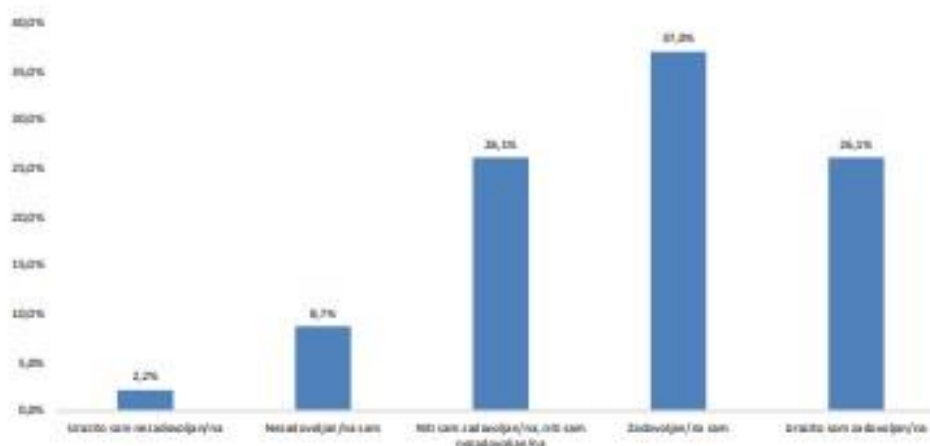
Q3: Molimo vas da ocijenite zadovoljstvo povodom učešća na specijaliziranim konferencijama / forumima / seminarima u sklopu biznis programa Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (15) u odnosu na ukupni broj učesnika su naveli da su zadovoljni, dok je 13 osoba izrazito zadovoljno povodom specijaliziranog sadržaja. 12 ispitanika su niti zadovoljni, niti nezadovoljni. Četiri ispitanika su nezadovoljna, a dva izrazito nezadovoljna.

Oko 61% učesnika je zadovoljno povodom učešća na specijaliziranim konferencijama/ forumima/ seminarima u sklopu biznis programa Expo 2020 Dubai.

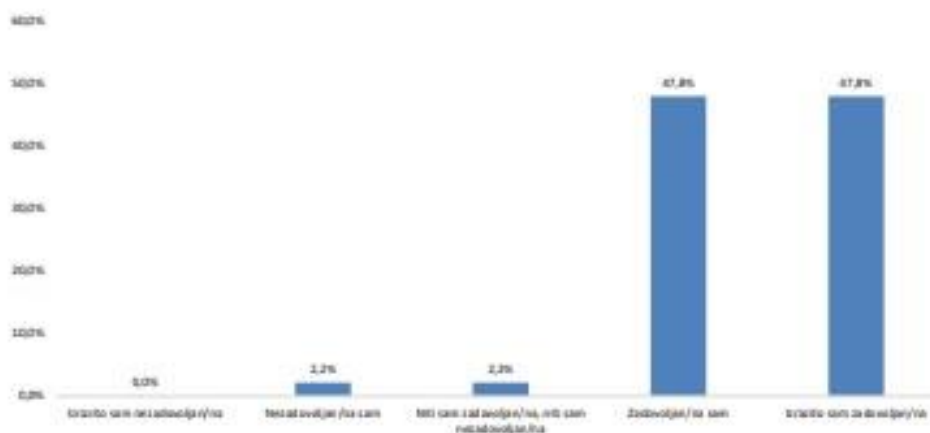
Q4: Molimo vas da ocijenite zadovoljstvo povodom organizacije networking i B2B mogućnosti u sklopu biznis programa Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (17) u odnosu na ukupni broj učesnika su naveli da su zadovoljni, dok je 12 osoba izrazito zadovoljno povodom networking i B2B mogućnosti. 12 ispitanika su niti zadovoljni, niti nezadovoljni. Četiri ispitanika su nezadovoljna, a jedan izrazito nezadovoljan.

63,1% učesnika je zadovoljno povodom organizacije networking i B2B mogućnosti u sklopu biznis programa Expo 2020 Dubai.

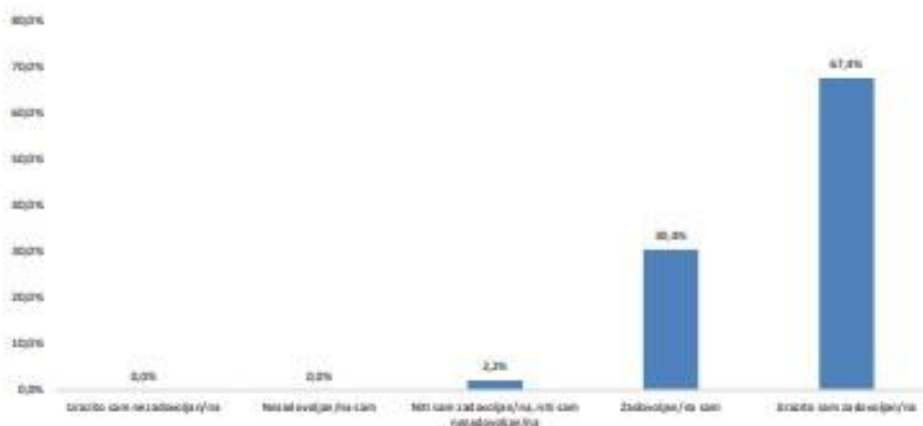
Q5: Molimo vas da ocijenite zadovoljstvo povodom obilaska Expo izložbe i paviljona u sklopu biznis programa Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (po 22 osobe) u odnosu na ukupni broj učesnika su naveli da su izrazito zadovoljni i zadovoljni povodom obilaska Expo izložbe. Nijedan ispitanik nije izrazito nezadovoljan, a po jedan ispitanik je nezadovoljan i niti zadovoljan, niti nezadovoljan.

95,6% učesnika je zadovoljno povodom obilaska Expo izložbe i paviljona u sklopu biznis programa Expo 2020 Dubai.

Q6: Molimo vas da ocijenite zadovoljstvo povodom komunikacije sa biznis timom u sklopu biznis programa Expo 2020 Dubai.



Ukupan broj ispitanika koji su odgovorili na pitanje: 46 ispitanika. Najveći broj ispitanika (31) u odnosu na ukupni broj učesnika su navele da su izrazito zadovoljni, dok su četiri osobe izrazito zadovoljne povodom komunikacije sa timom. Nijedan ispitanik nije izrazito nezadovoljan ili nezadovoljan, a jedan ispitanik je niti zadovoljan, niti nezadovoljan.

97,9% učesnika je zadovoljno povodom komunikacije sa biznis timom u sklopu biznis programa Expo 2020 Dubai.

Q7: Kakav uticaj smatrate da će učešće na Expo 2020 Dubai imati na vaše poslovne ciljeve?



- "Promocija i novi kontakti za buduće projekte."
- "dobar, uspio sam ostvariti kvalitetne konekcije tokom boravka na expo"
- "Jako pozitivan. Jedno veliko novo iskustvo."
- "Odvjzeli smo kontakt od prošle godine."
- "Jako pozitivan. Jedno veliko novo iskustvo."
- "Pozitivan zbog ostvarivanja novih kontakata unutar same grupe."
- "Minimalne s obzirom da je dolazak bio pred sami kraj kada expo ispunjava više turističku ulogu, no s obzirom na situaciju i izazove vlade ka sa odlaskom zadovoljan sam sa ovim što smo postigli"
- "Imat ce dobar uticaj u BiH."
- "Otvoriti nove poglede i nove poslovne mogućnosti"
- "Otvaranje novih vizija i poslovnih veza sa UAE"
- "Definitivno otvara nove perspektive. Čestitam našem timu na uloženom trudu. Bio sam ponosan kao BiH predstavnik"
- "Odlazan ako Bog da"
- "Ostvarila sam jako dobre kontakte, pa se nadam da će biti uspješno."
- "Dugoročne"
- "S obzirom na poznanstva koja smo stekli na Expu, mislim da će to imati jako dobar uticaj na naše poslovanje sa novim partnerima."

Q7: Kakav uticaj smatrate da će učešće na Expo 2020 Dubai imati na vaše poslovne ciljeve? (cont.)



- "Svakako novo iskustvo, drugaciji pogled i razumijevanje trzista."
- "Jako povoljan za povecanjem izvoza"
- "Potaknuće bržu realizaciju našeg eko projekta - solarna elektrana na krovu proizvodne hale."
- "Potencijalno sklapanje novih partnerstava"
- "Nadam se da će imati utjecaja u budućnosti i potaći na još više sličnih projekata i potpuno transparentnih prilika privrednicima u Bosni i Hercegovini."
- "Kontakti koje sam ostvarila i prikupila tokom Expo 2020 će, nadam se, biti potencijalni budući korisnici naših usluga."
- "Saradnja sa novim kompanijama"
- "Ostvareni kontakti i dogovori unutar i izvan grupe ce sigurno utjecati pozitivno na nase poslovanje."
- "Nadam se veoma dobar"
- "Zaista je teško procijeniti. Kontakti su ostvareni, za dalje će vrijeme pokazati. Nećemo stati na ovome."
- "Mislim da cemo uspjeti u namjeri da proširimo biznis u zemlje MENA"
- "Smatram da će učešće na Expo 2020 Dubai imati veliki uticaj na naše poslovne ciljeve u smislu kreiranja novih ideja i pokretanja novih poslovnih partnerstava."
- "Migunost saradje u vidu izvoza, nabavke matetijala i inovativnost."
- "Nadam se pozitivan"



Q7: Kakav uticaj smatrate da će učešće na Expo 2020 Dubai imati na vaše poslovne ciljeve? (cont.)



- "Motivacija i energija koja je osjetna na svakom koraku Dubai Expa motivacija je da i pri povrtaku kući prenesmo moto naše paviljona i pretočimo ga u našu poslovnu viziju "mission possible". U BiH, zemlji nemogućeg, potrebno je razviti odnos prema poslu koje smo svjedočili u Dubaiu, a to je da je sve moguće."
- "Odlican"
- "Nadamo se da ce imati pozitivne efekte."
- "Slabe"
- "Uspio sam stvoriti mnoštvo novih konekcija od kojih očekujem da će dati dobre rezultate i nove suradnje."
- "Nadamo se da će ovo uticati na poboljšanje naših turističkih proizvoda a samim tim i uvećanjem prihoda, pa tako automatski i poreza."
- "Vidjet cemo"
- "Smatram da smo uspjesno predstavili viziju nase kompanije kao i investicijski projekat koji radimo, te da cemo uz pomoc kontakata ostvarenih na Expo 2020 Dubai brze i lakse ostvariti postavljene ciljeve."
- "Dobar"
- "Vidjet cemo"
- "Zadovoljavajuće"
- "Trebalo se vratiti realnosti, bez sistemskih promjena u nasoj drzavi tesko da mozemo promijeniti ili pobjlsati poslovne ciljeve."
- "Smatram da će pomoći u daljem radu."
- "Učešće na Expo 2020 Dubai pomoći će nam da ostvarimo svoje ciljeve i zadatke koji su usmjereni na razvoj i unapređenje turizma, te na bolju promociju destinacije kroz uvezivanje sa ciljnim tržištima."
- "Obnovili smo vec postojeće kontakte i ostvarili nove."



Q8: Molimo vas da navedete vaše sugestije/prijedloge.



- "Networking sa tematskim programom delegacija usklađeno. Pozvati firme iz Dubai vezano za sektore koje dolaze da prisustvuju eventima."

pripremanja projekata i biznis planova. U sustini uzimajući sve u obzir expo 2020 je bio uspjesan za Bosnu, te može biti samo temelj za

- "organizirati ciljne sastanke. (Slovačka sa "vodom" je bila fula), al hajde slikali smo se... - tema mora biti potrefljena. Trebali smo doći kada su prisutni arhitekti npr... - super je da nas je Sheik sve pozvao na razgovor, međutim trebalo se znati da on traži investicije od 50Mio+. Ovako smo ispali smijesni. Ali hajde ima slika"
- "Raditi više pripremnih sastanaka sa poslodavcima koji dolaze. Organizirati više različitih aktivnosti u sklopu našeg paviljona."
- "Hvala Vam velika na svemu što ste učinili za nas kako Vi kao organizatori Tako i vladi KS kao krovnom nositelju dolaska.."
- "Priprema delegacije prije polaska na EXPO, mislim da je bilo korisno da smo imali neki sastanak za bolju pripremu"
- "Uzimajući u obzir mnoge otežavajuće okolnosti, brilijantno ste odradili posao. Kada bude više vremena za pripreme, i očekivanja će biti veća. Hvala"
- "Vise direktnih susreta s konkretnim kupcima Mogucnos izlozbe exponata proizvoda "
- "Predlažem da se za sve grupe privrednika iz BiH koje su učestvovala u Expo-u održi networking po završetku Expo-a. Smatram da je međusobno umrežavanje i poticanje prilika suradnje veoma korisno svim privrednicima u našoj zemlji, jednako kao što su korisni i kontakti sa razvijenim zemljama."
- "Sa obzirom na prirodu Expo sajma, te da nije klasicni sajam. Mislim da se treba dobro pripremiti, i napraviti par evenata na koje ce se pozvati gosti/partneri."
- "Trebala je bolja priprema B2B, iskomunicirati ranije sa zemljama učesnicima koje su nasa potencijalna turistička tržišta, trebala se organizovati promocija turističkih potencijala u našem paviljonu. obaviti to putem Expo networka"



Q8: Molimo vas da navedete vaše sugestije/prijedloge. (cont.)



- "Budućim posjetiocima EXPO paviljona bi koristila informacije o najposjećenijim paviljonima - kako bi se izbjeglo čekanje u redu i objasnila priroda networking eventa u smislu dress code - atmosfera, a većina nas, predstavnika business sektora, event ovog tipa. Isto tako mislim i za posjetu Ajman Chamber of Commerce, patike isl.), što smatram da nije bilo prilično za nam je da budemo obučeni business casual i da imamo trebali biti obaviješteni o malo formalnijem oblačenju." prilikom održavanja BH kompanija. " izuzetni prikaz(barem logo tvrtke). Hvala jos jednom na nam zalagali kao da su njihovi biznisi u pitanju. " enacije"
- "Potrebna je kvalitetnija organizacija za B2B susrete, ak"
- "Jedina sugestija je da se prilikom usmenog prezentiranja svemu! "
- "Angažman Eni i Mirze je bio iznad očekivanja. Divni mi"
- "Poboljšati prezentacije naših firmi na B2B forumima ko"
- "Apsolutno sam zadovoljna."
- "Bilo bi dobro da smo imali priliku predstaviti nase firme unapred imale kratak opis cime se bave u vidu slideshova"
- "Nemam sugestija"
- "Potrebno organizovati prezentaciju ili networking u nas

rt Cue, koja se koristi za rezervisanje termina za ulazak na dobro da se predstavnicima naše delegacije malo bolje vala ministar i ambasador i bila je prilično formalna rmerice, patike isl.), što smatram da nije bilo prilično za im je da budemo obučeni business casual i da imamo trebali biti obaviješteni o malo formalnijem oblačenju." prilikom održavanja BH kompanija. " izuzetni prikaz(barem logo tvrtke). Hvala jos jednom na

nas zalagali kao da su njihovi biznisi u pitanju. " enacije"

ica. Eventualno da su firme koje su dosle iz BiH vec stantno bili postavljene tu."

sektore koji će učestvovati na Expo u narednom periodu." riječi koju želi pričati. S tim adutom puno će lakše biti pr no ove godine. " vama"

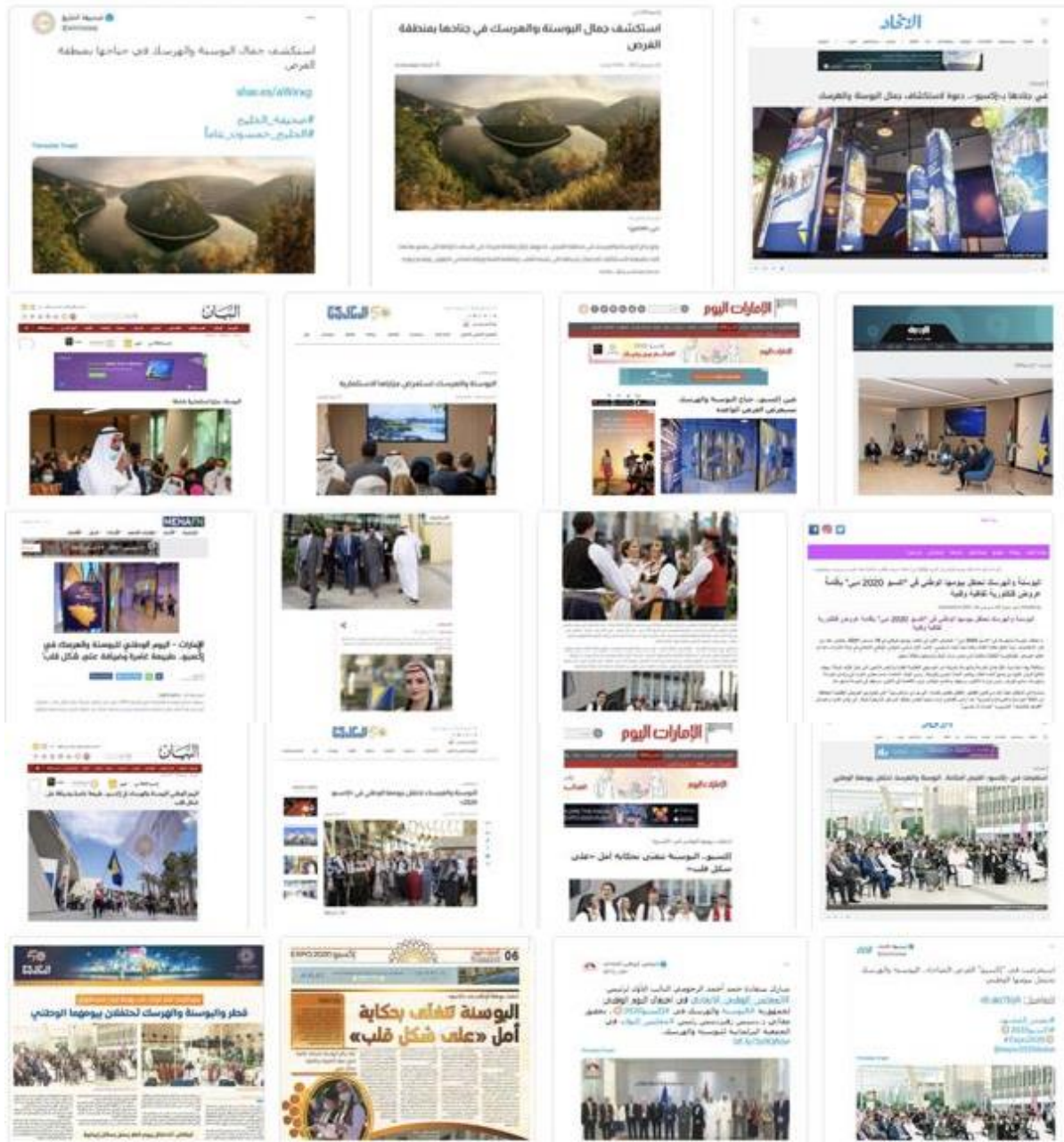
. dobro je. Zahvala teamu Eni i Mirzi na svemu."



**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI

4.3.7. Defining business opportunities and events to visit - Translation services

The screenshots of the AR translated content for the purpose of PR and SM promotion can be seen below.



ENR

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

ENR

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شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

الإمارات اليوم

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

الإمارات اليوم

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

الإمارات اليوم

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

Thread

شارك سعادة حمد أحمد الرجومي النائب الأول لرئيس المجلس الوطني الاتحادي في احتفال اليوم الوطني لجمهورية النوسنة والهريك في "إكسبو 2020" بحضور معالي د. ديبينيس زفيرديتش رئيس الجمعية البرلمانية للنوسنة والهريك.

bt.ly/3p8Q8zw

Screenshot 2022-06-23 at ...

Thread

شارك سعادة حمد أحمد الرجومي النائب الأول لرئيس المجلس الوطني الاتحادي في احتفال اليوم الوطني لجمهورية النوسنة والهريك في "إكسبو 2020" بحضور معالي د. ديبينيس زفيرديتش رئيس المجلس النواب في الجمعية البرلمانية للنوسنة والهريك.

bt.ly/3p8Q8zw

Screenshot 2022-06-23 at ...

Thread

شارك سعادة حمد أحمد الرجومي النائب الأول لرئيس المجلس الوطني الاتحادي في احتفال اليوم الوطني لجمهورية النوسنة والهريك في "إكسبو 2020" بحضور معالي د. ديبينيس زفيرديتش رئيس المجلس النواب في الجمعية البرلمانية للنوسنة والهريك.

bt.ly/3p8Q8zw

Screenshot 2022-06-23 at ...

الإمارات اليوم

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

الإمارات اليوم

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020"

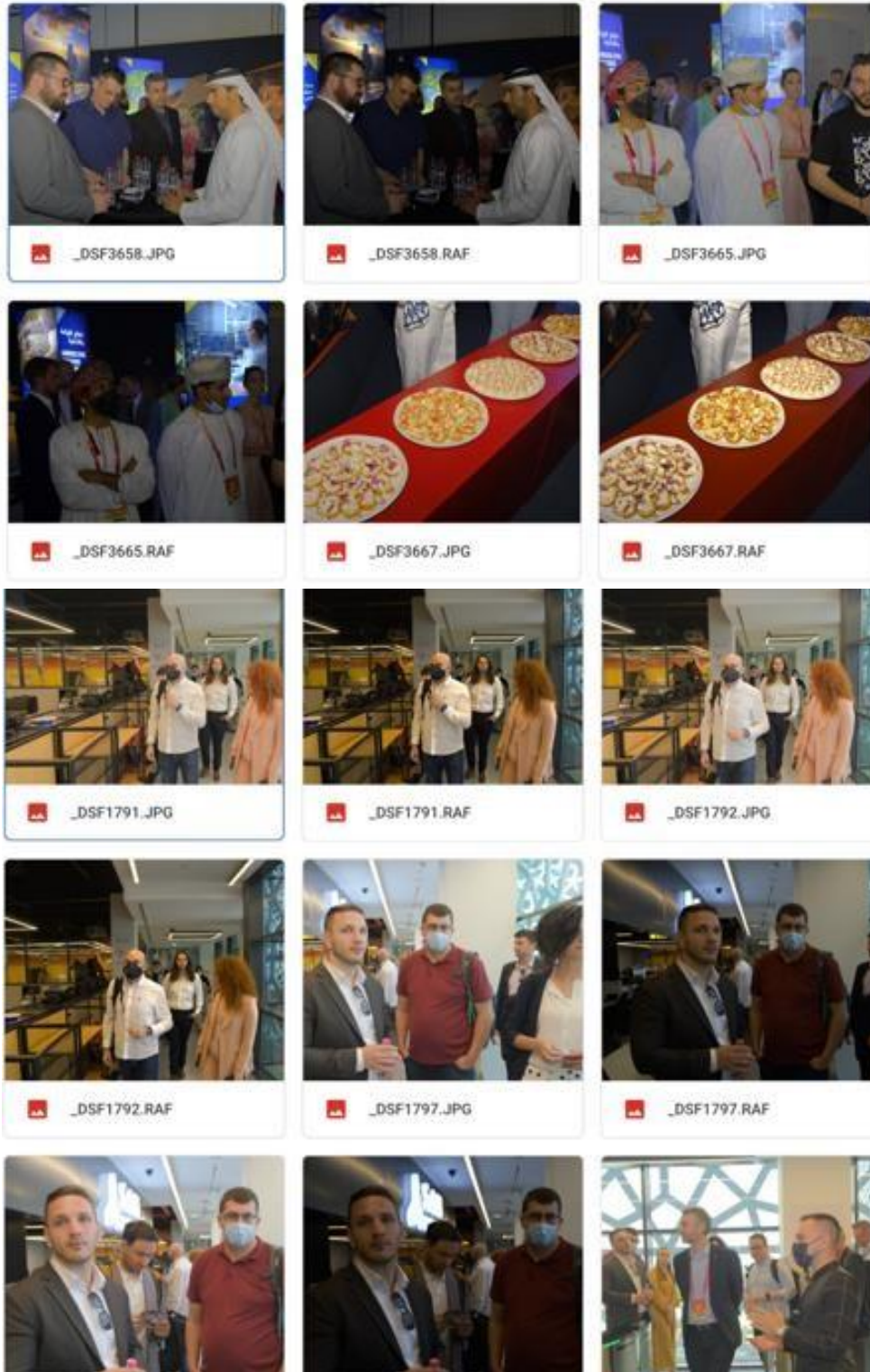
شارك في إكسبو 2020

استكشفت جمال النوسنة والهريك في جناحها بمنطقة الفريش في "إكسبو 2020".

4.3.8. Photography / Videography services for the business groups

An expo-accredited photography team were hired for the purpose of photography of each major event organized by BH Pavilion team for the purpose of promotion of B&H at EXPO 2020.

The few photography screenshots can be seen below, while the full photography archive can be found on the hard disc/cd attached to this report.





._DSF7656.JPG



._DSF7657.JPG



._DSF7658.JPG



._DSF7658.RAF



._DSF7659.JPG



._DSF7660.JPG



._DSF7637.JPG



._DSF7638.JPG



._DSF7645.JPG



._DSF7646.JPG



._DSF7647.JPG



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_DSF7256.RAF



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 _DSF7226.RAF



 _DSF7227.JPG



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 _DSF7228.RAF



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4.3.9. Project

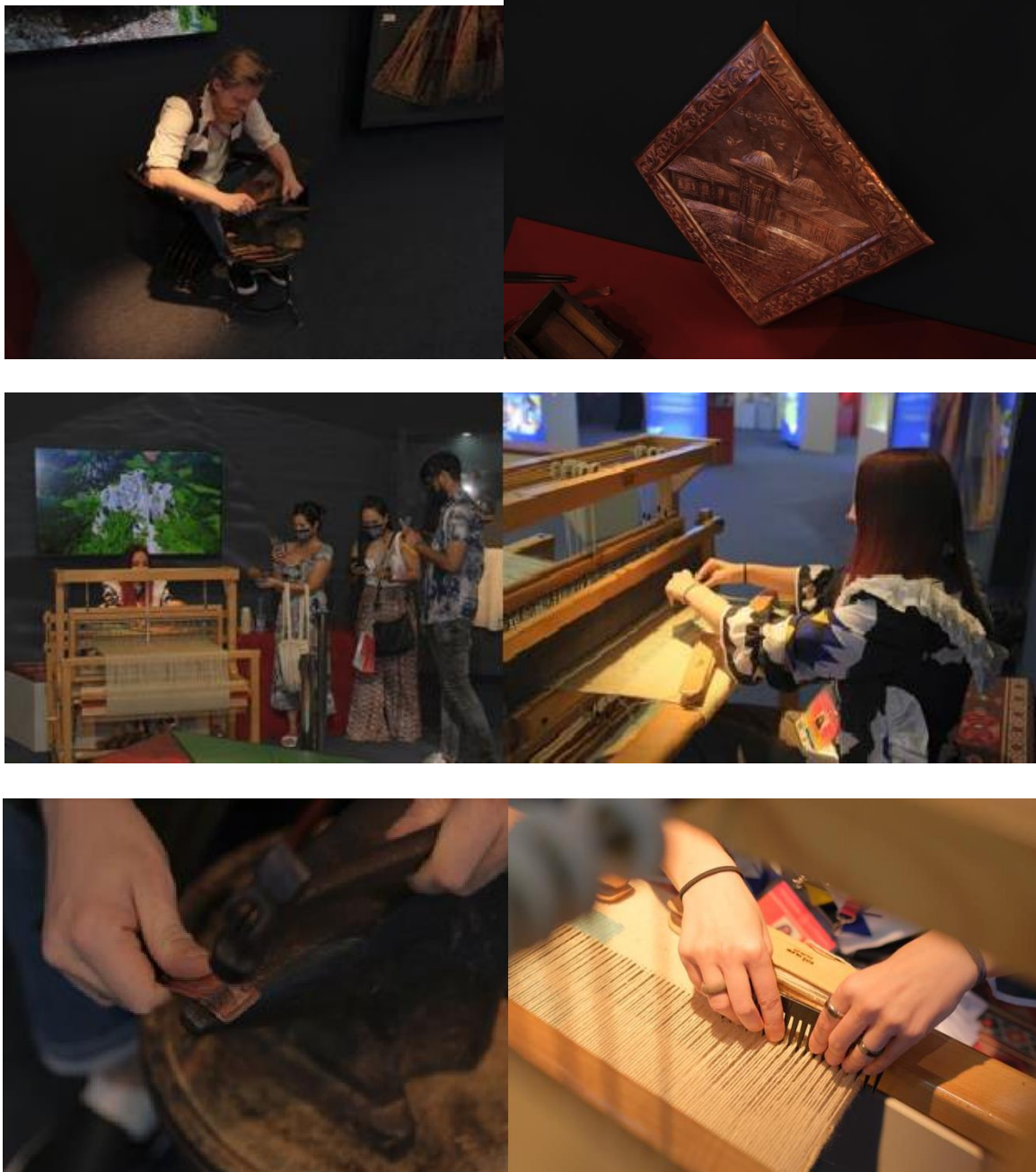
4.4. Management, logistic and assistance to B&H company s exhibitors for the allowed products at the pavilion B&H EXPO 2020 for the exhibitor country (up to 30 exhibitors)

This activity in its original form and plan was excluded due to the very short time allowed for organization and management of exhibitors. Instead BH Pavilion team has proposed and coordinated 2 craftsmen (coppersmith handcrafting and traditional carpet weaving). The BH Pavilion team has managed the selection of craftsmen, the transport and logistics of their equipment and their daily workshops at the BH pavilion.

During their 3-week stay at the EXPO site, each craftsman has performed 2 hour and 30 mins workshop at the pavilion, at the dedicated zone every day.

4.4.1. Organization of logistical requirements for up to 30 exhibitors / Craftsmen engagement and activities

- 4.4.1.1. Travel, accommodation, and transport for the 2 craftsmanship
- 4.4.1.2. Equipment shipping and purchase, logistics and permits to enter the EXPO site
- 4.4.1.3. Additional tools and accessories purchases
- 4.4.1.4. Workshops planning and execution



4.5. Production of presentation content for the needs of B&H company s exhibitors at EXPO 2020. Creation of presentation of the business community, companies and affiliated sectors with focus on key segments with highest potential

The Business team has created a list of documents to distribute to the selected 76 companies, in order to gain information regarding the necessary actions. The materials were distributed as soon as the Business team received the list of selected 76 companies. The team organised a meeting with each representative from the 76 selected companies, to advise them about their presentational content. Finally, the Business team created 36 PowerPoint presentations for demonstration of Bosnia and Herzegovina’s companies at Expo 2020 Dubai.

Deliverables of realized project activities:

4.5.1.	Advising B&H companies about the presentational content
4.5.2.	Design and production of key promo materials (36 ppt presentations with up to 10 slides)

4.5.1. Advising B&H companies about the presentational content

Each of the selected companies has received the advising on the presentational content as the example mentioned below for the company '3D Mehanika'.

**IZJAVA
O AUTORSKIM PRAVIMA**

Izjavljujemo da su svi dostavljeni materijali koji će se koristiti za potrebe izrade prezentacija i promotivnih materijala promocije na Expo 2020, Dubai, UAE vlasništvo kompanije

3Dmehanika d.o.o., sa sjedištem u Sarajevu, ulica Šaćira Sikirića 12, ID broj: 4201591890000 zastupani po Jasmin Hadžialić, direktor, te kompanija ima/polaže sva autorska prava.

Materijale ustupamo za produkciju svih potrebnih oglasnih i komunikacijskih sredstva koja će biti izrađena za potrebe prezentacija i promocije kompanije na EXPO 2020 Dubai, UAE.

Svi izrađeni prezentacijski i promocijski materijali, njihovo dalje korištenje, dostavljenih fotografija, dizajna, ilustracija, tekstova, video, audio zapisa i ostalog promotivnog materijala, neće vrijeđati autorska prava ili prava industrijskog vlasništva trećih osoba ili prema trećim osobama počiniti djelo neloyalne konkurencije. Ministarstvo Privrede Kantona Sarajevo stiče sva prava korištenja istog za potrebe prezentacije i promocije, kroz sve komunikacijske materijale za potrebe Expo 2020 Dubai, a koja ih materijalizuju, bez ograničenja u odnosu na tržišta, vrijeme, period, mjesto, količine, edicije, i vrste medija i sl., bez ikakve dalje naknade autorima ili trećim licima.

Ime i prezime: direktor Jasmin Hadžialić

Potpis i pečat kompanije

Datum 10.01.2022





**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI

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71 000 Sarajevo, BiH
Telefon: + 387 33 962 121
E-mail: mp@mks.gov.ba

- Prezentacija usluga ili proizvoda
- Obilazak paviljona
- Networking
- Istraživanje tržišta i noviteta
- Obilazak kompanija u Dubaiju
- Ostalo (molimo vas navedite):

Molimo Vas da navedete Vaša očekivanja od učešća na Expo 2020 Dubai u sklopu Biznis programa: Sklapanje novih poslovnih kontakata

Da li Vam je potrebna pomoć pri izradi prezentacije za Expo 2020?

- Da
- Ne

Ukoliko Vam je potrebna pomoć pri izradi prezentacije, molimo Vas navedite u kom obliku je potrebna podrška:

Da li Vam je potreban prevodilac tokom održavanja sastanaka na engleskom jeziku?

- Da
- Ne

Molimo Vas da odaberete sedmicu u kojoj bi planirali Vaše učešće na Expo 2020 Dubai, u skladu industrijama koje su u fokusu:

- | | |
|---|----------------------|
| <input type="checkbox"/> Turizam | 09.01. – 14.01.2022. |
| <input checked="" type="checkbox"/> Ostale industrije | 31.01. – 05.02.2022. |
| <input type="checkbox"/> Poljoprivreda i prehrambena industrija | 18.02. – 23.02.2022. |
| <input type="checkbox"/> ICT sektor | 02.03. – 07.03.2022. |
| <input type="checkbox"/> Projekti | 02.03. – 07.03.2022. |
| <input type="checkbox"/> Šumarstvo i drvna industrija | 23.03. – 28.03.2022. |
| <input type="checkbox"/> Metalno prerađivačka industrija | 23.03. – 28.03.2022. |
| <input type="checkbox"/> Automobilska industrija | 23.03. – 28.03.2022. |



EXPO
2020
DUBAI
UAE



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

OFFICIAL PARTNER



Forma za privredne subjekte

- ▶ Naziv privrednog subjekta: 3DMehanika doo Sarajevo
- ▶ Adresa privrednog subjekta: Šaćira Sikirića 12, 71000 Sarajevo
- ▶ Website: www.3dmehanika.com
- ▶ Osnovna djelatnost privrednog subjekta: 71.12 (Inženjerske djelatnosti i s njima povezano tehničko savjetovanje)
- ▶ Ukratko o privrednom subjektu: 3Dmehanika d.o.o. je kompanija osnovana 01.10.2010. godine. Sjedište firme se nalazi u Sarajevu, Bosna i Hercegovina. Glavne djelatnosti kompanije su inženjering, konsalting te stručni nadzor u oblasti mašinskih instalacija. Kompanija je specijalizirana u energetskom sektoru i industrijskim procesnim postrojenjima u mašinskoj industriji i srodnim granama.
- ▶ Glavne aktivnosti/proizvodi/usluge privrednog subjekta: Projektovanje industrijskih procesnih postrojenja (nafta, vodonik, azot, metanol, kiseonik)
- ▶ Najrelevantniji segment/tržište za privredni subjekat: Petrohemijska i rafinerijska industrija
- ▶ Reference: Mahler AGS, Dumag AGS, Fluor Limited, SOFREGAZ
- ▶ Ime i prezime kontakt osobe: Nihad Mešić
- ▶ Pozicija kontakt osobe: Menadžer kvaliteta
- ▶ Email kontakt osobe: /
- ▶ Telefon kontakt osobe:

Molimo Vas da navedete cilj/ciljeve učešća na Expo 2020 Dubai:

B2B sastanci



OFFICIAL PARTICIPANT

4.5.2. Design and production of key promo materials (36 ppt presentations with up to 10 slides)

The ppt presentations for each selected company from each of the industry were designed and produced. The example of the presentation can be seen below.





BOSNIA AND HERZEGOVINA AUTO INDUSTRY

23.03. - 28.03.2022



Pobjeda Tešanj

- Website / www.pobjeda-tešanj.com
- Email / info@pobjeda-tešanj.ba
- Telephone / +387 36 718 995

ABOUT THE COMPANY

Pobjeda Tešanj was established in 1974. The company produces over 200 types of water and oil pumps, as well as gears, shafts, and brackets. It uses mechanical processing, CNC machines, pressing, and heat treatment. In 2001 the company had 234 employees, of which 77 are in Tešanj, Turbe. Pobjeda Tešanj produces automotive parts, but also offers services of 3D scanning, reverse engineering, and 3D printing.

MAIN ACTIVITIES/PRODUCTS/SERVICES: design, production, and testing of oil and water pumps.

THE MOST RELEVANT MARKET: Automotive Industry / EU, Gulf countries.



Balkan GT d.o.o.

- Email / info@balkantrading.org
- Telephone / +387 61 439 943

ABOUT THE COMPANY

Balkan GT was established in 2007 as a sister company of Balkan Trading. Balkan GT sells various products from well-known brands from Bosnia and Herzegovina, Macedonia and Serbia. For years its products have been present in various supermarkets in Dubai and Abu Dhabi, among which are following brands: Vopak, Elas, Akasa, Tubolit, Isotrolin, Hertzpark, Barba, and many more.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Export of products from various brands from BiH, Macedonia, and Serbia.

THE MOST RELEVANT MARKET: UAE, Serbia, Macedonia.



Ovako d.o.o.

- Website / www.ovako.ba
- Email / info@ovako@ovakogroup.com
- Telephone / +995 41 689 135

ABOUT THE COMPANY

Ovako Group rises from the Otafić family tradition and entrepreneurial spirit. Ovako, as an industry production-oriented company, created its own development programme called "3 M" (meat, milk and fungus), which included the planned development of production and processing of these products in BiH, Turkey, the Group consists of three successful companies: Ovako Import and Distributors, Ovako Meat Industry (production of meat products) and BRCVTS (chicken meat production). Products of the Ovako Group, present on the market under the Ovako brand, have their place on the markets of Serbia, Kazakhstan, Macedonia, Albania, Kosovo, Slovenia, New Zealand, and Hong Kong. Ovako Group has around 1200 employees. Its main office is in Sarajevo, production plants are in Sarajevo and Vlasovo, and its distribution centres are in Sarajevo, Vlasovo, Tuzla, and Bileć.

MAIN ACTIVITIES / PRODUCTS / SERVICES: Production of meat products, made of red and poultry meat.

THE MOST RELEVANT MARKET: UAE, Serbia, Macedonia, and Montenegro.





Menprom d.o.o.

Website: www.menprom.ba

Email: info@menprom.ba

Telephone: +387 61 528 594



ABOUT THE COMPANY

Production of high quality domestic products – is a clear vision of the meat processing factory Menprom, a family owned company founded in 1998. The brand meat delicacies include: ham, top quality chicken, liver and turkey is what makes Menprom one of the leading meat processing industries in BiH.

In response to ever growing demand for food safety, we introduced International Standard ISO 22000:2018 in 2017, which ensures that meat processing is conducted in healthy and unadulterated manner and under supervised conditions, with the application of HACCP principles. At the end of 2018, we successfully implemented HACCP modifications in the production line. Today, Menprom represents a dynamic, contemporary company with 300 employees, mostly young, highly educated and ambitious staff members.

MAIN ACTIVITIES / PRODUCTS / SERVICES:
Production of meat products made of red and poultry meat.

THE MOST RELEVANT MARKET: UAE, Serbia, Macedonia, and Montenegro.





MBA Center d.o.o.

Website: www.mbacenter.ba

Email: info@mbacenter.ba

Telephone: +387 61 244 743



ABOUT THE COMPANY

The MBA Center, which includes brands "Dobro i dugo" and "Beličari" is one of the leading food producers in Bosnia and Herzegovina. Over 120 employees are making sure that all products are manufactured, packaged, and distributed in accordance with EU and local standards. The Dobro i dugo brand is colorful, modern, and focused on production of various types of pastries, confectionery products available in the retail markets, as well as culinary delicacies available in chain of restaurants throughout Europe.

Outstanding business results, even during the Covid 19 pandemic, indicate that there is a great business potential when it comes to frozen finished products. In addition to making products for its own brand, MBA Center also produces products for its partners. MBA Center products are available in Europe, USA, and Australia.

MAIN ACTIVITIES / PRODUCTS / SERVICES:
Production of pastries, confectionery products, and pizzas, and culinary delicacies.

THE MOST RELEVANT MARKET: Europe, USA, Australia, Gulf countries.





Mejevicica d.d.

Website: www.cornflips.ba

Email: info@cornflips.ba

Telephone: +387 61 540 700



ABOUT THE COMPANY

The Corn Flips factory was founded in 2000 in Subotica. In the same year, our most famous brand "Sunčani Flip" was "born". In early 2004, the factory started the production of another great vegetable "Suncni Chip" which made "The introduction of chips after influenced the establishment of a large number of subsidiaries for the production of potatoes. In 2005, the export of brands and products of the factory "Corn Flips" to Bosnia began. In 2005, the export expanded to Macedonia. Today, business units expanded beyond the borders to the United States, Australia and Malaysia and in Europe to Sweden, Hungary, Germany, Netherlands, Croatia, and Israel.

Since 2014, significant investments have been made in the factory and its renovation, the introduction of ISO HACCP and FSC standards was made, as well as the production facility for the production of chocolate and cream products.

MAIN ACTIVITIES / PRODUCTS / SERVICES:
Production of potato chips, cocoa spread, chocolate, peanut butter, popcorn.

THE MOST RELEVANT MARKET: PACO market.





Contendo d.o.o. / Igmán Food

Website: www.igmanfood.ba/en/bo/en/

Email: info.igman@contendo.ba

Telephone: +387 61 576 767



ABOUT THE COMPANY

Fresh, cold pressed products from Igmán Food Factory that specialize in producing the highest quality fruit, juice, smoothie and other, zero, natural products. As premium juice manufacturer located in Tuzla, near Sarajevo in Bosnia, our resources include tomatoes, lemons, lemons, strawberries, strawberries in the domestic and international beverage and food service industries who rely on our locally sourced fruits that are transformed without added sugar, water, artificial colors, only juices, smoothies, smoothie blends to produce smoothies, great tasting products! Our factory is positioned on 11,000m² of land on the foothills of Olympic mountains Igmán and here we produce we bring organic, chemical, (pesticides, sprays), strawberries and other fruits from local growers. A majority of our fruit base are sourced locally and we are always looking for additional Bosnian growers to join our expanding supply base.

MAIN ACTIVITIES / PRODUCTS / SERVICES:
Production of fruit and vegetable juices.

THE MOST RELEVANT MARKET: Bosnia and Herzegovina, EU, Gulf countries.





4.6. Development of the concept idea of theme content and detailed development of the program for every individual day for the period of 6 months, according to the theme

The Business team has developed a detailed program for the business delegations visiting Expo in December, for the Country Business Briefing. Once the 76 companies were selected, the Business team decided on travel dates and developed a detailed program for each business delegation group (in total five delegations) for the period from January – April 2022. The team created 10 info brochures for 87 business delegates arriving from Sarajevo to Dubai.

Deliverables of realized project activities:

4.6.1.	Business program brochures; Design of the invitations for the Country Business Briefing
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4.6.1. Business program brochures; Design of the invitations for the Country Business Briefing

The invitations for the events can be seen below:





The business program brochure can be seen below:

BIZNIS PAKET



PODRŠKA ZA OSTALE PRIVREDNE SUBJEKTE

Kako bi izvan očekivane podrške koje se odnose na podizanje ekonomskog rasta i investicija, svi privredni subjekti iz Bosne i Hercegovine imaju mogućnost učestvovati na Expo 2020 Dubai u vlastitim izložbama, neovisno od Podrške posrednika privrednim subjektima za učestvovanje na EXPO 2020 Dubai u slučaju kog je odabrano 80 predstavnika. Ministarstvo provodi Kantorna Savjetovo putem organizatora Expo 2020 Dubai, kroz brojne skupne prostore Paviljona Bosne i Hercegovine, Gine je obezbjeđeno prostora koji privredni subjekti mogu koristiti za sastanke, prema raspoloživom terminima. Privredni subjekti se od strane Expo Dubai 2020 LLC-SD, na Paviljonu B11 imaju vještavnu podršku:

- sala za održavanje B2B sastanaka, prema raspoloživim terminima,
- oprema u sali, LED ekran za prezentaciju,
- kafurica, internet, spratni, IT podrška,
- administrativna podrška na pozivatelju i
- prijava u B2B aplikaciji.

Predstavnik privrednih subjekata, koji su zainteresirani za predstavljanje svojih poslovnih kapaciteta i za uspostavljanje kontakata na Expo 2020 Dubai, molimo u neformalnom kontaktu, prijaviti se podršku na Paviljonu B11 mogao bi biti član na LinkedIn.



EXPO 2020 B2B APP

U sklopu Biznis programa, predstavnicima privrednih subjekata je omogućen pristup aplikaciji **Expo 2020 B2B App** koja omogućuje korisnicima da saznaju imena i adrese u poslovnoj zajednici. Aplikaciju pokrenite uspjehom instaliranja koje podržava potencijalna podizanja sa korisnicima na osnovu njihovih profila, stručnosti, ciljeva i interesa interakcije - omogućavajući da se svi prijave i upute svoje poslovne ciljeve. Dostupna putem: **Apple Store**, **App Store** i **Google Play**, Expo 2020 Business App omogućava organizaciju relevantnih sastanaka i kontakata sa B2B, B2G i G2G, omogućujući da prijave Expo 2020 službu od strane privrednika Bosne i Hercegovine budu efikasniji.

Za više informacija i pomoć pri korištenju B2B aplikacije, možete kontaktirati Službu B11 Expo Biznis tima.





4.7. Presentation of B&H projects – content production, production of video presentations for the promotion of B&H projects

The videos are created that promote BiH during the Country Business Briefing and Business event at Ajman Chamber of Commerce. In addition, the team produced nine videos regarding the key industries that were presented during the Expo 2020 Dubai exhibition. As per initial plan, the total set of videos was 6, but it is produced 11 videos in total.

Deliverables of realized project activities:

4.7.1.	2D/3D animated videos for the promotion of the B&H projects/planned 6, realized 11 videos
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The screenshots of produced videos can be seen below and the video material files can be found on the cd attached to this document [4.7.1](#)



(Video Food industry)



(Video Tourism)



(Video Studen Holding)



(Video Pharmacy)



LEBIBA DŽEKO
Muzejska savjetnica

(Video Ms Lebiba Dzeko – National Museum exhibition)



MIRSAD JAŠARSPAHIĆ
Chamber of Economy of the FBiH

(Video Mr. Mirsad Jasarevic)



(Video IT industry)



(Video Business Forum Ajman)



(Video EXPO CBB)



(Video Investment opportunities)

4.8. Coordination, preparation and communication with companies, exhibitors and suppliers B&H companies for presentation at the EXPO 2020

The coordination, preparation and communication with companies commenced as soon as the assessment of companies and final list of 76 companies was ready. The Business team created five action plans for the selected business delegations and coordinated implementation of activities in the period December 2021 - April 2022.

Deliverables of realized project activities:

4.8.1.	Action plan for the selected businesses
4.8.2.	Coordination of implementation

4.8.1. Action plan for the selected businesses

Action Plan for Food & Agriculture Delegation

Action Description	Date	Time	Outcome
Gulf Food	17.02.2022.	11:00-17:00	Business delegation is attending Gulf Food in order to establish connections with food industry and learn about opportunities and potential in this industry.
Latvia Food Event	18.02.2022.	12:00-13:30	Business delegation is attending an event in order to establish connections with business delegation from Latvia.
Networking Event	18.02.2022.	16:00-17:30	Business delegation hosting an event in order to establish connections with business delegations from Expo.
A Kingdom of Taste & Land of Business Opportunities	18.02.2022.	17:00-18:30	Business delegation is attending an event in order to establish connections with business delegation from Morocco.
Multilateral Event	19.02.2022.	11:00-13:00	Business delegation hosting an event with Argentina-Columbia-Mexico-Serbia- Slovenia-Hungary-Croatia-Bosnia and Herzegovina in order to establish connections with business representatives from Expo.
European Green Deal and Farm to Fork strategy	19.02.2022.	14:00-18:30	Business delegation is attending an event in order to establish connections with business delegation from France.
Food, Agriculture & Livelihoods Forum	20.02.2022.	09:00-18:00	Business delegation is attending an event in order to learn something about food & agriculture innovations and establish connections with business delegation from all countries present on Expo.
Slovak Business Forum	21.02.2022.	13:00-15:00	Business delegation is attending an event in order to establish connections with business delegation from Slovakia.
Financing Agriculture and Creating Businesses	21.02.2022.	16:30-18:30	Business delegation is attending an event in order to establish connections with business delegation from Morocco.

Action Plan for Tourism Delegation

Action Description	Date	Time	Outcome
New frontiers of Sustainable Tourism forum	10.01.2022.	16:00-18:00	Business delegation is attending an event in order to establish connections with business delegation from Italy.
Travel & Connectivity Business Forum	11.01.2022.	09:00-17:00	Business delegation is attending an event in order to learn something about tourism innovations and establish connections with business delegation from all countries present on Expo.
Digital Business Forum	12.01.2022.	14:30-16:30	Business delegation is attending an event in order to establish connections with business delegation from Slovakia.
Networking Event	12.01.2022.	17:00-18:30	Business delegation is attending an event in order to establish connections with business delegation from Serbia.
Slovenian Business Forum	13.01.2022.	11:00-13:00	Business delegation is attending an event in order to establish connections with business delegation from Slovenia.

Action Plan for Other Industries Delegation

Action Description	Date	Time	Outcome
Hungarian Best practices - Medical & Sports	02.02.2022.	14:00-15:30	Business delegation is attending an event in order to establish connections with business delegation from Hungary.
B2B Matchmaking Event	02.02.2022.	17:00-19:00	Business delegation is attending an event in order to establish connections with business delegation from Serbia.
Slovenian Business Club	03.02.2022.	11:00-13:30	Business delegation is attending an event in order to establish connections with business delegation from Slovenia.
Networking Event	03.02.2022.	17:00-18:30	Business delegation hosting an event in order to establish connections with business delegations from Expo.
Ajman Chamber of Commerce Event	04.02.2022.	09:00-11:30	Business delegation hosting an event with Ajman Chamber in order to establish connections with business representatives from UAE.

Action Plan for Metal, Wood & Automotive Delegation

Action Description	Date	Time	Outcome
V4 Business Networking Event	24.03.2022.	14:00-15:30	Business delegation is attending an event in order to establish connections with business delegation from Slovakia, Hungary, Serbia and Czech Republic.
Welcome Event for BiH	25.03.2022.	17:00-18:30	Business delegation is attending an event in order to establish connections with business delegation from BiH.
Slovenian Business Event	26.03.2022.	12:00-13:30	Business delegation is attending an event in order to establish connections with business delegation from Slovenia.
Networking Event	24.03.2022.	16:00-18:00	Business delegation hosting an event in order to establish connections with business delegations from Expo.

Action Plan for ICT + Projects Delegation

Action Description	Date	Time	Outcome
Croatia Business Forum	06.03.2022.	15:00-17:00	Business delegation is attending an event in order to establish connections with business delegation from Croatia.
Sharjah RTI Park	07.03.2022.	11:00-14:30	Business delegation is visiting SRTI Park in order to establish connections with ICT industry and learn about opportunities and potential in this industry.
Networking Event	07.03.2022.	18:00-19:30	Business delegation hosting an event in order to establish connections with business delegations from Expo.
Mexico Industry Trends	08.03.2022.	12:00-13:30	Business delegation hosting an event in order to establish connections with business delegations from Expo.
Networking Event with Malaysia	08.03.2022.	14:30-17:00	Business delegation hosting an event with Malaysia in order to establish connections with business representatives.

4.8.2. Coordination of implementation – implementation of the above-mentioned action plan.

4.9. Engagement of a professional team from a local company for the event organization, location management and complete logistic support during the duration of EXPO 2020 fair

A special event team was engaged who was responsible for the management of location and support to all participants and project stakeholders during the Expo project.

Deliverables of realized project activities:

4.9.1.	Business Group Networking Events
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BUSINESS FORUM AJMAN - BIH

ICT sector

Bosnia and Herzegovina's ICT sector has started to flourish during the past few years and represents one of the growth areas in the country's economy. ICT companies from Bosnia and Herzegovina are successfully implementing different joint projects with companies abroad of all sizes to develop particular product components, as subcontractors for product development, or as implementers of software products. B&H's ICT companies have rich and diverse experience in providing Software Development Outsourcing and Consulting services. Startup industry is also becoming more popular in the last several years with big acquisitions around the world. It is estimated that at present, there are more than 6,000 IT professionals in Bosnia and Herzegovina. The value of the software industry is reflected in the fact that 60-70% of its labor in BiH constitute young people up to the age of 35, and they are highly educated (B.Sc. / M.Sc. in Software Engineering and Mathematics) and skilled, certified, but more importantly battle-tested.

Tourism

With its natural beauties, good geographical location, outstanding hospitality of Bosnian people, rich heritage and history and gastronomy offerings, and its status as a still unknown tourism destination for significant markets, BiH has all pre-determinants for an extremely successful tourism industry story. According to the World Tourism Organization, BiH is defined as one of only three tourism destinations globally, with overall tourism market growth potential in excess of 10% annually through 2020. Investment opportunities in the tourism sector are various, including ski and mountain tourism, ecotourism, spa tourism, sea tourism, cultural heritage and religious tourism, adventure and sports tourism.

Agriculture and food processing industry

Abundant natural resources and optimal climate conditions make Bosnia and Herzegovina ideal for agriculture production and food processing industry. A significant part of the country's land area is agricultural land, including arable land, mountain pastures, improved grazing land, orchards and vineyards. Investors can enjoy various investment opportunities: vegetable and fruit growing, milk and dairy, livestock and meat processing, field crops, medical and aromatic herbs, fish farming, wine production and food processing. BiH is among the leading

Wood industry and furniture processing

Of all the natural resources of Bosnia and Herzegovina, its timber is best known; 63% of the country is covered in forests that can serve both the furniture and the construction industry. These forests have the potential to provide nearly 7 million m³ of round-wood per year on a sustainable basis. Beech, oak, ash, pine and fir, and more specialized woods such as walnut, apple and cherry, are exported as raw material, half fabricates and finished products. Over 60% of Bosnia and Herzegovina wood sector production is exported, where the finished furniture is becoming a more and more important export product. Currently, the largest markets for these producers are Western Europe, the USA and the Middle East. According to all parameters and analyses, the furniture industry best survived the pandemic caused by the coronavirus. Although limited in exports, the furniture industry still brought significant profits to most Bosnia and Herzegovina companies.

Pharmaceutical industry

Bosnia and Herzegovina's pharmaceutical sector currently successfully operates on three continents, as it is equipped with sophisticated laboratories with international accreditations. In addition, the pharmaceutical industry in Bosnia and Herzegovina possesses a great production capacity and highly skilled professional and specialized staff who constantly improve and harmonize business with national and international pharmaceutical regulations and standards. Last year, the pharmaceutical market in Bosnia and Herzegovina was worth 334 million EUR, which presents an increase of almost 4% compared to 2019, making this industry one of the key sectors with suitable preconditions for investments.

Pavilion	Timing	Contact Person
Pavilion	11:00	
Egypt	11:20	Alia Shaarawy
Saudi Arabia	11:40 AM	Adnan Al Hilal
Morocco	12:00	Rita
Terra - Sustainability Pavilion	12:30	AlAydarooos
Philippines	13:15	Rosario
Korea	13:30	Inhye Ko
Thailand	13:45	Jidapa Silthajaruwut (Jida)
Mobility Pavilion	14:00	

Agenda
"B2B Forum between Ajman and Bosnia"
(4 February 2022)

Time	Topic	Speaker
09:00 – 09:05 AM	Welcoming Delegation	Ms. Mouza Bushehab
09:05 – 09:15 AM	Speech of Ajman Chamber Board Member	H.E. / Abdullah Saeed Humaid Al Nuaimi Member of the board
09:15 – 09:25 AM	Speech of Minister of Culture of Canton Sarajevo	H.E. / Samir Avdic Minister of Culture - Canton Sarajevo
09:25 – 09:35 AM	Display Ajman Free Zone Presentation	Mrs. Shaikha Abdullah AL Nuaimi
09:35 – 09:45 AM	Display Ajman Chamber Presentation	Mr. Manea Ali Mandoos Al Ilaloshi
09:45 – 09:50 AM	Honoring Minister of Culture Bosnia	H.E. / Abdullah Saeed Humaid Al Nuaimi Member of the board
09:50 – 10:00 AM	Buffer Breakfast	Networking with Ajman and Bosnia Delegations

4.10. Transport expenses, setting and storage of exhibits at the BIH EXPO 2020 Pavilion – EXCLUDED

4.11. Pavilion adaptation, expenses of design, preparation and production for all the accompanying material

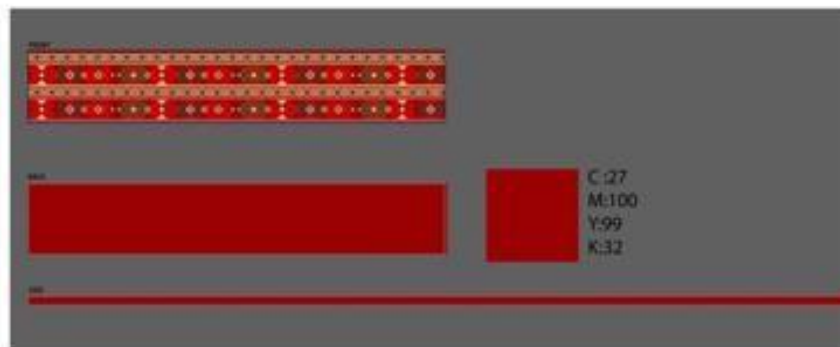
The contractors were hired for the following additional work with regards to the pavilion fit-out and adaptation: design and the technical drawings for the seating elements at the pavilion, design and production of the cushion element for the seating furniture, on site installation. Also, a contractor for the technical was hired, production and installation for all the legends at the pavilion. Multiple contractors were selected together with the main pavilion fit-out contractor to be able to deliver the products in a very short period, prior to the main events of ND and CBB.

Deliverables of realized project activities:

4.11.1.	Pavilion adaptation production of materials, packing, delivery and installation on site
4.11.2.	Concept Design, Detailed Layout of production, Interior design, Space planning, Concept Perspective visuals, Material selection, Furniture selection, Revision of design will be chargeable
4.11.3.	Technical development for the pavilion adaptation as per approved design

Technical drawings for the cushion production and images of produced elements can be seen below.

Cushions explanation – c7



Technical drawings for the seating elements can be seen below:



Photo documentation of produced legents can be seen below.





4.12. Organization of the selling point and sales staff, branding and logistics of the selling point at the pavilion EXPO 2020 – **EXCLUDED**

4.13. Organization and ongoing logistic for the selling point at the pavilion EXPO 2020 – **EXCLUDED**

4.14. Organization and ongoing logistic for the product exhibition point at pavilion BIH – **EXCLUDED**

4.15. Organization of sales staff during the 6 months of BH exhibition – **EXCLUDED**

4.16. Branding of the selling point “pop up store”, design of the products offered and material, logistic for the communication of the product portfolio according to the standards of EXPO - **EXCLUDED**

5. Implementation of the National Day Ceremony BH at EXPO 2020

5.1. Idea proposal of the content of the National Day BiH at EXPO 2020

National day proposal includes concept proposal for the event, name of the event following detailed specification regarding agenda and cultural performance.

Firstly, the general information about the National day event is provided, following the concept of cultural performance, artists proposal, agenda for the official ceremony and related activities throughout the day, as well as important information.

The goal was to introduce the client to the event, while specifics such as detailed agenda and protocol are shared afterwards.

Deliverables mentioned in the description can be seen below.

National Day of Bosnia and Herzegovina at EXPO 2020

„Mysterious connection “
„Ima neka tajna veza “

Introduction: National Day is a pillar of the Country's programming. It represents a moment of celebration through five-hour activities consisting of protocolary segments, Al Wasl Plaza ceremony, guided tours of B&H and UAE pavilions, luncheon, gift exchange, and a Press Conference. An integral part of the National Day is the official Ceremony and cultural-artistic performance at Al Wasl Plaza and the visit of the official delegation. The Ceremony starts with the arrival of Dignitary delegations, whom the Protocol Team escorts to the Leadership Pavilion for the Ceremony's commencement. Then, the rest of the attending delegations are escorted to the Al Wasl Plaza to be in place for the Ceremony's beginning. The Al Wasl part of the National Day Ceremony includes Global Awakening (typical country sounds), flag- raising Ceremony, national anthems, dignitary speeches and cultural folklore performance.

Concept of the cultural performance: The National Day of Bosnia and Herzegovina aims to portray its people's unique historical and cultural heritage. B&H can pride itself on rich traditional sounds and dances representing its best tradition for a small country. For centuries, song and dance have been an essential part of its culture, transcending time and other borders and obstacles, shaping a mysterious connection between different B&H eras and cultures. That mysterious connection that is sewn into B&H citizens' hearts is what its people have been known by – strong passion and fearless energy. That's why the title of the National day is "Mysterious connection/Ima neka tajna veza" symbolizing that strong connection that only song and dance can have.

Cultural Folklore performers: The best way to show the diversity of B&H culture is through a combination of dance and music. The starting performance of the Cultural Program will be KUD Bašćaršija (app. 6- 8 min) that combines different traditional dances from Bosniak, Croatian and Serb culture in period-appropriate costumes such as Gluho Glamočko dance and Pjesma u tepsiji. The following performance will include an organic and seamless transition into sevdah music. Sevdah is the traditional music genre of old Bosnia and Herzegovina urban town centers where merchants from many cultures mingled to create a vibrant city life.

The land of urgent day Bosnia and Herzegovina has been home to many civilizations. This tapestry gave birth to and sustains this emotionally complex expression, equally rich in poetry and melody, which evokes strong emotions in listeners among all those cultures and religions. This segment will last around 8 minutes.

5.2. Scenario development for the National day BiH at EXPO 2020 – Developing a scenario including the agenda and crucial timeline activities



SCENARIO FOR THE NATIONAL DAY

10:00

Arrival of agency staff at EXPO site

12:45 – 13:45

Parade through Avenue of Nations

(KUD Bašćaršija with UAE members of parade)

14:00 Meeting at BH Pavillion of business and media delegation, press statements

15:00

Arrival of Principal delegation to the EXPO site - motorcade

Arrival of General delegation to the EXPO site

Flag and anthem verification

15:30

Stage of Nations seating is open for General Delegation members.

16:00

Arrival and Welcome of Principal delegation to the Leadership Pavilion
+ Photo Opportunity (Live Broadcast)

16:05

Principal Delegations, minus Heads of Delegation, are escorted to Al Wasl Plaza and seated at Stage of Nations

16:10

Heads of Delegation walk from Leadership Pavilion to Al Wasl Plaza, Stage of Nations (Live Broadcast)

16:15

Official Ceremony commences (Live broadcast)

16:15 Flag Raising and the National Anthem

16:25 The official Speech by the UAE Representative

16:30 The official Speech by the BiH Head of Delegation, Speaker of the House of Representatives of the Parliamentary Assembly of BiH, Prof. Dr. Denis Zvizdić

16:35 Cultural Performance

- KUD Bašćaršija - Traditional music and dance performance
- Divanhana - Traditional Sevdah music performance
"Oj Safete, Sajo, Sarajlijo", traditional song
"Zvijezda tjera mjeseca", traditional song
- Dino Šukalo and Marija Šestić - Pop-rock medley
"Sanjam", band Indexi
"Samo jedan život imam", band Indexi
"Ima neka tajna veza", band Bijelo dugme

16:55 Cultural performance finishes and Transfer of Principal Delegation to Participant Pavilion

17:00 Guided Tour of Principal of the Participant Pavilion and a Photo Opportunity

17:00 Business delegation goes to Mission Possible pavilion (business team) until **17:50**

17:15 Media Briefing at IP Pavilion (media team and media representatives)

17:30 Transfer to UAE Pavilion of Principal Delegation

17:35 Guided Tour of the UAE Pavilion and a Photo Opportunity

18:00 Transfer to the Leadership Pavilion of Principal Delegation

18:00 Business delegation visits BH Pavilion, until **18:15**

18:05 Delegation passes through the 50 Year Exhibition

18:10 Bilateral Meeting of Principal Delegation

18:30 Business delegation goes to Leadership Pavilion

18:45 Official Dinner (both Principal and General delegation, 50 pax) at Leadership Pavilion

19:30 Gift exchange and signing the book of honour + photo opportunity (only Principal delegation)

19:35 Formal Conclusion of National Day Agenda + Departure (of those who are not participating in media conference)

19:40 Transfer to the Expo Media Centre

19:55 Media Conference

(Mr Denis Zvizdic, Speaker of the House of Representatives of Bosnia and Herzegovina

Mr Edin Forto, Prime Minister, Sarajevo Canton, Bosnia and Herzegovina

Mr Adnan Delic, Minister of Economy, Sarajevo Canton, Bosnia and Herzegovina)

20:30 Departure (media representatives, principal delegation who participated in media conference, agency staff)

5.3. Design of the material and invitations for the National day ceremony

Invitations for the National day were produced in Bosnian and English language, as well as Letter for expressing the interest for participation at EXPO. Initially, the letter was sent to Principal delegation, followed by invitation for the National day. Brochure printed and distributed at the National day ceremony in order to provide more insights into planned program. Brochures deliver general information about the ceremony and performance.

INVITATION

Institution
Name and Surname, Position

Dear Sir/Madam _____

It is a great honour to invite you to the National Day of Bosnia and Herzegovina at the World's greatest show EXPO 2020 Dubai UAE, which will be held on December 18, 2021.

Bosnia and Herzegovina as the heart shaped country represents the meeting point of eastern and western civilization, modern and traditional personality, with long and fascinating history. The country's shape can be linked to the personality of B&H citizens who put all of their hearts into everything they do. An integral part of the National Day is the official ceremony and cultural artistic performance at Al Wasl Plaza, as well as the visit of the official delegation. We hope that You will honour us with your presence on the National Day of B&H.

Please confirm Your arrival to the e-mail address: sekretar.expo@mp.ks.gov.ba
A detailed agenda is provided.



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

Yours Sincerely,
Adnan Delić

President of the Organising
Committee for B&H EXPO 2020



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

Ministarstvo privrede KS
Ministry of Economy Kanton Sarajevo
Besa Džemaludina Čauševića 1
71 000 Sarajevo, BiH
telefon + 387 33 362 121
E-mail: mp@mo.ks.gov.ba

PISMO ISKAZIVANJA INTERESA ZA POSJETU SVJETSKOJ IZLOŽBI EXPO 2020 DUBAI

Institucija

Gosp./Gđa. Ime i prezime, funkcija

Poštovani/a gospodine/gospodo _____

Čast nam je pozvati Vas da iskažete svoj interes za posjetu najpoznatijoj svjetskoj izložbi poduzetništva, EXPO 2020 Dubai, koja će trajati do 31.03.2022. godine.

Osnovna poruka EXPO-a 2020 Dubai, "Povezivanje umova, stvaranje budućnosti", sumira misiju ovog šestomjesečnog događaja, koji ima za cilj povezivanje i inspiriranje miliona ljudi širom Planete, kako bi zajedno kreirali bolju budućnost. Na simboličan način, ova izložba slavi briljantnost ljudskog uma kroz tri podteme: *održivost, mobilnost i prilike*.

U okviru EXPO 2020 Dubai, 192 države imaju priliku predstaviti najbolje od svoje kulture, inovacija i tehnologije, koji zajedno oblikuju budućnost Planete. Pored brojnih poslovnih i kulturnih događaja za više od 25 miliona posjetioca koji se očekuju na ovom događaju, u sklopu programa EXPO 2020 Dubai planiran je i Nacionalni dan, rezervisan za svečanu promociju država članica. Ovaj dan predstavlja središnji događaj promocije svake države, te podrazumijeva zvaničnu ceremoniju i kulturno-umjetnički program.

Nacionalni dan Bosne i Hercegovine, koji će uključivati službenu ceremoniju i kulturno-umjetnički program, održati će se u subotu, 18.12.2021. godine, u srcu EXPO 2020 Dubai – Al Wasl Plazi.

Sastavni dio Nacionalnog dana čini i posjeta zvanične delegacije paviljonima Bosne i Hercegovine, te "Leadership" paviljonu Ujedinjenih Arapskih Emirata. Neizostavni dio Nacionalnog dana je bilateralni sastanak delegacije Bosne i Hercegovine sa predstavnicima Ujedinjenih Arapskih Emirata, kao i zvanična večera sa domaćinima. Nakon oficijelnog programa planirana je medijska konferencija u EXPO Media Centru.

Nadamo se da ćete svojim prisustvom uveličati ovaj događaj.
Molimo Vas da potvrdite svoje učešće do 10.11.2021. godine.



INVITATION

Institution

Name and Surname, Position

Dear Sir/Madam, _____,

It is a great honour to invite you to the National Day of Bosnia and Herzegovina at the World's greatest show EXPO 2020 Dubai UAE, which will be held on December 18, 2021 at 4 pm.

Bosnia and Herzegovina as the heart shaped country represents the meeting point of eastern and western civilization, modern and traditional personality, with long and fascinating history. The country's shape can be linked to the personality of BiH citizens who put their all of their hearts into everything they do. An integral part of the National Day is the official ceremony and cultural artistic performance at Al Wasl Plaza, as well as the visit of the official delegation. We hope that You will honour us with your presence on the National Day of BiH.

Please confirm Your arrival to the e-mail address: sekretar.expo@mp.ks.gov.ba

A detailed agenda and protocol will be provided additionally.



**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI

Yours Sincerely,
Adnan Delić
President of the Organising
Committee for B&H EXPO 2020

(The ND invitations and letter of expression)

POZIVNICA

Institucija

Gosp./Gđa. Ime i prezime, funkcija

Poštovani/a gospodine/gospođo _____,

čast nam je pozvati Vas na Nacionalni dan Bosne i Hercegovine, u okviru svjetske izložbe EXPO 2020 Dubai UAE, koji će se održati u subotu, 18.12.2021. godine, sa početkom u 16:00 sati.

Nacionalni dan Bosne i Hercegovine predstavlja središnji događaj promocije BiH na ovoj šestomjesečnoj izložbi država i njihovih privrednih potencijala. Pored kulturno-umjetničkog programa, Nacionalni dan je i prilika za bilateralne sastanke zvaničnih delegacija Bosne i Hercegovine i Ujedinjenih Arapskih Emirata. Iznimno nam je zadovoljstvo pozvati Vas da budete član službene delegacije Bosne i Hercegovine, te svojim prisustvom obilježite Nacionalni dan naše države.

Molimo potvrdu Vašeg dolaska do 10.11.2021. godine na e-mail adresu: sekretar.expo@mp.ks.gov.ba

Detaljna agenda i protokol događaja bit će dostavljeni uskoro.



**BOSNIA AND
HERZEGOVINA**
EXPO 2020
DUBAI

Srdačan pozdrav,
Adnan Delić
Predsjednik Organizacionog
odбора za BiH EXPO 2020

(The ND invitations and letter of expression)



PISMO ISKAZIVANJA INTERESA ZA POSJETU SVJETSKOJ IZLOŽBI EXPO 2020 DUBAI

Institucija

Gosp./Gđa. Ime i prezime, funkcija

Poštovani/a gospodine/gospodo _____,

čast nam je pozvati Vas da iskažete svoj interes za posjetu najpoznatijoj svjetskoj izložbi poduzetništva, EXPO 2020 Dubai, koja će trajati do 31.03.2022. godine.

Osnovna poruka EXPO-a 2020 Dubai, "Povezivanje umova, stvaranje budućnosti", sumira misiju ovog šestomjesečnog događaja, koji ima za cilj povezivanje i inspiriranje miliona ljudi širom Planete, kako bi zajedno kreirali bolju budućnost. Na simboličan način, ova izložba slavi brilijantnost ljudskog uma kroz tri pod teme: *održivost, mobilnost i prilike*.

U okviru EXPO 2020 Dubai, 192 države imaju priliku predstaviti najbolje od svoje kulture, inovacija i tehnologije, koji zajedno oblikuju budućnost Planete. Pored brojnih poslovnih i kulturnih događaja za više od 25 miliona posjetioca koji se očekuju na ovom događaju, u sklopu programa EXPO 2020 Dubai planiran je i Nacionalni dan, rezervisan za svečanu promociju država članica. Ovaj dan predstavlja središnji događaj promocije svake države, te podrazumijeva zvaničnu ceremoniju i kulturno-umjetnički program.

Nacionalni dan Bosne i Hercegovine, koji će uključivati službenu ceremoniju i kulturno-umjetnički program, održati će se u subotu, 18.12.2021. godine, u srcu EXPO 2020 Dubai – Al Wasl Plazi.

Sastavni dio Nacionalnog dana čini i posjeta zvanične delegacije paviljonima Bosne i Hercegovine, te "Leadership" paviljonu Ujedinjenih Arapskih Emirata. Neizostavni dio Nacionalnog dana je bilateralni sastanak delegacije Bosne i Hercegovine sa predstavnicima Ujedinjenih Arapskih Emirata, kao i zvanična večera sa domaćinima.

Nakon oficijelnog programa planirana je medijska konferencija u EXPO Media Centru.

Nadamo se da ćete svojim prisustvom uveličati ovaj događaj.
Molimo Vas da potvrdite svoje učešće do 10.11.2021. godine.

S poštovanjem,

Adnan Delić

Predsjednik Organizacionog
odbora za BiH EXPO 2020





(The ND Brochure)



WELCOME TO THE HEART-SHAPED OPPORTUNITY

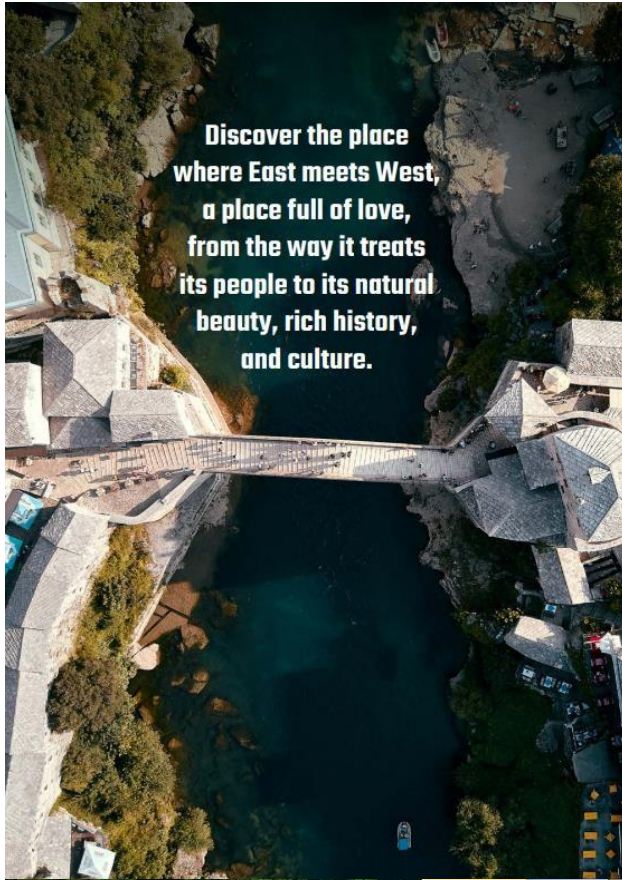


EXPO
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BOSNIA AND
HERZEGOVINA
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**Discover the place
where East meets West,
a place full of love,
from the way it treats
its people to its natural
beauty, rich history,
and culture.**

A stylized logo consisting of a yellow heart shape with a blue and white geometric pattern inside. The pattern is composed of several triangles and squares in shades of blue and white, creating a complex, abstract design.

**Bosnia and Herzegovina
might be difficult to pronounce,
but it is easy to love.**

Explore the heart-shaped country, full of
spectacular landscapes, vibrant atmosphere,
colorful culture, and captivating experiences.

The people of Bosnia and Herzegovina put
their hearts and souls into everything they do.
Now, they are inviting you to do the same.

An aerial photograph of a river flowing through a lush green forest. The water is a vibrant green color, and there are several waterfalls cascading down rocks. The surrounding area is densely wooded.

OUR STORY

Heart-to-heart, soul-to-soul – this is how
Bosnia and Herzegovina wants you to
experience everything its heart-shaped
borders have to offer.

A landscape photograph showing large, grey, rectangular stone blocks scattered across a grassy field. In the background, there are hills covered in trees with autumn foliage in shades of orange and brown.

**HERE, THE PAST
IS EVERYWHERE**

BiH's cultural landscape is a patchwork of civilizations,
always present in some shape, a trace, an echo.

EXCELLENT INVESTMENT OPPORTUNITIES

The country is rich in fertile land, rivers, forests, and mountains, and because of its location it has access to many natural resources. All of this, combined with adequate technological capabilities, makes Bosnia and Herzegovina an excellent ground for investment opportunities.



TALENTED PEOPLE

In addition, our country has always been globally recognizable for its talented people who are trained, highly-educated, and specialized in many different business areas.



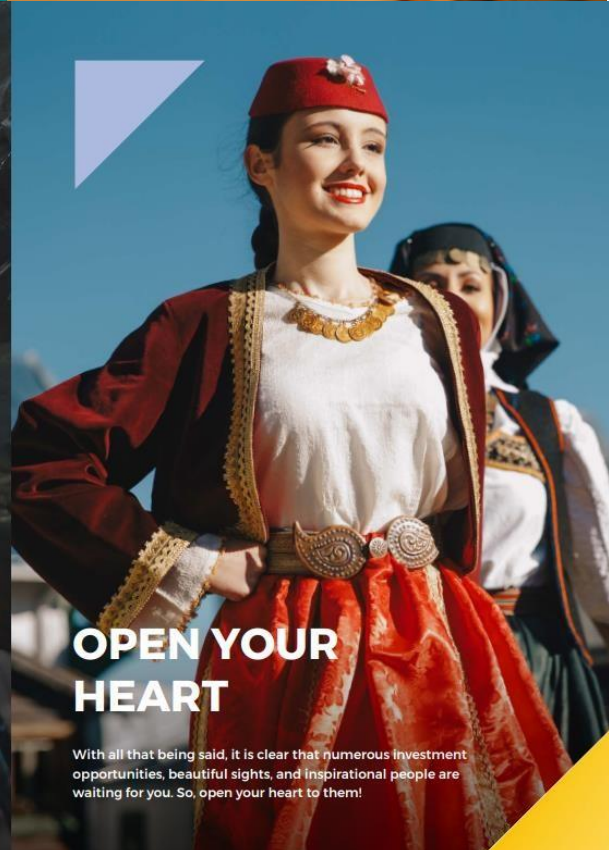
LONG INDUSTRIAL HERITAGE

Moreover, BiH is globally competitive in the production of a wide range of goods, including organic and inorganic compounds, pharmaceuticals, medical equipment, computers, textiles, clothing and footwear, leather goods, food products, metal products, wood and paper products, as well as various household items. Thus, our beautiful country has a long history and long industrial heritage that leans on.



OPEN YOUR HEART

With all that being said, it is clear that numerous investment opportunities, beautiful sights, and inspirational people are waiting for you. So, open your heart to them!



On behalf of the “heart-shaped” country, we are pleased to welcome you to the National Day Ceremony

The National Day of Bosnia and Herzegovina aims to portray its people's unique historical and cultural heritage. BiH prides itself on a vast number of songs and dances that represent its rich, centuries-old tradition. Music and dance have been an essential part of our culture for hundreds of years, transcending time and overcoming obstacles, shaping a mysterious connection between different eras and cultures. This mysterious connection, deeply ingrained in Bosnian and Herzegovinians' hearts, is what its people have been best known by – strong passion and fearless energy. Today, you will get to see the heart and soul of our country and experience its unique culture, which was shaped and created through the organic coexistence of East and West.



Experience the diversity of BiH culture through the unique performance of a traditional folklore dance and music by the “KUD Bašćaršija” ensemble.

KUD “Bašćaršija”

KUD Bašćaršija represents the authenticity of BiH's cultural heritage, folklore, dance, songs and costumes, which perfectly combine all segments of our tradition. KUD Bašćaršija showcases different traditional dances from all over Bosnia and Herzegovina, and the performers are wearing costumes from various historical periods.



CEREMONY PROGRAMME

Al Wasl Plaza, 16:15

Flag Raising and the National Anthem

The official Speech by the UAE Representative

The official Speech by the BiH Head of Delegation, Speaker of the House of Representatives of the Parliamentary Assembly of BiH, Prof. Dr. Denis Zvizdić

Cultural Performance

KUD Bašćaršija *Traditional music and dance performance*

Divanhana *Traditional Sevdah music performance*

“Oj Safete, Sajo, Sarajljo”, *traditional song*

“Zvijezda tjera mjeseca”, *traditional song*

Dino Šukalo and Marija Šestić *Pop-rock medley*

“Sanjam”, *band Indexi*

“Samo jedan život imam”, *band Indexi*

“Ima neka tajna veza”, *band Bijelo dugme*

Sevdah is the traditional music genre of urban town centers of old Bosnia and Herzegovina, which sustains an emotionally complex expression, equally rich in poetry and melody, evoking strong emotions in listeners among all cultures and religions.

Divanhana

Divanhana is BiH Sevdah band that performs traditional music in a modern manner, influenced by jazz, pop and 20th-century classical music. Divanhana intends to cherish and present the urban traditional music from Bosnia and Herzegovina and the whole Balkans, with a particular accent to Sevdalinka.





As a part of the rich musical history of BiH, pop-rock music won the hearts of many people through the artistic expression of world-famous musicians and bands such as Indexi, Bijelo Dugme and many others.

Dino Šukalo

Marking his path into the history of BiH jazz music scene, Dino Šukalo became the leader of the longest-running Bosnian-Herzegovinian jazz band "Sarajevo Jazz Guerrilla." In his long and profuse music career, Šukalo made a significant contribution in the film industry and worked as a composer and arranger for some of BiH's most significant cinematographic works.

Marija Šestić

A pianist by trade and one of BiH's most famous singers, Marija Šestić is best known for representing Bosnia and Herzegovina at the Eurovision Song Contest 2007 Helsinki, Finland. Šestić has achieved top results in domestic festivals and was the first artist from the former Yugoslavia to appear on MTV Europe.



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@expo2020bih



Expo 2020 Bosnia and Herzegovina



اليوم الوطني في
البوسنة والهرسك
**NATIONAL DAY of
Bosnia and Herzegovina**

اتصال غامض
A Mysterious Connection

الوصول بلازا، 16:15
Al Wasl Plaza, 16:15

18 ديسمبر 2021
December 18, 2021



NATIONAL DAY AGENDA



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI



	Milestone	Activity duration
15:30	Stage of Nations seating is open for General Delegation members.	
16:00	Arrival and Welcome to the Leadership Pavilion + Photo Opportunity (Live Broadcast)	10 min
16:05	Principal Delegations, minus Heads of Delegation, are escorted to Al Wasl Plaza and seated at Stage of Nations	5 min
16:10	Heads of Delegation walk from Leadership Pavilion to Al Wasl Plaza, Stage of Nations (Live Broadcast)	5 min
16:15	Official Ceremony commences (Live Broadcast)	0 min
16:15	Flag Raising and playing of National Anthem (Live Broadcast)	10 min
16:25	Official Speech by the UAE Representative (Live Broadcast)	5 min
16:30	Official Speech by the National Day Participant (Live Broadcast)	5 min
16:35	Cultural Performance (Live Broadcast)	20 min

NATIONAL DAY AGENDA



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI



	Milestone	Activity duration
16:55	Transfer to Participant Pavilion	5 min
17:00	Guided Tour of the Participant Pavilion and a Photo Opportunity	15 min
17:15	Media Briefing at IP Pavilion	15 min
17:30	Transfer to UAE Pavilion	5 min
17:35	Guided Tour of the UAE Pavilion and a Photo Opportunity	25 min
18:00	Transfer to the Leadership Pavilion	5 min
18:05	Delegation passes through the 50 Year Exhibition	5 min
18:10	Bilateral Meeting	35 min
18:45	Official Dinner	45 min
19:30	Gift Exchange + Signing the Book of Honour + Photo Opportunity	5 min
19:35	Formal Conclusion of National Day Agenda + Departure	5 min
19:40	Transfer to the Expo Media Centre (optional)	15 min
19:55	Media Conference (optional)	35 min
20:30	Departure (Media Conference Delegates)	5 min

(The ND agenda)

5.4. Engagement of an event management team for managing the process of National day recognition

The implementation of the National day organization started with forming a structured management team to handle the fulfilment of this segment at its highest level. The event team has consisted of professionals in event management organizations, both internal and external team members who took over activities related to the National day organization. The event team is responsible for the organization prior to the event, during the event, until finalizing reports.

Deliverables of realized project activities:

5.4.	Engagement of an event management team for managing the process of National day recognition
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BH Pavilion team consisted of:

- Two Event Managers
- Event Coordinator

Some external team members are also engaged:

- Event Director for the National Day
- Manager Performance Venue at Al Wasl Plaza Stage for the National Day of Bosnia And Herzegovina
- Head of Operations & Events at Al Wasl Plaza Stage for the National Day of Bosnia And Herzegovina
- Performer Director at Al Wasl Plaza Stage for the National Day of Bosnia And Herzegovina
- Event Director at Al Wasl Plaza Stage for the National Day of Bosnia And Herzegovina
- Production Manager at Al Wasl Plaza Stage for the National Day of Bosnia

The detailed report on the 5.4. deliverables can be seen below.

Event Director for the National Day

The team was managed by an experienced Event Director and supervised communication with all the Expo Staff departments and BH Pavilion event management team to ensure the provision of a high-quality National day. The event director had to consider provided documents from the EXPO and BH Pavilion team, ensuring all required standards are observed and applied. The participant Guide document contained helpful information regarding the National day of any participant country, which was used for the National Day of Bosnia and Herzegovina. Also, continuous communication with the Country Manager was requested since various activities had to be considered. The event Director was engaged for two months, including the preparatory phase and National day implementation.

At the very beginning of the preparation for the National Day, BH Pavilion team and Event Director made a detailed analysis of the rich musical history of Bosnia and Herzegovina and prepared the conceptual note and idea of the National Day. A concept was designed to

present Bosnia and Herzegovina in the best possible way that included three different musical segments: cultural folklore program, sevdah and pop-rock segment. After the concept idea for the performance was completed, a detailed analysis of the musical performers who could perform the program in the most professional ways was done. The process lasted for a minimum of 20 days.

After the musical performers were picked, the Event Director and the two Event Managers prepared a list of dances for the performance and the songs for the other two segments. The idea was to make a performance that starts with a cultural folklore dance and goes into the seamless transition of sevdah and pop-rock music.

The implementation of the National day lasted for two months and included close cooperation and communication with the Expo teams in charge of the ND programs. The National Day details were firstly integrated into the Expo Portal, and after the Expo approval, listed in the Expo programmed Calendars. When the Expo approved the final concept note of the National day, BH Pavilion team actively worked on rehearsals with the artists to make sure that the performance was delivered in the best possible way, especially the part concerning the dance segment. The trial started in Sarajevo, continuing in Dubai at Al Wasl Plaza before National day.

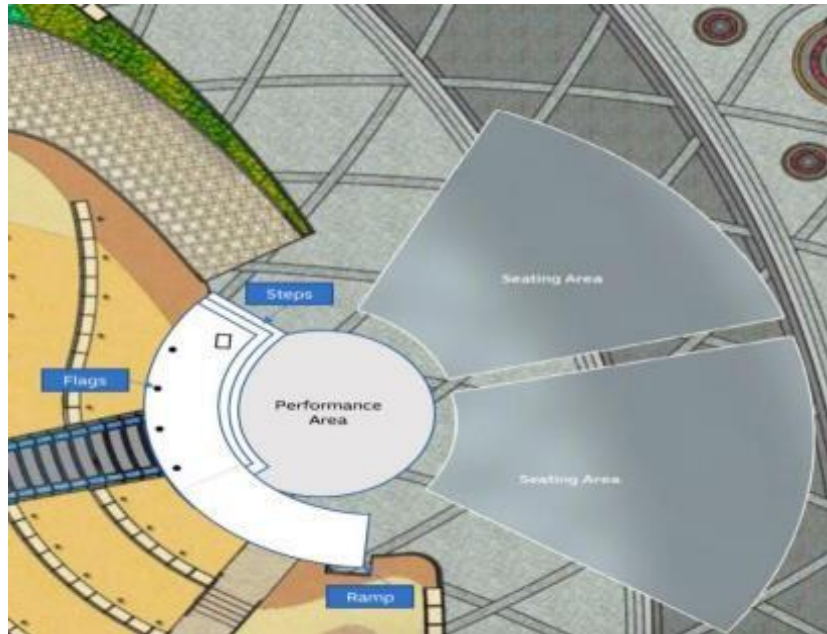


The first National day implementation task included several meetings with the Expo Head of Operations & Events at Al Wasl Plaza. BH Pavilion team, alongside the Expo team, overseer the program concept note and prepared a detailed event delivery process plan on the ground. In addition, the list of the short-term and long-term goals and objectives of the National Day was identified and confirmed with BH Pavilion team and Event Director. BH Pavilion team Event Director provided leadership and guidance in this process to ensure effective management of the required Expo contractors and suppliers. Together with the Event Managers, the Event Director facilitated the planning, design and National day show development and led the relevant processes internally with the Expo teams. Moreover, the Event Director was responsible for organizing, mobilizing, and coordinating the staff, event participants, and officials for the successful execution of an event and aspects of event production.

Among many duties of Event Director, planning and overseeing the recruitment and adequate training of required staff needed for effective execution of the National Day of Bosnia and Herzegovina has been done. The event Director was also in charge of developing an event management plan that required the coordination and training of persons needed in the organization and planning and execution of any event.

BH Pavilion team and Event Director were introduced to Manager Performance Venue, Production Managers, and Guests Services Zone Managers for Al Wasl to manage the National Day delivery. Moreover, the team with the Event Director worked closely with the Expo Protocol team to ensure all protocol activities were aligned and implemented correctly. Coordination included the Advanced visit two days before the event, where the team went through all locations starting from the Leadership pavilion, Bosnia and Herzegovina pavilion, Al Wasl Plaza, Media center and UAE pavilion. For example, for a visit to Bosnia and Herzegovina pavilion, BH Pavilion team and Event director went through the guide plan with the pavilion staff.

The process started with a venue tour, with a detailed list of technical possibilities for the performance. Then, PH Pavilion team prepared a detailed technical rider list and, in close collaboration with the Production Managers, ensured that the technical requirements were appropriately addressed. This segment included several online meetings with the Expo Production teams and complex instrument check-ups and sound needs.



In collaboration with the Guest Services Zone Manager, Production Managers and Bosnia and Herzegovina Country Manager, and Event Director, the Event Managers and Event Director prepared the transportation plan for the artists, guests, and staff. The transportation list included the detailed schedule for all the ND activities.

The protocol segments were addressed with the Expo team and confirmed through forming a National day Agenda. The agenda included a five-hour program that included Bosnia and Herzegovina Head of Delegations pavilion visits, Bilateral Meeting, luncheon, and the National Day musical performance. After the National Day ceremony, dinner was planned and a press conference afterward.

Along with the Event team and Event Director, Manager Performance Venue at Al Wasl Plaza for the National Day Bosnia And Herzegovina, Head of Operations & Events at Al Wasl Plaza Stage for the National Day Bosnia And Herzegovina, Performer Director at Al Wasl Plaza for the National Day Bosnia And Herzegovina, Production Manager at Al Wasl Plaza National Day Bosnia And Herzegovina and Guests Services Zone Manager Al Wasl Plaza for the National Day Bosnia And Herzegovina were working closely to implement the activity of the National day.

Manager Performance Venue at Al Wasl Plaza for the National Day Bosnia and Herzegovina

Manager Performance Venue at Al Wasl Plaza for the National Day Bosnia and Herzegovina was responsible for the smooth functioning at performing venue Al Wasl Plaza. The role required to interface with respective BH Pavilion team and Expo departments, teams, and individuals to ensure that the venue operations are seamless from booking through to event delivery. Moreover, the manager oversaw the AV technical team and support staff at Al Wasl Plaza, coordinating work schedules, assigning duties, supervising daily operations and deliverables, handling day-to-day AV operations, and setting ups with BH Pavilion team and performers. The responsibility of the Manager Performance Venue was also to know and

work along with Standard Operating Procedures (SOPs) and confirm the bookings once they are detailed and completed to specifications for the venue. Also, following the timeline for the National day, coordinating, and managing the set-up of venues, including technical production as per the specifications, assigning and providing brief the support staff and team, identifying any issues related to the production of the event, and their solution was crucial obligations of Manager Performance Venue at Al Wasl.

Head of Operations & Events at Al Wasl Plaza for the National Day of Bosnia and Herzegovina

Head of Operations & Events at Al Wasl Plaza for the National Day of Bosnia and Herzegovina was responsible for delivering the National Day of Bosnia and Herzegovina event throughout the planned period. The Head of Operations & Events provided senior- level operational delivery support to BH Pavilion team and Event Director following Expo 2020 processes, governance, and procurement. The Head of Operations and Events worked collaboratively with the team and the more comprehensive organization to implement and manage the National day event planning and delivery process while maintaining the back- of-house department operations.

Also, one of the roles was to ensure that the department's suppliers are appropriately managed, that systems work efficiently, and that meaningful reporting and visibility is provided. Responsibility was also to define the short term and long-term goals and objectives for BH Pavilion team and Event Director through the journey. They maintained the timeline, planning and execution according to the brief for the National Day of Bosnia and Herzegovina. Head of Operations & Events at Al Wasl Plaza for the National Day of Bosnia and Herzegovina was responsible for delegating responsibilities efficiently and supervising the work of the BH Pavilion team, providing guidance to drive maximum performance.

Performer Director Al Wasl Plaza National Day Bosnia and Herzegovina

Performer Director Al Wasl Plaza National Day Bosnia and Herzegovina was responsible for delivering the Expo 2020 Bosnia and Herzegovina National Day Ceremonies in the iconic Al Wasl Venue. Overseeing the development and delivery of the National Day and providing leadership and guidance to BH Pavilion team were crucial responsibilities. The performer Director ensured effective management of the required contractors and suppliers to deliver the event and contributed to the conceptualization of creative concepts for National Day in collaboration with the critical, innovative BH Pavilion team. Together with BH Pavilion team, the Performer Director facilitated the event concept's planning, design, and development and led the relevant approval processes internally within Expo. Moreover, the Performer Director's responsibility included formulating the strategy for attracting performance of the National Day ceremony, liaising with the Expo management team and BH Pavilion team to ensure delivery requirements are planned and agreed for all aspects of the National Day ceremony. The performer Manager identified and appointed the necessary team members to support the delivery of the National Day ceremony of Bosnia and Herzegovina. Moreover, the manager coordinated rehearsal activities between performers, BH Pavilion team and other stakeholders.

Event Director Stage at Al Wasl Plaza for the National Day of Bosnia and Herzegovina.

An event director was responsible for organizing, mobilizing and/or coordinating the staff, event participants, officials, and administrators for the successful execution of an event. An event director is an individual who takes care of or is in charge of all ramifications of event production. Event director stage is one that is demanding and involves a wide range of tasks and duties, including planning and overseeing the recruitment and intensive/adequate training of required staff needed for effective execution of events. An event director stage has to do lot of man-management in the process of carrying out his/her duties, hence the need for anyone that undertakes this role to have the ability to deal with people effectively, especially in seemingly difficult circumstances. Moreover, person was in charge of developing an event management plan which is required for the coordination and training of persons that are needed in the organization/planning and execution of the National day event.

Guests Services Zone Manager for the National Day Bosnia and Herzegovina

Guests Services Zone Manager for the National Day Bosnia and Herzegovina assisted BH Pavilion team, performers, and guests throughout the day. The purpose of the Guest Services Zone Manager position was to develop and implement operational planning and delivery related to the services associated with the guest services on- site, particularly the zonal operations and crowd management requirements. In addition, the guest Service Zone Manager worked closely with the Event department, interfacing with other departments and functional areas across the organization to ensure seamless operations for all guests.

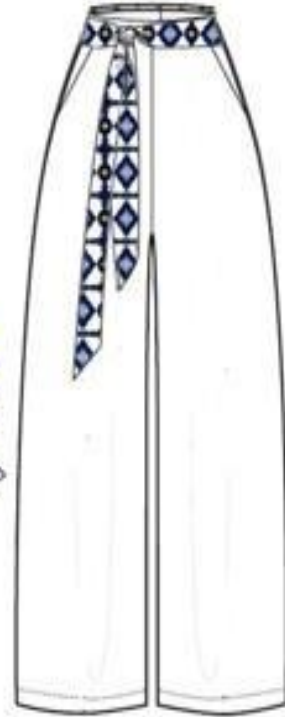
The primary responsibilities included assistance related to welcome activities, support to the event management team, hostesses and volunteers within the zones, especially Al Wasl Plaza, organization of crowd and pedestrian flow management. Furthermore, the Guest Service Zone manager provided signage and wayfinding plans for the public realm for National day.

5.5. Food catering services, preparation of clothing for staff, communication, and protocol

A special fashion designer is hired to design and produce the uniforms for the pavilion representatives and performers. Due COVID-19 restrictions, BH Pavilion team organized and booked lunches at the EXPO 2020 Dubai site for the visiting groups.

Deliverables of realized project activities:

Staff uniforms – concept design for uniforms can be seen below.



DRVOREZBAR









Pavilion Tour Guide

Introduction

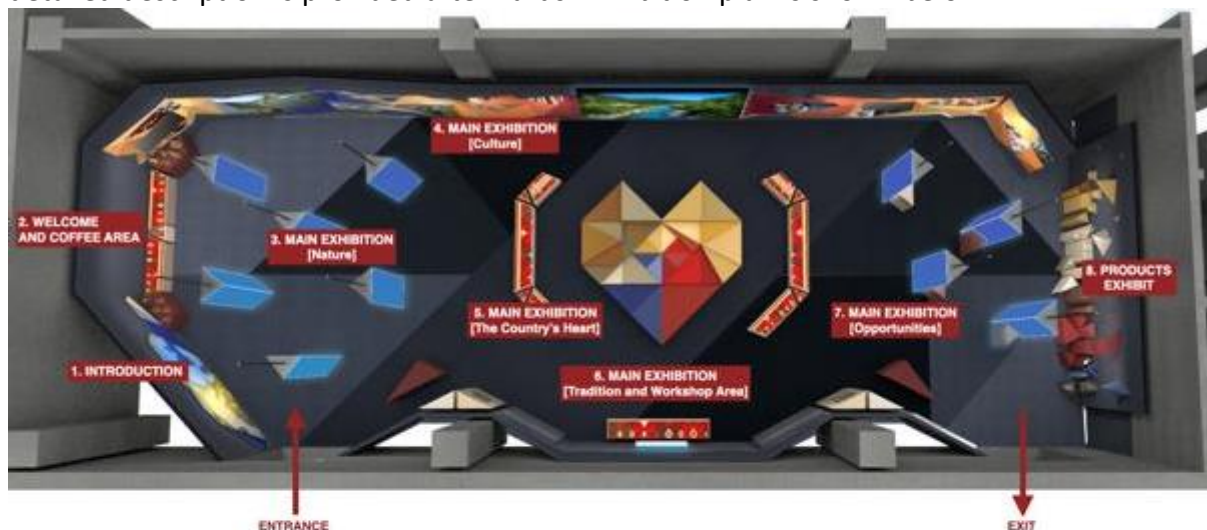
Bosnia and Herzegovina is the heart shaped land that lies in the heart of southeast Europe. It is here that eastern and western civilizations met, sometimes clashed, but more often enriched and reinforced each other, throughout its long and fascinating history. **The country's shape is linked with the personality of B&H citizens, who put their heart into everything they do. This is what the pavilion "Heart Shaped Opportunity" showcases.**

Aim of the pavilion's interior and fitout:

- *Promote investment opportunities in specific sectors and innovative projects*
- *Build awareness about B&H as a heart shaped country that is a meeting point of western and eastern civilisations.*
- *Promote culture, hospitality and openness of the people, by telling the story of multicultural prosperity and coexistence*
- *Promote B&H innovators and overall devoted workforce*
- *Promote tourism investment potentials and destination promotion*

Visitor Journey

The pavilion has key 8 areas, and the visitor journey starts from the left side entrance, while the right-side door is considered as an exit point. Please review the areas below and the detailed description is provided afterwards. Exhibition plan is shown below.



Introduction Area

The left wall serves as an introduction to the country, its location and to the pavilion. The wall features a map which on the side shows the geographic location of B&H, and on the other, highlights the country's heart-shape. Moreover, next to the map, text provides a brief explanation of pavilion's concept.



Welcome Area

Visitors can start to experience the Bosnian atmosphere off the pavilion, being welcomed in the pavilion, just as they would be welcomed in a Bosnian home. This area is dedicated to the traditional coffee ritual: here visitors have a chance to taste the coffee, while discovering the story and the characteristics of this tradition.



Main Exhibition

Together with the central installation, this area features a 4-metre-long projection screen, which enriches and enlivens the space with video content recounting Bosnia and Herzegovina's main historical and cultural destinations and experiences. The central zone of the exhibition is inspired by the characteristics of traditional Bosnian houses. A circle of seating decorated with 'cilim' pattern functions as a 'secija' in who's the centre, the main home rituals and happenings would take place. In the same way, the centre of this seating welcomes the pavilion's main installation.



Pavilion central heart installation showcases countries main figures from the world of literature and poetry



Tradition and workshop area

In front of the projection is the workshop area where the Bosnian craftsmanship tradition is told. The area is conceived to host both an effective presentation of Bosnian main crafts and to host the life performance of artisans. On the displays, the items from the National Museum are shown.



The exhibition from the National Museum of Bosnia and Herzegovina

The display of items that were used in everyday life in the past and those that were used only for special occasions were made in craft shops across Bosnia and Herzegovina. In making the artisans showed great skill and knowledge. For example, metal items displayed at this exhibition were made by coppersmiths and silversmiths, whereas textiles were made by weavers and tailors (tereije and kazazi). Some of the objects, such as the shirts, handkerchiefs (cevrma) and towel, were woven and embroidered by women. Our tradition, the exhibition from the National Museum of B&H, showcases individual objects from its rich collection. These objects belong to the traditional culture of all of Bosnia and Herzegovina's people.



The opportunity zones

This area is dedicated to the presentation of Bosnia and Herzegovina as a country of opportunities. This graphic wall provides an overview on the country's advantageous macro-economic and geopolitical figures and on its most prominent industrial sectors, whereas the totems highlight the country's investment potentials.

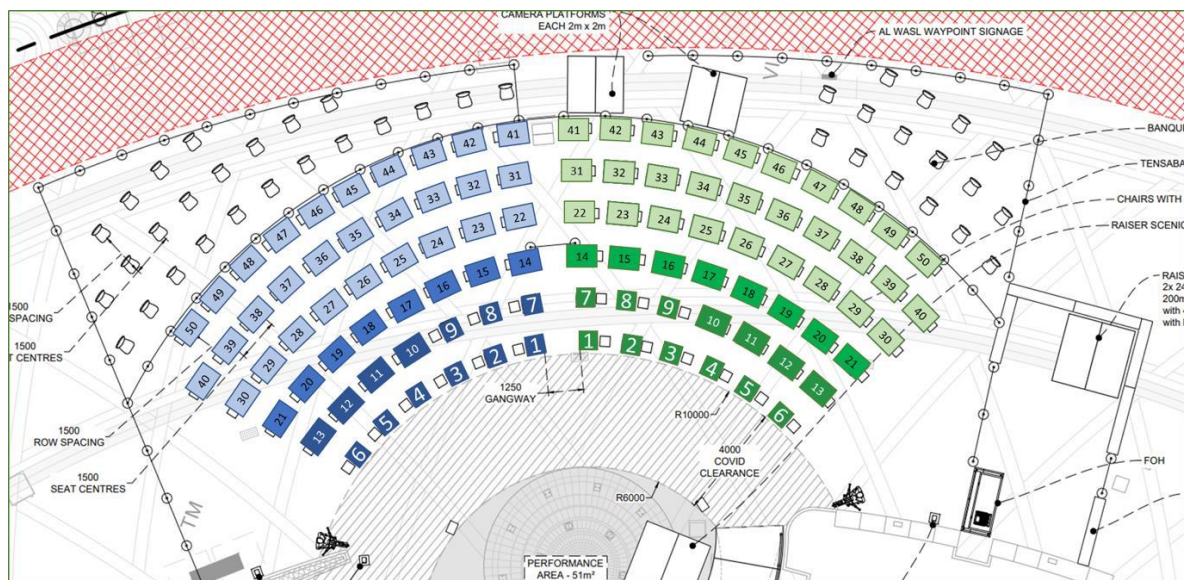


Product exhibit

The last area hosts the exhibit of the products of Bosnian companies as well as souvenirs.

DELEGATIONS SEATING ORDER - STAGE OF NATIONS

1 - 13	IP PRINCIPAL DELEGATION	1 - 13	UAE PRINCIPAL DELEGATION
14 - 21	CONTINGENCY - IP PRINCIPAL DELEGATION	14 - 21	CONTINGENCY - UAE PRINCIPAL DELEGATION
22 - 50	IP GENERAL DELEGATION - NOT ASSIGNED SEATING	22 - 50	UAE GENERAL DELEGATION - NOT ASSIGNED SEATING



BOSNIA AND HERZEGOVINA NATIONAL DAY

OFFICIAL AGENDA v4

EVENT SUMMARY

18 DEC - SATURDAY - AFTERNOON



Note Verbale- Received

Visiting Delegation Form- Received

COUNTRY MANAGER: AHMED MOHAMED EL TIGANI

IOP MANAGER: LANA EL HASSAN

Summary: Standard - No Media Briefing

Milestone	Afternoon Ceremony	Activity Duration	UAE	BOSNIA AND HERZEGOVINA
Al Dana Parking Buggy Service for General Delegation (Drops at AWP @ Sunset begins)	15:00	1 hr	Expected UAE use of Al Dana: 0pax	Expected IP use of Al Dana Parking: 0 pax as per VDF
Stage of Nations seating is open for General Delegation members.	15:30		Expected UAE Attendance for Ceremony: TBC	Expected IP Attendance for Ceremony: 50 from VDF
UAE Principal Delegation Arrives to Leadership Pavilion (Live Broadcast)			[Full title and Name of HoD] Motorcade: # Pax	
Arrival and Welcome to the Leadership Pavilion + Photo Opportunity (Live Broadcast)	16:00	2 min		Mr. Denis Zvizdić, Speaker of the House of Representatives of the Parliamentary Assembly of Bosnia & Herzegovina Motorcade: 15 Pax
Courtesy Bilateral Meeting	16:02	8 min		12 IP Pax, XX UAE Pax = TOTAL
Principal Delegations, minus Heads of Delegation, are escorted to Al Wasl Plaza and seated at Stage of Nations	16:05	5 min		
Heads of Delegation walk from Leadership Pavilion to Al Wasl Plaza, Stage of Nations (Live Broadcast)	16:10	5 min	HoD Walking Route: Lower Garden Route or Upper Garden	Lower Garden Access: Non-VVIP Barrier Setup
Official Ceremony commences (Live Broadcast)	16:15	0 min	The United Arab Emirates MC Script Welcome: [Full title and name of HoD]	Bosnia and Herzegovina MC Script Welcome: Mr. Denis Zvizdić, Speaker of the House of Representatives of the Parliamentary Assembly of Bosnia & Herzegovina
Flag Raising and playing of National Anthem (Live Broadcast)	16:15	10 min		 Amila Zlatar WhatsApp +387 61 835 368
Official Speech by the UAE Representative (Live Broadcast)	16:25	5 min	MC Script Introduction: HIS Excellency Sheikh Nahayan Mubarak Al Nahayan, Minister of Tolerance and Coexistence and Commissioner General of Expo 2020	
Official Speech by the National Day Participant (Live Broadcast)	16:30	5 min		MC Script Introduction: Mr. Denis Zvizdić, Speaker of the House of Representatives of the Parliamentary Assembly of Bosnia & Herzegovina Language: Bosnian Interpretation Req: Yes
Cultural Performance (Live Broadcast)	16:35	20 min		Ceremony form received
Transfer to Participant Pavilion	16:55	5 min	Up to 4 buggies from CGO Staged on Sidr Ave	TBC 6 buggies from PGS Staged on Sidr Ave
Guided Tour of the Participant Pavilion and a Photo Opportunity	17:00	15 min		Bosnia and Herzegovina Pavilion, OPP 19 IP Pax, XX UAE Pax = TOTAL Ms Kanita WhatsApp +387 66 007 308 PoC for General Delegation movement - Ms Ena - WhatsApp +387 62 121 281.
Transfer to UAE Pavilion	17:15	5 min	Up to 4 buggies from CGO	TBC 6 buggies from PGS
Guided Tour of the UAE Pavilion and a Photo Opportunity	17:20	25 min	UAE Pavilion, AFO: 19 IP Pax, XX UAE Pax = TOTAL UAE Pavilion Protocol Duty Phone 050-8836212	
Transfer to the Leadership Pavilion	17:45	5 min	Up to 4 buggies from CGO or walking	TBC 6 buggies from PGS or walking
Delegation passes through the 50 Year Exhibition	17:50	5 min		
Official Dinner	17:55	45 min		Dinner: 50 IP Pax, 6 UAE Pax = TOTAL 56 Dietary Requirements from VDF: None
Gift Exchange + Signing the Book of Honour + Photo Opportunity	18:40	5 min		Gift Exchange to take place publicly (HODs)
Formal Conclusion of National Day Agenda + Departure	18:45	5 min		Head of Delegation will take part in Media Conference
Transfer to the Expo Media Centre (optional)	18:50	15 min		
Media Conference (optional)	19:05	35 min		Yes # IP Pax from VDF

BOSNIA AND HERZEGOVINA NATIONAL DAY

OFFICIAL AGENDA v4

EVENT SUMMARY

18 DEC - SATURDAY - AFTERNOON

Note Verbale- Received

Visiting Delegation Form- Received

COUNTRY MANAGER: AHMED MOHAMED EL TIGANI

IOP MANAGER: LANA EL HASSAN

Summary: Standard - No Media Briefing

Milestone	Afternoon Ceremony	Activity Duration	UAE	BOSNIA AND HERZEGOVINA
Departure (Media Conference Delegates)	19:40	5 min		

AGENDA FOR GENERAL DELEGATION

18 DEC - SATURDAY - AFTERNOON

Milestone	Afternoon Ceremony
Meeting with General Delegation in front of Bosnia and Herzegovina pavillion	15:15
Escorting General Delegation to Al Wasl Plaza	15:45
Official Ceremony	16:15
Flag Raising and playing of National Anthem	16:15
Official Speech by the UAE Representative	16:25
Official Speech by the National Day Participant	16:30
Cultural Performance	16:35
Escorting General Delegation to Mission Possible Pavillion	17:15
Mission Possible Pavillion Tour	17:25
Escorting General Delegation to BiH Pavillion	18:00
Escorting General Delegation to Leadership Pavillion	18:15
Arrival at Leadership Pavillion	18:30
Official Dinner	18:45

Milestone	Country Manager Actions	CGO Actions	UAE Delegation Owner	PGS Actions
<p>Al Dana Parking Buggy Service for General Delegation (Drops at AWP @ Sunset begins)</p>	<p>50 VAPPs available to access this parking. CM provides to Participant with QR code and parking instructions. Confirm # of Delegates that will arrive via Al Dana Parking directly to Ceremony (this is needed to confirm the PGS buggy service Al Dana to Al Wasl Plaza) Only those with Stage of Nations Supplementary Access Device are to use this shuttle</p>		<p>Confirm number of General Delegation parking at Al Dana and provide VAPPs, GR code and directions. Notify PGS of numbers required for the Al Dana Buggy Service to Al Wasl Plaza and the expected time of arrival.</p>	<p>Confirm buggy fleet availability for service. Assign EPCs and identify lead for the day.</p>
<p>TBC UAE Commissioner General Arrival to Site (Live Broadcast)</p>		<p>Confirm CG attendance or DCG attendance. Time of arrival. Method of arrival.</p>		
<p>TBC UAE CG transfers from Heliport to Leadership Pavilion and arrives to Leadership Pavilion</p>				
<p>UAE Principal Delegation Arrives to Leadership Pavilion (Live Broadcast)</p>			<p>Confirm UAE Head of Delegation Complete UAE Delegation Form</p>	
<p>Stage of Nations seating is open for General Delegation members. Access is by Supplementary Accreditation Device / Badge that is specific to the day.</p>	<p>CM to confirm with Participant that the Principal Delegation will have designated seating as per hierarchy. The General Delegation will be seated in the unassigned /general seats and will not be seated by hierarchy. Seating plan available for IP. It is preferable there is a IP PLO present to seat IP delegates. All seated Delegates must have the Secondary Access Pass / Badge for their National or honor Day in order to enter the seating area. CM to provide access badges.</p>		<p>Confirm that the Principal Delegation will have designated seating as per hierarchy. The General Delegation will be seated in the unassigned /general seats and will not be seated by hierarchy. Seating plan available for population. All seated Delegates must have the Secondary Access Pass / Badge for the National or honor Day in order to enter the seating area. Must be distributed by UAE Delegation Owner. CM to provide access badges.</p>	

IP Principal Arrival to Site and Leadership Pavilion (Live Broadcast)	Confirm if the Head of Delegation will arrive via motorcade, heliport or they are arriving to site prior to the Ceremony for other activates. Only Principal Delegation members arrive direct to LSP before the Ceremony. Motorcade: number of persons and vehicles. Early site arrival: Head of Delegation to still arrive to LSP in a vehicle (not buggy) in order for this to be broadcast. They can be picked up on the secure site road from wherever they are prior, and driven into LSP. This needs to be coordinated with PGS and SOP.		Confirm if the Head of Delegation will arrive via motorcade, heliport or they are arriving to site prior to the Ceremony for other activates. Only Principal Delegation members arrive direct to LSP before the Ceremony. Motorcade: number of persons and vehicles. Heliport: arrival time Early site arrival: Head of Delegation to still arrive to LSP in a vehicle (not buggy) in order for this to be broadcast. They can be picked up on the secure site road from wherever they are prior, and driven into LSP.	
Arrival and Welcome to the Leadership Pavilion+ Photo Opportunity as Heads of Delegation Depart for Ceremony				
Principal Delegations, minus Heads of Delegation, are escorted to Al Wasl Plaza and seated at Stage of Nations	Note that some delegations prefer to enter Al Wasl with the Head of Delegation		Note that some delegations prefer to enter Al Wasl with the Head of Delegation	
Heads of Delegation walk from Leadership Pavilion to Al Wasl Plaza, Stage of Nations (Live Broadcast)	CM to confirm if the lower garden route, which contains stairs to be descended, is suitable for the Head of Delegation or anyone entering. There is a secondary route that does not include stairs.	CGO to confirm if the lower garden route is feasible for the day based on attendance.	Confirm if the lower garden route, which contains stairs to be descended, is suitable for the Head of Delegation or anyone entering. There is a secondary route that does not include stairs.	
Official Ceremony commences (Live Broadcast)				
Flag Raising and playing of National Anthem (Live Broadcast)	CM to confirm the anthem has been submitted and validated.			
Official Speech by the UAE Representative (Live Broadcast)		CGO to confirm if the CG or DCG is speaking. CGO to confirm / schedule teleprompter if so. CGO to confirm if the CG or DCG is speaking in a language other than English.	Confirm full title and name of the Head of Delegation for them to be introduced, and the speaker (if they are not the same). Voice note for pronunciation to be provided, Confirm the language of the speech.	
Official Speech by the National Day Participant(Live Broadcast)	CM to confirm full title and name of the Head of Delegation for them to be introduced, and the speaker (if they are not the same). Voice note for pronunciation to be provided,Confirm the language of the speech.			
Cultural Folklore performance	CM to confirm details directly with EVE. Ceremony Form required from Participant.			
Other Al Wasl Programming resumes				

Transfer to Participant Pavilion	If transfer is by buggy, it is limited to Principal Delegation only. (Pax No more than 11-14 Pax per delegation is ideal)			
Guided Tour of the Participant Pavilion and a Photo Opportunity	Participant to confirm visit type; guide tour, performance. Duration to be max 25 min. TDP capacity is 26 Pax (13+13). Max 15 min visit for a TDP			
Media Briefing - IP Pavilion	CM to confirm with Participant that the Media Briefing will take place in their pavilion. Determine the location. Coordinate a site visit by MEO to review the space and requirements.			
Transfer to UAE Pavilion	If transfer is by buggy, it is limited to Principal Delegation only.			
Guided Tour of the UAE Pavilion and a Photo Opportunity	CM to confirm with Participant if they would like the 15- or 25-minute guided tour. Note that the maximum delegation size for Participant + UAE is a total of 50. It is recommended that if the entire Principal delegation attends, they General Delegation (those not in the Principal Delegation) have their visit after the Principal Delegation (during the Bilateral)			
Transfer to the Leadership Pavilion	Note that the Leadership Pavilion is very close to the UAE Pavilion (walking distance)			
Delegation passes through the 50 Year Exhibition		CGO representative provides the explanation to Delegates on the 50-year exhibition.		
Bilateral Meeting	CM to confirm via Visiting Delegation Form, the number of attendees for the Bilateral. Note, that bilateral is requested via Note Verbal. In meetings with Noura (Mofa) CM to confirm that the request has been received and UAE delegates are assigned.			
Official Luncheon or Dinner	CM to confirm via Visiting Delegation Form, the number of attendees for the Luncheon and if there will be a secondary luncheon or the delegations will all dine together (space capacity dependent)		Confirm via UAE Delegation Form, the number of attendees for the Luncheon and Secondary Luncheon.	
Gift Exchange + Signing the Book of Honor + Photo Opportunity	CM to confirm if the Gift Exchange will be public or done Protocol to Protocol of the Delegations.			
Formal Conclusion of National Day Agenda + Departure	CM to confirm if the Head of the Delegation will remain on-site after the National Day or Honor Day concludes in order for Protocol and Security to be informed.			
Transfer to the Expo Media Centre (optional)	This timing includes briefing time in the Green Room for the Speakers. Note the Expo Media Centre is close to Leadership Pavilion.			
Media Conference - Expo Media Centre (optional)	CM to confirm if the Participant is having a Media Conference in the Expo Media Centre. Media Conference form to be filled out. Note that the Media Conference is usually not attended by the Head of the Delegation.			
Departure (Media Conference Delegates)				

NACIONALNI DAN AGENDA

AGENDA – EXPO 2020 DUBAI



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

Satnica	Aktivnost	Trajanje
15:00	Preuzimanje delegacije od strane MOFA i EXPO protokola	1h
16:00	Dolazak u Leadership Paviljon + fotografisanje (emitovanje uživo)	10 min
16:05	Pratnja zvanične delegacije u Al Wasl Plazu na Stage of Nations	5 min
16:10	Šetnja i dolazak zvanične delegacije u Al Wasl Plazu na Stage of Nations (emitovanje uživo)	5 min
16:15	Početak Oficijelne ceremonije Nacionalnog dana (emitovanje uživo)	0 min
16:15	Podizanje zastave uz himnu (emitovanje uživo)	10 min
16:25	Oficijelno obraćanje UAE predstavnika (emitovanje uživo)	5 min
16:30	Oficijelno obraćanje BiH predstavnika <i>Gosp. Denis Zvizdić, Predsjedavajući Predsjedničkog doma, Parlamentarna Skupština BiH (emitovanje uživo)</i>	5 min
16:35	Kulturno umjetnički performans (emitovanje uživo) - KUD Bašćaršija - Divanhana - Marija Šestić - Dino Šukalo	20 min

NACIONALNI DAN AGENDA

AGENDA – EXPO 2020 DUBAI



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

Satnica	Aktivnost	Trajanje
16:55	Transfer do BiH paviljona	5 min
17:00	Obilazak BiH paviljona + fotografisanje	15 min
17:15	Media briefing na BiH paviljonu	15 min
17:30	Transfer na UAE paviljon	5 min
17:35	Obilazak UAE paviljona + fotografisanje	25 min
18:00	Transfer na Leadership paviljon	5 min
18:05	Delegacija prolazi kroz 50 Year Exhibiton	5 min
18:10	Bilateralni sastanak	35 min
18:45	Oficijelna večera (BiH delegacija večera sa UAE delegacijom)	45 min
19:30	Razmjena poklona, upisivanje u počasnu knjigu + fotografisanje	5 min
19:35	Formalno zaključivanje agende Nacionalnog dana i odlazak	5 min
19:40	Odlazak u EXPO Media Centar <i>*samo učesnici press konferencije</i>	15 min
19:55	Press konferencija	35 min
20:30	Odlazak (Media delegacija)	5 min

AGENDA – EXPO 2020 DUBAI



18.12.

NACIONALNI DAN AGENDA

12:45 -13:45 Parada

U sklopu EXPO 2020 programa, održat će se Parada oko Avenue of Nations koja zrači energijom i radošću. Uključuje kulturno umjetnički performans i muziku uživo. KUD Bašćaršija skupa sa UAE predstavnicima će biti dio Parade. Ostatak učesnika koji ne učestvuju na paradi, ostaje u prostorijama Expa.



EXPO 2020 PROCESSION
Route & running time
Route length 1400m



NACIONALNI DAN AGENDA

AGENDA – EXPO 2020 DUBAI



Satnica	Aktivnost	Trajanje
09:30	Odlazak na Expo	20 min
10:00	Obilazak BiH paviljona, pauza	90 min
11:30	Prijava u IP centar	15 min
11:45	DEC Hall 4A: Priprema sastava KUD Bašćaršija za paradu, ostali učesnici ostaju u IP centru	15 min
12:00	DEC Hall 3A: Briefiranje i proba (KUD Bašćaršija)	30 min
12:45	Parada/Defile KUD Bašćaršija i UAE predstavnici/ povratak u DEC Hall 4A	45 min
13:45	Odlazak svih učesnika na Al Wasl Plazu	5 min
14:00	Tehnička proba za cijeli performans	60 min
15:00	Smještanje u svlačionice i odmor	45 min
15:45	Finalne pripreme za nastup	30 min
16:15	Oficijelni početak ceremonije	20 min
16:35	Kulturno umjetnički performans (emitovanje uživo) - KUD Bašćaršija - Divanhana - Marija Šestić - Dino Šukalo	20 min
17:00	Završetak nastupa	
17:00-20:00	Slobodno vrijeme za obilazak Expa	180 min
20:00	Povratak u hotel The Manor by JA	20 min

جلسات الدول التعريفية بالأعمال COUNTRY BUSINESS BRIEFING

19 ديسمبر 2021
مركز بيزنس كونيكنت
إكسبو 2020 دبي

December 19, 2021
Business Connect Centre
Expo 2020 Dubai



EXPO
2020
DUBAI
UAE



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI

OFFICIAL PARTICIPANT

AGENDA – EXPO 2020 DUBAI



BOSNIA AND
HERZEGOVINA
EXPO 2020
DUBAI



Satnica	Aktivnost	Govornici
14:30 - 15:00	Registracija i networking	Moderator – Gosp. Edin Mehić, Osnivač Kolektiv
15:00 - 15:05	Dobrodošlica	Gosp. Edin Forto, Premijer KS
15:05 – 15:10	Video BiH investicijske prilike	
15:10 – 16:10	Panel diskusija	<ul style="list-style-type: none">- Gosp. Edin Deljkic, Predsjednik upravnog odbora BIT Alijanse- Gđa. Aida Terzić, Generalni menadžer Pino Nature Hotel- Gosp. Vedad Halilović, Direktor izvoza AS Holding- Gosp. Almir Jazvin, Član nadzornog odbora Prevent Group- Gosp. Orhan Niksic, Osnivač i CEO Zanat- Gosp. Sanjin Kotlica, Generalni menadžer of Pharmamed
16:10 – 16:25	Pitanja i odgovori	
16:25 – 16:40	Prezentacija inovativnog projekta	Prezentacija inovativnog projekta Studen&Co - Gđa. Nataša Pucar, direktorica korporativnih komunikacija
16:40 – 17:30	Networking	

5.6. Engagement of technical staff for managing the technical equipment, stage and technical resources

In order to complete the National day ceremony, rider list for performers and coordination was prepared by event management team, in coordination with the EXPO technical team. Since there are three main performance points for cultural performance during the ceremony, program had to be fully adjusted and coordinated in order to fit in 20 minutes. Studio recording was made with performers, and rider lists shared with the EXPO team and technicians. In addition to BH Pavilion team, a contractor is hired for the specialized technical team as mentioned in the below deliverables. This external team has supported the execution of the main event.

Deliverables of realized project activities:

- **AV Technicians/Rider lists for performers and coordination**

The organization of the National day event of Bosnia and Herzegovina required technical support and equipment after the concept of the event was provided. Therefore, after repairing detailed technical and A/V riders, BH Pavilion team had technical staff support for the event.

The technical staff has consisted of:

- Audio and Video Stage Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- Production Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- Visual effects supervisor at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- Technical Stage Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- CCTV Operator at Al Wasl Plaza for the National Day of Bosnia and Herzegovina.
- Manager, TV news crew Lighting Camera Operator and Video Editor Al Wasl Plaza National Day Bosnia and Herzegovina.

Technical support was provided before the event, during the rehearsal and during the National day ceremony. It included the instruments set up, maintenance, monitoring requirements, and list of technical equipment such as microphones, speakers, mixtapes was prepared in the agreement with the Expo team and Expo conditions. Bah Pavilion team, including the A/V technician, oversee the AV project delivery, operated the AV equipment choosing and ensured all technical details were correctly addressed and coordinated with the technical support team.

The performance stage rehearsal was scheduled to ensure that the equipment runs at the optimum level and provides the best quality sound on the day of the performance. The Event team and Event Director adjusted the rehearsal requirements and did the technical check-up with the Production Manager before the rehearsal took its place.

In close collaboration with the technical support supervisor, the Event Director determined a specialized approach for the software and techniques that would be used to achieve the

necessary visual effects. Stories of the Nations, a daily, pre-scheduled 90-second audio-visual experience and flag projection were prepared. Bah Pavilion team chose one of the proposed unique audios - visual experiences with the scene execution plan. The plan featured the country's national flag projection creatively and appropriately protocols. The animation consisted of the animated content preparation and individual flag animation. After the animation was prepared, BH Pavilion team, alongside the technical team, chose the musical theme adequate for the projection.

The technical rehearsal check-ups included collaborating with the Expo TV Managers and Camera /Video Operators in charge of the National Day coverage. BH Pavilion team agreed on the detailed coverage and camera operations and shooting scripts emphasizing the most important National day segments and guests in the audience. The editorial process plans included consultation with the Senior TV Expo Managers and presenters to fulfill the appropriate high-quality video coverage.

Audio and Video Stage Manager at Al Wasl Plaza National Day Bosnia and Herzegovina provided support related to Set-up, maintenance, monitoring, and troubleshooting of conference room A/V equipment such as microphones, speakers, video displays, projectors, digital video cameras, recording equipment, connecting wires and cables, sound and mixing boards for events and functions such as presentations and conferences. The necessary equipment was placed at Al Wasl Plaza for the needs of the National Day of Bosnia and Herzegovina event. Moreover, the role included overseeing AV project delivery, operating AV equipment as needed, and ensuring on-time completion. Also, preparation room audits to verify that equipment runs at the optimum level and provide operation reports and project updates as requested was Audio and video Stage Manager obligation.

The Production Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina coordinated operations with the technical team and BH Pavilion team to deliver seamless operations for the event.

The visual effects supervisor at Al Wasl Plaza for the National Day of Bosnia and Herzegovina oversaw software and techniques used to achieve the necessary visual effects during the event of the National Day of Bosnia and Herzegovina, which also included flag projection in the evening. Responsibility was to ensure that all scenes requiring visual effects were appropriately shot. In addition, the visual effect supervisor worked closely with the rest of the technical team. As a result, visual effects were produced on the set instead of those created in post-production.

The technical team also included the **Technical Stage Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina**, who managed and coordinated all technical elements of stage production.

The technical Staff manager worked closely with venue users, and performers to produce stage productions including lighting, sound, scenery and rigging, scheduling crew and facility requirements. Since different performers were engaged, the Technical Stage manager had to consider and coordinate the staging of lighting, sound, video, and other equipment, and assets, as required for individual performances. Moreover, the role included communication

between backstage and all the technical staff for the event. Performs miscellaneous job-related duties as assigned.

Since the National Day of Bosnia and Herzegovina was live, **Lighting Camera Operator and Video Editor at Al Wasl Plaza for the National Day of Bosnia and Herzegovina** were required.

The fundamental purpose of the department was to provide all the services and facilities for the accredited camera operators and photographers to complete their activities, both when on the Expo site and when working remotely. This includes all the planning and preparation in advance of the event. Also, the role was to support the production of National Day video content for distribution and use by international media outlets in a technical capacity. Review of the shooting scripts for the National Day and raw material to create shot decision lists based on value and contribution to continuity and suitable coverage was also on the list of responsibilities. Proper camera and lighting equipment for different shooting scenarios at Al Wasl Plaza were provided to maximize coverage from a camera shoot with editing constraints in mind.

The photos of the technical room mentioned can be seen below.







DIVANHANA

EXPO 2020

BECKLINE FOR EXPO 2020 IN DUBAI – December 18.

Promoter should a beckline as specified below:

GUITAR:

Gibson es 335 or PRS Custom 24 or Fender Stratocaster USA

PIANO:

Acustic upright piano (Yamaha, Kawai, Steingraeber & Sohne, Steinway & Sons – Model K52)
or 88 key electric stage piano (Nord Stage, Yamaha, Korg, Kurzweil) + sustain pedal

ACCORDION:

Piano accordion - Pigini, Guerrini, Dallape (standard bass accordion)

PERCUSSION:

16" crash cymbal with stand (any brand)

DIVANHANA

EXPO 2020



TECHNICAL RIDER

INPUT LIST:	
1. Vocal 1	Wireless microphone
2. Vocal 2	Wireless microphone
3. Vocal 3	Wireless microphone / Headset
4. Vocal 4	Wireless microphone / Headset
5. Vocal 5	Wireless microphone / Headset

5X Floor monitors connected in one line

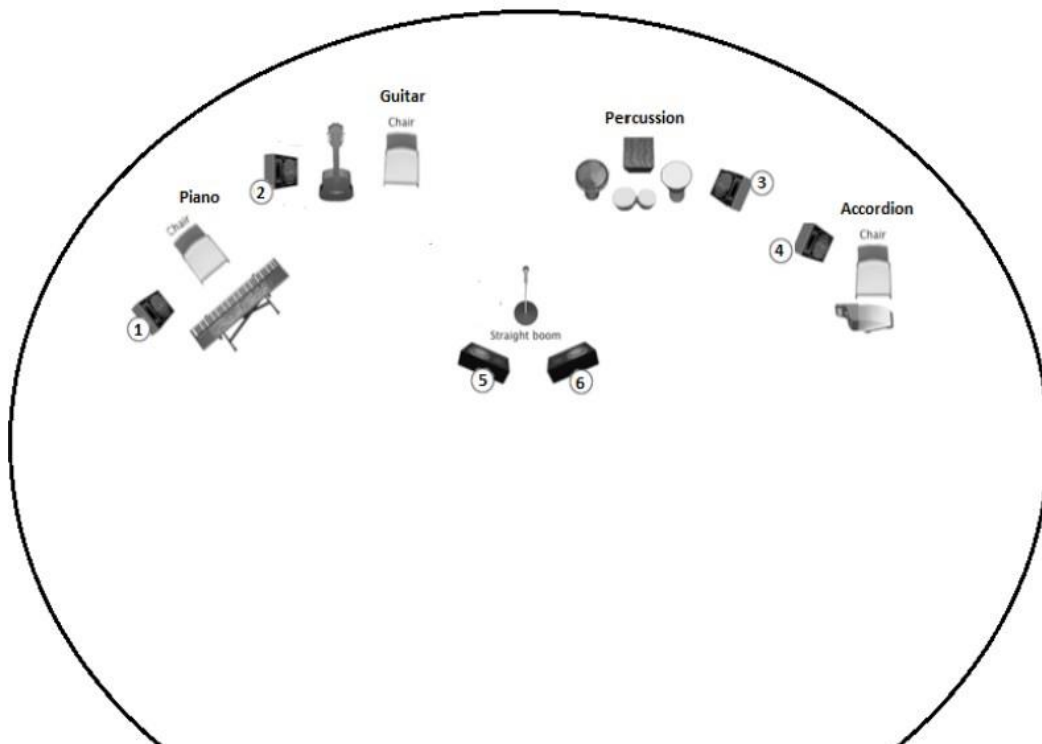
1X Microphone stands

3X Chair

DIVANHANA EXPO 2020



STAGE PLOT



International Participant	Bosnia & Herzegovina
Date & Time of Parade	18 December 2021
Parade ID	14367
Document Version	Version 02 (12 December 2021)

Purpose of this document:

The purpose of this document is to collect all necessary information from your incoming production to Expo's operator (DAE).

1. Summary of Parade Participation	
Total Number of Participants	12 persons
Total Number of Pro Performers	11 dancers & Flag Bearer
Description of other Participants and/or Special Guests.	N/A
Description of Music Style, Instruments, Costumes, Props, etc.	8 of the dancers wearing traditional costumes, 3 dancers and flag bearer wearing modern traditional outfits. All of them will be having small Bosnian flags for waving and silk ribbons in BiH colors. There will be no instruments, only EXPO music.
Booking Schedule:	11:30 – Check in at IP Central 11:45 – DEC Hall 4A: Prepare for Parade Participation 12:00 to 12:30 – DEC Hall 3A: Parade Briefing & Integration Rehearsal 12:45 to 13:30 – Expo Parade & Walk back to DEC Hall 4A
General Notes	N/A
Notes about Health & Safety	

2. Contact Details	
Contact 1	
Contact 2	

3. On-site Event Logistics Requirements
Please book Hall 4A

4. Accessibility Requirements

if available, please add here any reference photo(s) related to the Parade Participation.





International Participant	Bosnia & Herzegovina
Date & Time of Ceremony	18 December 2021 (P.M)
National Day Ceremony ID	7647
Document Version	Version 01 (03 December 2021)

Purpose of this document:

The purpose of this document is to collect all necessary information from your incoming production to Expo’s operator (DAE).

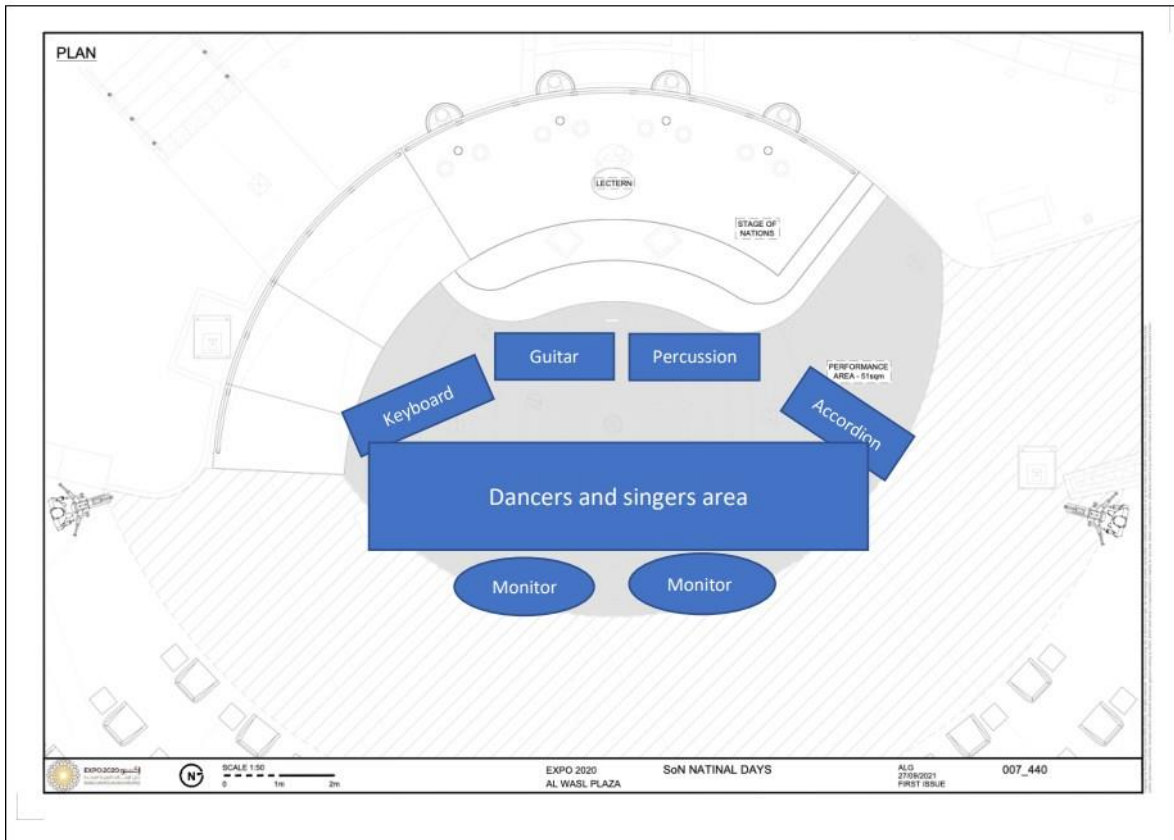
1. Summary of the Cultural Performance of the ND Ceremony	
Genre	Live Singing, Dancing & Playback music with instruments
No. of Performers	12 performers (4 band members on instruments, 6 dancers, 2 singers)
Performance Description	4 musicians on stage accordion, guitar, percussion & Keyboard (no live music all on playback) 6 dancers Scene 1/ 2 min/ Musicians on stage, 2 dancers will enter singing a Capella Scene 2/5 min/ The rest of the dancers join, playback music starts Scene 3/7 min/ musicians on stage, one solo singer on playback music, the other singer joins Scene 4/ 5 min / musicians on stage, two solo singers on playback music *The playback music is recorded in one piece, so when it starts it goes till the end of the performance
Booking Schedule:	13:30 – Check-in at IP Central (right after the Parade Participation) 13:45 – Transportation from IP Central to Al Wasl Plaza 14:00 to 15:00 – Briefing & Rehearsal Session at Stage of Nation (Al Wasl Plaza) 15:00 to 16:00 – Break at Holding Area (Al Wasl Plaza Basement) 16:15 to 17:00 – National Day Ceremony
General Notes	
Health & Safety Notes	

2. Contact Details	
Contact 1	
Contact 2	
Contact 3	

3. IP Production Crew Attending the National Day Ceremony (if any)		
#	Name	Role
1		
2		

4. IP List of Performers		
#	Name	Role
1	KUD Bašćaršija	Dancing ensemble (6 dancers)
2	Divanhana	Band (accordion player, percussion, keyboard and singer-4 members)
3	Marija Šestić	Singer
4	Dino Šukalo	Guitarist
5	Please add rows as required	

5. Stage Requirements for the Cultural Performance	
Please provide a stage plot per the below reference:	



6. Audio & Playback Requirements for the Cultural Performance

Playback music received

- 3 Headset , DPA 4099 microphones for the singers at scene 1 (3 dancers with headsets)
- 2 KSM9 for the two solo singers
- 2 stage Monitors
- 2 microphone stands
- Musicians will be pretending

7. Backline Requirements for the Cultural Performance

88 key electric stage piano/Nord

Performers will bring the following

- 1X Roland phantom G7 76 keys
- 1X Roland DP-10 Sustain Pedal
- 1X Guitar stand

8. Power Requirements for the Cultural Performance

n/a

9. Other Technical Requirements for the Cultural Performance
 4 Armless chairs

10. Wardrobe Requirements for the Cultural Performance
 Please inform your performers to arrive in their performance outfit / make up

11. Props Requirements for the Cultural Performance

12. Stage Management & Show-Calling Requirements for the Cultural Performance
 National day of Bosnia and Herzegovina aims to portray the unique historical and cultural heritage of its people. B&H can pride itself on rich traditional sounds and dances representing its best tradition for a small country. For centuries, song and dance have been an essential part of our culture, transcending time and other borders and obstacles, shaping a mysterious connection between different BiH eras and cultures. That mysterious connection sewn into the hearts of BiH citizens is what its people have been known by – strong passion and fearless energy. Today, you will get to know the heart and soul of the country and experience its unique culture, which was shaped and created through the organic coexistence of East and West.

13. On-site Event Logistics Requirements for the Cultural Performance
 13:45 hrs Transportation from IP Central to AWP/SON

14. Accessibility Requirements

DAE Internal Note: if available, please add here a reference photo of the IP Cultural Performance.



Brief for photographers – National Day

Date: 18.12.

National day of Bosnia and Herzegovina

Time: 12:45-13:30

Activity: National Parade (around Avenue od Nations)

Photos needed: Photos of the parade participants marching, details of the costumes, close ups of the parade participants, atmosphere photos, photos of the delegations/guests watching the parade, flag waving photos

Time: 16:00

Activity: Arrival of the Principal delegation and Welcome to the Leadership Pavilion+ Photo Opportunity (Live Broadcast)

Photos needed: close ups of the Principal delegation, hand shakes, greetings with the UAE, arrival photos, atmosphere photos

Time: 16:02

Activity: Courtesy Bilateral Meeting

Photos needed: BiH HoD with UAE HoD talking, close ups, atmosphere photos, Principal delegation entering photos

Time: 16:05

Activity: Principal Delegations, minus Heads of Delegation, are escorted to Al Wasl Plaza and seated at Stage of Nations

Photos needed: Principal Delegation arrival photos

Time: 16:10

Activity: Heads of Delegation walk from Leadership Pavilion to Al Wasl Plaza, Stage of Nations (Live Broadcast)

Photos needed: BiH HoD arrival photos, close ups of the HoD

Time: 16:15

Activity: Official Ceremony commences
(Live Broadcast)

Photos needed: Principal delegation close ups, UAE delegation photos, atmosphere photos, crowd watching the ceremony photos, details (smiles, greetings, costumes, flags)..

Time: 16:15

Activity: Flag Raising and playing of National Anthem

(Live Broadcast)

Photos needed: Principal delegation close ups, UAE delegation photos, atmosphere photos, crowd watching the ceremony photos, details (smiles, greetings, costumes, flags), flag raising photos..

Time: 16:25

Activity: Official Speech by the UAE Representative

(Live Broadcast)

Photos needed: UAE representative photos, crowd photos, atmosphere photos, Al Wasl Plaza photos

Time: 16:30

Activity: Official Speech by the National Day Participant

(Live Broadcast)

Photos needed: BiH HoD speech photos, HoD close ups, atmosphere, delegation watching the speech photos..

Time: 16:35

Activity: Cultural Performance

(Live Broadcast)

Photos needed: performers close ups, costume details, performance pictures, crowd watching the performance, claps, atmosphere

*important note: there are 3 segments of the performance; folklore dance in costumes, sevdah with one singer, pop rock with another singer, so its important to take pictures of all of them

Time: 17:00

Activity: Guided Tour of the Participant Pavilion (BiH) and a Photo Opportunity

Photos needed: Principal delegation photos, UAE representatives photos, tour photos, pavilion photos, close ups, details of the pavilion photos...

*Important note: We dont have EXPO photographers covering this part, its important to make sure everything is captured

Time: 17:20

Activity: Guided Tour of the UAE Pavilion and a Photo Opportunity

Photos needed: Principal delegation photos, photo opportunity photos, details, close ups...

Time: 17:50

Activity: Delegation passes through the 50 Year Exhibition-Leadership Pavilion

Photos needed: Principal delegation photos, UAE representatives photos, details, close ups, atmosphere...

Time: 17:55

Activity: Official Dinner-LSP pavilion

Photos needed: Principal delegation photos, UAE representatives photos, atmosphere, close ups

Time: 18:40

Activity: Gift Exchange +Signing the Book of Honour + Photo Opportunity-LSP pavilion

Photos needed: Principal delegation photos, close ups, atmosphere, HoD giving the present photos, exchange of presents photos, details...

Time: 19:05

Activity: Media Conference

Photos needed: Moderator photos, atmosphere photos, Media photos, close ups of the speakers

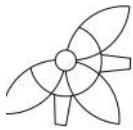
Time: 19:15

Activity: BiH Flag projection (Al Wasl Plaza)

Photos needed: BiH flag projection photos, wide shots of Al Wasl Plaza flag projection, details...

Important notes:

- only photographer with a special badge can enter the LSP pavilion
- pictures at LSP, only 5-10 seconds per segment
- Principal delegation is transferring to locations by buggies so its important to make sure we cover all of the locations per agenda and that we are quick



21st February 2021

PARTICIPANT REHEARSAL PARAMETERS

After initial calendar approval of the event the final details of rehearsals will be mutually agreed within the following guidelines:-

JUBILEE AND DUBAI MILLENNIUM AMPHITHEATRE (DMA) STAGE PROGRAMMING TIMES
Weekday programming starts from 12:00
Weekend programming starts from 12:00

Type of Event	Orchestra	Solo Musician / Singer Songwriter	Band	Headline Acts	Children's Performance	Touring Theatre Show
Description of Event	Full orchestra	1 or 2 musicians with instruments	5-Piece with drum riser	International Music Act	Children on Stage with props and light scenic	Theatre, Opera, Musical, Acrobatic, Kids show
Back of House Rehearsals						
Quantity of Rehearsals within BOH Venue	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal
Duration of Rehearsal Time in BOH Venue	Four (4) Hours Rehearsal	One (1) Hours Rehearsal	1 Hour & 30mins (1.5) Rehearsal	Recommend taking out a whole day.	Three Hour (3) Rehearsal	1 day
Time slot in BOH Venue	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.
Operational Hours of BOH Venue	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room
Technical Requirements	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue
Other Considerations / Programming Notes	Provision of up to eighty (80) folding chairs and up to ten (10) 6ft tables within venue.				Space can be used for cast holding. Expo EVE team have 80 chairs in venue but more can be arranged on request.	Likely to be used as a cast holding area.
On Stage Rehearsals for DMA & Jubilee						
Quantity of Stage Rehearsals	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal
Allowance time for set up & on Stage rehearsal	Set up & Rehearsals: 6hrs 08:00 - 14:00	Set up: 30min Rehearsal: 1hr	Set up: 1hr Rehearsal: 1hr	Recommend taking out a whole day.	Set up: 1hr 30min Rehearsal: 1hr	Overnight Set up: 00:00 - 08:00 Morning Set up: 4hrs 08:00 - 12:00 Rehearsal: 3hrs 12:00 - 15:00
Other Considerations / Programming Notes	Orchestra will take up 6hrs to set up and rehearse, but smaller acts can be programmed after rehearsals and before the main performance.	For programming, rehearsals & set up can be done in the morning between 09:30 - 11:00 and then return later for their performance.	For programming, rehearsals & set up can be done in the morning between 09:30 - 11:00 and then return later for their performance.		Above parameter is based on a 30min Performance. Onstage Rehearsal times are based on the performance time plus an additional 30min. For example, a 30min performance would require a 1hr rehearsal onstage.	If this is a circus, they will require an overnight setup for rigging. Smaller acts can be programmed after rehearsals and before the main performance.
Additional Resources / Rate Card	Larger than a 50 piece orchestra, will require additional technicians to set this up within the time.			Overnight works are to be expected, subject to Expo approval.		Overnight lighting / video programming is available, subject to approval.

PARTICIPANT REHEARSAL PARAMETERS

JUBILEE AND DUBAI MILLENNIUM AMPHITHEATRE (DMA) STAGE PROGRAMMING TIMES
Weekday programming starts from 12:00
Weekend programming starts from 12:00

Type of Event	Theatre Show	Dance & Cultural Performances	Spoken Word / Comedy Act / TED Talk	DJ
Description of Event	Theatre, Opera, Musical, Ballet	Cultural Dancers, Contemporary Dance.	One to four people	One person
Back of House Rehearsals				
Quantity of Rehearsals within BOH Venue	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	None - unless specifically requested
Duration of Rehearsal Time in BOH Venue	1 day	Four Hours (4) Rehearsal	One (1) Hours Rehearsal	None - unless specifically requested
Time slot in BOH Venue	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.	Exact time to be confirmed.
Operational Hours of BOH Venue	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	Call 1: 08:00 - 12:00 Call 2: 13:00 - 17:00 After 18:00 - Multishared Green Room	After 18:00 - Multishared Green Room
Technical Requirements	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue	Audio playback available in venue. Limited power available in BOH Venue
Other Considerations / Programming Notes	Marley flooring will be available. No ballet bars or warm up mirrors are available on site.	Marley flooring will be available.	This may be a space to drop bags.	
On Stage Rehearsals for DMA & Jubilee				
Quantity of Stage Rehearsals	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal	One (1) Rehearsal
Allowance time for set up & on Stage rehearsal	Set up & Rehearsals: 6hrs 08:00 - 14:00	Set up: 3hrs 08:00 - 11:00 Rehearsal: 1hr 11:00 - 12:00	Set up: 30min Rehearsal: 1hr	Set up: 30min Rehearsal: 1hr
Other Considerations / Programming Notes			Onstage Rehearsal times are based on the performance time plus an additional 30min. For example, a 45min performance would require a 1hr 15min rehearsal onstage.	
Additional Resources / Rate Card	Overnight lighting / video programming is available, subject to approval.	Overnight lighting / video programming is available, subject to approval.		

- Dashboard
- Your Expo Journey
- Document Library **NEW**
- Services **NEW**
- Manage Users
- Manage Queries
- Manage Events
- Glossary
- Help

- Brand Portal
- Online Marketplace

Details of Cultural Performance

All performances are held at the Stage of Nations, Al Wasl Plaza. (Maximum duration is 20 minutes which includes set and dismantling time)

Will your National Day / Honour Day Ceremony include a Cultural Performance ?

Yes No

* Date of Event

18/12/2021

* Number of Performers

10

* Performance Group / Artist Name (for promotional purposes)*

Divanhana/KUDBascarsija/Dino Sukalo/Marija Sestic

* Description of Performance

Please provide a brief description of the performance including : genre,type of performance,etc.

The starting performance of the Cultural Programme will be KUD Bašarsija (app. 6-8 min) that combines different traditional dances from Bosniak, Croatian and Serb culture in period appropriate costumes such as Gluho Glamočko dance, Pjesma u tepsiji etc. The following performance will include organic and seamless transition into sevdah music. This segment will last around 8 minutes. The cultural performance will be ended by rendition of

(Participant portal ND booking form)

EXPO PORTAL

NATIONAL DAY/HONOUR DAY

- Dashboard
- Your Expo Journey
- Document Library **NEW**
- Services **NEW**
- Manage Users
- Manage Queries
- Manage Events
- Glossary
- Help

The starting performance of the Cultural Programme will be KUD Bašćaršija (app. 6-8 min) that combines different traditional dances from Bosniak, Croatian and Serb culture in period appropriate costumes such as Gluhio Glamočko dance, Pjesma u tepsiji etc. The following performance will include organic and seamless transition into sevdah music. This segment will last around 8 minutes. The cultural performance will be ended by rendition of pop-rock music.

Genre of Performance

Music

* Language of Performance

Bosnian

* Duration of Performance

20 mins

Does the performance have a technical support team/accompanying crew or a technical rider?

Yes No

Artist Rider

Please note that any artist requests outside of those identified within the Stage of Nations may incur a cost to the Participant

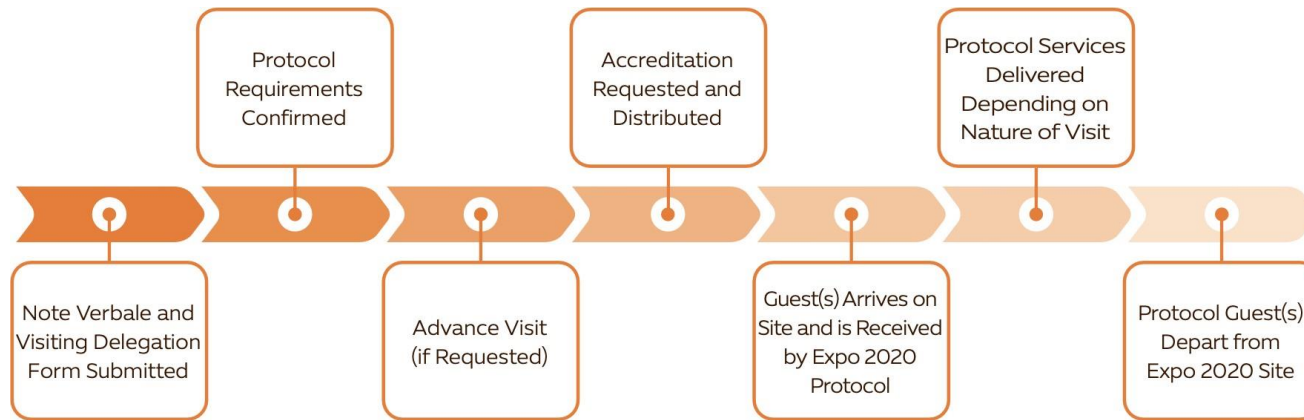
File types : Word, PDF | File Size Limits : 5MB Max

* Photo / video files or attachments of performance/costumes

File types : jpg, jpeg , PNG | File Size Limits : Upto 300 MB

File types : MOV, AVI | File Size Limits : Upto 20 MB

(Participant portal ND booking form)



(Participant portal ND protocol)

5.7. Performing a cultural performance, especially the use of public theater spaces/stages depending on the reservation to the EXPO team, including the basic technical equipment and managing the stages that are provided by the EXPO

Cultural performance during the National day ceremony included performance of total 14 persons performance at the stage at Al Wasl. Rider lists and technical request were coordinated with the EXPO technical team, providing all necessary equipment such as wireless microphone, headset, chairs and others. Firstly, the KUD Bašćaršija had performance following Divanhana band and Marija Šestić and Dino Šukalo.

Coordination of three parts of cultural performance has been made. The external staff is also included/hired for the Parade: The Orchestra Performance Manager for the Parade of the National Day of Bosnia and Herzegovina. BH Pavilion team had the support of the Orchestra Performance Manager for the Parade of the National Day of Bosnia and Herzegovina, responsible for developing the image and brand of the Parada orchestra in line with set objectives. Moreover, the role included leadership and guidance to the Parade members, ensuring smooth delivery of the Parade ceremony.

Deliverables of realized project activities:

- National day parade implementation, photos and video materials
- Event report and photo documentation
- Main report





Event report documentation can be seen below.

As part of the Expo 2020 programming, a Daily Parade around the Avenue of Nations was organized. The Parade included performers and dancers collaborating with the Expo performers. The Parade included eight dancers wearing traditional costumes, three dancers and flag-bearers wearing modern traditional outfits, and Expo members. They all had small Bosnian flags for waving and silk ribbons in Bosnia and Herzegovina colors, followed by Expo music.

The first segment of the parade organization included the participant and props choosing. BH Pavilion team agreed on the musical theme, alongside the Expo Orchestra Performance Manager, responsible for developing the Bosnia and Herzegovina image and brand in line with the National day theme.

The Event Managers supervised the rehearsal processes that included props checking, representing the Bosnia and Herzegovina culture.

The second part of the parade organization for the National Day of Bosnia and Herzegovina included the Expo performers meeting with Bosnia and Herzegovina members of the Parade and rehearsing the musical theme, alongside the movement coordination. The rehearsal took place at the EXPO IP center, where all participants were revised and briefed for the Parade show.

Parade took place from 12:45 TO 13:45. Route length was 1400m. Parade members performed through the Avenue of nations, while the social media team produced and distributed live streaming content for communication channels.

The external staff engaged for the Parade:

- the Orchestra Performance Manager for the Parade of the National Day of Bosnia and Herzegovina

The BH Pavilion team had the support of the Orchestra Performance Manager for the Parade of the National Day of Bosnia and Herzegovina, responsible for developing the image and brand of the Parada orchestra in line with set objectives. Moreover, the role included leadership and guidance to the Parade members, ensuring smooth delivery of the Parade ceremony. Furthermore, supervising the development and implementation of Parade to increase exposure for the National Day Bosnia and Herzegovina and promotions and establishing and maintaining positive contacts with the team departments (marketing, communications, broadcasting etc.) to ensure smooth management of media requirements were also obligations of Orchestra Performance Manager. Moreover, the mentioned staff was engaged in live streaming during the Parade, supervising social media team. Supervision included preparation prior to the event, platforms and equipment check-ups, testing audio and internet connection.

International Participant	Bosnia & Herzegovina
Date & Time of Ceremony	18 December 2021 (P.M)
National Day Ceremony ID	7647
Document Version	Version 01 (03 December 2021)

Purpose of this document:

The purpose of this document is to collect all necessary information from your incoming production to Expo's operator (DAE).

1. Summary of the Cultural Performance of the ND Ceremony	
Genre	Live Singing, Dancing & Playback music with instruments
No. of Performers	12 performers (4 band members on instruments, 6 dancers, 2 singers)
Performance Description	4 musicians on stage accordion, guitar, percussion & Keyboard (no live music all on playback) 6 dancers Scene 1/ 2 min/ Musicians on stage, 2 dancers will enter singing a Capella Scene 2/5 min/ The rest of the dancers join, playback music starts Scene 3/7 min/ musicians on stage, one solo singer on playback music, the other singer joins Scene 4/ 5 min / musicians on stage, two solo singers on playback music *The playback music is recorded in one piece, so when it starts it goes till the end of the performance
Booking Schedule:	13:30 – Check-in at IP Central (right after the Parade Participation) 13:45 – Transportation from IP Central to Al Wasl Plaza 14:00 to 15:00 – Briefing & Rehearsal Session at Stage of Nation (Al Wasl Plaza) 15:00 to 16:00 – Break at Holding Area (Al Wasl Plaza Basement) 16:15 to 17:00 – National Day Ceremony
General Notes	
Health & Safety Notes	

2. Contact Details	
Contact 1	
Contact 2	
Contact 3	


3. IP Production Crew Attending the National Day Ceremony (if any)		
#	Name	Role
1		
2		

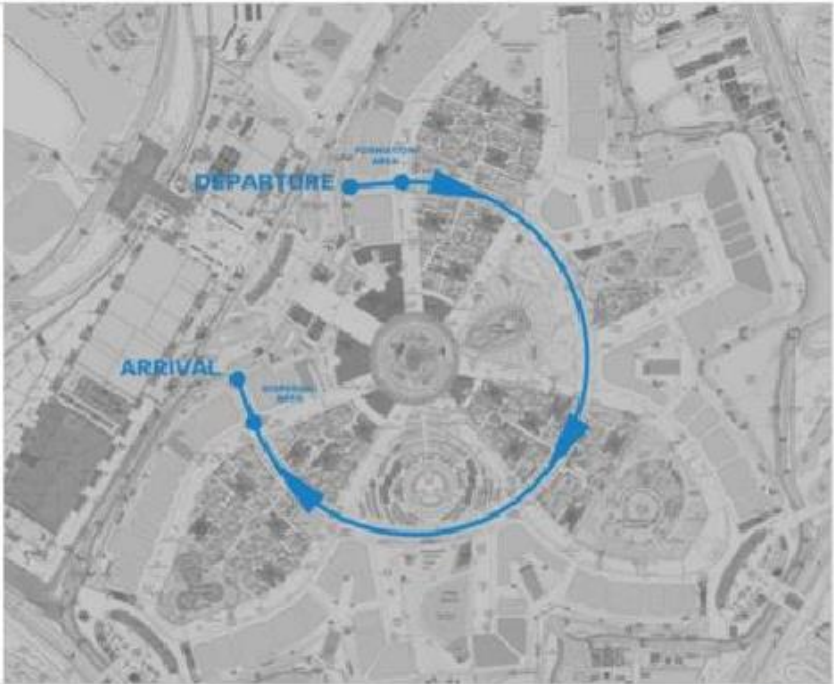
4. IP List of Performers		
#	Name	Role
1	KUD Baščaršija	Dancing ensemble (6 dancers)
2	Divanhana	Band (accordion player, percussion, keyboard and singer-4 members)
3	Marija Šestić	Singer
4	Dino Šukalo	Guitarist
5	Please add rows as required	

5. Stage Requirements for the Cultural Performance	
Please provide a stage plot per the below reference:	

EXPO 2020 PROCESSION
Route & running time

Route length 1400m





May 2021



EXPO 2020 DAILY PARADE
REQUEST TO PARTICIPATE FORM

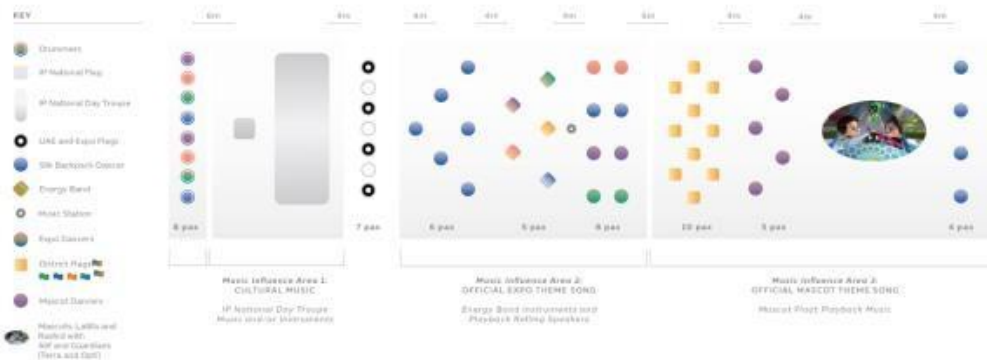
PARTICIPANTS CAN BE PART OF THE DAILY PARADE AT 12:45HRS ON THEIR DESIGNATED NATIONAL DAY OR HONOUR DAY

Participant Details	<i>Insert responses in right hand column</i>
National Day/Honour Day parade application on behalf of	<i>Bosnia and Herzegovina</i>
Principal contact name <i>The Principal contact is considered the person that will be the focal point for all communication, progression and liaison regarding the National Day/Honour Day Parade</i>	
Principal contact telephone number (office)	
Principal contact telephone number (mobile)	

Parade Details

Participants are advised that they can have a minimum of 6 and a maximum of 50 participants in the Parade.

The Participants troupe will be positioned at the front of the Parade as denoted below



Brief description of performers to be included within the Parade.

Performers included within the Parade will be dancers in traditional period appropriate costumes from Bosnian culture. Few of the dancers will be wearing modern costumes, designed with the traditional elements, and together they will represent a perfect connection with traditional and modern era of our country.

Please include description of musical style, instruments and props carried.

The music used for our segment will be traditional sevdah music. Sevdah is the traditional music genre of urban town centers of old Bosnia and Herzegovina where merchants from many cultures mingled to create a vibrant city life. The land of current day Bosnia and Herzegovina has been home to many civilizations. This tapestry gave birth to and sustains this emotionally complex expression, equally rich in poetry and melody, which evokes strong emotions in listeners among all those cultures and religions. The dancers will carry silk ribbons in the colors of the BiH flag and a flag.

Please include any indicative photographs to show the proposed performers that would be integrated into the Parade.

Images are required to be (5.5 MB 1200x1200 pixels or 7.32 MB 16000x1200 pixels)

Please note that all props and instruments should be able to be carried by the performer during the parade through the entire route length. There is no mechanical transport in the parade.



Total number of participants in the parade including flag bearer (Max 50)

12

Brief description of any special guests and their role in the parade (if applicable)

/

Do you have any support staff that have a role in preparing the performers

We have three members of the Event Management team that will be included in the preparations and

<p>for the parade. Please state number and positions.</p>	<p>will be supervising the parade. They will help with the costumes fine tuning and props handling.</p>
<p>Other comments and detail that you would like to communicate</p>	<p>/</p>

PARTICIPANTS ARE ADVISED THAT WHEN MAKING THEIR PARADE APPLICATION THEY WILL BE AGREEING TO THE FOLLOWING

When planning your performance and participation, please remember to take into account broadcast and photography coverage requirements in all contracts and agreements that you put in place with performers and acts.

In order to maximise the coverage of your event, any activity taking place within the Expo 2020 site may be filmed and photographed and the content made available for worldwide distribution on all media platforms.

Therefore, please ensure that you have obtained the relevant clearances for global distribution and transmission/publishing in terms of music and distribution rights within your contracts and agreements. This is the responsibility of the Participant.

As the contracts are between the Participant and the performer/act, Expo 2020 will assume worldwide distribution/transmission has been agreed unless otherwise informed in writing.

If there are any restrictions, please inform Expo 2020 accordingly at media.services@expo2020.ae

You acknowledge and agree that the information and photography provided as part of the application will be utilised by Expo 2020 in promotional and marketing material following calendar approval for the event and related activities.

For this purpose, we will require at least one high resolution photograph that represents the nature and type of each of your event and/or activation. We would appreciate if you can submit it along with the application

Following your submission our parade team will be in contact within 10 days to either approve your application or clarify any points within

5.8. Engagement of technical staff for managing technical equipment, stage and technical resources (rehearsal)

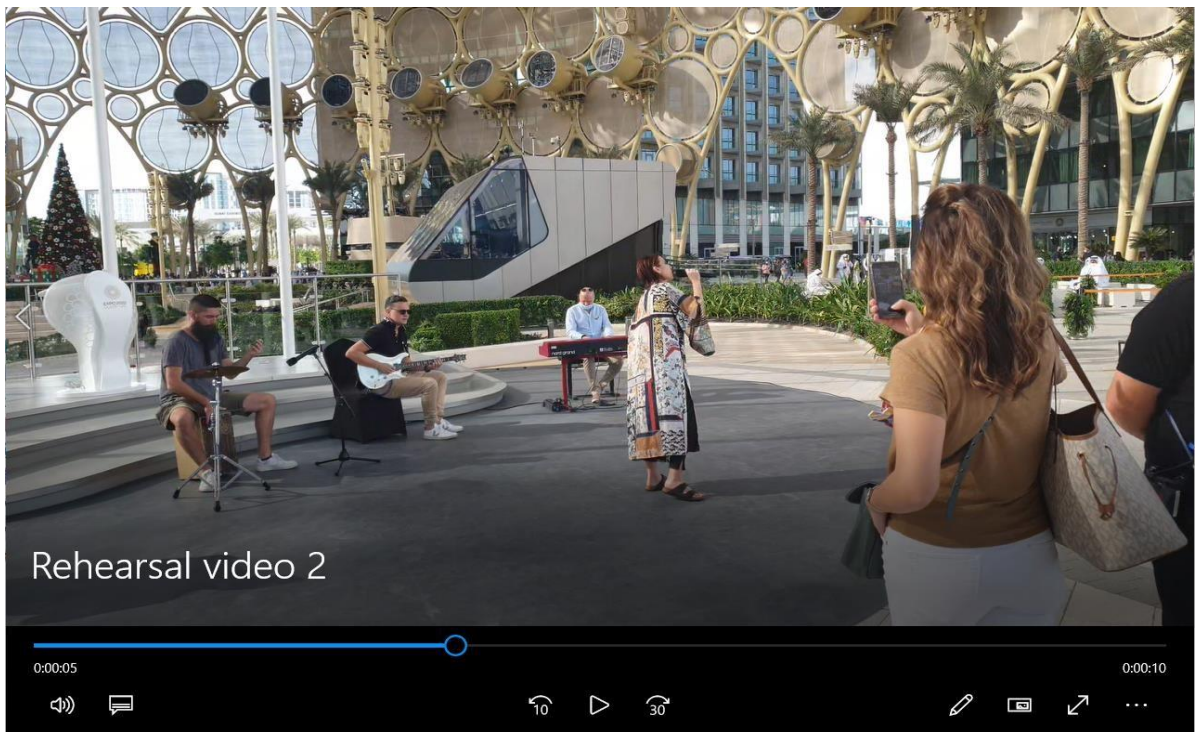
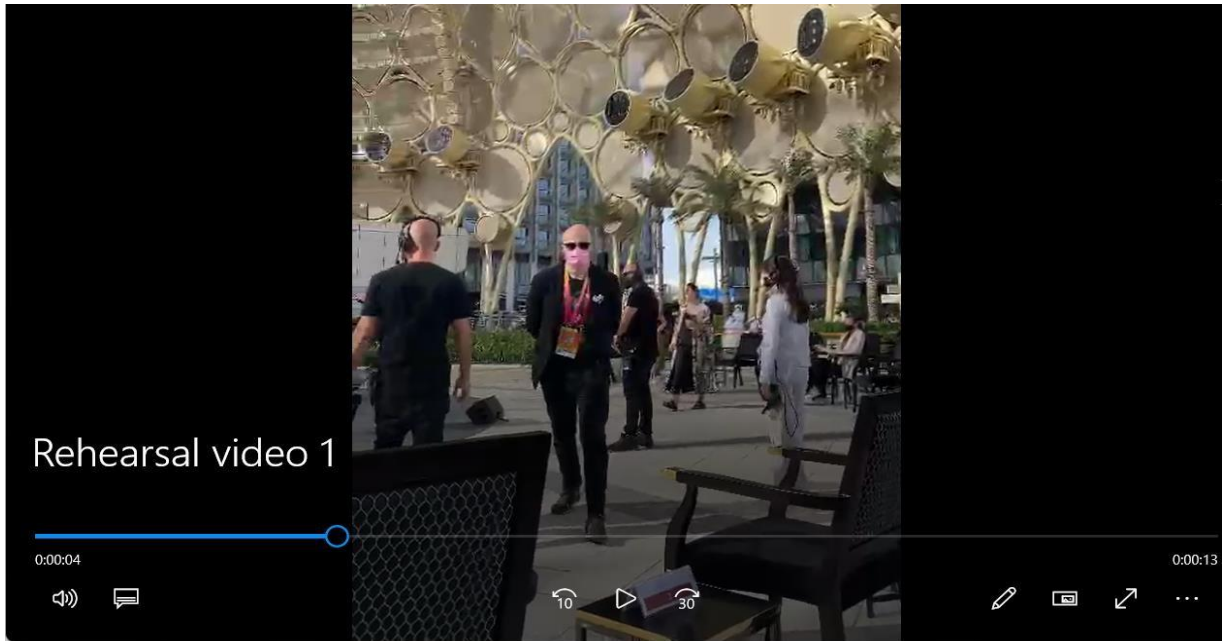
The National day ceremony at Al Wasl Plaza required various technical equipment and support from the experienced technical team. The technical team was engaged in managing the musical and stage equipment requirements. The technical team operated the rehearsal at the Al Wasl and worked the sound check-ups with the Event management team supervision. The adequate microphones were chosen for the lead singers with the precise details on vocal colouring.

The technical staff has consisted of:

- Technical Manager
- Audio and Video Stage Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- Production Manager at Al Wasl Plaza for the National Day of Bosnia and Herzegovina
- Visual effects supervisor at Al Wasl Plaza,
- Technical Stage Manager at Al Wasl Plaza
- CTV Operator at Al Wasl Plaza for the National Day of Bosnia and Herzegovina

Rehearsal images and preparatory material can be seen below.







CAST JOURNEY

Morning Timeslot – Approximate timings

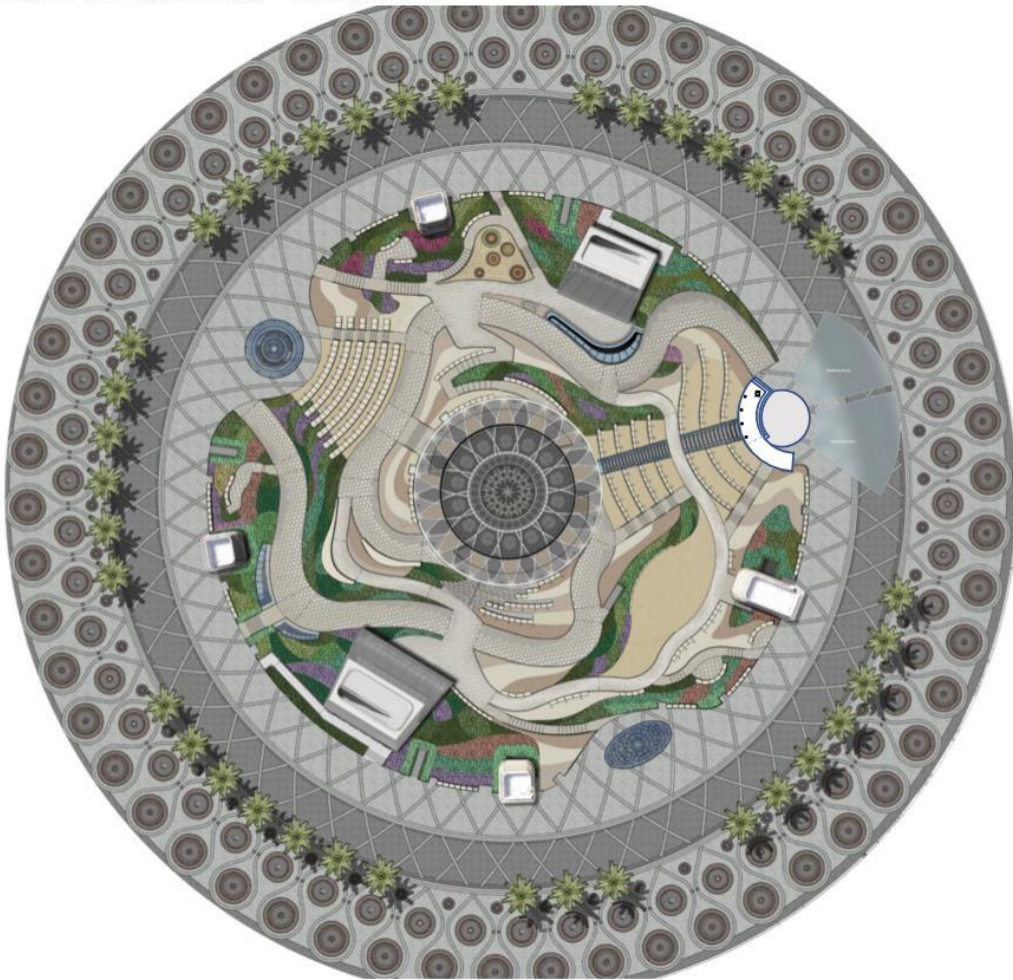
7:30am	Check in with Expo team
8:10am	Set-Up and Sound check at Stage of Nations
8:30am	Set-Up and Sound check complete
8:45am	Cast at holding area
10:10am	Cast on standby
10:15am	Ceremony Commences
10:35am	Cultural Performance commences
10:55am	Cultural Performance complete
11:00am	Ceremony complete

Afternoon Timeslot – Approximate timings (On a Double Day only)

2:30pm	Check in with Expo team
3:10pm	Set-Up and Sound check at Stage of Nations
3:30pm	Set-Up and Sound check complete
3:45pm	Cast at holding area
4:10pm	Cast on standby
4:15pm	Ceremony Commences
4:35pm	Cultural Performance commences
4:55pm	Cultural Performance complete
5:00pm	Ceremony complete



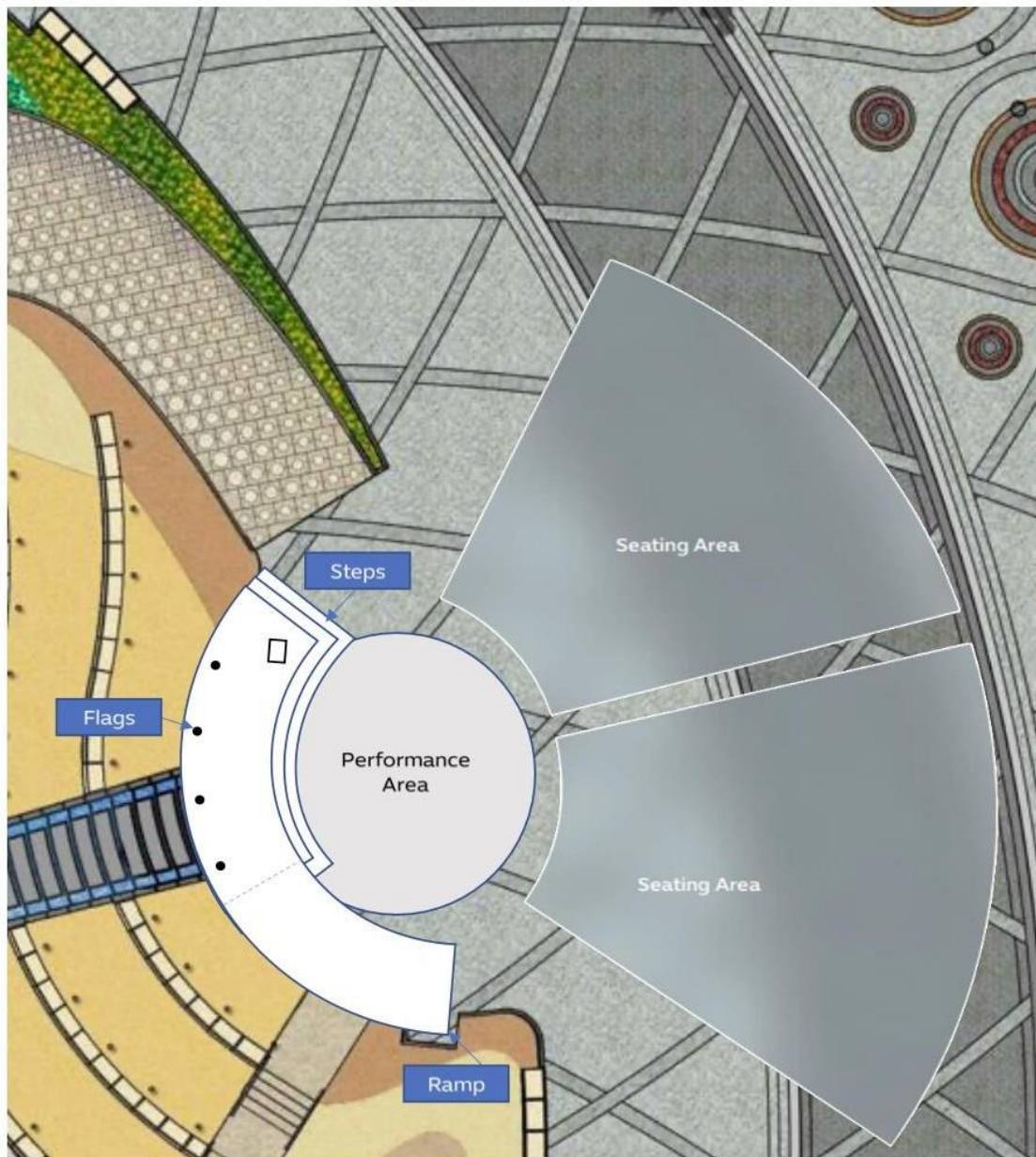
STAGE OF NATIONS - LOCATION



PERFORMANCE AREA

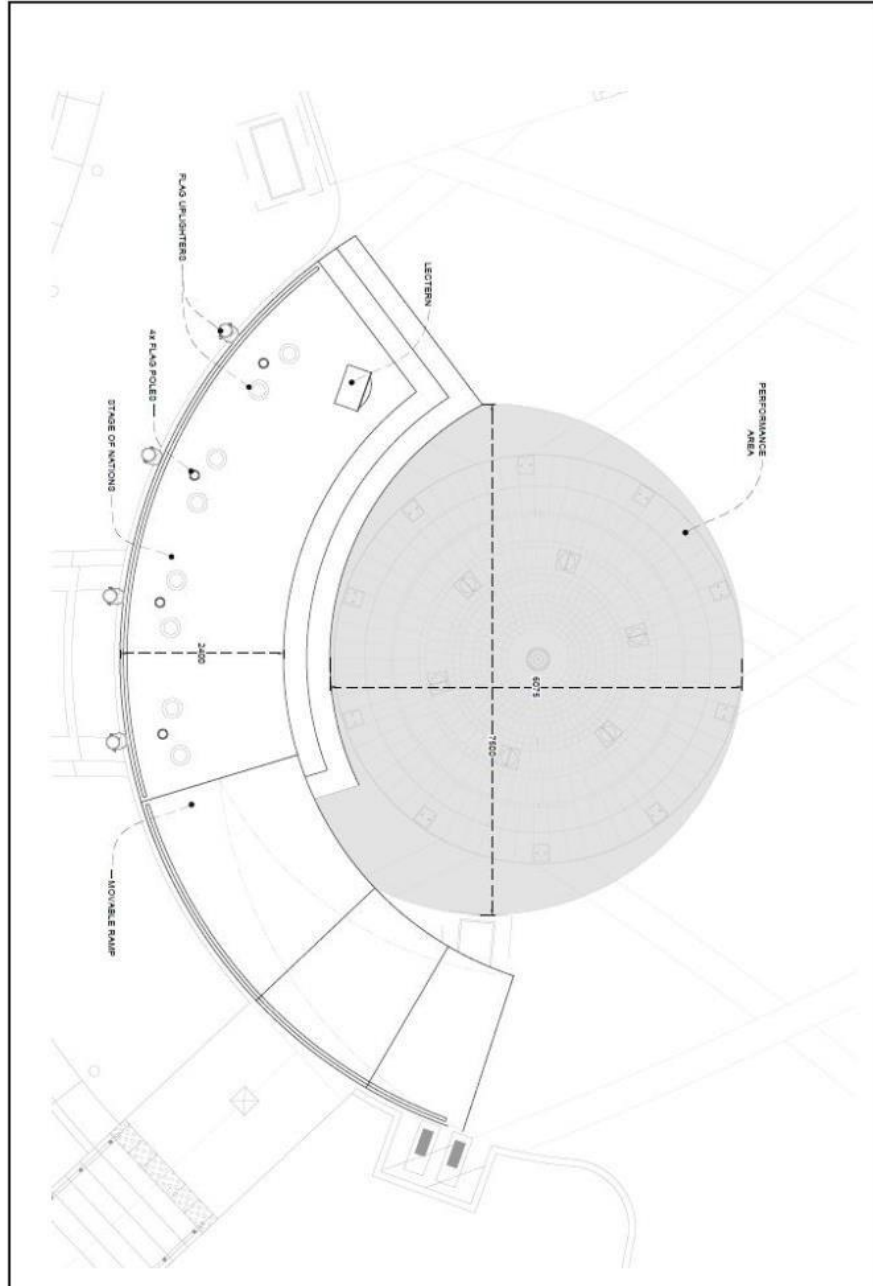
The Performance Area is the space on ground level between the stage and the seating. This area is level with the seating area.

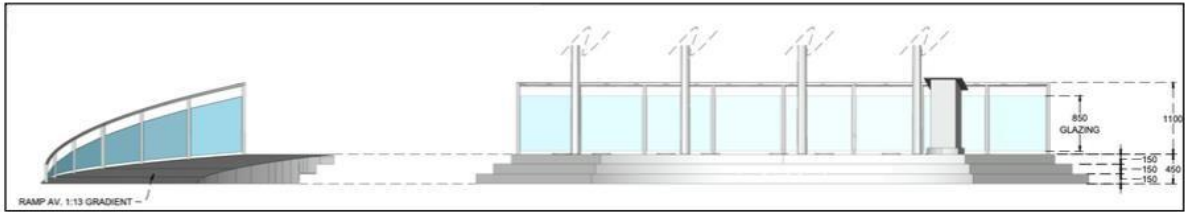
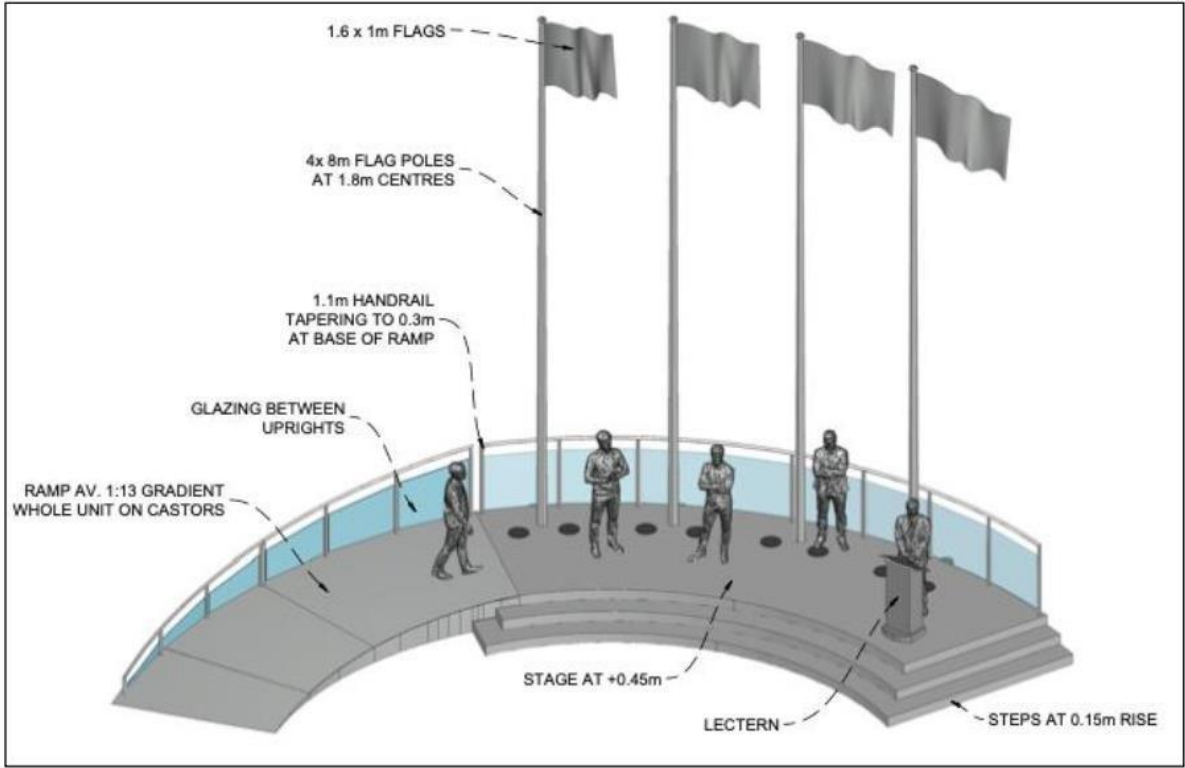
This space is suitable for 8 to 10 performers. **[This may be updated to align with changing Covid Regulations]*



PERFORMANCE AREA DIMENSIONS

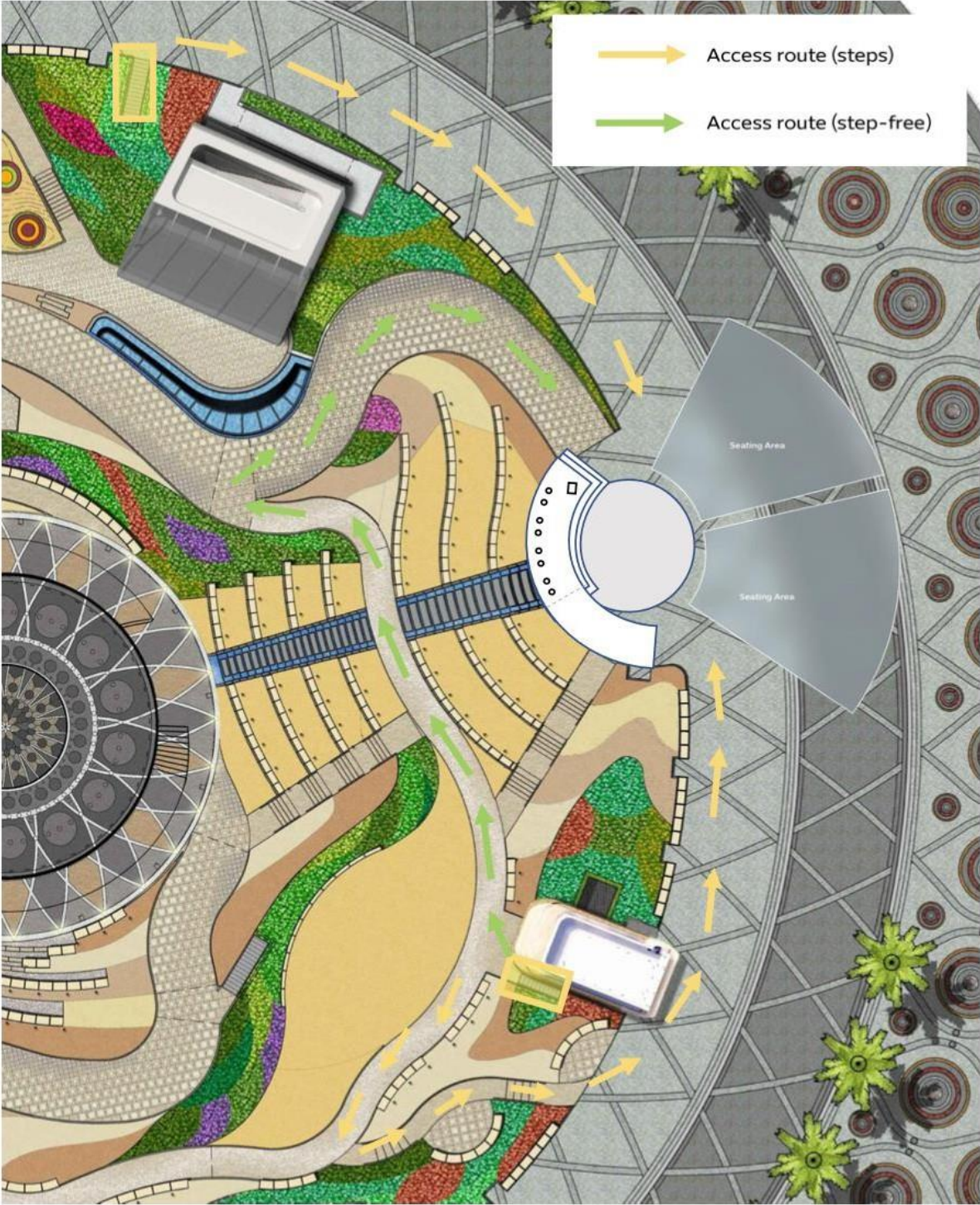
Performance Area: approx. 7500mm (7.5m) x 6075mm (6.075m) in an circular shape.





STAGE ACCESS

The Stage of Nations has no direct access to wing or back of house areas. Access to Al Wasl for performers is via the basement and is a 50m to 80m walk to the Performance Area



Audio Playback details for the Cultural Performance

Downloadable files should be emailed to the Expo production liaison that will be appointed following the submission of the Ceremony Form via the Expo Portal. In addition, a copy of the files should be brought by the Participant.

Any music or audio content to be played through the house system is to be delivered to the following specifications:

File type	Sample rate	Bit depth	Channels
.wav	48 kHz	24	Stereo (2)



5.9. Expenses of transport organization and the transport of the engaged creative and technical staff for the organization of the National day

Transport organization for the engaged staff in charge for the event organization includes the organization of several vehicles from the hotel to the EXPO site and return, starting from the arrival to Dubai until the day of the event. The creative and technical staff has traveled several times prior to the event (14-17.12.) and on the day of the event, 18.12. Moreover, performers arrived two days before the event. The creative and technical staff were excluded from the general transportation plan, but also were provided with some support for the usage of the taxi and transportation services in Dubai UAE, where their costs are recognized.

5.10. Travel from BIH to UAE

Travel from B&H to UAE for the protocol and delegation teams for the National day.

Deliverables of realized project activities:

Plain tickets SA-UAE-SA

FLIGHT TICKETS				
Name and Surname	Tickets	Date	Date	Code
Denis Zvezdic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	5SB72P
Edin Forto	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; T4YQQU
Adnan Delic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; SA47CP
Ms. Benjamina Karic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	CANCELED FLIGHT
Mr. Adnan Steta	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	CANCELED FLIGHT
Mr. Drasko Stanivukovic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	CANCELED FLIGHT
Denis Hadžovic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; UFVF8P
Aleksandra Nikolic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; T8CWDV
Edita Đapo	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; S56CFZ
Vjekoslav Domljan	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	EUC27K; T7FDKI
Mirko Sarovic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	CANCELED FLIGHT
Elmedin Konakovic	VIP DELEGATION - tickets	15-Dec-21	20-Dec-21	HZDIZX; S8KCB6
Amila Zlatac - Protocol	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	N8ITAT
Asmir Šabanović - VLO	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	E5AK0U
Nenad Marilović - PLO	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	E5AK0U
Dženeta Muhović - PLO	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	E5AK0U
Jusuf Brkic	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	E5AK0U
Medzida Cajlakovic-Kulanic	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	E5AK0U
Sanja Skuletic Malagic	ADDITIONAL PROTOCOL - tickets	15-Dec-21	20-Dec-21	8WNC9R; UTEDSR
Harun Kapetanovic	ADDITIONAL PROTOCOL - tickets	15-Dec-21	25-Dec-21	MAM7BH; TI4CA6

5.11. Visa expenses of the engaged creative and technical staff for the National day (total of 10 persons) – **EXCLUDED**

Visas for all participants are regulated by the organizers of Expo 2020 Dubai.

5.12. Hotel accommodation expenses for the engaged creative and technical staff for the organization of the National day

Hotel accommodation at the hotel The Manor by JA was provided for participant who was in charge of the National day organization.

Deliverables:

- Bed and breakfast for curators and performers

KURATORS

Name and Surname	Date	Date	Accommodation	Hotel
Lebiba Džeko	11-Dec-21	18-Dec-21	Single bed	Manor by JA
Azra Bečević-Šarenkapa	11-Dec-21	18-Dec-21	Single bed	Manor by JA
PERFORMERS				
Name and Surname	Date	Date	Accommodation	Hotel
Emir Salispahić & Vedad Sahovic	15-Dec-21	20-Dec-21	Double Bed	Manor by JA
Samir Mirvić & Omer Dzekman	15-Dec-21	20-Dec-21	Double Bed	Manor by JA
Naida Efendić & Selma Selimovic	15-Dec-21	20-Dec-21	Double Bed	Manor by JA
Zerina Hodžić & Senita Muhic	15-Dec-21	20-Dec-21	Double Bed	Manor by JA
Neven Tunjić	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Šejla Grgić	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Nedžad Mušović	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Dino Šukalo	16-Dec-21	20-Dec-21	Single bed	Manor by JA
Marija Šestić	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Maja Miralem	17-Dec-21	20-Dec-21	Single bed	Manor by JA
Tahirović Irfan	15-Dec-21	20-Dec-21	Single bed	Manor by JA

5.13. Hotel accommodation expenses, bed and breakfast, 4star hotel

Hotel accommodation was provided for the delegation group and the protocol group for the National day ceremony.

Deliverables of realized project activities:

- Bed and breakfast for up to 15 people

VIP DELEGATION HOTEL				
Name and Surname	Date	Date	Accommodation	Hotel
Šerif Mujkanović	15-Dec-21	16-Dec-21	Single bed	Manor by JA
	18-Dec-21	20-Dec-21		
Edin Forto	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Adnan Delić	15-Dec-21	20-Dec-21	Single bed	Manor by JA
DENIS Hadžović	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Aleksandra Nikolić	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Edita Đapo	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Vjekoslav Domljan	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Elmedin Konaković	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Kenan Hodzic	18-Dec-21	20-Dec-21	Single bed	The St. Regis Dubai
ADDITIONAL PROTOCOL HOTEL				
Name and Surname	Date	Date	Accommodation	Hotel
Asmir Šabanović	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Nenad Marilović	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Dženeta Muhović	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Sanja Skuletic Malagic	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Jusuf Brkic	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Medzida Cajlakovic-Kulanic	15-Dec-21	20-Dec-21	Single bed	Manor by JA
Amila Zlatar	15-Dec-21	20-Dec-21	Single bed	Manor by JA

5.14. Insurance Expenses for the engaged creative and technical staff for the National day

Insurance is provided for all staff members. Documentation includes travel health insurance policies and contract for group in general.

5.15. Technical equipment and logistic lease for the needs of the performer

Technical equipment and logistic lease for the needs of performers for the National day ceremony.

Deliverables of realized project activities:

- Lease of instruments in accordance to the rider lists

TECHNICAL RIDER

INPUT LIST:

1. Vocal 1	Wireless microphone
2. Vocal 2	Wireless microphone
3. Vocal 3	Wireless microphone / Headset
4. Vocal 4	Wireless microphone / Headset
5. Vocal 5	Wireless microphone / Headset

5X Floor monitors connected in one line

1X Microphone stands

3X Chair

BECKLINE FOR EXPO 2020 IN DUBAI – December 18.

Promoter should a beckline as specified below:

GUITAR:

Gibson es 335 or PRS Custom 24 or Fender Stratocaster USA

PIANO:

Acoustic upright piano (Yamaha, Kawai, Steingraeber & Sohne, Steinway & Sons – Model K52)

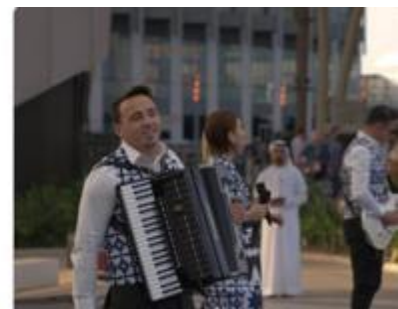
or 88 key electric stage piano (Nord Stage, Yamaha, Korg, Kurzweil) + sustain pedal

ACCORDION:

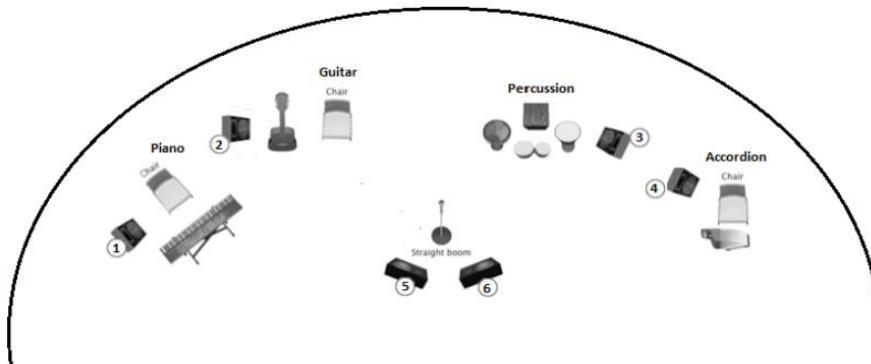
Piano accordion - Pignini, Guerrini, Dallape (standard bass accordion)

PERCUSSION:

16" crash cymbal with stand (any brand)



STAGE PLOT



5.16. Expense of the organization of the cultural, artistic program of the project for the National day including visas, plane tickets, accommodation, and artist fee (up to 30 persons)

Airplane tickets, accommodation, visas and contracts including fees is provided for the performers who performed at the National day ceremony: Divanhana, Marija Šestić, Maja Miralem, Divanhana and Dino Šukalo.

Deliverables of realized project activities:

- Artist fees for National Day and Cultural Program
- Flight tickets and accommodation for the following teams: Media Team, Performers team, Curators
- Participation fees (Contract mandates)
- PCR testing fees for all groups mentioned
- Gifts: Passport, dates, gift bags and welcome note
- Organized lunches for the groups
- Equipment purchase and rental

Tickets and accommodation can be seen below.

CURATORS - tickets			
Name and Surname	Date	Date	Ticket code
Lebiba Džeko	11-Dec-21	18-Dec-21	VBNAYJ
Azra Bečević-Šarenkapa	11-Dec-21	18-Dec-21	VBNAYJ
PERFORMERS - tickets for National day			
Name and Surname	Date	Date	Ticket code
Neven Tunjić	15-Dec-21	20-Dec-21	3YE5T0
Šejla Grgić	15-Dec-21	20-Dec-21	3YE5T0
Nedžad Mušović	15-Dec-21	20-Dec-21	3YE5T0
Dino Šukalo	16-Dec-21	20-Dec-21	FU5KJR; R28LG3
Marija Šestić	15-Dec-21	20-Dec-21	3YE5T0
Maja Miralem	17-Dec-21	20-Dec-21	O3EQKH
Emir Salispahić	15-Dec-21	20-Dec-21	3YE5T0
Vedad Šahović	15-Dec-21	20-Dec-21	3YE5T0
Samir Mirvić	15-Dec-21	20-Dec-21	3YE5T0
Omer Džekman	15-Dec-21	20-Dec-21	3YE5T0
Naida Salispahic	15-Dec-21	20-Dec-21	3YE5T0
Selma Selimović	15-Dec-21	20-Dec-21	F5T208
Zerina Hodžić	15-Dec-21	20-Dec-21	8OGVTA
Senita Muhić	15-Dec-21	20-Dec-21	4EK1IC
Tahirović Irfan	15-Dec-21	20-Dec-21	2EZERB

(Example of flight tickets for performer participants)

flydubai



Your booking is confirmed

Thank you for booking with us.

Scan this barcode or enter the booking reference to claim your 1-Day Ticket

3YE5TO
flydubai booking reference

Passenger details
Ms. Marija Sestic
Adult

Expo 2020 1-Day Ticket included
Use your booking reference to claim your 1-Day Ticket
01 OCTOBER 2021 – 31 MARCH 2022



Departure from **Sarajevo (Flight FZ 762)**

15 December 2021, Wednesday 16 December 2021, Thursday
+1 day

17:25 ----- 05h 20min ----- **01:45**
SJJ ----- Non-stop ----- DXB
Sarajevo Airport Dubai International Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
12C (EUR 16.60)
Buy on board, if available

Return from **Dubai (Flight FZ 761)**

20 December 2021, Monday 20 December 2021, Monday
+1 day

12:55 ----- 06h 20min ----- **16:15**
DXB ----- Non-stop ----- SJJ
Dubai International Airport Sarajevo Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
18E (EUR 9.42)
Buy on board, if available

flydubai



Your booking is confirmed

Thank you for booking with us.

Scan this barcode or enter the booking reference to claim your 1-Day Ticket

2EZERB
flydubai booking reference

Passenger details
Mr. Irfan Tahirovic
Primary Adult

Expo 2020 1-Day Ticket included
Use your booking reference to claim your 1-Day Ticket
01 OCTOBER 2021 – 31 MARCH 2022



Departure from **Sarajevo (Flight FZ 762)**

15 December 2021, Wednesday 16 December 2021, Thursday
+1 day

17:25 ----- 05h 20min ----- **01:45**
SJJ ----- Non-stop ----- DXB
Sarajevo Airport Dubai International Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
19F (EUR 18.60)
Buy on board, if available

Return from **Dubai (Flight FZ 761)**

20 December 2021, Monday 20 December 2021, Monday
+1 day

12:55 ----- 06h 20min ----- **16:15**
DXB ----- Non-stop ----- SJJ
Dubai International Airport Sarajevo Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
18F (EUR 10.60)
Buy on board, if available

MEDIA – tickets for National day

Name and Surname	Date	Date	Ticket code
Azira Hrustemović - BHRT	15-Dec-21	20-Dec-21	FLPI9K
Vanja Ban - BHRT	15-Dec-21	20-Dec-21	FLPI9K
Minela Jašar Opardija N1	15-Dec-21	20-Dec-21	FLPI9K
Srdjan Klačar N1	15-Dec-21	20-Dec-21	FLPI9K
Naida Karic, TV SA	15-Dec-21	20-Dec-21	FLPI9K
Asmir Muhovic, TV SA	15-Dec-21	20-Dec-21	FLPI9K
Minela Pamuk, Klix	15-Dec-21	20-Dec-21	FLPI9K
Ema Maslo, Avaz	15-Dec-21	20-Dec-21	FLPI9K
Aida Delic, Business Magazine	15-Dec-21	20-Dec-21	FLPI9K
Aleksandar Trifunović, Buka	15-Dec-21	20-Dec-21	6T763L
Miro Skobic, Bljesak info	15-Dec-21	20-Dec-21	6T763L

(Example of flight tickets for media participants)

flydubai



Your booking is confirmed

Thank you for booking with us.

Scan this barcode or enter the booking reference to claim your 1-Day Ticket

6T763L
flydubai booking reference

Passenger details
Mr. Aleksandar Trifunovic
Primary Adult

Expo 2020 1-Day Ticket included
Use your booking reference to claim your 1-Day Ticket
01 OCTOBER 2021 – 31 MARCH 2022



Departure from **Sarajevo (Flight FZ 762)**

15 December 2021, Wednesday 16 December 2021, Thursday
+1 day

17:25 ----- 05h 20min ----- **01:45**
SJJ ----- Non-stop ----- DXB
Sarajevo Airport Dubai International Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
20D (EUR 10.60)
Buy on board, if available

Return from **Dubai (Flight FZ 761)**

20 December 2021, Monday 20 December 2021, Monday
+1 day

12:55 ----- 06h 20min ----- **16:15**
DXB ----- Non-stop ----- SJJ
Dubai International Airport Sarajevo Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
26D (EUR 7.07)
Buy on board, if available

flydubai



Your booking is confirmed

Thank you for booking with us.

Scan this barcode or enter the booking reference to claim your 1-Day Ticket

FLPI9K
flydubai booking reference

Passenger details
Mr. Asmir Muhovic
Adult

Expo 2020 1-Day Ticket included
Use your booking reference to claim your 1-Day Ticket
01 OCTOBER 2021 – 31 MARCH 2022



Departure from **Sarajevo (Flight FZ 762)**

15 December 2021, Wednesday 16 December 2021, Thursday
+1 day

17:25 ----- 05h 20min ----- **01:45**
SJJ ----- Non-stop ----- DXB
Sarajevo Airport Dubai International Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
Unassigned
Buy on board, if available

Return from **Dubai (Flight FZ 761)**

20 December 2021, Monday 20 December 2021, Monday
+1 day

12:55 ----- 06h 20min ----- **16:15**
DXB ----- Non-stop ----- SJJ
Dubai International Airport Sarajevo Airport
Terminal 2

Economy Value
7 kg hand baggage (included)
20 kg checked baggage (included)
Standard meal (included)
Unassigned
Buy on board, if available

MEDIA - accommodation			
Name and Surname	Date	Date	Hotel
Azira Hrustemović - BHRT	15-Dec-21	20-Dec-21	Manor by JA
Vanja Ban - BHRT cameraman	15-Dec-21	20-Dec-21	Manor by JA
Minela Jašar Opardija N1	15-Dec-21	20-Dec-21	Manor by JA
Srdjan Klačar N1	15-Dec-21	20-Dec-21	Manor by JA
Naida Karic, TV SA	15-Dec-21	20-Dec-21	Manor by JA
Asmir Muhovic, TV SA	15-Dec-21	20-Dec-21	Manor by JA
Minela Pamuk	15-Dec-21	20-Dec-21	Manor by JA
Ema Maslo	15-Dec-21	20-Dec-21	Manor by JA
Aida Delic	15-Dec-21	20-Dec-21	Manor by JA
Aleksandar Trifunović	15-Dec-21	20-Dec-21	Manor by JA
Miro Skobic	15-Dec-21	20-Dec-21	Manor by JA
Muhammed Aslam Bappathi (BH ambassador driver)	15-Dec-21	16-Dec-21	Manor by JA
	18-Dec-21	20-Dec-21	
Sanita Lisica (adviser of BH ambassador - UAE)	18-Dec-21	19-Dec-21	Manor by JA
Harun Kapetanovic	15-Dec-21	20-Dec-21	Manor by JA

(Example of reservation hotel)



Your Reservation Confirmation

Dear Marija,

Thank you for choosing to stay at The Manor Hotel by JA, Dubai. We are glad to share the details of your reservation with you.

Confirmation Number	3050748
Guest Name	Marija Šestić
Arrival Date	15 Dec 2021
Departure Date	20 Dec 2021
No. of Rooms	1 Simplicity Room
No. of Guests	1 Adult
No. of Children	0
Room Type	Simplicity Room
Room Rate	AED ---- net per room per night Room rates are inclusive of 7% Municipality Fee, 10% Service Charge, 5% VAT and Tourism Dirham Fee of AED 15 per bedroom per night
Rate Details	Special Rate
Remarks	Breakfast and Dinner included. Under Company Account

We look forward to welcoming you. Should you require any assistance on your upcoming stay, please contact our **Reservations Team**.

Example of one visa for participants



الهيئة الاتحادية للهوية والجنسية والجمارك وأمن المنافذ
FEDERAL AUTHORITY FOR IDENTITY, CITIZENSHIP, CUSTOMS & PORT SECURITY
الإدارة العامة للإقامة وشؤون الأجانب - دبي
GENERAL DIRECTORATE OF RESIDENCY AND FOREIGNERS AFFAIRS - DUBAI



إذن دخول إلكتروني - eVisa



22130126196128/1



* 0 7 0 2 0 4 6 6 2 1 0 2 8 5 5 2 *



عمل / سفرات-طويلة
Work/Multi-Long

إكسبو 2020
دبي، الإمارات العربية المتحدة
DUBAI, UNITED ARAB EMIRATES

ENTRY PERMIT NO :	204/2021/66028552	إذن دخول رقم :
Date & Place of Issue :	29-11-2021 Dubai	تاريخ ومحل الإصدار : 2021-11-29 دبي
Valid Until :	27-01-2022	تاريخ صلاحية الدخول : 2022-01-27
U.I.D. No. :	192426191	الرقم الموحد :
Allowed to Enter U.A.E to :		أجيز بدخول دولة الامارات العربية المتحدة الى :
Full Name :	Mr. DINO SUKALO	الاسم الكامل : دينو سوكالو
Nationality :	BOSNIA AND HERZEGOVINA	الجنسية : البوسنة و الهرسك
Place of Birth :	SARAJEVO	مكان الميلاد : ساراجيفو
Date of Birth :	06/10/1977	تاريخ الميلاد : 1977/10/06
Passport No. :	Normal /	رقم الجواز : عادي /
Profession :	EXPO2020 - SECTION STAFF	المهنة : اكسبو2020 - موظف فريق قسم
Accompanied by		المرافقون
None		لا يوجد
Name :	BOSNIA AND HERZEGOVINA PAVILION - EXPO 2020 DUBAI	الاسم : جناح البوسنة و الهرسك - إكسبو 2020 دبي

Note : ENJOY YOUR VISIT & LEAVE BEFORE YOUR VISA EXPIRES SO WE CAN WELCOME YOU AGAIN
تنبيه : تمتع بزيارتك و غادر قبل إنتهائها ليتم الترحيب بك مرة أخرى

5.17. Communication manager for communication via the participant’s portal, event bookings, proposal submission, commercial segment negotiation, contracting and verifications, planning team – places where the events related to the country exhibitor take place

Deliverables of realized project activities:

- *The external communication manager*

External staff engaged for event organization:

The Communication Manager for event booking oversaw precise portal booking for all National Day segments. In addition, the Expo provided a Participant portal, a web-based portal that facilitates communication offers event management services and other services to participants.

The portal booking was fundamental activity to submit planned activities for approval. Participants planning events at the Al Wasl Plaza venue must submit an event request through the Manage Events option on the Participant Portal. Bookings are taken on a first-come, first-served basis. Participants and the Communication manager must provide the necessary details, or a venue cannot be reserved. Booking a venue follows steps such as filling in contact details and name of the event, venue selection, date and time, and general details to provide more information so that the Organizer can review the details and submit booking following inputs of all requested information. The Manager coordinated the Al Wasl rehearsal booking and revised the technical facilities needed for the performance.

The segments for the National day booking that were incorporated in the Portal included Parade, the National day cultural performance and Press Conference. The Communication Manager operated the technical facilities preparation at Al Wasl Plaza for the National day, changing rooms preparations, hospitality requirements and performers transportation plans. The Communication Manager coordinated and managed the delivery of the various aspects of the National day organization, planning and fulfilling the internal needs before, during and after the event.

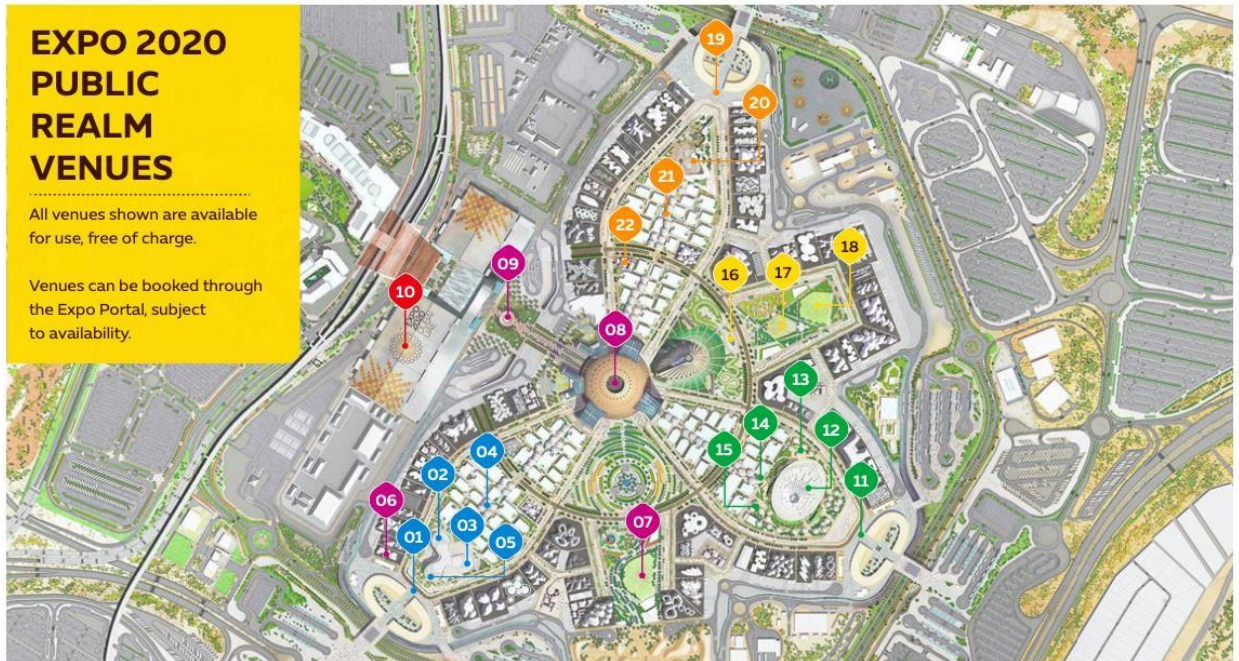
Moreover, the Manager worked with the rest of the BH Pavilion team to ensure that all activities were booked and managed on time.



EXPO 2020 PUBLIC REALM VENUES

All venues shown are available for use, free of charge.

Venues can be booked through the Expo Portal, subject to availability.



01. Sea Plaza
02. The Bowl
03. The Stage
04. Sea Stage
05. The Tracks
06. Sport, Fitness and Wellbeing Hub

07. Jubilee Stage
08. Al Wasl Plaza (Music in the Garden)
09. 2020 Plaza
10. Dubai Exhibition Centre (DEC) Hall 2A South
11. Earth Plaza

12. Terra Auditorium
13. Ghaf Circle
14. Earth Stage
15. Wadi Circle
16. The Campfire
17. Dubai Millennium Amphitheatre
18. Al Forsan Park

19. Sun Plaza
20. Opportunity Forum
21. Sun Stage
22. Expo Live Pavilion (The Good Place)

5.18. Organization of catering process logistic for the B&H National day event, along with the needed catering staff – EXCLUDED

5.19. Use of kitchens for the preparation of meals for representing the approved meals – EXCLUDED

5.20. Lease of the necessary dishes for catering of decoration elements for 450 persons – EXCLUDED

5.21. Catering with the welcome for the attendees (cocktails according to the chosen menu from the organizer of the EXPO 2020) – EXCLUDED

5.22. Engagement of leading chefs of B&H for the preparation of national meals + auxiliary cooks (accommodation, plane tickets, visa, insurance for the chef + engagement for auxiliary cooks that can be local cooks) – EXCLUDED

5.23. Engagement of hostess, fees and clothing for 8 hostesses. Annotation: Clothing of the hostess must have the national signatures of the representative country which is being exhibited at the National day

Hostesses as additional BH Pavilion staff is engaged during the arrival of the guests at the EXPO site and at the ceremony at Al Wasl Plaza. Their responsibility was to provide support to BH Pavilion staff for the welcoming guests, seating arrangement, brochure distribution and all other activities and support regarding the organization. 4 hostesses also were engaged in the ND parade with the performers, carrying the B&H flag.







5.24. Organization of transport and coordination with the organizer for the transport of artists, coordination of transport according to the event schedule by places of performance, technical team and event leaders, including the time of preparations

Deliverables of realized project activities:

A special contractor is hired for transportation of all guests.
Transportation master plan – details can be seen in the 5.26.

5.25. Regularly planned shuttle bus between the MPC and the place of the event, which will provide the artists and the crew transportation for their assigned activities

A special contractor is hired for transportation of all guests.

Deliverables of realized project activities:

Transportation master plan - details can be seen in the 5.26.

5.26. Transport organization after the completion of the scheduled appearance for the artists and the technical crew for the return to MPC

A special contractor is hired for transportation of all guests.

Deliverables of realized project activities:

Transportation master plan schedule:

Date	Group	Pickup Time	Pickup Location	Drop Off Location	How many people	How Many Cars	Seater	How Many Hours	Car Details	License Plate
						NA				
16.Dec	On Call Cars	TBD	TBD	TBD	5	2	5	24	Lexus	To be available on call anytime within 24 hours when needed.
16.Dec	Performers	12:30 AM	Terminal 2	Hotel Manor by JA	13	2	17	24	Mercedes Sprinter	
16.Dec	Media	12:30 AM	Terminal 2	Hotel Manor by JA	14	2	17	24	Mercedes Sprinter	
16.Dec	PROTOCOL	12:30 AM	Terminal 2	Hotel Manor by JA	6	1	7	24	Mercedes Benz 7-Seater	
16.Dec	Principal Delegation	12:30 AM	Terminal 2	Hotel Manor by JA	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list

16.Dec	PROTOCOL HOD	12:30 AM	Terminal 2	Hotel Manor by JA	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
16.Dec	PROTOCOL	11:00 AM	Hotel Manor by JA	EXPO opportunity gate	6	1	7	24	Mercedes Benz 7-Seater	
16.Dec	Principal Delegation	11:00 AM	Hotel Manor by JA	TBD	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
16.Dec	PROTOCOL HOD	11:00 AM	Hotel Manor by JA	TBD	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
16.Dec	PROTOCOL	6:00 PM	EXPO (Opportunity gate)	Hotel Manor by JA	6	1	7	24	Mercedes Benz 7-Seater	
16.Dec	Principal Delegation	TBD	TBD	Hotel Manor by JA	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
16.Dec	PROTOCOL HOD	TBD	TBD	Hotel Manor by JA	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
						11 cars in total				
17.Dec	VIP Delegation	TBD	TBD	TBD	5	2	5	24	Lexus	To be available on call anytime within 24 hours when needed.
17.Dec	PROTOCOL	TBD	Hotel Manor by JA	TBD	6	1	7	12	Mercedes Benz 7-Seater	
17.Dec	Principal Delegation	TBD	Hotel Manor by JA	TBD	10	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
17.Dec	PROTOCOL HOD	TBD	Hotel Manor by JA	TBD	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
17.Dec	Performers	1:30 AM	Terminal 2	Hotel Manor by Ja	1	1	5	12	Lexus	
17.Dec	Media	9:30 AM	Hotel Manor by JA	Expo (Opportunity Gate)	13	1	17	12	Mercedes Sprinter	
17.Dec	Performers	10:00 AM	Hotel Manor by JA	Expo (Opportunity Gate)	16	1 x 17-Seater & 1 x 7-Seater	17	12	Mercedes Sprinter & GMC XL 7-Seater	
17.Dec	Performers	1:00 PM	Hotel Manor by JA	Expo (Opportunity Gate)	1	1	5	12	Lexus	

17.Dec	Performers	8:00 PM	Expo (Opportunity gate)	Hotel Manor by Ja	17	1 x 17-Seater & 1 x 7-Seater	17	12	Mercedes Sprinter & GMC XL 7-Seater	
17.Dec	Media	8:30 PM	Expo (Opportunity gate)	Hotel Manor by Ja	13	1	17	12	Mercedes Sprinter	
17.Dec	PROTOCOL	TBD	TBD	Hotel Manor by Ja	6	1	7	12	Mercedes Benz 7-Seater	
17.Dec	Principal Delegation	TBD	TBD	Hotel Manor by Ja	10	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
17.Dec	PROTOCOL HOD	TBD	TBD	Hotel Manor by Ja	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
						11 cars in total				
18.Dec	VIP Delegation	2:00 PM	TBD	TBD	5	2	5	24	Lexus	To be available on call anytime within 24 hours when needed.
18.Dec	Performers	2:15 AM	Terminal 2	Hotel Manor by JA	1	1	5	12	Lexus	
18.Dec	Performers	9:30 AM	Hotel Manor by Ja	EXPO Opportunity Gate	10	1 x 17-Seater	17	12	Mercedes Sprinter	
18.Dec	Media	9:30 AM	Hotel Manor by Ja	EXPO Opportunity Gate	13	1	17	12	Mercedes Sprinter	
18.Dec	Performers	12:00 PM	Hotel Manor by Ja	EXPO Opportunity Gate	6	1 x 17-Seater	17	12	Mercedes Sprinter	
18.Dec	PROTOCOL	3:00 PM	Hotel Manor by JA	Expo Al Dana Parking	6	1	7	24	Mercedes Benz 7-Seater	
18.Dec	Principal Delegation	2:00 PM	Hotel Manor by JA	Expo Al Dana Parking	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
18.Dec	PROTOCOL HOD	12:00 AM	Hotel Manor by JA	Expo Al Dana Parking	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
18.Dec	Performers	8:00 PM	EXPO Opportunity Gate	Hotel Manor by JA	18	1 x 17-Seater & 1 x 7-Seater	17	12	Mercedes Sprinter & GMC XL 7-Seater	
18.Dec	Media	9:00 PM	EXPO Opportunity Gate	Hotel Manor by JA	13	1	17	12	Mercedes Sprinter	
18.Dec	Principal Delegation	7:40 PM	EXPO Opportunity Gate	Hotel Manor by JA	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list

18.Dec	PROTOCOL HOD	7:40 PM		Hotel Manor by JA	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
18.Dec	PROTOCOL	7:40 PM	EXPO Opportunity gate	Hotel Manor by JA	6	1	7	24	Mercedes Benz 7-Seater	
						12 cars in total				
19.Dec	VIP Delegation	TBD	TBD	TBD	5	2	5	24	Lexus	To be available on call anytime within 24 hours when needed.
19.Dec	Media	9:30 AM	Hotel Manor by JA	Expo	13	1	17	12	Mercedes Sprinter	
19.Dec	PROTOCOL	1:30 PM	Hotel Manor by JA	Expo (Opportunity Gate)	6	1	7	12	Mercedes Benz 7-Seater	
19.Dec	Principal Delegation	1:30 PM	Hotel Manor by JA	Expo (Opportunity Gate)	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
19.Dec	PROTOCOL HOD	1:30 PM	Hotel Manor by JA	Expo (Opportunity Gate)	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
19.Dec	PROTOCOL	6:30 PM	Expo (Opportunity Gate)	Hotel Manor by JA	6	1	7	12	Mercedes Benz 7-Seater	
19.Dec	Principal Delegation	6:30 PM	Expo (Opportunity Gate)	Hotel Manor by JA	6	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
19.Dec	PROTOCOL HOD	6:30 PM	Expo (Opportunity Gate)	Hotel Manor by JA	5	1 x 7 Seaters	7	24	Mercedes Benz 7-Seater	VIP and PROTOCOL HOD have separate cars. Šefik has its own driver and car, but in case he wants to travel with the rest of VIPs he is on the list
19.Dec	Media	8:30 PM	Expo (Opportunity gate)	Hotel Manor by Ja	13	1	17	12	Mercedes Sprinter	
						8 cars in total				
20.Dec	VIP Delegation	TBD	TBD	TBD	5	2	5	24	Lexus	To be available on call for the airport trip as needed.
20.Dec	Principal Delegation	7:00 AM	Hotel Manor by JA	Terminal 1	8	2 x 7 Seaters	7	5	Mercedes Benz 7-Seater	
20.Dec	PROTOCOL HOD	9:30 AM	Hotel Manor by JA	Terminal 2	5	1 x 7 Seaters	7	5	Mercedes Benz 7-Seater	
20.Dec	PROTOCOL	9:30 AM	Hotel Manor by JA	Terminal 2	6	1	7	5	Mercedes Benz 7-Seater	
20.Dec	Performers	9:00 AM	Hotel Manor by JA	Terminal 2	19	2	17	5	Mercedes Sprinter & GMC XL 7-Seater	
20.Dec	Media	8:30 AM	Hotel Manor by JA	Terminal 2	13	2	17	5	Mercedes Sprinter	
						12 cars in total				

5.27. Organization and coordination of support to the artists through: welcome area and registration, dressing room, shower, dressing cabinets, information, heating and stretching, green rooms, make up rooms, storage, laundry, canteen and relaxation areas, first aid

The performance for the National day ceremony included various artists and activities. The Artist and Music Manager are engaged for coordination during rehearsal and other support activities for performers. Special team and the Artist and Music Manager coordinated activities related to the performers' requests and support, making sure that set timeline of activities has been followed. The Artist and Music Manager for the National Day of Bosnia and Herzegovina closely collaborated with the Event Management team and prepared detailed artist/performers riders that included the agendas, transportation plan, hospitality details, and make-up/costume requirements.

Deliverables of realized project activities:

- Artist Manager
- Music manager

The Artist and Music Manager, alongside the Production team, agreed on the appropriate Al Wasl facilities requirements that included two dressing rooms and one relax area before the event. The laundry cleaning was provided the day before the event. The Music Manager made sure that the instruments were show- ready, and the technical team had all the instrument details needed. In collaboration with the Production teams, the Music Manager agreed on piano choice and adequate technical equipment for the artists' performance. Moreover, support was provided during the rehearsal at Al Wasl Plaza, backstage services, and the National day ceremony activities. Also, lunch was provided to performers after the ceremony.

Photo documentation can be seen below.





5.28. Supervision and reporting

Final report after the organization of the National day event will be provided, with photo and video documentation.

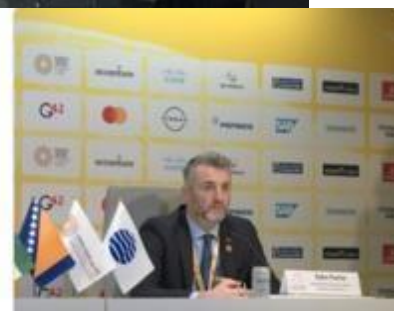
Deliverables: photo and video documentation





5.29. Press conference organization for the country exhibitor at the media center EXPO 2020

Press conference is organized after the official agenda for the National day at the media center EXPO 2020. Press conference is held at 20:20, in media conference room A. speaker was: Mr. Denis Zvizdic, Speaker of the House of Representatives of Bosnia and Herzegovina, Mr. Edin Forto, Prime Minister, Sarajevo Canton, Bosnia and Herzegovina and Mr. Adnan Delic, Minister of Economy, Sarajevo Canton, Bosnia and Herzegovina.





(Press conference photo documentation)



(Press conference photo documentation)



(Press conference photo documentation)



(Prime Minister Edin Forto EXPO Dubai Media Interview)



(Media kits documentation)

Smjernice za realizaciju aktivnosti odnosa s javnošću (PR) i komunikacije putem digitalnih medija (DM)

Expo 2020 Dubai u komunikaciji sa svojim javnostima koristi sve raspoložive komunikacijske kanale. Najvidljiviji komunikacijski kanali, u ovom slučaju, su:

- Društvene mreže (FB, IG, YouTube, LinkedIn, Twitter)
- Expo TV
- Dnevni e-mail izvještaji
- Tawassul (sistem za komunikaciju sa medijima)
- Web stranica Expo 2020 Dubai

Expo 2020 Bosna i Hercegovina također koristi više komunikacijskih kanala. Ukoliko već niste molimo vas da na društvenim mrežama (FB i IG) pronađete korisnički profil naziva Expo 2020 Bosnia and Herzegovina (@expo2020bih), koji možete *follow* ili *like*, čime doprinosete širenju informacija o dešavanjima na Expo 2020, ali i o vašem učešću na ovom sajmu.

Pravila komunikacije i odnosa sa javnošću na Expo 2020 Dubai su postavljena od strane organizatora i vrlo su jasno definisana. Komunikacija svih učesnika iz BiH sa Expo 2020 Dubai uredima za komunikaciju se realizuje preko Media Liason Officer (MLO).

Poželjno je da učesnici poslovnih delegacija iz BiH koji će prisustvo na Expo 2020 iskoriste za poboljšanje svojih odnosa s javnošću (PR).

Učesnici poslovnih delegacija iz BiH svoje prisustvo na Expo 2020 trebaju komunicirati sa svojim javnostima, koristeći sve kanale komunikacija. Određene komunikacijske aktivnosti potrebno je uskladiti sa MLO, koji vam može pružiti podršku i potrebne



(PR media guideline)

informacije za neke od aktivnosti. U nastavku donosimo pregled komunikacijskih aktivnosti sa napomenama.

Neke od PR mogućnosti koje su na raspolaganju su:

Aktivnost	Bilješka
Izjava o očekivanjima i planovima vezano za nastup na Expo 2020. Izjave će se koristiti u tekstovima koje će MLO pripremiti za domaće i inostrane medije.	Poslati MLO
Intervju za Expo TV (program se emituje uživo, i neophodno je visok nivo aktivnog poznavanja engleskog jezika)	Organizuje MLO, eventualni govornici će biti pripremljeni za nastup prije odlaska na Expo 2020
Intervju predstavnika organizacije/kompanije u BiH medijima	Poželjno je da organizacija/kompanija organizuje intervju sa BiH medijima, vrlo je važno napomenuti u tom intervju da je kompanija/organizacija dio delegacije čije učešće je finansijski podržala Vlada Kantona Sarajevo. Ova aktivnost se može organizovati prije ili poslije odlaska na Expo 2020.
Izjave za medije za vrijeme boravka na Expo 2020	Ukoliko neko od učesnika delegacije bude u situaciji da da izjavu za neki medij tokom boravka na Expo 2020, molimo vas da tražite od predstavnika medija informacije o tome kad i gdje će se izjava objaviti, kao i u kojem kontekstu. Ove informacije je potrebno prosljediti MLO.
Saopštenja za javnost	Poželjno je da organizacije/kompanije objave saopštenje za javnost o svom odlasku na Expo 2020 Dubai, kao dio poslovne delegacije čije učešće je





	finansijski podržala Vlada Kantona Sarajevo. Kopiju saopštenja za javnost molimo da <u>prosljedite MLO</u>
Fotografije	Za vrijeme vaše posjete službeni fotografi Expo 2020 i BiH paviljona će biti prisutni tokom određenih aktivnosti predviđenih dnevnim redom. Za pristup tim slikama molimo vas kontaktirajte MLO.
Društveni mediji	Pri <u>plasiranju</u> objava bilo kojeg tipa (npr. Feed post ili story post) poželjno je tagovati @expo2020bih na svim društvenim mrežama. Molimo da koristite slijedeće hashtag-ove: #MinistarstvoPrivredeKS #Expo2020BiH #HeartShapedOpportunity #Expo2020 #Expo2020Dubai 2020 #اكسبو2020
Društveni mediji	Poželjno je <u>najaviti</u> odlazak na EXPO 2020 Dubai kroz društvene mreže
Društveni mediji	Poželjno je objavljivati sadržaj koji promovira posjetu paviljonu BiH, kao i atmosferu sa poslovnih susreta kojim prisustvuju.

Ova lista predloženih aktivnosti nije konačna, i moguće je realizovati i druge komunikacijske aktivnosti, te u slučaju nedoumice ili pitanja u vezi realizacije istih molimo vas kontaktirajte MLO.



Media Conference Scenario

Bosnia and Herzegovina National Day December 18, 2021 Expo Media Center, Dubai

18:50 Arrival of the journalists

On screen – visuals (sent to Media Conferences)

19:05 Arrival of the speakers

19:06 Greeting by Moderator Ms. Miralem

Moderatorica:

Bosna i Hercegovina je zemlja gdje se vijekovima susreću civilizacije istoka i zapada. Na ceremoniji nacionalnog dana pjesmom i plesom smo pokazali suštinu naše kulture, sublimiranu u nazivu "Tajna veza". Bosna i Hercegovina, prije svega, je zemlja prilika. A da biste uvidjeli prilike, potrebno je imati posebno srce, kakvo imaju Bosanci i Hercegovci. Znatiželjno. Posvećeno. Hrabro. Nježno. Srce puno života, koje otvara pogled na svijet u njegovoj punoj ljepoti.

Pogledajte video o zemlji u obliku srca, zemlji prepunoj prilika!

19:08 - Video (1:04) (sent to Media Conferences)

Moderatorica:

Prirodno bogatstvo Bosne i Hercegovine, u kombinaciji sa tehničkim resursima, čini je apsolutnom riznicom investicionog potencijala, posebno imajući u vidu njenu odličnu lokaciju i širok spektar prirodnih resursa, kao i plodnu zemlju, rijeke, šume i planine. Ključne industrije sa odličnim investicionim potencijalom uključuju poljoprivredu i prehrambenu industriju, šumarstvo i drvo i metaloprerađivačku industriju; automobilske dijelovi i proizvodnja; ICT sektor; turizma i farmaceutske industrije. Pogledajte sa nama video koji će vam otvoriti prozor u Bosnu i Hercegovinu.

Screen goes back to the visuals (sent to Media Conferences)

19:09 Statement by HoD, Dr. Denis Zvizdic, Speaker of the House of Representatives of the Parliamentary Assembly of BiH

19:15 Moderator (introducing new speaker)

Moderatorica:

Hvala gospodine Zvizdić. Gospodin Edin Forto je premijer Kantona Sarajevo u Bosni i Hercegovini, također je generalni komesar BiH paviljona na Expo 2020.

19:16 Statement by Edin Forto, Prime Minister of Sarajevo Canton, Bosnia and Herzegovina

19:19 Moderator (introducing new speaker)

Moderatorica:

Hvala gospodine premijeru, gospodin Adnan Delic je minister privrede, Kantona Sarajevo u Bosni i Hercegovini

19:20 Adnan Delic, Minister of Economy of Sarajevo Canton, Bosnia and Herzegovina

Moderatorica:

Hvala vam. Ukoliko imate pitanja, govornici su vam na raspolaganju.

19:23 Q&A Session

Moderatorica:

Hvala vam. Bosna i Hercegovina zemlja u obliku srca, je zemlja čije ime je možda teško izgovoriti, ali se vrlo lako zavoli. Pozivamo vas da redovno posjećujete paviljon Bosne i Hercegovine koji se nalazi u Opportunity distriktu.

19:35 End of Media Conference

19:35 – 19:40 Statements (if any requests), press kits to press.

Language is Bosnian, with simultaneous interpretation to English, French and Arabic.

5.30. Design and branding of the National day material

Design and production of materials used for National day.

Deliverables of realized project activities:

- Design and production of small flags (distributed to all visitors on 18.12.2021.)
- Design and production of big flags and gymnastics sticks for the parade purpose
- Design and production of heart-shaped badges



(Gymnastics sticks for the parade)



(Small and big flags)



(Guests badges – artwork and produced item)



5.31. Coordination of activities of all the National day participants for the process of the booking service, country manager of the Organizer and the country performer for the approval of the participants of the National day, delivering of the participants list, invitation to the protocol officials, security agencies, media and program coordinators

Preparation of specialist program structure, National day control process on the site screens, cancellation for the culinary experience pods as per the Expo regulations and processes, coordination of dispatch processes, preparation of Pre-Expo National Day document list, content controlling and check- up including storytelling and country messages, VAPPs check-up and issuance under three main categories, vehicle screening document application and monitoring, active involvement in National day journey plan draft, final check-up and review of all team-created documents and plans for the Expo Portal submission: protocol team, media, agencies, program coordinators and cultural program.

Deliverables:

- Preparing specialist program structure
- National day control process on the site screens
- Cancellation for the culinary experience pods as per the expo regulations and processes
- Expo dispatch processes
- Pre-Expo National Day document list
- Content controlling and check-up: storytelling and country messages
- VAPPs check-up and issuance under 3 main categories
- Vehicle screening document application and monitoring
- National day journey plan draft
- Final check-up and review of all team-created documents and plans for the
- EXPO Portal submission: protocol team, media, agencies, program coordinators, cultural program

Detailed report on 5.31. can be seen in the [Appendix 23](#)

6. Logistic expenses of the organization of the participation of BIH at EXPO 2020

6.1. Travel expenses to UAE, plane tickets Sarajevo-Dubai-Sarajevo according to the needs of the participants

The flight tickets are provided for all the teams on the project as well as the local transport in UAE was provided as required.

Deliverables of realized project activities:

6.1.1.	Travel expenses to UAE, plane tickets Sarajevo-Dubai-Sarajevo according to the needs of the participants - Flights 2022
6.1.2.	Local transport project requirements (UAE)

- *Travel expenses to UAE, plane tickets Sarajevo-Dubai-Sarajevo according to the needs of the participants - Flights 2021/2022*

Government Delegation			
Name and Surname	Date	Date	Code
Edin Forto	4-Mar-22	8-Mar-22	JKV39H,T4WHWQ
Adnan Delić	16-Feb-22	23-Feb-22	8UKQUB
Samir Avdic	2-Feb-22	9-Feb-22	3KS644
Emir Hota	27-Mar-22	1-Apr-22	MOD1XC
Jusuf Brkić	16-Feb-22	23-Feb-22	8UKQUB
Sanja Škuletić-Malagić	4-Mar-22	8-Mar-22	JKV39H,T4WHWQ
Benamina Karic	27-Mar-22	31-Mar-22	OARIUK
Dzana Berkovac	27-Mar-22	1-Apr-22	MOD1XC
Jasmin Ademovic	27-Mar-22	31-Mar-22	OARIUK
Benamin Turkovic	4-Mar-22	8-Mar-22	VA6FRC, PUTCHH
Mirela Dzehverovic	27-Mar-22	31-Mar-22	OARIUK
Muamer Mekic	27-Mar-22	31-Mar-22	W13RRA
Jasmina Jusić	18-Mar-22	28-Mar-22	GJRHLO
Asmir Šabanović	9-Jan-22	14-Jan-22	RLVE55
Amila Zlatar	23-Mar-22	28-Mar-22	8UKQUB
Grabovica Asad	19-Feb-22	26-Feb-22	WMUOWK
Greenwich Gabriel Lewis	19-Feb-22	26-Feb-22	WMUOWK
Dogic Admir	19-Feb-22	26-Feb-22	WMUOWK
Medzida Cajlakovic Kulanic	/	30-Mar-22	NBFLYI
Ševko Mujkanović	2-Mar-22	16-Mar-22	CANCELED

Curators			
Name and Surname	Date	Date	Code
Lebiba Džeko	11-Dec-21	18-Dec-21	VBNAYJ
Azra Bečević-Šarenkapa	11-Dec-21	18-Dec-21	VBNAYJ
Lebiba Dzeko	30-Mar-22	6-Apr-22	EEAK8J
Azra Becevic Sarenkapa	30-Mar-22	6-Apr-22	EEAK8J
Craftsmen			
Name and Surname	Date	Date	Code
Sulejmen Hrgic	17-Jan-22	12-Feb-22	M9X39M
Alisa Mujkanović	26-Feb-22	23-Mar-22	7QYBPN

BUSSINES REPRESENTATIVES TICKETS			
Name and Surname	Date	Date	Code
Edin Mehić	15-Dec-21	20-Dec-21	3DEZTO
Edin Deljkić	15-Dec-21	20-Dec-21	84VIE5
Aida Terzić	17-Dec-21	3-Jan-22	0T33VQ
Vedad Halilović	15-Dec-21	20-Dec-21	84VIE5
Almir Jazvin	15-Dec-21	20-Dec-21	84VIE5
Orhan Nikšić	15-Dec-21	20-Dec-21	84VIE5
Sanjin Kotlica	15-Dec-21	20-Dec-21	3DEZTO

Transport Specification	
Number	Supplier
1	Gurfateh Passenger Transport
2	Gurfateh Passenger Transport
3	Gurfateh Passenger Transport
4	Gurfateh Passenger Transport
5	Al Naseem Rent A Car
6	Al Naseem Rent A Car
7	Al Naseem Rent A Car

From Date	To Date	Type of Vehicle	Description
10-01-2022		35 Seater Luxury bus	DIA T/2 to The Manor Hotel by JA (including Parking Charges)
14-01-2022		35 Seater Luxury bus	The Manor Hotel by JA to Dubai Airport
10-01-2022	13-01-2022	35 Seater Luxury bus	The Manor hotel by JA to Expo 2020 Site and vice versa
Service Date	Description		Vehicle Type
01-02-2022	DXB Airport to Al Manor Hotel Including parking Charges		50 Seater
02-02-2022	Hotel to Expo & Back		35 Seater Bus
03-02-2022	Hotel to Expo & Back		35 Seater Bus
04-02-2022	Hotel to Expo & Back		35 Seater Bus
05-02-2022	Hotel to DXB Airport(500 Discount Adjusted for Missed trip)		50 Seater
Service Date	Description		Vehicle Type
04-02-2022	2 Trips from Hotel to Ajman Chamber of commerce and back to expo		35 Seater Bus
Service Date	Description		Vehicle Type
17-02-2022	Airport Pick up to Hotel		35 Seater Bus
17-02-2022	Parking Charges for 35 Seater Airport Pick up		Parking Charge
17-02-2022	Hotel to World Trade Center		14 Seater Bus
18-02-2022	Hotel to Expo & Back		14 Seater Bus
19-02-2022	Hotel to Expo & Back		14 Seater Bus
21-02-2022	Hotel to Expo & Back		14 Seater Bus
22-02-2022	Hotel to Expo & Back		14 Seater Bus
23-02-2022	Airport to Hotel to Drop Off		35 Seater Bus

Particulars		Rate
<u>Luxury Bus & Car With Driver+Fuel</u>		
<i>50 Seated Luxury Bus</i>	<i>Full day</i>	<i>1500</i>
<i>50 Seated Luxury Bus</i>	<i>Full day-Shj</i>	<i>1800</i>
<i>50 Seated Luxury Bus</i>	<i>Half day</i>	<i>900</i>
<i>50 Seated Luxury Bus</i>	<i>Extra Hr</i>	<i>200</i>
<i>Sedan- Mazda6</i>	<i>Full day</i>	<i>650</i>
<i>Sedan- Mazda6</i>	<i>Half Day</i>	<i>350</i>
<i>Sedan- Mazda6</i>	<i>Extra Hr</i>	<i>60</i>
<i>Table Transportation</i>	<i>2 Trips</i>	<i>150</i>
<u>Airport Valet Parking fee</u>		
	Bus	235
	Sedan	30

Particulars		Rate
<u>Bus/Car With Driver+Fuel</u>		
50 Seated Luxury Bus	Full day	1800
50 Seated Luxury Bus	Half day	1000
Mini Bus	Full day	800
Mini Bus	Half Day	500
Mini Bus	Extra Hr	80
Sedan- Mazda6	Full day	650
Sedan- Mazda6	Half day	350
Sedan- Kia Cadenza	Full day	650
Sedan- Kia Cadenza	Half day	350
Sedan- Kia Cadenza	Extra Hr	60
GMC Yukon (4x4)	Full day	1400
GMC Yukon (4x4)	Half day	800
GMC Yukon (4x4)	Extra Hr	140
Sedan-Mazda CX5	Full day	650
Sedan-Mazda CX5	Half day	350
Sedan-Mazda CX5	Extra Hr	60
<u>Airport Valet Parking fee</u>		
	Bus (1)	360
	Sedan (5)	170
Particulars		Rate
<u>Cocktail Table Transportation</u>		
	26/03/2022	200
	28/03/2022	200

6.2. Accommodation expenses in UAE, bed and breakfast, 4star hotel or apartment within the offer of the Organizer, according to the needs of the Participant

Accommodation has been organized in Dubai; UAE inclusive of breakfast in a 4-star hotel as per the needs of the participant.

- Accommodation for up to 200 overnights
- Finance supports/requirements for all the purchases required for the teams on the project

Deliverables of realized project activities:

BUSSINES REPRESENTATIVES - accommodation			
Name	Date	Date	Hotel
Edin Deljković	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City
Aida Terzić	17-Dec-21	22-Dec-21	Grand Plaza Mövenpick Media City
Vedad Halilović	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City
Almir Jazvin	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City
Orhan Nikšić	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City
Edin Mehić	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City
Sanjin Kotlica	15-Dec-21	20-Dec-21	Grand Plaza Mövenpick Media City

Canton Sarajevo Government delegation - accommodation			
Name	Date	Date	Hotel
Edin Forto	4-Mar-22	8-Mar-22	Manor by JA
Adnan Delić II	16-Feb-22	23-Feb-22	Movenpick
Adnan Steta	27-Mar-22	1-Apr-22	Manor by JA
Ivana Prvulovic	23-Mar-22	30-Mar-22	Manor by JA
Emir Hota	27-Mar-22	1-Apr-22	Manor by JA
Samir Avdic	2-Feb-22	9-Feb-22	Manor by JA
Benamina Karic	27-Mar-22	31-Mar-22	Manor by JA
Sanja Škuletić-Malagić	4-Mar-22	8-Mar-22	Manor by JA
Tarik Smailbegovic	23-Mar-22	30-Mar-22	Manor by JA
Jasmin Ademovic	27-Mar-22	31-Mar-22	Manor by JA
Mirela Dzehverovic	27-Mar-22	31-Mar-22	Manor by JA
Muamer Mekic	27-Mar-22	31-Mar-22	Manor by JA
Sevko Mujkanovic	16-Mar-22	23-Mar-22	Manor by JA
Jusuf Brkić II	16-Feb-22	23-Feb-22	Movenpick
Benamin Turkovic	4-Mar-22	8-Mar-22	Manor by JA
Jelena Čačulović	31-Jan-22	5-Feb-22	Manor by JA
Asmir Šabanović VI	4-Mar-22	9-Mar-22	Manor by JA
Medzida Cajlakovic Kulanic	19-Mar-22	30-Mar-22	Manor by JA
Amila Zlatar	19-Mar-22	1-Apr-22	Manor by JA
Dzeneta Muhovic	19-Mar-22	1-Apr-22	Manor by JA
Dzana Berkovac	27-Mar-22	1-Apr-22	Manor by JA
Jasmina Jusić	18-Mar-22	28-Mar-22	Manor by JA

Curators accommodation			
Name	Date	Date	Hotel
Lebiba Džeko	30-Mar-22	6-Apr-22	Manor by JA
Azra Bečević-Šarenkapa	30-Mar-22	6-Apr-22	Manor by JA
Lebiba Džeko	11-Dec-21	18-Dec-21	Manor by JA
Azra Bečević-Šarenkapa	11-Dec-21	18-Dec-21	Manor by JA

6.3. Local traveling expenses in UAE, local team of professional organizers during the preparation period, transport airport – Dubai-hotel – EXPO location

The agency has created a transport masterplan and organized the transport support for all the guests for the following groups: delegation group, media group, performers group, event and management teams and the business delegation in the period from December 2021 until the End of the project, March 2022. It is also designed and produced the welcome sign boards for each group and has organized a dedicated team to welcome guests at the airport as well as to manage the daily transportation schedule for every group. Operation teams supported by cash to pay some receipts for the taxi services, telecommunication and public transport

Deliverables of realized project activities:

Accommodation expenses in UAE, bed and breakfast, 4star hotel or apartment within the offer of the Organizer, according to the needs of the Participant - Hotels 2022







(Example of the rented vehicles for the transport of groups)

6.4. Visa expenses for UAE, local team of professional organizers. Telecommunication expenses in UAE, insurance expenses for staff, exhibits, equipment and the local team of professional organizers

It is managed and organized required travel documents for the teams, from PCR testing required to enter the UAE, to the travel insurance as well as telecommunication requirements for the team.

Also, designed the pavilion gift set, organized the transport and logistics from Bosnia to UAE, Dubai as well as managed its organization, storage and delivery.

Deliverables of realized project activities:

6.4.1.	Travel insurance, PCR testing for the guests, pavilion gifts
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Deliverables:

- *Visa expenses* – travel visas for all the guests visiting the participating country were provided

- *Insurances* – mandatory health insurances required with and for the travel visas were provided to all the guests visiting the participating country as part of the project
- *PCR Tests* – PCR testing was organized in the country where guest traveled from and in the Dubai, UAE as it was mandatory to do the same to be able to get accreditation and visit the EXPO Site
- *Pavilion gifts design, purchase, management and delivery* – participating country has selected the BH Pavilion souvenir, purchased, shipped and delivered to other participating countries at EXPO 2020 Dubai
- *Gift bags* – gift bags were designed and produced to fit the B&H Pavilion souvenir
- *Gift shipments* – the delivery of gifts was scheduled and arranged

At EXPO Pavilions	Status
HE Nahyan bin Mubarak (to his office at EXPO 2020)	TRUE
HE Reem Al Hashimi (delivered to her office EXPO 2020)	TRUE
Omar Shehadeh - EXPO office	TRUE
Ahmed Eltigani - our country manager - to his EXPO office	TRUE
Ajman Chamber of Commerce - 4 gifts to their EXPO office	FALSE
Abu Dhabi Chamber - expo office - 4 gifts	FALSE
Oman Pavilion - pavilion director (PD) OMAN	TRUE
Peru pavilion - pavilion director (PD)	TRUE
Serbia pavilion - PD	TRUE
Croatia pavilion - PD	FALSE
Montenegro pavilion - PD	TRUE
Cyprus pavilion - PD	TRUE
Slovenia pavilion - PD	FALSE
Malasia pavilion - PD	FALSE
Japan	TRUE
Manuela Garcia Pascual - EXPO office	TRUE
KSA	TRUE
Egypt	TRUE
Morocco	TRUE
Mexico	FALSE
Austria,	TRUE
Switzerland	TRUE
India	TRUE
Pakistan	TRUE
Turkey	TRUE
Germany	TRUE
Sweedden	TRUE
Australia	FALSE
New Zeland	TRUE

(The example of Pavilion gift delivery checklist)







(The example of the photo documentation of the gift delivery to participating countries, where the party agreed to take the picture)

6.5. Local translator engagement for the assistance to the logistic team (Arabic-English)

It is contracted the local AR/EN Copywriter to manage and deliver all the project EN-AR and AR-EN translation requirements within the 24 hour's time.

Deliverables of realized project activities:

- Translating services

<p>We have always taken all security and safety precautions to guarantee that the system is without interruption from external forces such as a worldwide epidemic. That's why our respected assessors are currently engaging in a combination of virtual & on-site evaluations.</p>	<p>نتخذ دايماً ما وأبداً كافة احتياطات الأمان والسلامة لضمان عمل النظام دون أي توقف ينشأ بسبب قوى خارجية مثل انتشار وباء عالمي.</p> <p>ولهذا السبب، ينخرط حالاً فريق التقييم المحل لدينا في مجموعة من التقييمات الافتراضية والميدانية.</p>
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ستيتشاك

شواهد قبور من العصور الوسطى من النصف الثاني من القرن الثاني عشر إلى القرن السادس عشر.

Stećak

Medieval tombstones from the second half of the 12th century to the 16th century.



جاكيت قصير (لبادة)

زارف هو حامل أكواب معدني بدون يد. فيلجان هو فنجان صغير يستخدم لشرب القهوة البوسنية.

Zarf and fildžan

Zarf is a metal cup holder without a handle. Fildžan is a small cup used for drinking Bosnian coffee.



سيبايچ

نافورة عامة خشبية في وسط سراييفو.

Sebilj

Wooden public fountain in the center of Sarajevo.



وعاء السكر

عادة ما يتم ملء وعاء السكر بمكعبات السكر التي تقدم مع القهوة البوسنية.

Sugar bowl

A sugar bowl is usually filled with sugar cubes that are served with Bosnian coffee.



جيزفا

إناء ذو مقبض طويل بغطاء سكب مُصمَّم لصنع القهوة البوسنية.

Džezva

A long-handled pot with a pouring lid designed to make Bosnian coffee.



مطحنة القهوة اليدوية

تستخدم مطحنة القهوة لطحن حبوب البن لتحضير القهوة البوسنية.

Manual coffee grinder

A coffee grinder is used to grind coffee beans to prepare Bosnian coffee.



صينية معدنية منقوشة
بزخارف تزيينية.

**Metal tray engraved with
ornamental motifs.**



نسيج صوف منسوج بشكل تقليدي
بواسطة النساجين المحليين.

**Wool tapestry traditionally
woven by local weavers.**



دوكات ملكية بوسنية
عملة من العصور الوسطى عليها أسد على أحد
وجهيها، وشعار نبالة بوسني بين زهرتي فلور دي
ليز ودرع العائلة الحاكمة على الجانب الآخر.

Bosnian Royal Ducat

Medieval coin with a lion on one side, and Bosnian coat of arms between two fleurs-de-lis and the shield of the ruling family on the other side.



صور توضيحية لأحياء سراييفو
القديمة والأسرة البوسنية التقليدية.

**Illustrations of Sarajevo's old
neighborhoods and the traditional
Bosnian household.**



زفيكير بوسني
مطرقة باب. كل ما عليك فعله هو "طرق" الباب
لتكون مدعواً بكل ترحاب لتناول القهوة أو
الاستمتاع بوجبة.

Bosnian zvekir

A door knocker. All you have to do is "knock" on a door and you are wholeheartedly invited in for coffee or a meal.



لوح تقطيع خشب يدوي من كونجيتس
أدرجت اليونسكو نقش الخشب التقليدي من
كونجيتس في عام 2017 في القائمة التمثيلية
للتراث الثقافي غير المادي للبشرية.

**Handmade wood chopping
board from Konjic**

UNESCO inscribed traditional woodcarving from Konjic in 2017 to the Representative List of the Intangible Cultural Heritage of Humanity.



الجسر القديم في موستار
جسر عثماني من القرن السادس عشر يربط بين
قسمي مدينة موستار.

Old Bridge in Mostar

Sixteenth-century Ottoman bridge that connects two parts of the city of Mostar.



قاعدة صوف مصنوعة يدوياً

Handmade wool coaster



نعال من الصوف مصنوعة يدويًا
في البوسنة والهرسك

Handmade wool slippers traditionally
made in Bosnia and Herzegovina



وعاء سكر تقليدي
عادة ما يتم ملء الوعاء بمكعبات السكر التي
تقدم مع القهوة البوسنية.

Traditional sugar bowl

A bowl is usually filled with sugar cubes that are
served with Bosnian coffee.



نعال من الصوف مصنوعة يدويًا
في البوسنة والهرسك

Handmade wool slippers traditionally
made in Bosnia and Herzegovina



طقم قهوة بوسني تقليدي

Traditional Bosnian coffee set



نعال من الصوف مصنوعة يدويًا
في البوسنة والهرسك

Handmade wool slippers traditionally
made in Bosnia and Herzegovina



كليم بوسني صغير تقليدي

Traditional small Bosnian kilim



طقم قهوة بوسني تقليدي

Traditional Bosnian coffee set



فاصلة كتب كليم بوسني
صغير تقليدي

Traditional small Bosnian
kilim bookmark



نعال بوسنية مصنوعة يدوياً

Handmade Bosnian slippers



إبريق مصنوع يدوياً بزخارف تزيينية

Handmade ewer with ornamental motifs



كتاب "سرايفو هاغادا"

استناداً إلى التحليل الأسلوبى للزخارف والمنمنمات الواردة في صفحاته، تبين أن الكتاب قد حرر في إسبانيا في العصور الوسطى، في مملكة أراغون السابقة حوالي عام 1350. وقد اشتراه المتحف الوطني لبوسنة والهرسك من العائلة السرايفية السفارديّة "كوين".

The Sarajevo Haggadah

Based on stylistic analysis of the illuminations and miniatures contained in its pages, it was determined that the book was made in medieval Spain, in the former kingdom of Aragon around 1350. The National Museum of BiH purchased it from the Sarajevo Sephardic family Koen.



"بين إمبراطوريتين"

الدراسة التي صورها "فرانتيشيك توبيتش" خلال الفترة 1885-1919 تعطي نظرة نوعية وشاملة للمصنّف الإبداعي للمؤلف الذي تُشكّل أعماله مصدراً من الدرجة الأولى للبحث في تاريخ وجغرافيا مجتمع البوسنة والهرسك في فجر الحرب العالمية الأولى.

Between Two Empires

The monograph photographed by František Topič 1885-1919 gives a qualitative and comprehensive view of the creative opus of the author whose work makes a first-grade source for researching intimate history and geography of Bosnian-Herzegovinian society at the dawn of First World War.



ZEMALJSKI MUZEJ
BOSNE I HERCEGOVINE

تقاليدنا

تتمتع البوسنة والهرسك بتاريخ غني وثقافة تمتد جذورها إلى قرون، وتشتمل التقاليد التي تُشكل هوية جميع الناس في البوسنة والهرسك على عناصر ومدخلات وتأثيرات مُتعددة من مختلف الثقافات التي اندمجت بمرور الوقت في ثقافة فريدة تُمثل البوسنة والهرسك.

تم صنع العناصر المستخدمة في الحياة اليومية وتلك المستخدمة فقط للمناسبات الخاصة في متاجر الحرف اليدوية في مختلف أنحاء البوسنة والهرسك. وقد أظهر الحرفيون في صنعها مهاراتهم ومعرفتهم المذهلة. على سبيل المثال، تم صنع العناصر المعدنية المعروضة في هذا المعرض بواسطة صانعي الفضة والنحاس، بينما تم صنع المنسوجات بواسطة الخياطين (ترزي وكازازي). فيما تم نسج وتطريز بعض العناصر، مثل القمصان والمناديل (شيفرما) والمناشف، من قبل النساء.

إن معرض تقاليدنا (Our tradition)، المُنظّم من قبل المتحف الوطني للبوسنة والهرسك، يُلقى الضوء على عناصر مُميّزة من مجموعته الغنية. تنتمي هذه العناصر إلى الثقافة التقليدية لجميع الناس في البوسنة والهرسك. وقد تم تصنيع غالبية هذه العناصر واستخدامها في القرن التاسع عشر. وهي تظهر لنا كيف كان الناس يرتدون الملابس في ذلك الوقت (أنتيريا، شيفكن، ييشيرما، ليبادا، إلخ)، وكيف كانوا يعيشون (منشفة، وعاء، صندوق مجوهرات، مرآة، إلخ)، وما هي العادات التي اتبعوها (شيفرما، مصباح فيجيل). تم استخدام هذه العناصر من قبل سكان المدن الأثرياء، ومع بداية القرن العشرين، توقّف استخدامها تمامًا.

OUR TRADITION

Bosnia and Herzegovina has centuries-old history and culture. The tradition of all people in BiH contains elements and multiple contacts and influences from various cultures that, over time, have merged into a unique culture of Bosnia and Herzegovina.

Items used in everyday life and those only used for special occasions were made in craft shops across Bosnia and Herzegovina. In making them, artisans showed their incredible skill and knowledge. For example, metal items displayed at this exhibition were made by coppersmiths and silversmiths, whereas textiles were made by tailors (terzije and kazazi). Some items, such as shirts, handkerchiefs (čevrma) and towels, were woven and embroidered by women.

Our tradition, the exhibition from the National Museum of Bosnia and Herzegovina, showcases individual items from its rich collection. These items belong to the traditional culture of all people in Bosnia and Herzegovina. The majority of these items were made and used in the 19th century. They show us how people dressed at the time (anterija, čevken, ječermna, libada, etc.), how they lived (towel, bowl, jewelry box, mirror, etc.), and which customs they followed (čevrma, vigil lamp). These items were used by the wealthy urban population, and with the beginning of the 20th century they completely went out of use.



OFFICIAL PARTICIPANT



Zone	SPACE	Text for translation	Text for translation
WELCOME	Intro Wall	<p>Welcome to the heart-shaped opportunity</p> <p>Located in Southeast Europe, where East meets West, this country defines the very meaning of diversity.</p> <p>Our pavilion will provide you with a glimpse of our rich heritage.</p> <ul style="list-style-type: none"> • Culture • Rich folklore and tradition • Beautiful landscapes • Superb cuisine • People 	<p>مرحبًا بكم في قلب أوروبا النابض</p> <p>تقع البوسنة والهرسك في جنوب شرق أوروبا، حيثما يلتقي الشرق والغرب وتُقدّم نموذجًا راقياً لمعنى التنوع، وتتميّز بشكلها الفريد الذي يُشبه القلب.</p> <p>يمكنك الحصول على نظرة عامة على تراثنا الغني من خلال جناحنا بالمعرض.</p> <ul style="list-style-type: none"> • الثقافة • التراث الشعبي والتقاليد الغنيّة • المناظر الطبيعية الخلابة • أصناف الطعام الرائعة • الشعب الودود والطّيّب
FOOD AND COFFE ZONE	Coffee Wall	Heart-to-heart, soul-to-soul – this is how Bosnia and Herzegovina wants you to experience everything its heart-shaped borders have to offer. Enjoy!	من القلب إلى القلب ومن الروح إلى الروح؛ هكذا تريدك البوسنة والهرسك أن تجرب كل ما تقدمه داخل حدودها التي تتخذ شكل القلب. استمتع!
	TV screen	n/a	لا ينطبق
	Photos covering the wall	n/a	لا ينطبق
NATURE AND CULTURE	Backlit 1	DISCOVER SPECTACULAR LANDSCAPES	استكشف المناظر الطبيعية الخلابة
	Backlit 2	EXPLORE COLORFUL CULTURE	استكشف الثقافة الثريّة والمتنوعة
	Backlit 3	HERE, THE PAST IS EVERYWHERE	هنا، تشم عبق التاريخ في كل ركن
	Backlit 4	DIVE INTO VIBRANT NATURE	انغمس في طبيعة نابضة بالحياة
	Backlit 5	FEEL PLAYFUL WINTER MAGIC	استمتع بسحر الشتاء الممتع
	Backlit 6	ENJOY CAPTIVATING EXPERIENCES	استمتع بتجارب أسرة

	Wall		
MAIN PROJECTOR	Video promoting craftsmanship currently in production		
HEART INSTALLATION	Heart installation photos	<p>Ivo Andrić (1892 - 1975), a novelist, poet and short story writer who won the Nobel Prize in Literature in 1961. He was born in the village of Dolac, near Travnik. Some of his most prominent works are: "Na Drini ćuprija" (The Bridge on the Drina), "Travnička hronika" (Bosnian Story), "Gospodica" (The Woman from Sarajevo) and "Prokleta avlija" (Devil's Yard).</p> <p>Meša Selimović (1910 - 1982), a writer whose novels "Derviš i smrt" (Death and the Dervish) and "Tvrđava" (The Fortress) are among the most important literary works in modern BiH literature.</p> <p>Mehmedalija Mak Dizdar (1917 - 1971), a poet whose works "Kameni spavač" (Stone Sleeper) and "Modra rijeka" (Blue River) are probably the most important BiH poetic achievements of the 20th century.</p> <p>Isak Samokovlija (1889 - 1955), a prominent BiH Jewish writer, born in Gorazde.</p> <p>Gabrijel Jurkić (1886 - 1974), an academic painter born in Livno. His works were influenced by Impressionism and Pointillism.</p> <p>Alija Isaković (1932 - 1997), a writer, essayist, publicist, playwright, and lexicographer of the Bosnian language.</p> <p>Mica Todorović (1900 - 1981), a painter and a founding member of the Association of Fine Artists of Bosnia Herzegovina.</p>	<p>إيفو أندريتش (١٨٩٢-١٩٧٥)، روائي وشاعر وكاتب قصة قصيرة نال جائزة نوبل في الأدب عام ١٩٦١. ولد إيفو في قرية دولاك بالقرب من ترافنيك، وإليك بعض أبرز أعماله: "Na Drini ćuprija" (جسر درينا) و"Travnička hronika" (قصة بوسنية) و"Gospodica" (المرأة من سراييفو) و"Prokleta avlija" (حديقة الشيطان).</p> <p>ميشا سليموفيتش (١٩١٠-١٩٨٢)، كاتب تعتبر روايته "Derviš i smrt" (الدرويش والموت) و"Tvrdava" (القلعة) من بين أهم الأعمال الأدبية في أدب البوسنة والهرسك الحديث.</p> <p>محمداليا ماك دزدار (١٩١٧ - ١٩٧١)، شاعر تعتبر أعماله "Kameni spavač" (ثانم الخنجر) و"Modra rijeka" (النهر الأزرق) من أهم الإنجازات الشعرية في البوسنة والهرسك في القرن العشرين.</p> <p>إسحاق ساموكوفليا (١٨٨٩-١٩٥٥)، كاتب يهودي بارز في البوسنة والهرسك، ولد في غورازد.</p> <p>غابرييل جوركيتش (١٨٨٦ - ١٩٧٤)، رسّام أكاديمي ولد في ليفنو، وقد تأثرت أعماله بالانطباعية والنقطة.</p> <p>أليجا إساكوفيتش كاتب وكاتب مقالات وناشر وكاتب مسرحي ومؤلف معاجم للغة البوسنية.</p> <p>ميكا تودوروفيتش (١٩٠٠-١٩٨١)، رسّامة وعضو مؤسس لجمعية الفنانين التشكيليين في البوسنة والهرسك.</p>

Business zone	Backlit 1	<p><i>Automotive industry</i> Strongly growing and highly profitable industry focused on exporting in average 90% of the products, in 30 countries worldwide.</p> <p><i>Metal industry</i> With the strategic utilization of the resources, Bosnia and Herzegovina continuously strengthen the metal processing and electrical industry, emerging as the most successful potential of this country.</p> <p><i>Forestry and Wood Industry</i> More than 63% of the country is covered in forests, which provide a range of resources for various industries, from sustainable forestry and wood products to the furniture and construction industry.</p>	<p>قطاع السيارات صناعة قوية النمو وذات ربحية عالية تركز على تصدير ما متوسطه ٩٠٪ من المنتجات إلى ٣٠ دولة حول العالم.</p> <p>قطاع المعادن من خلال الاستخدام الاستراتيجي والفعال لمواردها، تعمل البوسنة والهرسك باستمرار على تعزيز صناعة معالجة المعادن والصناعات الكهربائية، مما يجعلها أكثر القطاعات نجاحًا في هذه الدولة.</p> <p>قطاع إدارة الغابات والأخشاب تغطي الغابات أكثر من ٦٣٪ من مساحة الدولة، وهي توفر مجموعة من الموارد لمختلف الصناعات؛ من منتجات الغابات والأخشاب المستدامة إلى صناعة الأثاث والبناء.</p>
	Backlit 2	<p><i>Agriculture and food industry</i> Excellent geographic position, numerous natural resources, and optimal climate conditions make Bosnia and Herzegovina an ideal area for agricultural production and food processing industry. A significant part of the country's land area is agricultural land – 51.3% including arable land, mountain pastures, improved grazing land, orchards and vineyards.</p>	<p>قطاع الزراعة والأغذية تمتاز البوسنة والهرسك بموقع جغرافي ممتاز وموارد طبيعية عديدة وظروف مناخية مثالية تجعلها منطقة مثالية للإنتاج الزراعي وصناعة تجهيز الأغذية. حيث إن جزء كبير من مساحة أراضي الدولة عبارة عن أراضي زراعية - ٥١,٣٪ بما في ذلك الأراضي الصالحة للزراعة والمراعي الجبلية وأراضي الرعي المحسنة والبساتين وكروم العنب.</p>
	Backlit 3	<p><i>Tourism</i> Bosnia and Herzegovina is among the top 10 countries that have recorded the most significant growth in tourist arrivals, supporting its position as one of only three tourist destinations globally, with an overall tourism market growth potential of over 10%.</p> <p>"Top 10 most attractive destinations in Europe for winter holidays" – The Guardian</p> <p>"Top 10 destinations for rafting, hiking, skiing and the best mountain biking trails" – National Geographic</p>	<p>السياحة البوسنة والهرسك من بين الدول العشرة الأولى التي سجلت أكبر نمو في عدد السياح الوافدين، مما يدعم مكانتها كواحدة من ثلاث وجهات سياحية فقط على مستوى العالم تتمتع بإمكانية نمو سوق السياحة الإجمالي بأكثر من ١٠٪.</p> <p>"من بين أفضل ١٠ وجهات جاذبة في أوروبا لقضاء عطلة الشتاء" – الجارديان</p> <p>"من بين أفضل ١٠ وجهات للتجديف والتزحج وأفضل مسارات ركوب الدراجات في الجبال" - ناشيونال جيوغرافيك</p>

Backlit 4	<p><i>ICT sector</i> The constantly expanding IT companies in Bosnia and Herzegovina work for some of the world's most famous companies, develop some of the most famous products and software solutions for the world's ICT market, and employ around 4,500 people.</p> <p>60-70% of ICT labor in BiH are highly talented and educated people under 35 years.</p>	<p>قطاع تكنولوجيا المعلومات والاتصالات تعمل شركات تكنولوجيا المعلومات، التي تتوسع باستمرار، في البوسنة والهرسك مع بعض أشهر الشركات في العالم، وتطور بعضاً من أشهر المنتجات والحلول البرمجية لسوق تكنولوجيا المعلومات والاتصالات في العالم، ويعمل بها نحو ٤٥٠٠ شخص.</p> <p>٦٠-٧٠٪ من العاملين في مجال تكنولوجيا المعلومات والاتصالات في البوسنة والهرسك هم أشخاص موهوبون وحاصلون على تعليم عالي وتقل أعمارهم عن ٣٥ عامًا.</p>
	<p><i>Pharmaceutical industry</i> Bosnia and Herzegovina's pharmaceutical sector has the capacity and highly skilled personnel to develop and manufacture new pharmaceutical products.</p> <p>Last year, the pharmaceutical market in Bosnia and Herzegovina was worth 334 million EUR, which presents an increase of almost 4% compared to 2019.</p>	<p>قطاع الدواء يتمتع قطاع الأدوية في البوسنة والهرسك بالقدرة والموظفين ذوي المهارات العالية لتطوير وتصنيع منتجات دوائية جديدة.</p> <p>ففي العام الماضي، بلغت قيمة سوق الأدوية في البوسنة والهرسك ٣٣٤ مليون يورو، وهو ما يمثل زيادة بنسبة ٤٪ تقريباً مقارنة بعام ٢٠١٩.</p>
Wall photos	n/a	لا ينطبق

6.6. Customs expenses, container and airplane transport of goods. Coordination of the performing country about the content and type of the exhibit, customs, transport with the Organizer

All activities are supervised and coordinated, especially all the logistics activities, such as exhibition and commercial goods from Bosnia and Herzegovina to Dubai, UAE including planning and coordinating all warehousing, customs formalities, auditing inspections, etc. The deliveries are handled via the Delivery Management System. Also, the decommissioning and dismantling process were included within this activity's scope. BH Pavilion team has worked together with a contractor on the decommissioning and dismantling processes as per EXPO 2020 given guidelines. The BH Pavilion is returned into its original condition and managed the process of dismantling, waste logistics, management and system reporting.

Deliverables of realized project activities:

- Customs Manager
- Transporting of goods
- Insurance of goods
- Decommission process
- Pavilion dismantling, logistics and waste management
- Pavilion returns to its original condition
- Pavilion handover
-

Pavilion dismantling and decommissioning progress reports and images are presented.

LOGISTIC ACTIVITIES:

SLNO	DESCRIPTION	
1	NUMBER OF SHIPMENT CARRIED OUT	1
2	MODE OF TRANSPORTATION	AIR
	SHIPPING DOCUMENTS	INVOICE/PACKING LIST & AWB (ATTACHED)
3	INCOTERMS	DOOR TO DOOR BASIS (ALL SHIPPING EXPENSE INCLUDING INSURANCE PAID AT THE ORIGIN)
4	FREIGHT FORWARDER	UPS (SARAJEVO & DUBAI)
5	SHIPMENT SCHEDULE	ETD : ? ETA : ?
6	CO-ORDINATION OF THE PERFORMING COUNTRY	GOOD
7	IMPORT SHIPMENT HANDLER	"UPS" MOVING MATERIAL FROM BOSNIA TO DUBAI
8	UPLOADED TO THE MONITORING SYSTEM OF ORGANIZERS LOGISTIC CENTER	TO BRING IN THE MATERIAL TO EXPO SITE, WE MAKE USE OF DELIVERY MANAGEMENT SYSTEM (DMS) & VEHICLE ACCESS PERMIT (VAPP), BOTH "DMS" & "VAPP" ARE DONE THROUGH EXPO PORTAL
9	INSURANCE	YET TO BE FINALISED
	(FROM DEC ' 21 TO APRIL ' 22	

Consolidation Manifest

141-05034643

Page 1 of 1

Carrier	DUBAI AVIATION CORPORATION	Date	07-DEC-2021
Shipper	EXPRESS COURIER DOO / ASC FOR UPS RAJLOVACKA 14B SARAJEVO 71000 BOSNI AND HERZEGOVINA	Reference	F20762/08DEC21
Consignee	UPS SUPPLY CHAIN SOLUTIONS, INC P.O.BOX 28506 JEBEL ALI SOUTH ZONE 24/7 TEL:00971504525135 +971-4-601-6800 DUBAI AE	Flight	SJJ-SARAJEVO
		Origin	DXB-DUBAI
		Destination	Pieces
		Weight	33.60K
		HAWBs	1
		Pages	1

HAWB	Pieces	Weight	Orig/Dest	PPD/COLL	Shipper	Consignee	Details
5987024208	1	33.6K	SJJ-SARAJ EVO/DXB-D UBAI	PPD	ZEMALJSKI MUZEJ BIH SARAJEVO ZMAJA OD BOSNE 3 SARAJEVO 71000 BOSNIA AND HERZEGOVUNA	EXPO DUBAI 2020 - ICUPSJ04 EXPO 2020 DUBAI PO BOX 2020, DUBAI, UAE DUBAI AE	GENERAL CARGO EXHIBITS FOR EXPO 2020 DIMS:
Total	1	33.60K					



ZEMALJSKI MUZEJ BOSNE I HERCEGOVINE
SARAJEVO

Broj: 130-872-1121
Sarajevo, 6.12.2021

PACKING LIST

Date: December 6, 2021
Invoice no: 987

From: National Museum of Bosnia and Herzegovina
Zmaja od Bosne 3, Sarajevo, 71000
Bosnia and Herzegovina
Contact person: Sandra Mehmedovic, BiH Pavilion
Phone number: +38761 548 429

To: Bosnia and Herzegovina Pavilion
Expo 2020, Dubai, U.A.E.
Contact person: Abdul Sherif
Phone number: 0097155-219569:

No.	Object	Piece	Weight (in kg)	Unit of measure	Country of origin	HS code
1	Robe	1	2,30	kg	BIH	61089200
2	Shirt	1	0,97	kg	BIH	62052000
3	Scarf	1	0,00	kg	BIH	62143000
4	Cup	1	0,45	kg	BIH	76151090
5	Scarf	1	0,33	kg	BIH	62143000
6	Jug	1	1,40	kg	BIH	69120029

**Adresa: Zmaja od Bosne 3, 71000 Sarajevo; Bosna i Hercegovina;
ID: 4200395820005**

+387 33 668-027; tel/fax: +387 33 262 710;

e-mail: kontakt@zemaljskimuzej.ba ; web site: www.zemaljskimuzej.ba
Transakcijski račun: 1610000004990079 kod: Raiffeisen Bank dd Bosna i Hercegovina

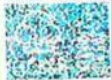
7	Vest	1	0,11	kg	BIH	62113310
8	Oil lamp	1	0,05	kg	BIH	94054090
9	Hat	1	0,06	kg	BIH	65040000
10	Hat	1	0,13	kg	BIH	65040000
11	Bowl	1	0,38	kg	BIH	69120028
12	Shirt	1	0,24	kg	BIH	62052000
13	Jacket	1	0,42	kg	BIH	61012090
14	Jacket	1	0,00	kg	BIH	61012090
15	Bracelet	2	0,14	kg	BIH	71179000
16	Earrings	2	2,38	kg	BIH	71179000
17	Mirror	1	0,47	Kg	BIH	70099200
18	Slippers	2	0,18	kg	BIH	64022000
19	Head scarf	1	0,06	kg	BIH	62143000
20	Belt	1	0,23	kg	BIH	62122000
21	Bowl	1	1,00	kg	BIH	69120028
22	Shirt	1	0,00	kg	BIH	62052000
23	Jewelry box	1	0,86	kg	BIH	48191000

Total number of pallets: 1 (with 26 pieces of items)
Total net weight: 12.16 kg

v.d. dir
dr. sc. Mirsad



A.T.A. KARNET ZA PRIVREMENI UVOZ ROBE
A.T.A. CARNET FOR TEMPORARY ADMISSION OF GOODS
CARNET A.T.A. POUR L'ADMISSION TEMPORAIRE DES MARCHANDISES



CARINSKA KONVENCIJA O ATA KARNETU ZA PRIVREMENI UVOZ ROBE
CUSTOMS CONVENTION ON THE A.T.A. CARNET FOR THE TEMPORARY ADMISSION OF GOODS
KONVENCIJA O PRIVREMENOM UVOZU / CONVENTION ON TEMPORARY ADMISSION / CONVENTION RELATIVE A L'ADMISSION TEMPORAIRE
(Prije popunjavanja karneta pročitati objašnjenje na 3. strani korica)
(Before completing the Carnet, please read Notes on cover page 3/Avant de remplir le carnet, lire la notice en page 3 de la couverture)



A T A K A R N E T	A. NOSILAC I ADRESA / HOLDER AND ADDRESS / Titulaire et adresse ZEMALJSKI MUZEJ BOSNE I HERCEGOVINE sa p.o. Sarajevo ZMAJA OD BOSNE 3,71000 SARAJEVO DIRTEKTOR: DR. MIRSAĐ SIJARIĆ	G. ZA SLUŽBENU UPOTREBU UDRUŽENJA-IZDAVAČA FOR ISSUING ASSOCIATION USE / Réserve à l'association émettrice KORICE / FRONT COVER/ Couverture a) KARNET BR. CARNET No. Carnet N° BA 211057 Broj dodatnih listova: Number of continuation sheets: Nombre de feuilles supplémentaires:
	B. ZASTUPNIK* / REPRESENTED BY* / Représenté par* PISMO OVLAŠTENJA/LETTER OF AUTHORITY	b) IZDAT OD / ISSUED BY / Délivré par FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA BRANISLAVA ĐURĐEVA 10 71000 SARAJEVO-BOSNIA AND HERZEGOVINA
	C. PREDVIĐENA NAMJENA ROBE / INTENDED USE OF GOODS / Utilisation prévue des marchandises SAJMOVI I IZLOŽBE	c) VAŽI DO / VALID UNTIL / Valable jusqu'à/au 2022 / 12 / 1 godina / year/année / mjesec / month/mois / dan (zaključno) / day (Inclusive) / jour (inclus)

P. Ovaj Karnet može se koristiti u sljedećim zemljama/carinskim područjima uz garanciju udruženja navedenih na četvrtoj strani korica:
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Ce carnet est valable dans les pays/territoires douaniers ci-après, sous la garantie des associations reprises en page quatre de couverture:

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| ALGERIA (DZ) | ICELAND (IS) | NORWAY (NO) |
| ANDORRA (AD) | INDIA (IN) | PAKISTAN (PK) |
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VRATITI KOMORI-IZDAVAČU ODMAH NAKON UPOTREBE
TO BE RETURNED TO THE ISSUING CHAMBER IMMEDIATELY AFTER USE
A RETOURNER A LA CHAMBRE EMETTRICE IMMÉDIATEMENT APRES UTILISATION

H. POTVRDA OD CARINE NA POLASKU / CERTIFICATE BY CUSTOMS AT DEPARTURE / Attestation de la douane, au départ a) Carinska obilježja su stavljena kako je naznačeno u rubrici 7 prema sljedećim rednim brojevima robe ilata / Identification marks have been affixed as indicated in column 7 against the following item No(s) of the General List / Apposé les marques d'identification mentionnées dans la colonne 7 en regard du (des) numéro(s) d'ordre suivant(s) de la liste générale b) ROBA JE PREGLEDANA* / GOODS EXAMINED* / Vérifié les marchandises* DA/Yes/Oui <input type="checkbox"/> NE/No/Non <input type="checkbox"/> c) Zavedeno pod brojem* Registered under Reference No.* Enregistré sous le numéro.* d) Carinarnica / Customs office / Bureau de douane Mjesto / Place / Lieu Datum (godina/mjesec/dan) / Date (year/month/day) / Date (année/mois/jour) Potpis i pečat / Signature and Stamp / Signature et timbre	I. Potpis ovlaštenog službenika i pečat udruženja-izdavača Signature of authorised official and Issuing Association stamp Signature et tampon et timbre de l'association émettrice SARAJEVO 2021-12-03 Mjesto i datum izdavanja (godina/mjesec/dan) Place and Date of Issue (year/month/day) Lieu et date d'émission (année/mois/jour) J. X.....X Potpis nosioca / Signature of Holder / Signature du titulaire
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*ukoliko je primjenljivo / *If applicable / *S'il y a lieu

141 | SJJ | 05034643

141-05034643

Shipper's Name and Address EXPRESS COURIER DOO / ASC FOR UPS RAJLOVACKA 14B SARAJEVO 71000 BOSNI AND HERZEGOVINA		Shipper's Account Number		Not Negotiable Air Waybill DUBAI AVIATION CORPORATION AIRPORT TERMINAL 2 ROAD DUBAI Issued by UNITED ARAB EMIRATES	
Consignee's Name and Address UPS SUPPLY CHAIN SOLUTIONS, INC P.O.BOX 28506 JEBEL ALI SOUTH ZONE 24/7 TEL:00971504525135 +971-4-601-6800 DUBAI AE		Consignee's Account Number		Copies 1, 2 and 3 of this Air Waybill are originals and have the same validity.	
Issuing Carrier's Agent Name and City EXPRESS COURIER DOO / ASC FOR UPS RAJLOVACKA 14B SARAJEVO 71000 BOSNI AND HERZEGOVINA		Accounting Information		It is agreed that the goods described herein are accepted in apparent good order and condition (except as noted) for carriage SUBJECT TO THE CONDITIONS OF CONTRACT ON THE REVERSE HEREOF. ALL GOODS MAY BE CARRIED BY ANY OTHER MEANS INCLUDING ROAD OR ANY OTHER CARRIER UNLESS SPECIFIC CONTRARY INSTRUCTIONS ARE GIVEN HEREON BY THE SHIPPER, AND SHIPPER AGREES THAT THE SHIPMENT MAY BE CARRIED VIA INTERMEDIATE STOPPING PLACES WHICH THE CARRIER DEEMS APPROPRIATE. THE SHIPPER'S ATTENTION IS DRAWN TO THE NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY. Shipper may increase such limitation of liability by declaring a higher value for carriage and paying a supplemental charge if required.	
Agent's IATA Code		Account No.			
Airport of Departure (Addr. of First Carrier) and Requested Routing SJJ-SARAJEVO				Reference Number	
Optional Shipping Information					
To	By First Carrier	Routing and Destination	to	by	to
DXB	FZ				
Currency		CHGS Code	WT/VAL	Other	Declared Value for Carriage
EUR		PPD COLL	X	PPD COLL	NVD
Declared Value for Customs		NVC			
Airport of Destination		Requested Flight/Date		Amount of Insurance	INSURANCE - If carrier offers insurance, and such insurance is requested in accordance with the conditions thereof, indicate amount to be insured in figures in box marked "Amount of Insurance".
DXB-DUBAI		FZ0762/08DEC21		XXX	
Handling Information UPON ARRIVAL>VERNA KING 888-830-3570 2 SHIPMENT KEYS AND A.T.A CARNET ARE ENCLOSED WITH THE SHIPMENT BOSNIA AND HERZEGOVINA PAVILION CODE AE-XPO 0285/ FREE ZONE					
SCI					
No. of Pieces RCP	Gross Weight	kg	Rate Class	Chargeable Weight	Rate
1	33,6	K	Q	71.0	2,1
		lb	Commodity Item No.		Charge
					Total
					149.10
Nature and Quantity of Goods (incl. Dimensions or Volume) CONSOLIDATION AS A PER ATTACHED MANIFEST GENERAL CARGO EXHIBITS FOR EXPO 2020 DIMS: 93X80X57CM/1 33.6K					
THE SHIPMENT IS ACCOMPANIED BY 2 CRATE KEYS					
Prepaid		Weight Charge		Collect	
		149.10			
Valuation Charge					
Tax					
Total Other Charges Due Agent					
Total Other Charges Due Carrier					
Signature of Shipper or his Agent					
Total Prepaid		Total Collect			
149.10					
Currency Conversion Rates		CC Charges in Dest. Currency		07-DEC-2021 SARAJEVO ADMIR MUJAGIĆ	
				Executed on (date) at (place) Signature of Issuing Carrier or its Agent	
For Carrier's Use only at Destination		Charges at Destination		Total Collect Charges	
				141-05034643	

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Original 3 (for Shipper)



Decommissioning Load Out Plan and Strategy

This document must be submitted to the Organiser no later than 09 January 2022. Please submit this along with supporting documents on the **Expo Portal**.

Document Ref. No. 1

Confidential Yes No

Participant Name	BOSNIA AND HERZEGOVINA	Plot/Space Number	OR02-A
Date of Submission	3/14/2022	Target Date of Ceasing Operations	3/31/2022
Target Start Date	4/4/2022	Target Completion Date	4/30/2022

Please Confirm the Below:

Appendix A - Confirmation to reuse/repurpose 85% of building materials	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Appendix B - Programme schedule attached is in line with the Organiser's milestones	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Appendix C - Confirmation to comply with Expo 2020 Assurance Standards	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Contractor (If appointed)		Supervision Consultant (If appointed)	
Company Name	Click here to enter text.	Company Name	SIMMETRICO OPERATIONS. DWC-LLC
Point of Contact	Click here to enter text.	Point of Contact	Giulia Guarisco
Contact No.	Click here to enter text.	Contact No.	058 507 6723
Signature and Stamp	Click here to enter text.	Signature and Stamp	



Plan & Strategy Outline

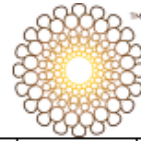
Item	Item included in document	Comment
1. General Information		
1.1. Description of scope of works and activities	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
1.2. Supply chain organisational structure, roles and responsibilities	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
1.3. Contact details including Security, PM, Safety and Logistics	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
1.4. Key milestones	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
2. Key Logistics Requirements		
2.1. Layout plan for each phase of decommissioning as applicable	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
2.1.1. Exhibition and fitout works	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
2.1.2. Façade and structure	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
2.1.3. MEP and heavy equipment	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
2.1.4. Substructure, external works within plot boundaries	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment



2.1.5. Laydown area	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
2.2. Gates and security locations within the plot and laydown area	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
3. Labour Manpower		
3.1 Planned working shifts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
3.2 Workforce Histogram Forecast	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
3.3 Parking requirements (if applicable)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
4. Cranes, Hoist, Mobile Plant and Equipment		
4.1 List of Equipment including durations of utilisation	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5. MEP Systems		
5.1 Flushing and discharge methodology as applicable	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5.1.1 HVAC	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5.1.2 Irrigation system	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5.1.3 Potable water system	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5.1.4 Firefighting system	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
5.2 Self-Build Pavilions' disconnection plan for underground services (when will the services be shut down and physically disconnected, how will the services be disconnected, which contractor will be responsible for this work)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
6. Office and welfare facilities as applicable		
6.1 Temporary facilities on plot	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
6.2 Supply and collection of water and sewerage	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
6.3 Skip and waste collection management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
6.4 Laydown area facilities	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
6.5 Temporary service provisions	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Refer to the Attachment
7. Movement of assets		
7.1 Item list	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
7.2 Final destination	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
7.3 Dates for movement	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment
7.4 Identify: Commercial/Non-commercial, Imported/Locally Purchased or Locally Leased	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Refer to the Attachment



8. Sustainability							
These sections remain constant each month; details will be provided in the monthly report submissions							
Pre-decommissioning		Deconstruction Plan					
Quantity State the quantifier used e.g. metres, square meters, cubic metres, tonnes	Estimated weight if different Use Tonnes	How is the material to be deconstructed and stored during decommissioning E.g. unbolted, demolished, components disassembled and segregated by material type	How much of the material is going to be reused, repurposed or sent back to the manufacturer Use Tonnes	How much of the material is going to be left over as waste Use Tonnes	How much of the waste material is going to be recycled Use Tonnes	How much of the waste material is going to be sent to landfill for disposal Use Tonnes	
Structures							
Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Foundations							
Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Floors							
Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ceramics	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	670	Kg	disassembled	100%	-	-	-
Envelope (incl. roof and walls)							
Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	3,700	Kg	Unbolt and disassembled	100%	-	-	-
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insulation	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Plasterboard	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Aluminium	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Window frames	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Glazing	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ceramics	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ceilings							



Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Aluminium	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insulation	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Plasterboard	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mechanical, Electrical & Plumbing							
Lighting	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Cooling equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Electrical equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Sanitary fittings	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Non-PVC plastic pipes	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PVC plastic pipes	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Cables	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Water storage tanks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Internal partitions and structures (incl. doors/ frames, stairs)							
Steel	100	Kg	Unbolt and disassembled	100%	-	-	-
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	4,260	Kg	Unbolt and disassembled	100%	N/A	N/A	N/A
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insulation	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Plasterboard	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Aluminium	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Glazing	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	645	Kg	disassembled	100%	-	-	-
External landscape	-	-	-	-	-	-	-
Steel	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Concrete	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Wood products	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bricks/ blocks	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Plants and compost	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Aggregates	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	N/A

General Notes:

- Participants may appoint more than one contractor at different decommissioning phases. However, this document should cover the full journey of the decommissioning with a caveat that further information will be provided upon appointment of the relevant contractor
- If certain parts of the Decommissioning Load Out Plan and Strategy cannot be completed in the first submission for any reason, this reason should be clearly stated in the document and a further submission will be required when available
- Self-Build Pavilions' boundary interface with neighbouring plots and public realms must be protected and terminated with a kerbstone
- Labour histogram must be provided as a forecast at this stage and can be updated upon appointment of the full supply chain
- A supervision Consultant is required for the dismantling and decommissioning of the Self-Build pavilion structure, substructure and external works
- A "demolition contractor" is required at the stage of the structural decommissioning only. Decommissioning of exhibition and fit-out work can be done by fit-out contractors
- No storage is allowed in the laydown area without a prior approval from the Organiser
- The Contractor is responsible to segregate and dispose the decommissioning waste as per Expo 2020 standards and requirements
- Access to, and parking on the Expo 2020 site will follow the Event scenario. Controlled access and egress to site will apply for individuals, cars, and labour buses
 - Labour buses will use the allocated drop off area to drop off and collect labour force
 - Access passes and parking will be limited to the Expo 2020 site BOH area
 - All individuals are expected to carry valid access permits when accessing the Expo 2020 site
 - Access to Self-Build Pavilions will be restricted to the BOH area. No access will be allowed from Expo 2020 concourses
- Delivery Management System (DMS) and Access Management System (AMS) will apply during the Decommissioning phase
- Exit pass must be filled and signed off by the authorised respective party nominated by the Participants
- Control period is applicable to all spaces including both the 7 days control period and the 14 days control period following the Event from 01 April 2022 to 21 April 2022 during which only personal, perishable and high value items can be removed from the site. All dismantling and decommissioning works can commence only after the control periods
- Worker Welfare Assurance Standards' monitor is required throughout the Decommissioning phase
- Health, Safety and Environmental and Sustainability Assurance Standards' must be applied during the Decommissioning phase
- Self-Build Pavilions excavation within the easement area at the plot FOH must be done manually only with relevant scans in place to ensure no damage to any other utilities within the area or at the plot boundary
- Flushing of systems cannot be done using the sewerage network without prior approval from the Organiser
- Part of the decommissioning works will be undertaken during the holy month of Ramadan and summer; supply chain must comply with the local regulations for working hours
- For fit-out Participants, delivery vehicle access will be restricted to certain locations that will be advised by the Organiser



إكسبو 2020
دبي، الإمارات العربية المتحدة
DUBAI, UNITED ARAB EMIRATES

01 January 2022

Mr. Edin Forto
Prime Minister- Sarajevo Canton
Commissioner General of Section

Your Excellency

I trust this finds you well, and you are looking forward to another successful three months of the Expo 2020 Event.

I am pleased to confirm that the Decommissioning Services are available on the Expo Portal, with the Decommissioning Load Out Plan and Strategy Checklist published in December 2021.

In line with the Decommissioning Guide, if you have undertaken any Fit-Out works within your pavilion, please ensure to submit your Decommissioning Load Out Plan and Strategy on the Expo Portal by 30 January 2022. Your plans will detail the decommissioning strategy, and alignment with the Organiser's key milestones. It will also consider the decommissioning logistics and identify the items that require removal, as well as other aspects of decommissioning such as information on workforce planning and security management.

If you have not undertaken any fit-out works with your pavilion, a Decommissioning Load Out Plan and Strategy is not required. The One-Stop Shop will reach out to you to discuss next steps, and to finalise your packing list for the shipment of your items.

Please keep in mind that the Expo site will continue to operate as a secure site, and for the first 7 days you will only be able to remove immediate perishable or personal items from the pavilion. In the following 14 days, high value and other perishable items can be removed, and thereafter all other items, with support from the Organiser.

The Decommissioning Guide, available on the Expo Portal, has been created to provide you with the requirements and tools to ensure a successful conclusion to your decommissioning activities on site, and cease Expo 2020 Dubai related operations.

The One-Stop Shop will continue to facilitate you throughout the Decommissioning Phase. We look forward to receiving your submission.

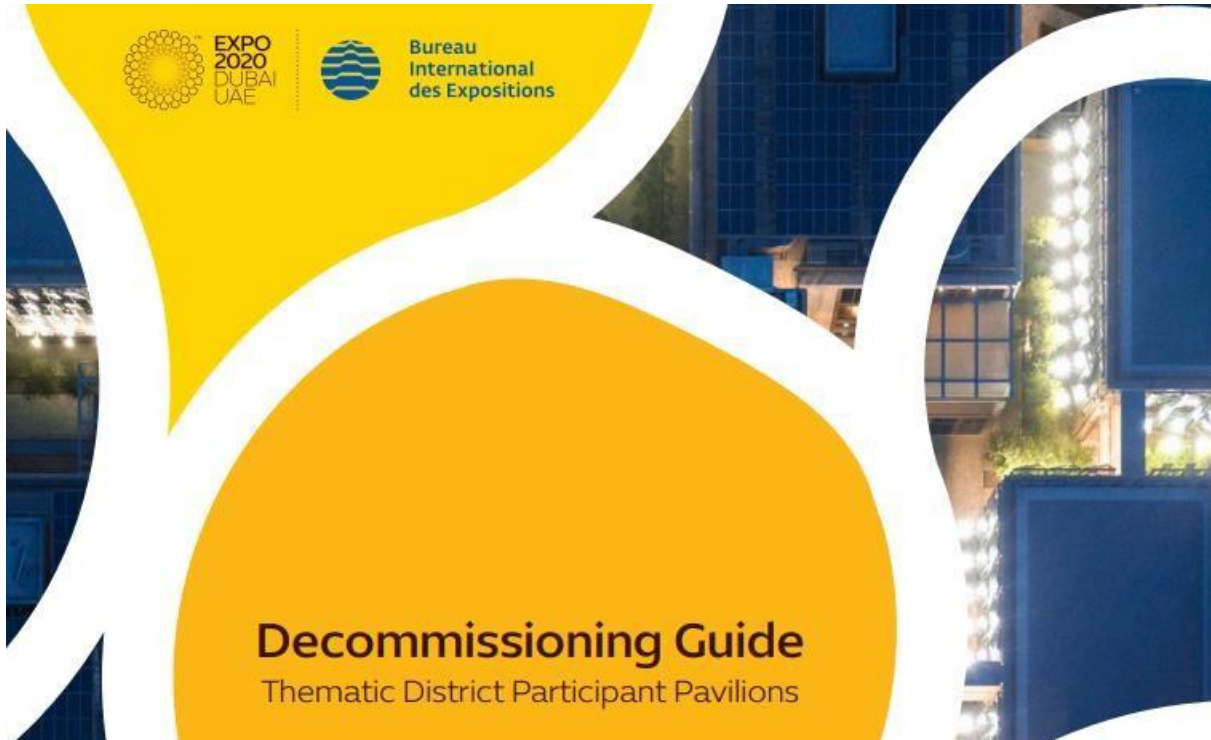
Yours sincerely,

Omar Shehadeh
Chief International Participants Officer

PO Box 2020, Dubai
United Arab Emirates
T +971 (0)4 555 2020
F +971 (0)4 555 2121

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Expo Dubai 2020 LLC - SO
License Number: 664223



Decommissioning Guide can be seen in [Appendix 24](#)

EXPO 2020 Exit Pass				
Participant Name:				
Items Locally Purchased or Imported from outside UAE:				
Exit Date & Time:				
Logistics Provider Name:				
Vehicle Plate Number:				
Driver Name:				
Participant's Logistics Manager Name:				
Participant's Logistics Manager Mobile:				
Participant's Logistics Manager Email Address:				
Driver Mobile Number:				
Serial Number	Goods	Weight (in	Quantity of packages	
1				
2				
3				
4				
5				
6				
7				
8				
		Total Weight:	Total Quantity / Packages:	
For Expo Security Use Only				
Expo 2020 Security Signature & Stamp:		Date:		
Checked By: (Security Name)		Time:		
Participant's Stamp & Signature				
		Remark:		
		The gate pass needs to be signed and stamped by the authorized		
		Two original gate pass need to be issue by the Participant		
		Feel free to add as many columns as required		
		The form to be typed (not hand written)		



Expo 2020 - International Participants Logistics during the Decommissioning Phase

Our Expo 2020 Dubai event has ended. Consequently, the Decommissioning Logistics will take effect when Expo 2020 Dubai moves from Event time operations and activities at 03:00 AM on 1 April 2022 to the Expo Decommissioning Phase. This document has been developed to provide Participants with details of the process that must be followed for the collection and exit of materials from the Expo secure site during the Expo Decommissioning Phase.

Deliveries to Site

Deliveries into the secure site will continue to follow the same event time delivery process. Bookings will need to be made on the Delivery Management System (DMS) and all drivers must be accredited.

Nomination of Authorised Signatory

As communicated by the One-Stop Shop on 20 February 2022, each Participant must nominate their Authorised Signatories for the Material Exit Permit (MEP)/Packing List. If you have not yet nominated your Authorised Signatory, kindly email the nominees' Full Name, Mobile Number and Email Address to the One-Stop Shop (onestopshop@expo2020.ae) with your Country Manager in copy.

Interim Process: Collections/Exit from Site from 1 April 2022 until further notice

Collections from the secure site will continue to follow the current event time collection process with a few changes as mentioned below:

- Bookings for collection of materials will need to be made on the Delivery Management System (DMS).
- Participants should select the 'Collection' option while making the booking on DMS.
- Participants **are not required to** submit the MEP at this stage.
- The DMS booking confirmation along with the QR code/accreditation for the driver will allow access to the secure site.
- Participants must complete a MEP with the following mandatory fields at the time of loading materials onto the vehicle:
 - Exit Date and Time in line with the DMS booking
 - Vehicle License Plate Number in line with the DMS booking
 - Driver Name and Mobile Number in line with the DMS booking
 - Logistics Provider Name, Mobile Number and Email Address
 - Participant's Logistics Manager Name, Mobile Number, Email Address
 - Goods Description (per item)
 - Quantity (per item)
 - Identification of any Items imported into the UAE

Note: The Participant may use the attached MEP template or submit their own MEP in any format as long as the above mandatory fields are clearly captured.
- The Participant's Authorized Signatory for the MEP must validate the MEP, print it, sign it and place a hologram sticker, both on each page of the MEP.
 - A series of unique hologram stickers will be provided to each Participant. This is a form of verification of material(s) loaded for collection in line with the associated MEP.
- The collection vehicle will then make its way to the MEP Processing Area located at the Vehicle Screening Area 1 (VSA1) in line with the booked timeslot. The driver will be required to provide the approved MEP to the Expo Security Team in the MEP Processing Area.

1



- Expo Security will validate the documents and a security inspection of the vehicle may be carried out. Once cleared, the MEP will be stamped by Expo Security as approved and the vehicle will be permitted to leave the secure site.
- Once the materials leave the secure site they are no longer under Expo site restrictions.

Operating Hours of the MEP Processing Area

The MEP Processing Area will be operational 24 hours a day and 7 days a week to facilitate seamless operations.

In addition to the Authorised Signatories, all key personnel within the Participant's team are required to read and understand the Decommissioning Guide and Decommissioning Logistics Process. The Authorised Signatories are to be furnished with a copy of this document. In case of any questions or clarifications, please email the One-Stop Shop (onestopshop@expo2020.ae), with your Country Manager in copy.

6.7. Uploading to the monitoring system of Organizers logistic center

BH Pavilion team has managed and coordinated all the logistics activities through the Delivery Management System (DMS) that manages and regulates the flow of delivery, collection, and service vehicles to the EXPO 2020 Site. BH Pavilion team operates through the system to organize vehicular movements of deliveries to and collections from the EXPO 2020 site. BH Pavilion has hired a contractor to create and manage the material load out plan and strategy.

Deliverables of realized project activities:

- Logistics load in load out plan and strategy

BOSNIA AND HERZEGOVINA PAVILION DECOMMISSIONING LOAD OUT PLAN AND STRATEGY

VERSION 1

ATTACHMENT

7.1-7.4 ITEM LIST, FINAL DESTINATION, DATES FOR MOVEMENT, IDENTIFICATION

FIT-OUT ELEMENTS					
CODE	ITEM LIST	Q.TY	FINAL DESTINATION	DATES OF MOVEMENT	IDENTIFICATION
1	Carpeting	1	supplier warehouse	22nd April - 25th April 2022	Non-commercial
2	Perimetral walls built in MDF with vynil sticker	10	supplier warehouse	22nd April - 25th April 2022	Non-commercial
3	Rectangular frames in MDF with Vynil sticker	5	supplier warehouse	22nd April - 25th April 2022	Non-commercial
4	SHOP - Backwall built with Lacquered MDF panles	1	supplier warehouse	22nd April - 25th April 2022	Non-commercial
5	SHOP - Lacquered MDF Shelves with diffenret sizes and shapes	12	supplier warehouse	22nd April - 25th April 2022	Non-commercial
6	Lacquered MDF displays	6	supplier warehouse	22nd April - 25th April 2022	Non-commercial
7	Lacquered MDF desk, triangular shaped	2	supplier warehouse	22nd April - 25th April 2022	Non-commercial
8	Lacquered MDF vertical exhibition library, with windows and shelves	2	supplier warehouse	22nd April - 25th April 2022	Non-commercial
9	Lacquered MDF benches	14	supplier warehouse	22nd April - 25th April 2022	Non-commercial
10	Pillows	14	supplier warehouse	22nd April - 25th April 2022	Non-commercial
11	Heart shaped, suspended to the ceiling with thread rods. - metal frame with inserted LED strip. 4000° K, dimmerable, drivers on top (power from the ceiling)	1	supplier warehouse	22nd April - 25th April 2022	Non-commercial
12	Backlits trinagular totems, with inner metal structure. Outside surface in white acrylic, covered with graphic printed sticker and full lightening internal LED strip system with drivers and all.	10	supplier warehouse	22nd April - 25th April 2022	Non-commercial
13	Triangular totems covered with printed graphic stickers	10	supplier warehouse	22nd April - 25th April 2022	Non-commercial
14	Central heart installation of trinagular MDF blocks with vynil sticker	1	supplier warehouse	22nd April - 25th April 2022	Non-commercial
TECHNICAL EQUIPMENT					
CODE	ITEM LIST	Q.TY	FINAL DESTINATION	DATES OF MOVEMENT	IDENTIFICATION
1	55" monitor 4k with brackets	5	supplier warehouse	8th April 2022	Non-commercial
2	Projector with less	1	supplier warehouse	8th April 2022	Non-commercial

6.8. Logistic organization and coordination with the logistic center and storage in UAE

To take-in or out any items from Expo, the "load list" with all the material details was delivered to the "one stop shop", who then manages the inbound and outbound movement of materials at expo. An experienced contractors hired for managing the coordination logistics center, storage center and the one stop shop. The contractor was working closely with the agency logistics team in acquiring all the shipment details and tracking and checking the storage in the UAE, making sure all the deliveries reached the BH Pavilion on time.

Deliverables of realized project activities:

- Storage coordinator, 2 months

Packing List- Balance Items									
Name of I/P: BOSNIA & HERZEGOVINA As on Date 06.04.22									
No	Item / Product Name	Item / Product Description	SKU Codes	HS code	Total Quantity	Base Value Per Item (EUR)	Total Value Per Item (EUR)	Purpose	Note
1	GENERAL CARGO EXHIBIT	GENERAL CARGO EXHIBIT	NA		1	NA	23,750.00	Re-export	Item is special so re-exporting it back on bosnias cost
2	PEDESTAL	PEDESTAL	NA		3	NA	90.00	Re-export	Item is special so re-exporting it back on bosnias cost
3	ANVIL	ANVIL	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
4	CHAIR	CHAIR	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
5	HAMMER	HAMMER	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
6	SMALLTAPING TOOL	SMALLTAPING TOOL	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
7	WOODEN LOOM	WOODEN LOOM	NA		3	NA	109.75	Re-export	Item is special so re-exporting it back on bosnias cost
8	MOUNTING TOOLS	MOUNTING TOOLS	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost

9	SHUTTLE FOR WEAVING	SHUTTLE FOR WEAVING	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
10	TWISTED WOOL	TWISTED WOOL	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
11	WORSTED	WORSTED	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
12	WOOL WINDING NEEDLES	WOOL WINDING NEEDLES	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
13	WOODEN LOOM	WOODEN LOOM	NA		0	NA	NA	Re-export	Item is special so re-exporting it back on bosnias cost
14	TOMB SOUVENIR	TOMB SOUVENIR	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
15	SMALL FOUNT	SMALL FOUNT	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
16	POT	POT	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
17	CUP AND SUGAR BOWL	CUP AND SUGAR BOWL	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
18	SUGAR BOWL	SUGAR BOWL	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
19	SMALL STONE FOUNTAIN	SMALL STONE FOUNTAIN	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
20	COFFEE GRINDER	COFFEE GRINDER	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
21	TRAY	TRAY	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
22	TRAY 40 CM	TRAY 40 CM	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side

23	CUP HOLDER AND CUP	CUP HOLDER AND CUP	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
24	BOSNIAN COIN	BOSNIAN COIN	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
25	BOSANSKI KNOCKER	BOSANSKI KNOCKER	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
26	OLD BRIDGE IN A FRAME	OLD BRIDGE IN A FRAME	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
27	WOOL TAPESTRY	WOOL TAPESTRY	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
28	PAINTINGS	PAINTINGS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
29	CUTTING BOARD	CUTTING BOARD	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
30	WOOL PLACEMAT	WOOL PLACEMAT	// NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
31	BLUE WOOL SLIPPERS	BLUE WOOL SLIPPERS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
32	ADULT COLOURFUL SLIPPERS	ADULT COLOURFUL SLIPPERS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
33	KIDS SLIPPERS	KIDS SLIPPERS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
34	COFFEE SET	COFFEE SET	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
35	SUGAR BOWL	SUGAR BOWL	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
36	COPPER COFFEE SET	COPPER COFFEE SET	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied

37	WOOL BOOKMARKS	WOOL BOOKMARKS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
38	SLIPPERS	SLIPPERS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
39	PITCHER	PITCHER	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
40	BOOK	BOOK	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
41	TOYS	TOYS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
42	IZMEDU BOOKS	IZMEDU BOOKS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
43	BROCHURE	BROCHURE	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
44	FIC BOOKLETS	FIC BOOKLETS	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
45	AIRPORT SIGNAGE	AIRPORT SIGNAGE	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side
46	BADGES	BADGES	NA		0	NA	NA	Consumed	Consume within free zone customs bill to be applied from bosnia side

Report on the Logistic Organization and Coordination with the Logistic Center and Storage in UAE


To take-out the items from Expo, initially it was needed to upload the "load list" with all the material details to the "one stop shop", who then managed the inbound and outbound movement of materials at expo.

Firstly, the details are screened and approved it. And after getting the approval from one stop shop, as the next step, it was needed to fill-in the "Material Exit Form - MEP" form. This form was needed to be personally delivered by the logistics team to the team sitting at Women's pavilion, where they could then cross-check it with the previously approved uploaded list and they could give one "hologram sticker".

After receiving the hologram sticker, the logistics team stocked it on the MEP. Then after, logistics team shared this MEP form with hologram sticker with the security team at EXPO 2020 Dubai, who then helped and assisted in giving the final approval to move-out the BH Pavilion shipment from the pavilion as well as from the expo.

During this time only, the logistics team needed to start the "Customs Reconciliation", this is basically a lengthy process in which was documented each and every item, that is imported and exported from the start until March end.

And this customs reconciliation could be completed, only when it is finished by all export shipments. And the important thing here is that, if the entries are not been done properly, customs could not come back, say after two or three months, and it could be penalty, if EXPO 2020 Dubai find any discrepancies in the entries that is made. Therefore, it is curtailing that was dedicated a very experienced team to manage organization with the logistics center in UAE. Then, it was got the approval from customs due the experience team that is doing the reconciliation.



Customs Reconciliation Guidance

- Participants must complete this reconciliation on the 28th of each month, for all items on their assigned Free Zone Code
- Information must be entered for all inbound goods as per the Customs Declaration, and import documents must be maintained and submitted with the monthly reconciliation if applicable
- Information must be entered for all outbound goods (whenever applicable), and documents must be maintained and submitted with the monthly reconciliation if applicable. Refer to
- If the inbound goods have more than one "Reason for Outbound Goods Movement", please duplicate the inbound row under the original row, and adjust the inbound and outbound
- Outbound goods may be subject to customs duties, and the Participants may be required to obtain a Customs Declaration. Refer to the table below
- Outbound items may require approval from the Organiser (Expo Exit Approval). Refer to the table below
- Participants must submit a working (excel) copy and a signed (pdf) of the reconciliation Expo.Reconciliation@dubaicustoms.ae, and always CC the country manager

Reason for Outbound Goods Movement	Description	Documents Required	Customs Declaration Required (Yes/ No)	Expo Exit Approval
Re-export	Imported goods are re-exported out of the UAE	Customs Declaration of goods being re-exported out of the UAE	Yes	
Re-export to GCC	Imported goods are re-exported to GCC	Customs Declaration of goods being re-exported out of the UAE, into GCC	Yes	
Sale or Scrapping	Imported goods are sold or scrapped	Invoice(s) for sale or scrapping of goods	Yes	
Donated to Charity	Imported goods are donated to a charitable organization in UAE	Certificate of Donation naming the participant as the donor party, and supporting documents	Yes	
Gifted or Giveaway	Imported goods are gifted or given away	List of goods for gifting and giveaway		Yes
Lost or Stolen	Imported goods are lost or stolen	Police records of lost or stolen goods		Yes
Damaged or Discarded	Imported goods are damaged or discarded	Waste collection records for goods including photographs of damaged goods		Yes
Recycled	Imported goods are recycled	Agreement between the Official Participant and the recycling company	Yes	
Changed in nature	Imported goods are changed or altered	Supporting invoices		
Consumed	Imported construction and fitout goods are consumed	Building permit(s) and building certificate, and supporting documents		



Material Exit Permit (MEP) / Packing List

Participant Name:	
Exit Date and Time:	
Vehicle Plate Number:	
Driver's Name:	
Driver's Mobile Number:	
Logistics Provider's Name:	
Logistics Provider's Mobile Number:	
Logistics Provider's Email:	
Participant's Logistics Manager's Name:	
Participant's Logistics Manager's Mobile Number:	
Participant's Logistics Manager's Email:	

S. No.	Item Description	Quantity	Imported into UAE	Adtl. Comments (if any)
Number	Free Text	Text	Yes / No	Free Text
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				

Participant Authorised Signatory's Signature and Hologram

Participant Authorised Signatory's Name:	
Date:	

For Expo Security Use Only

Checked By (Expo Security Name):	
Date and Time:	
Expo Security Signature and Stamp:	

7. Legal and Financial Expenses of BIH Attendance at the EXPO 2020

7.1. Transaction expenses to EXPO 2020 for the management of the budget and the engagement of contractors.

Some sub-contractors are selected on the project. This selection process included the supplier price and quality comparison, listing, contraction, management and best value selection, the procurement process and vendor management. EXPO 2020 Dubai-BH Pavilion team and some third parties has procured various products and services for the needs of the project and made sure all required resources were provided on time and within short deadlines due the nature of the project. Also, it is provided all the technical support documentation for all the suppliers and has enabled the EXPO Site access with its logistics and project management team.

8. Incidental costs of the Organization, Participation of B&H at the EXPO 2020

The Incidental costs on the project for the Organization, Participation of B&H at the EXPO 2020 included the following activities and services:

- Insurance policies for the pavilion takeover and management

To operate and manage BH pavilion it was necessary to acquire the following insurance policies, as a main pavilion operation requirement from the EXPO 2020 Dubai:

1. AIG insurance – SME Package Multiline Policy
2. All risk insurance policy
3. Professional indemnity / media liability policy

Policy Details	
Policy Wording: SME Package Multiline Policy	Jurisdiction, Territory: United Arab Emirates
Product: Office	EXPO 2020 Bosnian Pavilion
Insurance Period: Annual from the date to be advised	
Total Annual Premium: AED 1,680.00 (Inclusive of 5.00% VAT)	

Policy Holder Information
Insured:
Premises Address: Expo 2020 site – Dubai, Dubai, Dubai EXpo, P.O. Box 112318
Business Description: Business Consulting Services

Covers, Deductibles, Extensions & Limits of Liability	
Section 1. Property	Sum Insured/Limit
1.1 Material damage to property "All risks" coverage	
Building	Not Covered
Contents (Furniture, fittings, tenants' improvement, alterations)	AED 50,000
Portable equipment. covers portable and mobile business equipment, notebook computers, mobile phones and camera worldwide	AED 5,000 per event and AED 50,000 in the aggregate
1.2 Money	
a) In the business premises when closed or unattended	
i) Not contained in a locked safe or strong room	AED 5,000
ii) In locked safe or strong room	AED 25,000
b) In the dwelling of the insured	AED 5,000
c) In the business premises when open and attended	AED 25,000
d) Loss or damage to safe or strong room	AED 5,000
e) Whilst in transit, in the policy territory	AED 25,000
f) Robbery assault	AED 25,000
g) Damage to briefcase / carrycase	AED 5,000
1.3 Breakage of fixed glass or signage	AED 5,000
1.4 Additional assets: providing cover for damage to works or art, tapestry, business books, clothing, personal effects and more	AED 5,000 per item and AED 25,000 per event
1.5 Architects, surveyor's and engineer's fees	Up to 10% of property sum insured
1.6 Fire protection costs	Up to 10% of property sum insured
1.7 Debris removal	Up to 10% of property sum insured
1.8 Temporary removal	Up to 10% of property sum insured
1.9 Capital additions	Up to 10% of property sum insured
1.10 Workmens clause	Up to AED 10,000
1.11 Cost of recompiling records and claim preparation	Up to AED 50,000
1.12 Locks and keys	Up to AED 2,500
1.13 Leased property	Covered
1.14 Public authorities	Covered
1.15 Sprinkler leakage	Covered
1.16 Impact damage by own vehicles	Covered
1.17 Trace and access	Up to AED 25,000
1.18 Designation of property	Covered
1.19 Loss minimization expenses	Up to AED 100,000
1.20 Expediting expenses	Up to AED 25,000
1.21 Temporary repairs	Up to AED 25,000
1.22 Errors & omissions	Up to AED 25,000
1.23 72 hours clause	Covered

1.24 Daily cash benefit	AED 1,000 per day for a maximum of 60 days
Deductibles Property	
AED 500 shall be deducted before each payment made. For any damage by earthquake a deductible of 1% of the total sum insured with a minimum of AED 500 will apply.	

Section 2. Business Continuity	Sum Insured/Limit
2.1 Annual gross profit	Not Covered
2.2 Annual rent payable	AED 200,000
2.3 Increased cost of working	AED 100,000
2.4 Indemnity period	Up to 12 months
2.5 Denial of access	Not Covered
2.6 Failure of utility services	Not Covered
Deductibles Business Continuity	
First three days business interruption value shall be deducted before payment is made	

Sum Insured Breakdown			
Section 1. Property			
Location	Building	Furniture, fittings and equipment	Total
1	0	50,000	50,000
Total	0	50,000	50,000
Section 2. Business Continuity			
Location	Annual Gross Profit	Annual Rent	Total
1	0	200,000	200,000
Total	0	200,000	200,000

Section 3. Public Liability	Limit (per event)
3.1 Public liability	AED 5,000,000
3.2 Tenant's liability	AED 5,000,000
3.3 Non manual overseas business trips	AED 5,000,000
3.4 First aid facilities	AED 5,000,000
3.5 Neon and advertising signs	Covered
3.6 Outdoor antennas / satellite dish	Covered
3.7 Ownership of passenger lifts or elevators	Covered
3.8 Non-manual work-away risks (limit per event and in the annual aggregate)	AED 500,000
Deductibles Public Liability	
AED 500 shall be deducted before each payment for third party property damage and no deductible will apply to third party bodily injury.	

Section 4. Workmen's Compensation and Employer's Liability	Limit (per event)
Annual salaries: AED 960,000	
4.1 Workmen's compensation	As per United Arab Emirates federal labor and free zone laws (except DIFC, where United Arab Emirates federal labor law applies)
4.2 Employer's liability	AED 4,000,000 (per event and in the aggregate)
4.3 Medical expense cover	AED 35,000 (per employee per accident in Private Hospitals / Clinics)
4.4 Repatriation expense cover	AED 35,000 (per employee per accident, including the cost of escort)
4.5 Travelling to and from residence / work	as per workmen's compensation federal labor law

4.6 24 hours personal accident	As per workmens compensation
4.7 Employee to employee clause	Covered
4.8 Non - Manual overseas business trips	Covered
4.9 Sunstroke, hernia and work - related illnesses	Covered
4.10 Automatic addition & deletions	Covered
4.11 Cover for Social and sports activities organized by the insured	Covered
4.12 Cover for Insured's Employees Whilst On Flights And/Or Commuting From/To Country of Work provided they are not part of the flight as aircraft crew	Covered
4.13 Cover for Employees on Temporary Hire or of subcontractors for whom the Insured is responsible and not under the sponsorship of the Insured but working for them and listed in the payroll	Covered
4.14 Cover for Insured's New Employees On Employment Visas Whilst On Incoming Flights From Their Country Of Origin To Country of Work	Covered
4.15 Funeral Expenses for a limit of AED 5,000 per person, only when repatriation is not possible	Covered

Section 5. Equipment Breakdown	Sum Insured/Limit
5.1 Fixed electronic breakdown	Not Covered
5.2 Portable equipment cover	Not Covered
Deductibles Equipment Breakdown	
5 % of the loss amount with a minimum of AED 2,500	

Section 6. Personal Accident For Staff	Limit (per person)
Number of employees:	
6.1 Accidental medical reimbursement	Not Covered
6.2 Death and accidental dismemberment	Not Covered

Section 7. Employee Dishonesty	Limit (per event)
Number of custodians:	
7.1 Employee dishonesty	Not Covered
Deductibles Employee Dishonesty	
AED 5,000 shall be deducted before each payment made	

Warranties and Conditions
The insured premises, namely floors, external walls and roof are constructed 100% Reinforced Cement Concrete (RCC) or 100% of bricks/tile/concrete.
The insured complies at all times with Civil Defense Fire Safety provisions and requirements.
There have been no losses or claims for the past 4 years.
The insured has never had a proposal for insurance declined by an insurance company.
The location(s) being insured is not occupied for manufacturing or as a warehouse.
A detailed inventory including values and serial numbers is required prior to commencement of cover for portable equipment over AED 30,000.
The total turnover does not exceed AED 36,000,000
Communicable Disease Exclusion
This indicative quotation is valid for 30 days

Previous quotes for this risk are no longer valid, unless otherwise agreed to by Underwriters.

(AIG Insurance can be seen above)

POLICY SCHEDULE

POLICY	: P/01/6005/2021/55
TYPE	: Professional Indemnity Insurance – Single Project
FORM	: Standard Professional Indemnity Insurance on claims made basis covering the legal liability to third parties
INSURED	: EXPO 2020 Bosnian Pavilion
PROJECT	: EXPO 2020 Bosnian Pavilion - Content Creation and Event Management
LOCATION	: UAE
INSURED'S SCOPE OF WORK	: <ul style="list-style-type: none"> · Adaptation and maintenance of the interior of the proposed pavilion design (engagement of interior designer, lease and installation of LED screen, lighting and production of all materials for the pavilion, equipping and branding interior) · Concept development (creative concept for the content for the Bosnian pavilion, creation of graphic solutions, visual identity, creation of video content, buying the media services for the promotion during the event, marketing plan and development, PR, marketing campaign) · Organization, logistics and support for the BH companies participation at the pavilion (inviting BH companies and providing assistance the event for their presentation) · Implementation of the National Day ceremony (event planning and management, organising a cultural performance and delegation visits, catering, transport of staff, press conference) · Logistic expenses (travel expenses to UAE, plane tickets, accommodation, local traveling expenses) · Legal and financial services required for the project
PERIOD	: From 01/10/2021 to 31/03/2022 (Both days Inclusive at the principal address of the Insured)
TERRITORIAL SCOPE/SITUATION	: UAE
LAW & JURISDICTION	: UAE
INTEREST	: To indemnify the Insured in respect of any negligent act, error or omission arising out of their normal business activities during policy period.
LIMIT OF INDEMNITY	: AED 5,000,000/- Any One Claim and in the Aggregate including Costs and Expenses



(Professional indemnity policy certificate)

CONTRACTOR'S ALL RISKS AND THIRD PARTY LIABILITY INSURANCE CERTIFICATE

TO WHOMSOEVER IT MAY CONCERN

17/11/2021

We confirm that M/S. Via Creative Marketing Management is insured with us under Contractors All Risk Insurance Policy as per the following details:

Insured's Name	EXPO 2020 LLC as Principal Main Contractor &/or their Sub-Contractors &/or their Consulting Engineers each for their respective rights and interests for their site activities only.		
Policy No	P/01/4022/2021/172		
Period of Insurance	From : 28/11/2021 00:00 To 09/12/2021 23:59 followed by 4 months maintenance period thereafter.		
Cover	As per Orient Insurance PJSC Standard Contractors All Risk and Third Party Liability Insurance Policy (Munich Re) Wordings		
Project Title	FITOUT WORKS - BOSNIAN PAVILION CONTENT CREATION AND EVENT MANAGEMENT		
Site of Construction	Ground Floor, Bosnian Pavilion, Dubai Expo Site, Dubai, UAE, Dubai, United Arab Emirates		
Territorial Limit	UNITED ARAB EMIRATES	Law & Jurisdiction	UNITED ARAB EMIRATES

SUM INSURED

Section I : Material Damage

SI No.	Items	Sum Insured (In AED)
1	Contract Value	1,089,051.71
2	Value of Materials or items supplied by the Principals	Not Insured
3	Value of Construction Plant, Machinery and Equipment	1,000,000.00
4	Clearance of Debris	Not Insured
5	Professional Fees	Not Insured
6	Principal's Existing and Surrounding Property	5,000,000.00
7	Temporary Facilities and their Contents	Not Insured
8	Uplift	Not Insured
Total :		7,089,051.71

Section II : Third Party Liability

Limit of Indemnity: AED 1,000,000.00 any one occurrence and number of occurrences unlimited during the policy period.

All other Terms, Conditions, Exceptions are as per the original Policy issued to the Insured.

This Certificate is issued as per the request of the Insured.



For ORIENT INSURANCE (PJSC)

Authorized Signatory



Orient Insurance PJSC (Head Office) Dubai Festival City
P.O. Box 27966, Dubai, UAE.
Tel +971 4 253 1300, fax +971 4 253 1500
e-mail orient@afuttain.ae www.insuranceuae.com



اورينت للتأمين - شركة مساهمة عامة (الكتاب الرئيسي) دبي فيستفال سيتي
ص.ب. ٢٧٩٦٦ دبي، الإمارات العربية المتحدة
هاتف: +٩٧١ ٤ ٢٥٣ ١٣٠٠ فاكس: +٩٧١ ٤ ٢٥٣ ١٥٠٠
e-mail orient@afuttain.ae www.insuranceuae.com



أحد شركات مجموعة أف ت ت إن - An Orient Group Company

(All risk insurance policy)

- Authority Work Permit fee for the decommissioning process

Prior to the decommissioning and dismantling process, the EXPO has required the authority work permit, to allow the work to start. The work permit can be seen below.



Dubai Aviation City Corporation
DWC Headquarters Building, Dubai, 282228, UAE
VAT Reg. No. 100255053900003
Tel : +971 4 8141111 Fax : +971 4 8141366
For Feedback and Complaints: feedback@dubaisouth.ae

Tax Invoice

Tax Invoice No.	DWC-INV-000142986
------------------------	-------------------

Date	18/04/2022
Date of Supply	18/04/2022

Customer Name & Address

XESS ADVERTISING (L.L.C.) VAT Reg. No.	X0000030
--	-----------------

Notes :
DACC SUBMISSIONS REVIEW / WORK PERMIT FEE
Pavilion name: Bosnia and Herzegovina Pavilion
Plot # OR02-A
Work permit ref: DACC-EXPO-WP-DECOM-030-01

Description	Quantity	Unit of Qty	Unit Rate (AED)	Tax Rate	Amount Before VAT (AED)	VAT Amount (AED)	Amount (AED)
Work Permit Request	1.00	EA	2,500.00	S	2,500.00	0.00	2,500.00
Knowledge Fee & Innovation Fee	1.00	EA	20.00	S	20.00	0.00	20.00
Total Amount (AED)					2,520.00	0.00	2,520.00

Terms & Conditions :
1. Payment to be made for the Services / Product provided by DWC or Business Units.
2. All payments must be transferred to our Account in local currency i.e. AED.
3. Gross Payable Amount as indicated above to be transferred to our Bank Account. Bank charges (if any) to be borne by the customer.
4. Unless otherwise stated, payment is due upon receipt of the invoice.
5. Interest will be charged at a rate of 8% p.a. on any amounts due after 30 days of the invoice date.
6. Recipient is required to account for tax.
7. E = Exempt from VAT O = Out of scope for VAT S= Sovereign Services G = Group transaction and therefore no VAT applied

Bank Account Details :
Bank Account Name : DACC-Expo 2020
Bank Name & Address : Emirates NBD, Main Branch, Dubai, UAE
IBAN Number : AE270260001011000063602 Account Number : 1011000063602 Swift Code : EBILAEADXXX

This is a system generated document, hence signature is not required.

(Authority work permit)

- Decommissioning phase shipping

The decommissioning phase shipping has included the last set of shipping from Dubai, UAE EXPO site to Bosnia and Herzegovina and has included shipping the country gifts and other similar items for which the country has expressed its interest of keeping.

- HOD additional expenses

During the ND visits, the EXPO has provided the accommodation for the HOD for the period of 3 nights as part of the support package for the Bosnia and Herzegovina. The HOD's stay in Dubai, UAE for the purpose of the presentation of the Bosnia and Herzegovina at the EXPO 2020 was planned for 5 days, so the agency has borne the costs of stay / hotel booking for the remaining days for the HOD, which were not included in the support package for the country.

- Zemaljski muzej expenses

The 'Zemaljski muzej expenses' is part of the incidental costs, as the installation National Museum Exhibition installation was not initially planned nor requested by the project RFQ, but however was approved later in the concept development stage. This has included the fees required for the National Museum Exhibition installation at EXPO 2020 Dubai.

- Fit Out contractor additional expenses (Simmetrico first tranche)

The actual fit-out work required for fitting the B&H Pavilion at EXPO 2020 exceeded the planned fit-out budget so the exceeding difference for the fit-out work and contractor, as agreed with the end client, was relocated to the 8. Incidental costs that cannot be planned.

- Decommission and dismantling

As per EXPO requirements and planned procedures, the B&H Pavilion has to be returned to the EXPO 2020 Dubai, once the Decommissioning and Dismantling phase is completed. The agency has hired a contractor to complete the decommissioning and dismantling process and the details can be seen below.

Expo Village Clearance	Required from all Participants residing in Expo Village - Ensure any liabilities are paid if applicable	Yes - submit clearance certificate
Security Clearance	Required only from Self-Build and Rented - Confirmation that all CCTV equipment has been disposed in responsible manner (for Rented only applicable for any additional security systems) - Security data is retained as per SIRA guidelines for 31 days	Yes - submit confirmation letter
Etisalat Clearance	Required from all Participants who have a connection - Confirmation that disconnection and payment is complete	Yes - submit confirmation (WIR)
DEWA Clearance	Required only from Self-Build and Rented - Self-Build, confirmation that disconnection and payment is complete - Rented, confirmation payment is complete	Yes - submit confirmation (WIR)
Gas Provider Clearance	Required from all Participants who have a connection - Confirmation that disconnection and payment is complete	Yes - submit confirmation (WIR)
Emirates Post Group Clearance	Required from all Participants - Return the keys to OSS, if taken - All Participants must provide a forwarding address, even if keys were not taken	Yes - submit letter
Dubai Municipality Clearance	- Confirmation of full payment of any outstanding DM fees and fines (for those who have alcohol permit) - Final payment of any DM Health and Safety fines (applicable to all, where relevant) - For any restricted items (Food and Beverages, Cosmetics, Toys, Detergents & Disinfectants, Food Contact Materials) that were imported into that UAE under the Freezone Code for Expo 2020, the following is applicable: • If the items will be re-exported, then DM clearance is not required • If the items were used/consumed they should have been cleared and registered with Dubai Municipality In instances where Participants have not followed the correct process for restricted items that were imported into the UAE under the Freezone Code, they may be subject to Dubai Municipality fines.	Offline via OSS

MMI Clearance	Required from all Participants who have an alcohol permit - Confirm decommissioning method and submit required documents, as applicable	Offline via OSS
TDRA Clearance	Required from all Participants who have a spectrum frequency - Cancellation of frequency and confirmation of media equipment re-export	Yes
Timelapse Clearance	Required from all Participants who have a Timelapse agreement - Complete all back-dated contracts/agreements - Return all cameras and ensure final payment	Offline via OSS
Dubai Customs Clearance	Required from all Participants TDP - Locally sourced items need to be included in the reconciliation list (even though these will not be reconciled). TDPs require final approval from OSS Customs Team Self-Build and Rented - Complete and submit reconciliation directly to Dubai Customs	TDP - Offline Self-Build and Rented - Yes, submit clearance certificate
VAT Clearance	Required from all Participants who have either registered with the FTA or have submitted a Special Refund Application - Registered with FTA: request de-registration directly from FTA once they have received their final commercial and non-commercial invoice - Not registered with FTA: request via VAT services on Expo Portal	FTA e-Services/ Yes (through existing VAT services)
Bank Account Clearance	Required from all Participants who have a bank account (ENBD/ other UAE bank)	Yes - submit account closure confirmation
Staff Visa Cancellation	Required from all Participants who have a visa	Yes (through the existing visa services)
CG Visa Cancellation	Required from all Participants who have a visa - This will be the last visa for cancellation, and will only be cancelled once all requirements are met	Yes (through the existing visa services)
Expo License / Estb. Card Cancellation	Will be initiated by OSS, after CG visa cancellation	Offline via OSS
Final Clearance Certificate	Will be initiated by OSS, after licence cancellation	Offline via OSS

(Decommission process checklist)

creative between

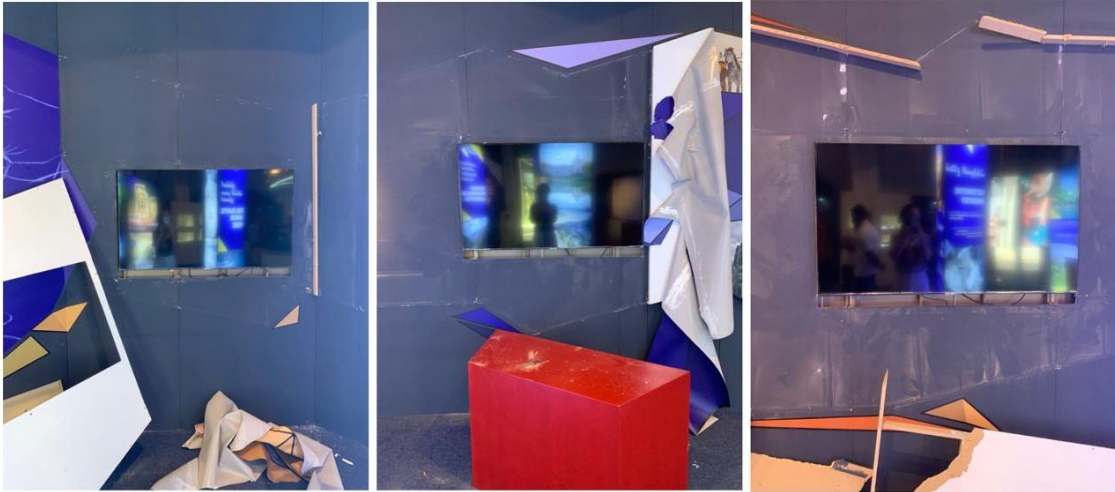
SIMMETRICO

BIH Pavilion Decommissioning Activities Report
April 2022

simmetrico.it

DAY 1

Date: 01/04/2022
Activity: 3 TV frames removal



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Dubai World Center - Business Park - Building A4, Office 320
P.O. BOX 75349 - License n 7908

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DAY 1

Date: 01/04/2022
Activity: Opening showcases



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DAY 2

Date: 08/04/2022

Activity: 4 TVs and projector removal



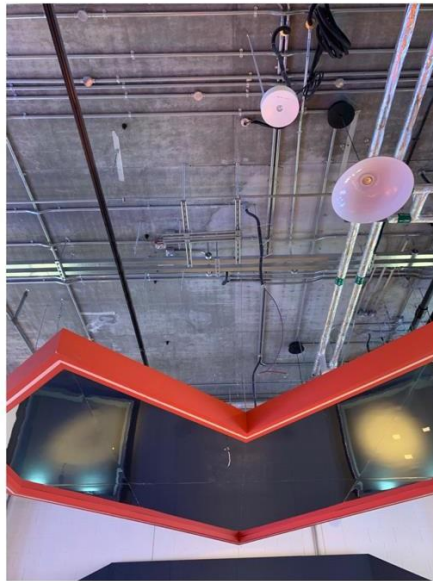
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DAY 2

Date: 08/04/2022

Activity:
4 TVs and projector removal



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DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal



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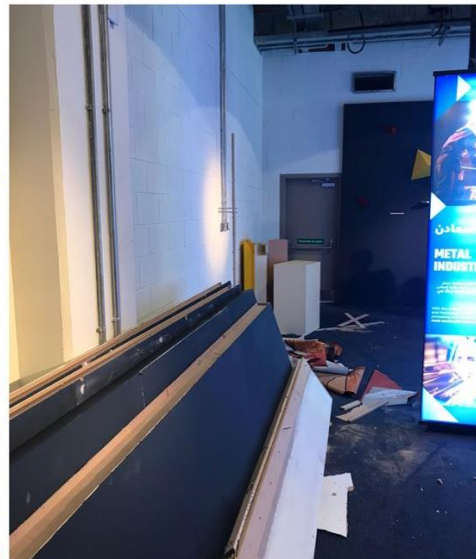
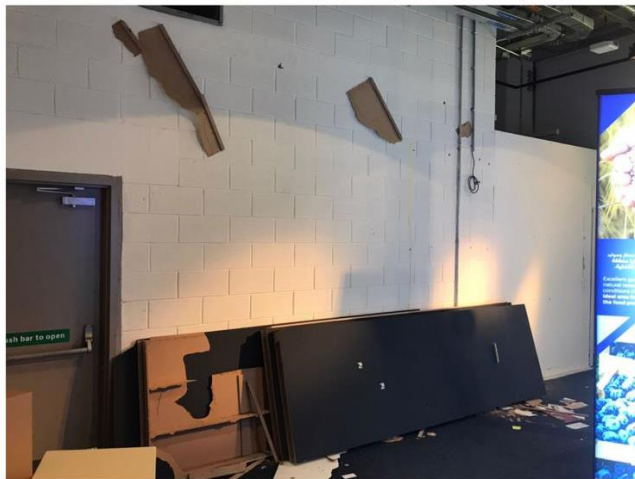
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SIMMETRICO | 15

DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal (Retail Area)



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SIMMETRICO | 13

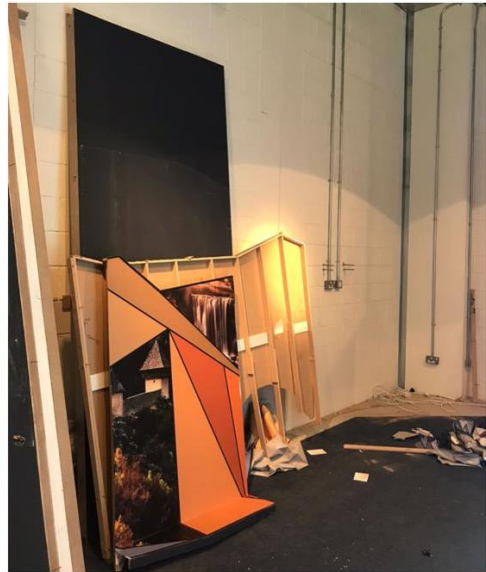
DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal



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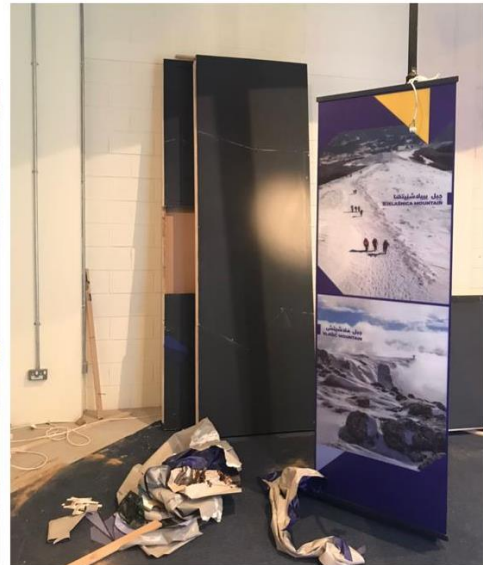
DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal



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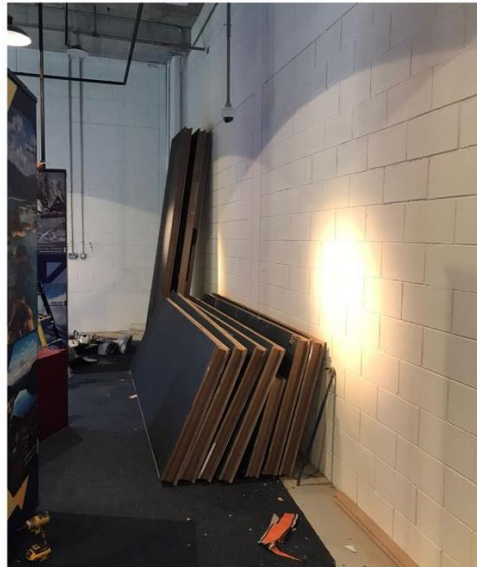


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DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal (Entrance Area)



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SIMMETRICO | 10

DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal (Central & Left Area)



DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal



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SIMMETRICO | 8

DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal (projection screen and wall)



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SIMMETRICO | 7

DAY 3-4-5

Date: 25-27/04/2022

Activity: Set-up elements disassembling and removal (Entrance Area)



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SIMMETRIGO

6

DAY 6

Date: 28/04/2022

Activity: Walls restoration to base-built conditions



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SIMMETRIGO

17

DAY 6

Date: 28/04/2022

Activity: Walls restoration to base-built conditions



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DAY 6

Date: 28/04/2022

Activity: Walls restoration to base-built conditions



DAY 6 - NIGHT SHIFT

Date: 28/04/2022

Activity: Waste, tools, scaffolding and ladders removal from site

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[Production of the Key 6 Industry Video](#)
- [10.5 4.7.1](#)
[Animated Videos for Promotion](#)

7.1.	Bank transaction costs and currency conversion project period 24.10.2021. - 31.13.2022.	1	set			0,00	0,00	0,00	4.548,00	4.548,00
7	LEGAL AND FINANCIAL EXPENCES OF B&H ATTENDANCE AT THE EXPO 2019	TOTAL 7.			326.715,00	0,00	0,00	32.014,50	113.248,00	145.262,50
		TOTAL 7. COMPLETION PERCENTAGE			145.262,50	0%	0%	10%	35%	44,46%
8	INCIDENTAL COSTS OF THE ORGANIZATION, PARTICIPATION AND ATTENDANCE OF B&H AT THE EXPO 2020	Quantity	Unit of Measure	Period of service provision	Unit Price	Total AED	Total AED	Total AED	Total AED	GRAND TOTAL All TRANCHES
8.	All incidental cost that cannot be planned ahead, costs of bank transactions, currency conversion, increase of transport price and the price of logistic expenses, expenses of additional permits and taxes etc. 5% of total implementation expenses.					I TRANCHE	II TRANCHE	III TRANCHE	IV TRANCHE	
8.1.	Pavilion Decomision and Dismantling	1	pcs	180 days	413.889,66	0,00	0,00	112.350,00	0,00	112.350,00
8.2.	Insurance policies	1	set			0,00	0,00	0,00	41.560,27	41.560,27
8.3.	Simetrico I tranche - dismantling Pavilion I time	1	psc			0,00	0,00	185.000,00	0,00	185.000,00
8.4.	Zemaljski muzej issues	1	psc			0,00	0,00	22.000,00	0,00	22.000,00
8.5.	HOD - additional	1	psc			0,00	0,00	48.191,00	0,00	48.191,00
8.6.	Authority Work Permit Fee - Decomissioning (19.05.2022)	1	psc			0,00	0,00	0,00	2.625,00	2.625,00
8.7.	Decomissioning shipping A2B (9.05.2022)	1	psc			0,00	0,00	0,00	2.160,00	2.160,00
8	INCIDENTAL COSTS OF THE ORGANIZATION, PARTICIPATION AND ATTENDANCE OF B&H AT THE EXPO 2020	TOTAL 8			413.889,66	0,00	0,00	367.541,00	46.345,27	413.886,27
		TOTAL 8. COMPLETION PERCENTAGE			413.886,27	0%	0%	89%	11%	100,00%

TOTAL COSTS RELATED TO THE ALL TRANCHES PAYMENT					8.690.683,02	2.177.135,63	2.177.135,63	2.177.134,63	993.940,95	7.525.346,84
VAT 5%					434.534,15	108.856,78	108.856,78	108.856,73	49.697,87	376.273,41
TOTAL COSTS RELATED TO THE ALL TRANCHES PAYMENT WITH VAT					9.125.217,17	2.285.992,41	2.285.992,41	2.285.991,36	1.043.638,82	7.901.620,25

